

**FERRARI MARKET LETTER ASKING PRICE INDEX**

	<b>Now 4418</b>	<b>6 Months Ago 4405</b>	<b>Change from 4418</b>	<b>1 Yr Ago 4318</b>	<b>Change from 4418</b>	<b>2 Yrs Ago 4218</b>	<b>Change from 4418</b>	<b>3 Yrs Ago 4118</b>	<b>Change from 4418</b>
250 PF CPE	604,869	635,505	-4.82%	629,613	-3.93%	598,494	1.07%	738,968	-18.15%
250 GTE	421,736	438,162	-3.75%	419,482	0.54%	376,572	11.99%	414,190	1.82%
250 GTL	1,527,093	1,663,726	-8.21%	1,724,178	-11.43%	1,815,555	-15.89%	2,216,445	-31.10%
330 GT 2+2	253,042	279,706	-9.53%	266,215	-4.95%	277,679	-8.87%	331,946	-23.77%
275 GTB	2,211,186	2,385,071	-7.29%	2,353,644	-6.05%	2,241,885	-1.37%	2,378,503	-7.03%
330 GTC	580,003	591,785	-1.99%	623,836	-7.03%	673,353	-13.86%	789,558	-26.54%
275 GTB/4	2,778,523	2,867,388	-3.10%	2,881,627	-3.58%	3,184,738	-12.76%	3,165,510	-12.23%
365 GT 2+2	241,273	248,779	-3.02%	261,716	-7.81%	273,454	-11.77%	306,789	-21.36%
365 GTB/4	682,743	671,204	1.72%	682,039	0.10%	764,346	-10.68%	832,403	-17.98%
365 GTS/4	2,257,748	2,210,324	2.15%	2,153,714	4.83%	2,472,853	-8.70%	2,711,898	-16.75%
365 GTC/4	225,141	240,810	-6.51%	258,688	-12.97%	303,501	-25.82%	390,519	-42.35%
365 GT4 2+2	85,821	79,194	8.37%	74,513	15.18%	83,308	3.02%	50,084	71.35%
365 GT4/BB	450,778	490,018	-8.01%	505,241	-10.78%	413,485	9.02%	457,588	-1.49%
400 GT & A	33,722	32,020	5.32%	32,663	3.24%	38,550	-12.52%	37,629	-10.38%
512 BB	330,925	335,141	-1.26%	296,829	11.49%	338,272	-2.17%	368,704	-10.25%
400i GT & A	39,183	37,734	3.84%	37,012	5.87%	41,885	-6.45%	42,023	-6.76%
512 BBi	231,919	243,901	-4.91%	256,892	-9.72%	322,617	-28.11%	364,707	-36.41%
TR 85-87	114,304	106,688	7.14%	113,915	0.34%	137,211	-16.69%	148,569	-23.06%
TR 88-91	122,754	126,008	-2.58%	126,987	-3.33%	133,411	-7.99%	154,650	-20.62%
412 GT & A	46,913	40,275	16.48%	43,497	7.85%	44,849	4.60%	40,174	16.77%
512 TR	175,312	182,472	-3.92%	213,866	-18.03%	238,248	-26.42%	248,669	-29.50%
456 GT	49,325	47,542	3.75%	48,920	0.83%	48,310	2.10%	46,871	5.24%
F512 M	420,507	427,462	-1.63%	421,640	-0.27%	460,967	-8.78%	492,440	-14.61%
F50	2,081,636	2,079,539	0.10%	2,087,469	-0.28%	1,921,375	8.34%	1,813,400	14.79%
550M	115,677	120,624	-4.10%	133,433	-13.31%	142,056	-18.57%	108,730	6.39%
550 BARCHETTA	367,467	384,245	-4.37%	374,965	-2.00%	425,656	-13.67%	615,623	-40.31%
456M GT & A	56,465	55,564	1.62%	57,382	-1.60%	54,634	3.35%	54,951	2.76%
575M MARANELLO	128,531	129,506	-0.75%	127,921	0.48%	125,973	2.03%	109,660	17.21%
ENZO	2,498,625	2,484,930	0.55%	2,515,395	-0.67%	2,129,286	17.35%	1,807,727	38.22%
612 SCAGLIETTI	111,999	103,915	7.78%	104,004	7.69%	128,254	-12.67%	125,331	-10.64%
SUPERAMERICA	423,589	405,497	4.46%	419,873	0.89%	476,513	-11.11%	457,198	-7.35%
599 GTB FIORANO	179,253	177,535	0.97%	179,826	-0.32%	193,129	-7.18%	196,798	-8.92%
