

**FERRARI MARKET LETTER ASKING PRICE INDEX**

	<b>Now 4505</b>	<b>6 Months Ago 4418</b>	<b>Change from 4505</b>	<b>1 Yr Ago 4405</b>	<b>Change from 4505</b>	<b>2 Yrs Ago 4305</b>	<b>Change from 4505</b>	<b>3 Yrs Ago 4205</b>	<b>Change from 4505</b>
250 PF CPE	569,042	604,869	-5.92%	635,505	-10.46%	627,394	-9.30%	639,611	-11.03%
250 GTE	379,474	421,736	-10.02%	438,162	-13.39%	414,788	-8.51%	388,027	-2.20%
250 GTL	1,558,002	1,527,093	2.02%	1,663,726	-6.35%	1,766,733	-11.81%	2,023,455	-23.00%
330 GT 2+2	250,964	253,042	-0.82%	279,706	-10.28%	272,365	-7.86%	308,833	-18.74%
275 GTB	2,029,142	2,211,186	-8.23%	2,385,071	-14.92%	2,403,802	-15.59%	2,180,616	-6.95%
330 GTC	528,777	580,003	-8.83%	591,785	-10.65%	658,418	-19.69%	716,277	-26.18%
275 GTB/4	2,799,257	2,778,523	0.75%	2,867,388	-2.38%	2,927,926	-4.39%	3,146,876	-11.05%
365 GT 2+2	227,461	241,273	-5.72%	248,779	-8.57%	240,513	-5.43%	298,975	-23.92%
365 GTB/4	664,515	682,743	-2.67%	671,204	-1.00%	730,802	-9.07%	789,798	-15.86%
365 GTS/4	2,298,053	2,257,748	1.79%	2,210,324	3.97%	2,203,556	4.29%	2,506,394	-8.31%
365 GTC/4	219,649	225,141	-2.44%	240,810	-8.79%	287,690	-23.65%	359,014	-38.82%
365 GT4 2+2	77,128	85,821	-10.13%	79,194	-2.61%	77,152	-0.03%	70,989	8.65%
365 GT4/BB	409,016	450,778	-9.26%	490,018	-16.53%	570,959	-28.36%	425,879	-3.96%
400 GT & A	37,223	33,722	10.38%	32,020	16.25%	32,325	15.15%	38,620	-3.62%
512 BB	270,956	330,925	-18.12%	335,141	-19.15%	314,900	-13.95%	348,613	-22.28%
400i GT & A	51,794	39,183	32.18%	37,734	37.26%	38,131	35.83%	40,298	28.53%
512 BBi	269,758	231,919	16.32%	243,901	10.60%	298,528	-9.64%	351,229	-23.20%
TR 85-87	98,544	114,304	-13.79%	106,688	-7.63%	134,458	-26.71%	144,346	-31.73%
TR 88-91	122,865	122,754	0.09%	126,008	-2.49%	131,726	-6.73%	150,953	-18.61%
412 GT & A	59,284	46,913	26.37%	40,275	47.20%	43,074	37.63%	42,953	38.02%
512 TR	196,514	175,312	12.09%	182,472	7.70%	226,270	-13.15%	226,425	-13.21%
456 GT	46,977	49,325	-4.76%	47,542	-1.19%	48,843	-3.82%	47,662	-1.44%
F512 M	398,997	420,507	-5.12%	427,462	-6.66%	425,318	-6.19%	522,686	-23.66%
F50	2,200,207	2,081,636	5.70%	2,079,539	5.80%	2,074,824	6.04%	1,847,230	19.11%
550M	109,552	115,677	-5.29%	120,624	-9.18%	134,512	-18.56%	147,574	-25.76%
550 BARCHETTA	325,908	367,467	-11.31%	384,245	-15.18%	379,258	-14.07%	468,390	-30.42%
456M GT & A	57,902	56,465	2.54%	55,564	4.21%	57,085	1.43%	56,229	2.98%
575M MARANELLO	128,322	128,531	-0.16%	129,506	-0.91%	127,458	0.68%	120,139	6.81%
ENZO	2,652,878	2,498,625	6.17%	2,484,930	6.76%	2,434,693	8.96%	2,075,440	27.82%
612 SCAGLIETTI	138,511	111,999	23.67%	103,915	33.29%	115,297	20.13%	132,541	4.50%
SUPERAMERICA	416,260	423,589	-1.73%	405,497	2.65%	453,684	-8.25%	471,328	-11.68%
599 GTB FIORANO	182,854	179,253	2.01%	177,535	3.00%	184,424	-0.85%	192,431	-4.98%
