

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4516	6 Months Ago 4503	Change from 4516	1 Yr Ago 4416	Change from 4516	2 Yrs Ago 4316	Change from 4516	3 Yrs Ago 4216	Change from 4516
250 PF CPE	565,540	582,801	-2.96%	607,999	-6.98%	633,160	-10.68%	598,063	-5.44%
250 GTE	386,331	389,696	-0.86%	425,014	-9.10%	415,692	-7.06%	367,095	5.24%
250 GTL	1,598,517	1,468,571	8.85%	1,579,866	1.18%	1,744,642	-8.38%	1,825,671	-12.44%
330 GT 2+2	254,396	248,928	2.20%	259,463	-1.95%	268,106	-5.11%	277,834	-8.44%
275 GTB	2,026,659	2,021,521	0.25%	2,238,358	-9.46%	2,357,468	-14.03%	2,211,935	-8.38%
330 GTC	554,477	540,586	2.57%	576,773	-3.87%	647,549	-14.37%	677,438	-18.15%
275 GTB/4	2,980,463	2,649,880	12.48%	2,828,826	5.36%	2,899,785	2.78%	3,201,050	-6.89%
365 GT 2+2	216,056	234,219	-7.75%	244,056	-11.47%	262,271	-17.62%	276,167	-21.77%
365 GTB/4	672,378	661,842	1.59%	673,953	-0.23%	682,708	-1.51%	773,379	-13.06%
365 GTS/4	2,273,056	2,243,603	1.31%	2,243,352	1.32%	2,145,023	5.97%	2,469,617	-7.96%
365 GTC/4	226,959	219,758	3.28%	231,372	-1.91%	266,810	-14.94%	307,270	-26.14%
365 GT4 2+2	93,915	76,304	23.08%	85,266	10.14%	73,968	26.97%	80,110	17.23%
365 GT4/BB	350,933	425,065	-17.44%	453,746	-22.66%	524,364	-33.07%	401,846	-12.67%
400 GT & A	38,100	36,060	5.66%	33,297	14.42%	32,635	16.75%	38,496	-1.03%
512 BB	263,270	274,308	-4.02%	337,360	-21.96%	293,449	-10.28%	342,420	-23.11%
400i GT & A	50,585	48,377	4.56%	40,929	23.59%	36,491	38.62%	41,307	22.46%
512 BBi	259,955	254,404	2.18%	232,060	12.02%	262,970	-1.15%	323,891	-19.74%
TR 85-87	143,388	97,177	47.55%	108,807	31.78%	118,122	21.39%	140,647	1.95%
TR 88-91	131,219	120,805	8.62%	123,621	6.15%	128,919	1.78%	133,675	-1.84%
412 GT & A	61,916	57,855	7.02%	46,540	33.04%	43,027	43.90%	44,534	39.03%
512 TR	196,246	185,524	5.78%	179,316	9.44%	217,337	-9.70%	233,734	-16.04%
456 GT	48,022	47,252	1.63%	49,035	-2.07%	48,696	-1.38%	48,420	-0.82%
F512 M	330,625	414,838	-20.30%	425,108	-22.23%	421,981	-21.65%	464,275	-28.79%
F50	2,367,329	2,148,694	10.18%	2,088,647	13.34%	2,086,067	13.48%	1,904,250	24.32%
550M	105,820	112,361	-5.82%	118,253	-10.51%	135,810	-22.08%	144,075	-26.55%
550 BARCHETTA	311,275	340,191	-8.50%	366,318	-15.03%	371,368	-16.18%	426,794	-27.07%
456M GT & A	58,993	56,533	4.35%	56,161	5.04%	57,602	2.41%	54,729	7.79%
575M MARANELLO	127,886	128,650	-0.59%	128,464	-0.45%	128,529	-0.50%	125,689	1.75%
ENZO	2,692,743	2,589,618	3.98%	2,489,975	8.14%	2,510,597	7.26%	2,128,614	26.50%
612 SCAGLIETTI	166,502	122,205	36.25%	107,250	55.25%	105,432	57.92%	128,345	29.73%
SUPERAMERICA	592,395	410,447	44.33%	430,065	37.75%	419,705	41.15%	464,316	27.58%
599 GTB FIORANO	183,287	179,783	1.95%	178,907	2.45%	180,337	1.64%	193,496	-5.28%
FF	141,822	153,432	-7.57%	160,536	-11.66%	172,372	-17.72%	212,622	-33.30%
