

**FERRARI MARKET LETTER ASKING PRICE INDEX**

	<b>Now 4509</b>	<b>6 Months Ago 4422</b>	<b>Change from 4509</b>	<b>1 Yr Ago 4409</b>	<b>Change from 4509</b>	<b>2 Yrs Ago 4309</b>	<b>Change from 4509</b>	<b>3 Yrs Ago 4209</b>	<b>Change from 4509</b>
250 PF CPE	564,840	599,835	-5.83%	615,942	-8.30%	631,480	-10.55%	600,710	-5.97%
250 GTE	380,373	414,632	-8.26%	439,734	-13.50%	410,824	-7.41%	371,981	2.26%
250 GTL	1,612,300	1,494,913	7.85%	1,661,248	-2.95%	1,761,642	-8.48%	1,959,506	-17.72%
330 GT 2+2	252,874	249,403	1.39%	281,629	-10.21%	269,585	-6.20%	294,878	-14.24%
275 GTB	2,062,550	2,180,716	-5.42%	2,315,583	-10.93%	2,367,047	-12.86%	2,182,350	-5.49%
330 GTC	523,675	586,142	-10.66%	587,197	-10.82%	658,443	-20.47%	683,725	-23.41%
275 GTB/4	2,944,127	2,723,105	8.12%	2,936,467	0.26%	2,900,772	1.49%	3,131,116	-5.97%
365 GT 2+2	218,702	232,966	-6.12%	243,128	-10.05%	249,350	-12.29%	295,443	-25.97%
365 GTB/4	681,650	686,472	-0.70%	659,430	3.37%	713,374	-4.45%	777,996	-12.38%
365 GTS/4	2,319,100	2,269,756	2.17%	2,218,079	4.55%	2,160,847	7.32%	2,389,995	-2.97%
365 GTC/4	220,693	222,005	-0.59%	242,632	-9.04%	286,312	-22.92%	333,661	-33.86%
365 GT4 2+2	95,576	85,513	11.77%	80,636	18.53%	75,263	26.99%	77,061	24.03%
365 GT4/BB	368,274	447,572	-17.72%	478,333	-23.01%	552,410	-33.33%	414,235	-11.10%
400 GT & A	37,950	34,167	11.07%	32,086	18.28%	32,097	18.24%	38,147	-0.52%
512 BB	267,241	301,378	-11.33%	349,000	-23.43%	303,898	-12.06%	340,967	-21.62%
400i GT & A	52,966	38,083	39.08%	40,629	30.37%	37,527	41.14%	41,830	26.62%
512 BBi	273,973	231,114	18.54%	233,849	17.16%	277,441	-1.25%	334,882	-18.19%
TR 85-87	121,878	102,974	18.36%	104,506	16.62%	125,531	-2.91%	144,047	-15.39%
TR 88-91	142,339	125,266	13.63%	126,789	12.26%	132,360	7.54%	148,046	-3.85%
412 GT & A	66,722	49,253	35.47%	41,934	59.11%	42,292	57.77%	43,952	51.81%
512 TR	198,476	175,677	12.98%	180,799	9.78%	223,563	-11.22%	221,464	-10.38%
456 GT	48,210	48,841	-1.29%	47,112	2.33%	48,334	-0.26%	47,763	0.94%
F512 M	386,033	418,898	-7.85%	436,430	-11.55%	427,636	-9.73%	479,748	-19.53%
F50	2,401,157	2,077,941	15.55%	2,098,687	14.41%	2,103,387	14.16%	1,849,929	29.80%
550M	105,060	114,241	-8.04%	119,698	-12.23%	135,024	-22.19%	140,676	-25.32%
550 BARCHETTA	314,088	367,265	-14.48%	373,804	-15.98%	370,175	-15.15%	450,936	-30.35%
456M GT & A	58,667	56,304	4.20%	55,838	5.07%	57,330	2.33%	55,682	5.36%
575M MARANELLO	128,197	127,787	0.32%	129,870	-1.29%	128,004	0.15%	119,312	7.45%
ENZO	2,681,762	2,496,068	7.44%	2,461,773	8.94%	2,491,080	7.65%	2,092,414	28.17%
612 SCAGLIETTI	175,765	112,011	56.92%	102,726	71.10%	110,391	59.22%	131,048	34.12%
SUPERAMERICA	441,028	406,381	8.53%	415,478	6.15%	431,432	2.22%	462,739	-4.69%
599 GTB FIORANO	183,313	179,147	2.33%	177,238	3.43%	181,643	0.92%	191,963	-4.51%
