

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4501	6 Months Ago 4414	Change from 4501	1 Yr Ago 4401	Change from 4501	2 Yrs Ago 4301	Change from 4501	3 Yrs Ago 4201	Change from 4501
250 PF CPE	592,556	607,211	-2.41%	638,047	-7.13%	626,702	-5.45%	720,340	-17.74%
250 GTE	396,921	430,052	-7.70%	429,477	-7.58%	407,686	-2.64%	399,460	-0.64%
250 GTL	1,428,895	1,632,194	-12.46%	1,682,930	-15.09%	1,768,303	-19.19%	2,127,766	-32.85%
330 GT 2+2	248,131	266,469	-6.88%	261,665	-5.17%	278,902	-11.03%	322,693	-23.11%
275 GTB	2,077,696	2,247,566	-7.56%	2,385,291	-12.90%	2,406,125	-13.65%	2,243,593	-7.39%
330 GTC	565,368	578,105	-2.20%	586,639	-3.63%	675,404	-16.29%	765,918	-26.18%
275 GTB/4	2,626,367	2,912,485	-9.82%	2,874,885	-8.64%	3,040,233	-13.61%	3,070,030	-14.45%
365 GT 2+2	235,506	241,404	-2.44%	254,309	-7.39%	247,535	-4.86%	301,786	-21.96%
365 GTB/4	663,032	658,625	0.67%	670,336	-1.09%	742,321	-10.68%	788,682	-15.93%
365 GTS/4	2,236,675	2,237,533	-0.04%	2,214,226	1.01%	2,242,885	-0.28%	2,745,574	-18.54%
365 GTC/4	219,393	238,328	-7.94%	241,575	-9.18%	289,354	-24.18%	397,680	-44.83%
365 GT4 2+2	79,991	83,584	-4.30%	76,388	4.72%	83,862	-4.62%	60,491	32.24%
365 GT4/BB	439,191	453,538	-3.16%	492,115	-10.75%	536,284	-18.10%	450,143	-2.43%
400 GT & A	35,096	32,801	7.00%	31,987	9.72%	34,846	0.72%	41,609	-15.65%
512 BB	278,525	346,292	-19.57%	330,400	-15.70%	334,769	-16.80%	364,941	-23.68%
400i GT & A	44,312	43,715	1.37%	38,993	13.64%	40,741	8.77%	37,519	18.11%
512 BBi	241,539	232,081	4.08%	257,700	-6.27%	313,987	-23.07%	363,039	-33.47%
TR 85-87	95,881	103,850	-7.67%	106,983	-10.38%	136,505	-29.76%	152,168	-36.99%
TR 88-91	121,199	125,464	-3.40%	125,258	-3.24%	131,751	-8.01%	153,258	-20.92%
412 GT & A	55,359	46,319	19.52%	44,200	25.25%	45,404	21.93%	40,387	37.07%
512 TR	176,839	184,263	-4.03%	191,377	-7.60%	245,554	-27.98%	250,336	-29.36%
456 GT	47,717	48,282	-1.17%	49,600	-3.80%	48,515	-1.64%	47,261	0.96%
F512 M	421,960	433,794	-2.73%	424,105	-0.51%	422,993	-0.24%	502,207	-15.98%
F50	2,107,445	2,101,983	0.26%	2,068,121	1.90%	1,977,857	6.55%	1,837,585	14.69%
550M	114,030	120,982	-5.75%	125,585	-9.20%	136,733	-16.60%	135,421	-15.80%
456M GT & A	55,640	55,848	-0.37%	55,469	0.31%	55,319	0.58%	57,441	-3.14%
550 BARCHETTA	356,106	361,746	-1.56%	382,706	-6.95%	406,618	-12.42%	498,437	-28.56%
575M MARANELLO	128,329	128,468	-0.11%	127,218	0.87%	126,890	1.13%	117,528	9.19%
ENZO	2,531,500	2,468,846	2.54%	2,489,403	1.69%	2,226,036	13.72%	1,988,230	27.32%
612 SCAGLIETTI	111,289	104,062	6.94%	103,068	7.98%	125,024	-10.99%	135,688	-17.98%
SUPERAMERICA	407,749	437,450	-6.79%	398,768	2.25%	472,993	-13.79%	469,870	-13.22%
599 GTB FIORANO	177,710	178,207	-0.28%	175,578	1.21%	191,329	-7.12%	193,904	-8.35%