F12berlinetta	225,425	235,893	-4.44%	244,065	-7.64%	273,289	-17.51%	330,771	-31.85%
246 GT	314,701	319,365	-1.46%	312,572	0.68%	298,451	5.44%	303,692	3.63%
246 GTS	402,048	359,295	11.90%	343,011	17.21%	322,005	24.86%	363,404	10.63%
308 GT4	49,696	51,212	-2.96%	54,239	-8.38%	53,564	-7.22%	42,960	15.68%
308 GTB FG	177,604	168,426	5.45%	183,387	-3.15%	196,979	-9.84%	212,200	-16.30%
308 GTB	60,598	63,630	-4.77%	69,037	-12.22%	78,437	-22.74%	85,936	-29.48%
308 GTS	64,092	61,481	4.25%	64,415	-0.50%	59,245	8.18%	66,649	-3.84%
308 GTSi	60,480	59,064	2.40%	53,908	12.19%	63,384	-4.58%	67,697	-10.66%
308 GTB QV	67,473	69,036	-2.26%	75,856	-11.05%	74,727	-9.71%	74,067	-8.90%
308 GTS QV	77,474	74,462	4.05%	71,078	9.00%	67,067	15.52%	62,144	24.67%
MON QV CAB	32,161	31,029	3.65%	30,840	4.28%	33,203	-3.14%	32,116	0.14%
288 GTO	2,168,543	2,304,489	-5.90%	2,434,757	-10.93%	2,246,945	-3.49%	2,252,700	-3.74%
328 GTB	92,562	92,955	-0.42%	101,803	-9.08%	86,345	7.20%	78,486	17.93%
328 GTS	90,230	91,378	-1.26%	92,674	-2.64%	90,871	-0.71%	88,822	1.59%
3.2 MON CPE	36,308	35,252	3.00%	34,852	4.18%	34,255	5.99%	32,394	12.08%
3.2 MON CAB	40,007	36,080	10.88%	33,756	18.52%	32,962	21.37%	37,545	6.56%
F40	1,384,600	1,288,524	7.46%	1,283,577	7.87%	1,203,145	15.08%	1,428,333	-3.06%
MON T CPE	40,584	40,233	0.87%	38,858	4.44%	36,407	11.47%	39,280	3.32%
MON T CAB	46,232	44,989	2.76%	44,708	3.41%	40,029	15.50%	43,174	7.08%
348 TB	59,868	54,778	9.29%	54,030	10.81%	52,140	14.82%	51,374	16.53%
348 TS	60,568	56,588	7.03%	55,815	8.52%	53,100	14.06%	52,156	16.13%
348 SPIDER	67,483	62,911	7.27%	60,645	11.28%	59,991	12.49%	50,823	32.78%
355 BERLINETTA	72,496	70,877	2.28%	68,868	5.27%	66,083	9.70%	62,430	16.12%
355 GTS	75,020	73,469	2.11%	73,074	2.66%	72,863	2.96%	69,166	8.46%
355 SPIDER	80,033	76,089	5.18%	75,499	6.01%	76,405	4.75%	68,418	16.98%
360 MODENA	60,573	66,303	-8.64%	68,740	-11.88%	71,433	-15.20%	76,314	-20.63%
360 SPIDER	80,708	84,340	-4.31%	86,672	-6.88%	89,005	-9.32%	96,350	-16.23%
CHALLENGE STRADALE	181,469	195,717	-7.28%	197,393	-8.07%	203,328	-10.75%	209,833	-13.52%
F430	143,834	135,901	5.84%	131,746	9.18%	129,518	11.05%	121,979	17.92%
F430 SPIDER	163,805	150,360	8.94%	147,088	11.37%	144,317	13.50%	137,939	18.75%
F430 SCUDERIA	195,151	202,791	-3.77%	199,020	-1.94%	210,076	-7.10%	209,961	-7.05%
SCUDERIA SPIDER 16M	302,033	283,271	6.62%	310,515	-2.73%	325,675	-7.26%	309,405	-2.38%
CALIFORNIA	101,703	107,809	-5.66%	111,872	-9.09%	127,303	-20.11%	137,715	-26.15%
458 ITALIA	165,557	173,413	-4.53%	176,494	-6.20%	190,430	-13.06%	206,472	-19.82%
458 SPIDER	193,070	204,642	-5.65%	206,116	-6.33%	219,463	-12.03%	247,113	-21.87%
CALIFORNIA T	149,657	161,133	-7.12%	170,411	-12.18%	194,237	-22.95%	215,268	-30.48%