

**FERRARI MARKET LETTER ASKING PRICE INDEX**

	<b>Now 4425</b>	<b>6 Months Ago 4412</b>	<b>Change from 4425</b>	<b>1 Yr Ago 4325</b>	<b>Change from 4425</b>	<b>2 Yrs Ago 4225</b>	<b>Change from 4425</b>	<b>3 Yrs Ago 4125</b>	<b>Change from 4425</b>
250 PF CPE	599,499	602,461	-0.49%	636,116	-5.76%	618,825	-3.12%	732,542	-18.16%
250 GTE	403,520	438,625	-8.00%	427,988	-5.72%	398,952	1.14%	408,806	-1.29%
250 GTL	1,439,756	1,659,239	-13.23%	1,703,639	-15.49%	1,761,586	-18.27%	2,149,533	-33.02%
330 GT 2+2	248,309	272,971	-9.03%	258,042	-3.77%	278,526	-10.85%	325,200	-23.64%
275 GTB	2,133,726	2,214,872	-3.66%	2,374,509	-10.14%	2,314,096	-7.79%	2,287,680	-6.73%
330 GTC	576,629	578,310	-0.29%	582,463	-1.00%	683,372	-15.62%	767,527	-24.87%
275 GTB/4	2,632,545	2,998,743	-12.21%	2,878,718	-8.55%	3,073,576	-14.35%	3,069,105	-14.22%
365 GT 2+2	234,814	237,231	-1.02%	257,714	-8.89%	251,013	-6.45%	305,878	-23.23%
365 GTB/4	675,935	635,964	6.29%	673,159	0.41%	748,718	-9.72%	793,723	-14.84%
365 GTS/4	2,245,016	2,251,100	-0.27%	2,214,465	1.38%	2,303,109	-2.52%	2,779,982	-19.24%
365 GTC/4	220,545	244,427	-9.77%	243,600	-9.46%	289,344	-23.78%	401,129	-45.02%
365 GT4 2+2	82,898	80,923	2.44%	76,388	8.52%	85,689	-3.26%	58,074	42.75%
365 GT4/BB	445,970	455,926	-2.18%	488,016	-8.62%	487,400	-8.50%	456,397	-2.28%
400 GT & A	34,589	32,388	6.80%	31,983	8.15%	37,009	-6.54%	42,389	-18.40%
512 BB	279,983	355,619	-21.27%	332,532	-15.80%	338,006	-17.17%	370,204	-24.37%
400i GT & A	40,713	45,294	-10.11%	40,059	1.63%	42,813	-4.91%	38,646	5.35%
512 BBi	234,884	233,558	0.57%	253,003	-7.16%	320,417	-26.69%	365,230	-35.69%
TR 85-87	95,356	102,833	-7.27%	106,274	-10.27%	133,096	-28.36%	157,205	-39.34%
TR 88-91	124,197	127,043	-2.24%	125,343	-0.91%	133,411	-6.91%	149,720	-17.05%
412 GT & A	53,303	46,406	14.86%	44,416	20.01%	46,142	15.52%	39,531	34.84%
512 TR	172,875	188,828	-8.45%	193,850	-10.82%	251,733	-31.33%	261,455	-33.88%
456 GT	48,183	47,859	0.68%	49,784	-3.22%	48,230	-0.10%	47,160	2.17%
F512 M	423,045	444,281	-4.78%	422,914	0.03%	428,526	-1.28%	494,360	-14.43%
F50	2,076,641	2,116,722	-1.89%	2,069,727	0.33%	1,953,262	6.32%	1,835,425	13.14%
550M	114,143	121,875	-6.34%	126,494	-9.76%	138,235	-17.43%	127,125	-10.21%
550 BARCHETTA	363,080	357,200	1.65%	382,979	-5.20%	413,293	-12.15%	538,853	-32.62%
456M GT & A	55,473	55,889	-0.74%	55,519	-0.08%	54,482	1.82%	58,044	-4.43%
575M MARANELLO	127,787	128,517	-0.57%	127,285	0.39%	127,213	0.45%	115,476	10.66%
ENZO	2,502,917	2,438,215	2.65%	2,501,053	0.07%	2,164,627	15.63%	1,951,343	28.27%
612 SCAGLIETTI	107,052	102,068	4.88%	102,914	4.02%	126,670	-15.49%	133,454	-19.78%
SUPERAMERICA	404,179	435,710	-7.24%	399,248	1.24%	492,189	-17.88%	476,085	-15.10%
599 GTB FIORANO	177,550	177,053	0.28%	176,321	0.70%	194,499	-8.71%	194,607	-8.76%