FF	156,171	159,152	-1.87%	167,207	-6.60%	192,234	-18.76%	217,794	-28.29%
F12berlinetta	237,529	245,998	-3.44%	265,427	-10.51%	285,113	-16.69%	334,151	-28.92%
246 GT	315,951	323,019	-2.19%	307,661	2.69%	302,539	4.43%	322,775	-2.11%
246 GTS	347,443	355,518	-2.27%	337,601	2.92%	347,171	0.08%	375,070	-7.37%
308 GT4	52,394	54,398	-3.68%	51,949	0.86%	46,954	11.59%	46,283	13.20%
308 GTB FG	168,744	186,305	-9.43%	190,554	-11.45%	198,559	-15.02%	227,979	-25.98%
308 GTB	65,476	71,782	-8.78%	82,137	-20.28%	122,661	-46.62%	90,465	-27.62%
308 GTS	62,590	64,200	-2.51%	58,234	7.48%	65,688	-4.72%	68,404	-8.50%
308 GTSi	58,553	55,469	5.56%	60,316	-2.92%	67,091	-12.73%	69,137	-15.31%
308 GTB QV	71,266	71,956	-0.96%	70,785	0.68%	74,700	-4.60%	61,206	16.44%
308 GTS QV	73,008	72,863	0.20%	70,443	3.64%	65,115	12.12%	65,248	11.89%
MON QV CAB	30,776	31,265	-1.56%	32,155	-4.29%	30,227	1.82%	31,931	-3.62%
288 GTO	2,376,187	2,464,293	-3.58%	2,269,753	4.69%	2,263,062	5.00%	2,368,640	0.32%
328 GTB	94,489	102,223	-7.57%	94,616	-0.13%	79,837	18.35%	76,985	22.74%
328 GTS	90,766	93,593	-3.02%	96,660	-6.10%	86,253	5.23%	84,064	7.97%
3.2 MON CPE	34,890	35,071	-0.52%	34,164	2.13%	33,380	4.52%	34,804	0.25%
3.2 MON CAB	33,383	35,239	-5.27%	33,037	1.05%	34,402	-2.96%	37,020	-9.82%
F40	1,259,606	1,312,902	-4.06%	1,261,694	-0.17%	1,333,827	-5.56%	1,435,367	-12.25%
MON T CPE	40,211	39,450	1.93%	36,271	10.86%	38,404	4.71%	39,114	2.80%
MON T CAB	44,493	45,290	-1.76%	44,201	0.66%	40,130	10.87%	44,149	0.78%
348 TB	54,165	54,766	-1.10%	52,640	2.90%	51,917	4.33%	48,571	11.52%
348 TS	54,823	56,459	-2.90%	51,899	5.63%	52,398	4.63%	53,675	2.14%
348 SPIDER	60,441	61,491	-1.71%	62,051	-2.59%	52,920	14.21%	51,230	17.98%
355 BERLINETTA	69,569	69,202	0.53%	68,263	1.91%	63,911	8.85%	60,786	14.45%
355 GTS	72,781	73,337	-0.76%	71,967	1.13%	71,784	1.39%	65,062	11.86%
355 SPIDER	74,786	75,647	-1.14%	76,980	-2.85%	71,645	4.38%	69,008	8.37%
360 MODENA	68,317	68,458	-0.21%	70,982	-3.75%	72,533	-5.81%	75,657	-9.70%
360 SPIDER	84,855	86,600	-2.02%	85,949	-1.27%	91,517	-7.28%	98,101	-13.50%
CHALLENGE STRADALE	197,178	195,584	0.81%	198,530	-0.68%	201,194	-2.00%	209,631	-5.94%
F430	133,064	130,565	1.91%	128,697	3.39%	125,115	6.35%	119,377	11.47%
F430 SPIDER	148,733	148,226	0.34%	145,080	2.52%	138,456	7.42%	136,189	9.21%
F430 SCUDERIA	202,269	199,330	1.47%	203,928	-0.81%	208,587	-3.03%	198,203	2.05%
SCUDERIA SPIDER 16M	285,538	307,997	-7.29%	300,358	-4.93%	321,555	-11.20%	274,402	4.06%
CALIFORNIA	109,300	113,447	-3.66%	120,814	-9.53%	130,043	-15.95%	149,603	-26.94%
458 ITALIA	174,845	176,477	-0.92%	185,462	-5.72%	196,919	-11.21%	213,530	-18.12%
458 SPIDER	205,694	207,107	-0.68%	215,077	-4.36%	232,553	-11.55%	263,299	-21.88%
CALIFORNIA T	162,923	172,456	-5.53%	181,339	-10.16%	204,026	-20.15%	228,342	-28.65%