

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4506	6 Months Ago 4419	Change from 4506	1 Yr Ago 4406	Change from 4506	2 Yrs Ago 4306	Change from 4506	3 Yrs Ago 4206	Change from 4506
250 PF CPE	562,548	601,205	-6.43%	634,402	-11.33%	626,075	-10.15%	619,408	-9.18%
250 GTE	375,755	421,798	-10.92%	439,214	-14.45%	414,537	-9.36%	381,741	-1.57%
250 GTL	1,612,300	1,495,673	7.80%	1,664,262	-3.12%	1,765,513	-8.68%	1,983,573	-18.72%
330 GT 2+2	252,019	250,348	0.67%	285,780	-11.81%	269,991	-6.66%	303,755	-17.03%
275 GTB	2,034,941	2,188,698	-7.03%	2,384,633	-14.66%	2,393,490	-14.98%	2,172,417	-6.33%
330 GTC	522,873	580,697	-9.96%	593,532	-11.90%	656,397	-20.34%	702,831	-25.60%
275 GTB/4	2,872,321	2,752,547	4.35%	2,865,514	0.24%	2,909,023	-1.26%	3,159,616	-9.09%
365 GT 2+2	222,110	238,993	-7.06%	248,591	-10.65%	240,176	-7.52%	299,165	-25.76%
365 GTB/4	666,644	685,435	-2.74%	671,835	-0.77%	725,632	-8.13%	785,762	-15.16%
365 GTS/4	2,341,600	2,271,056	3.11%	2,207,901	6.06%	2,191,844	6.83%	2,434,414	-3.81%
365 GTC/4	220,036	222,734	-1.21%	240,894	-8.66%	288,090	-23.62%	347,887	-36.75%
365 GT4 2+2	81,347	85,588	-4.96%	80,129	1.52%	75,581	7.63%	73,987	9.95%
365 GT4/BB	392,180	447,727	-12.41%	489,556	-19.89%	567,264	-30.86%	420,000	-6.62%
400 GT & A	37,950	33,978	11.69%	32,026	18.50%	32,064	18.36%	37,949	0.00%
512 BB	268,794	327,184	-17.85%	336,635	-20.15%	310,281	-13.37%	343,467	-21.74%
400i GT & A	53,409	38,668	38.12%	37,558	42.20%	37,789	41.33%	41,077	30.02%
512 BBi	280,797	231,221	21.44%	237,700	18.13%	292,408	-3.97%	347,647	-19.23%
TR 85-87	103,799	114,135	-9.06%	106,498	-2.53%	132,615	-21.73%	143,248	-27.54%
TR 88-91	127,911	122,537	4.39%	125,873	1.62%	131,854	-2.99%	150,382	-14.94%
412 GT & A	61,571	47,437	29.80%	39,222	56.98%	42,502	44.87%	43,604	41.20%
512 TR	200,748	173,327	15.82%	180,164	11.43%	223,637	-10.23%	222,393	-9.73%
456 GT	46,876	49,353	-5.02%	47,022	-0.31%	48,693	-3.73%	47,763	-1.86%
F512 M	388,033	419,319	-7.46%	428,212	-9.38%	426,444	-9.01%	519,407	-25.29%
F50	2,263,447	2,080,082	8.82%	2,080,924	8.77%	2,096,908	7.94%	1,849,929	22.35%
550M	107,632	114,358	-5.88%	119,270	-9.76%	134,376	-19.90%	148,748	-27.64%
550 BARCHETTA	315,963	366,952	-13.90%	384,373	-17.80%	374,140	-15.55%	455,210	-30.59%
456M GT & A	58,644	56,466	3.86%	55,611	5.45%	57,324	2.30%	56,162	4.42%
575M MARANELLO	128,044	128,451	-0.32%	130,239	-1.69%	127,702	0.27%	120,361	6.38%
ENZO	2,688,905	2,498,823	7.61%	2,486,728	8.13%	2,470,095	8.86%	2,113,521	27.22%
612 SCAGLIETTI	152,421	114,672	32.92%	103,749	46.91%	112,367	35.65%	131,458	15.95%
SUPERAMERICA	426,276	420,178	1.45%	408,059	4.46%	451,155	-5.51%	471,729	-9.64%
599 GTB FIORANO	184,547	179,364	2.89%	178,091	3.63%	183,250	0.71%	192,401	-4.08%
FF	148,775	160,534	-7.32%	163,827	-9.19%	193,622	-23.16%	220,066	-32.40%