FF	158,112	157,919	0.12%	169,280	-6.60%	191,644	-17.50%	216,145	-26.85%
F12berlinetta	238,174	248,846	-4.29%	266,804	-10.73%	289,309	-17.67%	335,601	-29.03%
246 GT	316,968	335,931	-5.64%	299,198	5.94%	304,575	4.07%	336,379	-5.77%
246 GTS	340,831	370,215	-7.94%	337,072	1.12%	352,325	-3.26%	379,946	-10.29%
308 GT4	53,398	52,414	1.88%	52,818	1.10%	46,264	15.42%	44,975	18.73%
308 GTB FG	172,427	187,680	-8.13%	189,946	-9.22%	201,708	-14.52%	235,630	-26.82%
308 GTB	68,134	74,790	-8.90%	83,077	-17.99%	122,402	-44.34%	91,929	-25.88%
308 GTS	62,003	61,851	0.25%	58,583	5.84%	67,573	-8.24%	68,519	-9.51%
308 GTSi	58,027	56,781	2.19%	60,727	-4.45%	67,414	-13.92%	67,823	-14.44%
308 GTB QV	72,912	70,397	3.57%	70,035	4.11%	75,035	-2.83%	60,940	19.65%
308 GTS QV	73,697	74,244	-0.74%	69,772	5.63%	64,322	14.58%	65,195	13.04%
MON QV CPE	31,417	30,717	2.28%	32,289	-2.70%	31,382	0.11%	29,723	5.70%
MON QV CAB	30,648	32,095	-4.51%	32,557	-5.86%	30,403	0.81%	31,611	-3.05%
288 GTO	2,408,548	2,440,052	-1.29%	2,255,245	6.80%	2,209,362	9.02%	2,388,517	0.84%
328 GTB	95,964	102,096	-6.01%	94,706	1.33%	77,311	24.13%	72,955	31.54%
328 GTS	91,554	93,111	-1.67%	94,602	-3.22%	84,236	8.69%	85,359	7.26%
3.2 MON CPE	34,745	35,365	-1.75%	34,328	1.21%	33,408	4.00%	35,108	-1.03%
3.2 MON CAB	32,301	36,517	-11.55%	33,193	-2.69%	35,358	-8.65%	37,147	-13.05%
F40	1,257,012	1,324,100	-5.07%	1,267,675	-0.84%	1,375,805	-8.63%	1,442,533	-12.86%
MON T CPE	40,160	39,715	1.12%	36,468	10.12%	39,325	2.12%	39,203	2.44%
MON T CAB	44,243	45,801	-3.40%	44,270	-0.06%	41,394	6.88%	44,158	0.19%
348 TB	53,960	54,803	-1.54%	52,615	2.56%	52,892	2.02%	48,173	12.01%
348 TS	54,191	56,514	-4.11%	51,700	4.82%	52,870	2.50%	53,873	0.59%
348 SPIDER	59,800	62,202	-3.86%	62,103	-3.71%	53,056	12.71%	51,257	16.67%
355 BERLINETTA	69,099	69,486	-0.56%	68,697	0.59%	63,319	9.13%	61,281	12.76%
355 GTS	72,732	74,033	-1.76%	72,024	0.98%	72,443	0.40%	64,638	12.52%
355 SPIDER	74,022	76,134	-2.77%	76,750	-3.55%	71,105	4.10%	69,478	6.54%
360 MODENA	68,863	68,798	0.09%	70,905	-2.88%	73,038	-5.72%	75,775	-9.12%
360 SPIDER	84,791	86,966	-2.50%	86,328	-1.78%	92,304	-8.14%	99,479	-14.76%
CHALLENGE STRADALE	197,454	192,605	2.52%	199,745	-1.15%	200,061	-1.30%	207,837	-5.00%
F430	131,939	129,534	1.86%	128,899	2.36%	125,618	5.03%	119,056	10.82%
F430 SPIDER	149,115	147,778	0.90%	145,888	2.21%	139,084	7.21%	135,893	9.73%
F430 SCUDERIA	200,383	199,906	0.24%	204,180	-1.86%	277,817	-27.87%	194,291	3.14%
SCUDERIA SPIDER 16M	291,475	310,242	-6.05%	299,223	-2.59%	320,780	-9.14%	251,476	15.91%
CALIFORNIA	109,196	114,755	-4.84%	121,738	-10.30%	131,434	-16.92%	150,755	-27.57%
458 ITALIA	174,897	177,873	-1.67%	186,094	-6.02%	198,264	-11.79%	215,544	-18.86%
458 SPIDER	205,308	209,167	-1.84%	215,664	-4.80%	232,717	-11.78%	266,529	-22.97%