

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4515	6 Months Ago 45012	Change from 4515	1 Yr Ago 4415	Change from 4515	2 Yrs Ago 4315	Change from 4515	3 Yrs Ago 4215	Change from 4515
250 PF CPE	565,540	587,706	-3.77%	607,614	-6.92%	635,021	-10.94%	598,792	-5.55%
250 GTE	384,948	393,617	-2.20%	427,566	-9.97%	416,068	-7.48%	362,493	6.19%
250 GTL	1,598,517	1,440,709	10.95%	1,604,629	-0.38%	1,755,683	-8.95%	1,828,648	-12.58%
330 GT 2+2	253,863	248,517	2.15%	263,480	-3.65%	269,093	-5.66%	277,813	-8.62%
275 GTB	2,014,370	2,053,119	-1.89%	2,246,859	-10.35%	2,355,953	-14.50%	2,197,851	-8.35%
330 GTC	552,493	553,236	-0.13%	577,429	-4.32%	654,676	-15.61%	680,241	-18.78%
275 GTB/4	2,984,629	2,637,055	13.18%	2,867,228	4.09%	2,910,391	2.55%	3,201,050	-6.76%
365 GT 2+2	216,958	234,858	-7.62%	242,916	-10.69%	263,229	-17.58%	277,054	-21.69%
365 GTB/4	673,564	660,431	1.99%	667,283	0.94%	682,816	-1.35%	777,661	-13.39%
365 GTS/4	2,276,528	2,239,793	1.64%	2,240,822	1.59%	2,145,023	6.13%	2,469,617	-7.82%
365 GTC/4	227,324	219,567	3.53%	234,591	-3.10%	271,177	-16.17%	308,517	-26.32%
365 GT4 2+2	93,915	78,256	20.01%	84,443	11.22%	73,968	26.97%	78,875	19.07%
365 GT4/BB	350,933	432,520	-18.86%	453,650	-22.64%	533,019	-34.16%	396,692	-11.54%
400 GT & A	38,100	35,588	7.06%	33,098	15.11%	32,519	17.16%	38,496	-1.03%
512 BB	264,196	276,593	-4.48%	341,547	-22.65%	293,571	-10.01%	344,191	-23.24%
400i GT & A	51,377	46,321	10.92%	42,391	21.20%	36,423	41.06%	41,498	23.81%
512 BBi	260,323	247,499	5.18%	231,325	12.54%	266,875	-2.46%	323,598	-19.55%
TR 85-87	142,611	96,426	47.90%	106,814	33.51%	119,353	19.49%	142,106	0.36%
TR 88-91	136,569	120,984	12.88%	124,848	9.39%	129,817	5.20%	135,363	0.89%
412 GT & A	63,884	56,611	12.85%	46,460	37.50%	42,813	49.22%	44,534	43.45%
512 TR	197,938	180,555	9.63%	181,057	9.32%	218,205	-9.29%	232,476	-14.86%
456 GT	47,775	47,430	0.73%	48,674	-1.85%	48,643	-1.78%	48,468	-1.43%
F512 M	331,250	418,451	-20.84%	429,089	-22.80%	422,219	-21.55%	464,275	-28.65%
F50	2,398,475	2,126,596	12.78%	2,094,855	14.49%	2,085,035	15.03%	1,897,722	26.39%
550M	104,975	113,432	-7.46%	119,508	-12.16%	136,591	-23.15%	144,194	-27.20%
550 BARCHETTA	312,317	348,434	-10.37%	364,208	-14.25%	370,279	-15.65%	428,029	-27.03%
456M GT & A	58,878	56,040	5.06%	56,005	5.13%	57,804	1.86%	54,737	7.57%
575M MARANELLO	128,865	128,580	0.22%	128,404	0.36%	128,645	0.17%	125,840	2.40%
ENZO	2,692,743	2,558,944	5.23%	2,480,223	8.57%	2,507,263	7.40%	2,128,614	26.50%
612 SCAGLIETTI	171,739	116,762	47.08%	106,037	61.96%	106,050	61.94%	128,202	33.96%
SUPERAMERICA	565,325	410,196	37.82%	434,178	30.21%	419,195	34.86%	461,858	22.40%
599 GTB FIORANO	184,145	178,556	3.13%	178,608	3.10%	180,699	1.91%	193,735	-4.95%
FF	142,269	154,712	-8.04%	159,812	-10.98%	172,699	-17.62%	213,901	-33.49%