F12berlinetta	233,712	240,085	-2.65%	257,947	-9.40%	275,022	-15.02%	339,218	-31.10%
246 GT	322,987	308,965	4.54%	319,043	1.24%	294,238	9.77%	307,344	5.09%
246 GTS	379,925	333,955	13.77%	351,805	7.99%	332,130	14.39%	364,191	4.32%
308 GT4	49,310	53,943	-8.59%	53,561	-7.94%	47,583	3.63%	44,357	11.17%
308 GTB FG	180,831	179,742	0.61%	182,497	-0.91%	198,789	-9.03%	201,933	-10.45%
308 GTB	59,706	70,364	-15.15%	78,664	-24.10%	99,628	-40.07%	93,989	-36.48%
308 GTS	61,622	65,417	-5.80%	55,456	11.12%	64,092	-3.85%	68,355	-9.85%
308 GTSi	60,488	54,139	11.73%	56,188	7.65%	65,633	-7.84%	68,901	-12.21%
308 GTB QV	66,363	78,331	-15.28%	74,002	-10.32%	75,678	-12.31%	65,116	1.92%
308 GTS QV	78,717	71,617	9.91%	70,350	11.89%	67,207	17.13%	65,919	19.41%
MON QV CAB	31,502	31,146	1.14%	30,246	4.15%	31,195	0.98%	33,203	-5.12%
288 GTO	2,160,014	2,417,221	-10.64%	2,334,980	-7.49%	2,239,870	-3.57%	2,270,611	-4.87%
328 GTB	91,777	97,235	-5.61%	105,015	-12.61%	83,920	9.36%	83,120	10.42%
328 GTS	93,473	91,082	2.63%	94,595	-1.19%	88,927	5.11%	81,153	15.18%
3.2 MON CPE	36,097	34,794	3.74%	33,363	8.19%	33,938	6.36%	33,277	8.47%
3.2 MON CAB	41,985	32,652	28.58%	32,197	30.40%	33,007	27.20%	37,002	13.47%
F40	1,413,833	1,268,947	11.42%	1,267,722	11.53%	1,187,291	19.08%	1,416,200	-0.17%
MON T CPE	40,068	39,037	2.64%	35,514	12.82%	36,241	10.56%	38,627	3.73%
MON T CAB	45,717	44,338	3.11%	44,129	3.60%	39,467	15.84%	42,828	6.75%
348 TB	55,895	53,428	4.62%	53,500	4.48%	50,730	10.18%	50,691	10.27%
348 TS	59,313	54,698	8.44%	52,238	13.54%	52,017	14.03%	53,134	11.63%
348 SPIDER	66,218	59,768	10.79%	64,887	2.05%	54,549	21.39%	50,792	30.37%
355 BERLINETTA	72,944	69,069	5.61%	68,352	6.72%	64,523	13.05%	59,664	22.26%
355 GTS	74,672	72,844	2.51%	72,126	3.53%	72,127	3.53%	67,191	11.13%
355 SPIDER	77,269	74,608	3.57%	78,096	-1.06%	74,266	4.04%	67,729	14.09%
360 MODENA	63,062	68,930	-8.51%	70,709	-10.81%	71,763	-12.12%	75,531	-16.51%
360 SPIDER	82,754	86,189	-3.99%	87,118	-5.01%	89,523	-7.56%	95,377	-13.23%
CHALLENGE STRADALE	190,655	197,392	-3.41%	198,904	-4.15%	201,991	-5.61%	214,563	-11.14%
F430	142,658	131,458	8.52%	129,806	9.90%	127,029	12.30%	120,178	18.71%
F430 SPIDER	158,532	146,815	7.98%	141,961	11.67%	140,265	13.02%	135,980	16.58%
F430 SCUDERIA	197,897	198,972	-0.54%	205,569	-3.73%	206,992	-4.39%	207,355	-4.56%
SCUDERIA SPIDER 16M	295,022	311,545	-5.30%	302,905	-2.60%	330,215	-10.66%	306,894	-3.87%
CALIFORNIA	104,422	109,441	-4.59%	117,587	-11.20%	128,160	-18.52%	144,630	-27.80%
458 ITALIA	168,330	175,903	-4.31%	185,570	-9.29%	194,768	-13.57%	208,971	-19.45%
458 SPIDER	197,410	204,616	-3.52%	213,767	-7.65%	227,181	-13.10%	255,427	-27.71%
CALIFORNIA T	158,239	169,957	-6.89%	179,336	-11.76%	195,258	-18.96%	217,326	-27.19%