FF	147,371	159,615	-7.67%	161,278	-8.62%	188,616	-21.87%	221,789	-33.55%
F12berlinetta	233,436	237,605	-1.75%	253,490	-7.91%	272,790	-14.43%	338,424	-31.02%
246 GT	324,933	317,326	2.40%	326,984	-0.63%	292,431	11.11%	301,962	7.61%
246 GTS	379,925	335,549	13.22%	364,026	4.37%	328,024	15.82%	363,392	4.55%
308 GT4	49,310	54,414	-9.38%	51,878	-4.95%	50,653	-2.65%	43,949	12.20%
308 GTB FG	183,592	178,968	2.58%	182,498	0.60%	199,358	-7.91%	201,043	-8.68%
308 GTB	59,982	71,219	-15.78%	78,212	-23.31%	79,544	-24.59%	88,907	-32.53%
308 GTS	62,663	64,390	-2.68%	58,244	7.59%	63,283	-0.98%	68,040	-7.90%
308 GTSi	59,735	55,686	7.27%	56,469	5.78%	65,279	-8.49%	67,581	-11.61%
308 GTB QV	66,107	75,704	-12.68%	72,170	-8.40%	75,680	-12.65%	67,613	-2.23%
308 GTS QV	78,995	73,520	7.45%	73,114	8.04%	66,783	18.29%	65,650	20.33%
MON QV CAB	31,627	30,995	2.04%	31,398	0.73%	32,291	-2.06%	33,186	-4.70%
288 GTO	2,160,014	2,415,262	-10.57%	2,345,797	-7.92%	2,234,180	-3.32%	2,258,683	-4.37%
328 GTB	91,970	97,006	-5.19%	104,778	-12.22%	84,738	8.53%	82,560	11.40%
328 GTS	92,753	91,987	0.83%	93,220	-0.50%	88,891	4.34%	81,927	13.21%
3.2 MON CPE	36,097	34,757	3.86%	34,263	5.35%	34,066	5.96%	31,941	13.01%
3.2 MON CAB	42,137	32,307	30.43%	34,367	22.61%	32,930	27.96%	37,273	13.05%
F40	1,413,833	1,268,447	11.46%	1,289,300	9.66%	1,177,056	20.12%	1,416,200	-0.17%
MON T CPE	40,235	39,818	1.05%	36,751	9.48%	36,250	10.99%	38,696	3.98%
MON T CAB	45,763	44,274	3.36%	44,789	2.17%	39,154	16.88%	42,591	7.45%
348 TB	56,434	53,668	5.15%	54,060	4.39%	51,712	9.13%	50,927	10.81%
348 TS	58,660	54,254	8.12%	54,019	8.59%	51,872	13.09%	52,262	12.24%
348 SPIDER	66,797	59,655	11.97%	64,697	3.25%	55,340	20.70%	50,790	31.52%
355 BERLINETTA	71,945	69,421	3.64%	68,819	4.54%	64,770	11.08%	61,045	17.86%
355 GTS	74,782	72,696	2.87%	73,271	2.06%	72,429	3.25%	67,379	10.99%
355 SPIDER	78,960	73,738	7.08%	77,445	1.96%	75,454	4.65%	68,105	15.94%
360 MODENA	63,430	68,836	-7.85%	70,092	-9.50%	71,688	-11.52%	75,485	-15.97%
360 SPIDER	82,750	85,021	-2.67%	87,349	-5.27%	89,299	-7.33%	95,315	-13.18%
CHALLENGE STRADALE	187,433	197,594	-5.14%	195,089	-3.92%	201,829	-7.13%	214,563	-12.64%
F430	141,663	132,099	7.24%	129,405	9.47%	128,194	10.51%	119,677	18.37%
F430 SPIDER	157,866	149,920	5.30%	144,440	9.30%	141,665	11.44%	134,765	17.14%
F430 SCUDERIA	197,167	196,788	0.19%	202,028	-2.41%	208,046	-5.23%	202,916	-2.83%
SCUDERIA SPIDER 16M	294,285	306,824	-4.09%	308,276	-4.54%	334,828	-12.11%	306,216	-3.90%
CALIFORNIA	104,039	108,370	-4.00%	116,316	-10.55%	128,476	-19.02%	142,906	-27.20%
458 ITALIA	167,788	174,794	-4.01%	181,935	-7.78%	194,035	-13.53%	207,613	-19.18%
458 SPIDER	196,230	203,276	-3.47%	212,797	-7.79%	225,911	-13.14%	252,698	-22.35%
CALIFORNIA T	155,958	170,038	-8.28%	178,601	-12.68%	194,939	-20.00%	213,782	-27.05%