FF	160,892	164,031	-1.91%	171,920	-6.41%	209,112	-23.06%	228,493	-29.59%
F12berlinetta	242,004	259,407	-6.71%	271,176	-10.76%	324,695	-25.47%	359,750	-32.73%
246 GT	308,192	318,452	-3.22%	299,653	2.85%	304,654	1.16%	350,816	-12.15%
246 GTS	335,825	348,613	-3.67%	322,065	4.27%	362,128	-7.26%	392,011	-14.33%
308 GT4	54,022	53,249	1.45%	53,641	0.71%	43,159	25.17%	42,633	26.71%
308 GTB FG	180,935	184,527	-1.95%	195,555	-7.48%	211,765	-14.56%	237,578	-23.84%
308 GTB	70,238	79,042	-11.14%	81,872	-14.21%	89,842	-21.82%	77,758	-9.67%
308 GTS	65,276	55,873	16.83%	59,480	9.74%	67,226	-2.90%	61,686	5.82%
308 GTSi	53,631	57,057	-6.00%	62,943	-14.79%	67,344	-20.36%	65,645	-18.30%
308 GTB QV	77,175	73,420	5.11%	72,976	5.75%	74,527	3.55%	60,298	27.99%
308 GTS QV	71,415	70,511	1.28%	66,990	6.61%	61,422	16.27%	67,329	6.07%
MON QV CPE	31,072	31,993	-2.88%	31,804	-2.30%	30,487	1.92%	28,065	10.71%
MON QV CAB	30,944	30,625	1.04%	33,086	-6.47%	31,666	-2.28%	31,670	-2.29%
288 GTO	2,407,079	2,322,238	3.65%	2,247,571	7.10%	2,221,097	8.37%	2,392,332	0.62%
328 GTB	99,530	102,935	-3.31%	87,927	13.20%	77,845	27.86%	74,773	33.11%
328 GTS	91,430	95,049	-3.81%	90,327	1.22%	86,423	5.79%	80,279	13.89%
3.2 MON CPE	34,776	33,539	3.69%	34,264	1.49%	32,515	6.95%	32,145	8.18%
3.2 MON CAB	32,907	32,379	1.63%	33,065	-0.48%	37,542	-12.35%	35,420	-7.09%
F40	1,268,688	1,266,041	0.21%	1,210,685	4.79%	1,427,658	-11.14%	1,480,365	-14.30%
MON T CPE	38,846	35,648	8.97%	36,417	6.67%	39,391	-1.38%	38,991	-0.37%
MON T CAB	44,337	44,140	0.45%	41,131	7.79%	43,121	2.82%	44,812	-1.06%
348 TB	53,563	53,256	0.58%	52,011	2.98%	52,053	2.90%	49,502	8.20%
348 TS	55,104	52,164	5.64%	53,102	3.77%	52,327	5.31%	50,502	9.11%
348 SPIDER	59,995	64,023	-6.29%	60,457	-0.76%	51,358	16.82%	49,507	21.18%
355 BERLINETTA	68,900	68,260	0.94%	66,842	3.08%	62,516	10.21%	61,635	11.79%
355 GTS	72,890	72,125	1.06%	72,590	0.41%	69,880	4.31%	63,666	14.49%
355 SPIDER	74,936	77,774	-3.65%	76,391	-1.90%	68,406	9.55%	69,060	8.51%
360 MODENA	68,915	70,833	-2.71%	71,229	-3.25%	76,062	-9.40%	77,195	-10.73%
360 SPIDER	86,422	86,717	-0.34%	88,775	-2.65%	95,460	-9.47%	101,729	-15.05%
CHALLENGE STRADALE	197,750	198,012	-0.13%	202,781	-2.48%	210,480	-6.05%	193,849	2.01%
F430	131,341	129,639	1.31%	129,214	1.65%	122,700	7.04%	119,894	9.55%
F430 SPIDER	145,474	142,409	2.15%	145,138	0.23%	137,879	5.51%	137,724	5.63%
F430 SCUDERIA	198,956	205,826	-3.34%	209,613	-5.08%	211,291	-5.84%	187,832	5.92%
SCUDERIA SPIDER 16M	310,810	302,642	2.70%	320,054	-2.89%	305,132	1.86%	237,289	30.98%
CALIFORNIA	110,134	118,192	-6.82%	126,667	-13.05%	136,268	-19.18%	157,446	-30.05%
458 ITALIA	176,104	185,663	-5.15%	190,550	-7.58%	205,575	-14.34%	222,011	-20.68%
458 SPIDER	205,099	213,971	-4.15%	218,921	-6.31%	244,970	-16.28%	279,870	-26.72%