FF	150,582	160,892	-6.41%	164,031	-8.20%	193,741	-22.28%	219,120	-31.28%
F12berlinetta	234,142	242,004	-3.25%	259,407	-9.74%	276,781	-15.41%	337,941	-30.72%
246 GT	321,212	308,192	4.22%	318,452	0.87%	296,066	8.49%	310,141	3.57%
246 GTS	371,439	335,825	10.60%	348,613	6.55%	335,254	10.79%	364,867	1.80%
308 GT4	50,224	54,022	-7.03%	53,249	-5.68%	47,198	6.41%	44,646	12.49%
308 GTB FG	176,157	180,935	-2.64%	184,527	-4.54%	198,343	-11.19%	206,890	-14.85%
308 GTB	61,073	70,238	-13.05%	79,042	-22.73%	107,939	-43.42%	94,815	-35.59%
308 GTS	61,744	65,276	-5.41%	55,873	10.51%	64,441	-4.19%	68,264	-9.55%
308 GTSi	59,660	53,631	11.24%	57,057	4.56%	65,912	-9.49%	69,878	-14.62%
308 GTB QV	67,494	77,175	-12.54%	73,420	-8.07%	75,438	-10.53%	63,972	5.51%
308 GTS QV	77,164	71,415	8.05%	70,511	9.44%	66,920	15.31%	65,688	17.47%
MON QV CAB	31,302	30,944	1.16%	30,625	2.21%	30,763	1.75%	32,874	-4.78%
288 GTO	2,216,548	2,407,079	-7.92%	2,322,238	-4.55%	2,257,556	-1.82%	2,290,649	-3.23%
328 GTB	92,230	99,530	-7.33%	102,935	-10.40%	83,240	10.80%	82,990	11.13%
328 GTS	92,756	91,430	1.45%	95,049	-2.41%	88,838	4.41%	81,654	13.60%
3.2 MON CPE	35,759	34,776	2.83%	33,539	6.62%	33,816	5.75%	33,675	6.19%
3.2 MON CAB	39,747	32,907	20.79%	32,379	22.76%	33,150	19.90%	36,943	7.59%
F40	1,353,763	1,268,688	6.71%	1,266,041	6.93%	1,212,028	11.69%	1,419,200	-4.61%
MON T CPE	40,107	38,846	3.25%	35,648	12.51%	36,624	9.51%	38,715	3.60%
MON T CAB	45,426	44,337	2.46%	44,140	2.91%	39,555	14.84%	43,175	5.21%
348 TB	55,352	53,563	3.34%	53,256	3.94%	50,700	9.18%	50,571	9.45%
348 TS	58,428	55,104	6.03%	52,164	12.01%	52,102	12.14%	53,509	9.19%
348 SPIDER	64,891	59,995	8.16%	64,023	1.36%	54,074	20.00%	50,617	28.20%
355 BERLINETTA	72,287	68,900	4.92%	68,260	5.90%	64,574	11.94%	59,654	21.18%
355 GTS	74,068	72,890	1.62%	72,125	2.69%	71,868	3.06%	66,722	11.01%
355 SPIDER	76,638	74,936	2.27%	77,774	-1.46%	73,580	4.16%	67,891	12.88%
360 MODENA	64,243	68,915	-6.78%	70,833	-9.30%	71,942	-10.70%	75,576	-15.00%
360 SPIDER	83,620	86,422	-3.24%	86,717	-3.57%	89,778	-6.86%	95,704	-12.63%
CHALLENGE STRADALE	192,929	197,750	-2.44%	198,012	-2.57%	202,107	-4.54%	212,335	-9.14%
F430	140,084	131,341	6.66%	129,639	8.06%	126,292	10.92%	120,117	16.62%
F430 SPIDER	155,656	146,481	6.26%	142,409	9.30%	139,583	11.52%	136,214	14.27%
F430 SCUDERIA	199,610	198,956	0.33%	205,826	-3.02%	207,224	-3.67%	206,397	-3.29%
SCUDERIA SPIDER 16M	290,322	310,810	-6.59%	302,642	-4.07%	328,326	-11.58%	302,352	-3.98%
CALIFORNIA	105,623	110,134	-4.10%	118,192	-10.63%	128,105	-17.55%	145,791	-27.55%
458 ITALIA	170,426	176,104	-3.22%	185,663	-8.21%	195,376	-12.77%	209,996	-18.84%
458 SPIDER	200,341	205,099	-2.32%	213,971	-6.37%	228,126	-12.18%	257,289	-22.13%
CALIFORNIA T	159,431	170,231	-6.34%	179,702	-11.28%	196,334	-18.80%	219,800	-27.47%