F12berlinetta	225,842	236,457	-4.49%	245,038	-7.83%	274,108	-17.61%	331,172	-31.81%
246 GT	319,273	316,106	1.00%	318,007	0.40%	297,761	7.22%	304,119	4.98%
246 GTS	399,641	352,731	13.30%	348,974	14.52%	322,775	23.81%	363,661	9.89%
308 GT4	49,362	51,683	-4.49%	54,336	-9.15%	53,497	-7.73%	42,868	15.15%
308 GTB FG	179,335	168,593	6.37%	184,773	-2.94%	197,570	-9.23%	213,465	-15.99%
308 GTB	60,404	64,542	-6.41%	70,202	-13.96%	75,777	-20.29%	84,144	-28.21%
308 GTS	64,428	62,331	3.36%	63,697	1.15%	59,964	7.44%	66,488	-3.10%
308 GTSi	60,446	59,272	1.98%	54,989	9.92%	63,738	-5.16%	67,697	-10.71%
308 GTB QV	67,189	70,188	-4.27%	73,987	-9.19%	74,727	-10.09%	74,067	-9.29%
308 GTS QV	77,463	73,575	5.28%	71,064	9.00%	67,009	15.60%	62,567	23.81%
MON QV CAB	31,999	30,890	3.59%	30,954	3.38%	33,203	-3.63%	32,238	-0.74%
288 GTO	2,168,543	2,342,810	-7.44%	2,448,787	-11.44%	2,246,945	-3.49%	2,259,644	-4.03%
328 GTB	92,573	93,733	-1.24%	102,125	-9.35%	86,213	7.38%	78,588	17.80%
328 GTS	89,697	91,020	-1.45%	93,429	-3.99%	90,766	-1.18%	89,061	0.71%
3.2 MON CPE	36,308	35,057	3.57%	34,961	3.85%	34,255	5.99%	32,365	12.18%
3.2 MON CAB	40,841	34,619	17.97%	34,431	18.62%	32,913	24.09%	37,568	8.71%
F40	1,384,600	1,273,132	8.76%	1,297,112	6.74%	1,204,529	14.95%	1,428,333	-3.06%
MON T CPE	40,584	40,221	0.90%	39,119	3.74%	36,407	11.47%	39,264	3.36%
MON T CAB	46,197	44,747	3.24%	45,073	2.49%	39,627	16.58%	43,214	6.90%
348 TB	59,404	54,457	9.08%	54,358	9.28%	52,212	13.77%	51,313	15.77%
348 TS	60,417	55,655	8.56%	56,089	7.72%	53,039	13.91%	52,007	16.17%
348 SPIDER	66,845	61,620	8.48%	61,138	9.33%	59,382	12.57%	50,602	32.10%
355 BERLINETTA	72,611	70,184	3.46%	69,077	5.12%	65,884	10.21%	62,613	15.97%
355 GTS	75,273	73,097	2.98%	73,215	2.81%	72,950	3.18%	69,049	9.01%
355 SPIDER	81,173	75,453	7.58%	75,738	7.18%	76,409	6.23%	68,414	18.65%
360 MODENA	61,060	67,462	-9.49%	68,553	-10.93%	71,549	-14.66%	76,346	-20.02%
360 SPIDER	80,904	84,611	-4.38%	86,663	-6.65%	89,151	-9.25%	96,352	-16.03%
CHALLENGE STRADALE	181,469	196,283	-7.55%	196,557	-7.68%	202,901	-10.56%	209,244	-13.27%
F430	145,832	134,495	8.43%	131,145	11.20%	129,631	12.50%	121,919	19.61%
F430 SPIDER	165,765	149,526	10.86%	147,671	12.25%	143,629	15.41%	138,185	19.96%
F430 SCUDERIA	196,025	202,650	-3.27%	199,168	-1.58%	210,221	-6.75%	209,051	-6.23%
SCUDERIA SPIDER 16M	301,922	284,504	6.12%	309,201	-2.35%	327,985	-7.95%	314,430	-3.98%
CALIFORNIA	102,454	108,582	-5.64%	112,788	-9.16%	127,310	-19.52%	138,180	-25.85%
458 ITALIA	165,181	174,122	-5.13%	176,543	-6.44%	190,490	-13.29%	206,309	-19.94%
458 SPIDER	193,528	205,345	-5.75%	206,456	-6.26%	219,804	-11.95%	247,993	-21.96%
CALIFORNIA T	149,790	161,842	-7.45%	170,953	-12.38%	195,020	-23.19%	215,387	-30.46%