

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4512	6 Months Ago 4425	Change from 4512	1 Yr Ago 4412	Change from 4512	2 Yrs Ago 4312	Change from 4512	3 Yrs Ago 4212	Change from 4512
250 PF CPE	565,190	599,499	-5.72%	602,461	-6.19%	638,751	-11.52%	604,706	-6.53%
250 GTE	383,238	403,520	-5.03%	438,625	-12.63%	412,982	-7.20%	369,123	3.82%
250 GTL	1,605,938	1,439,756	11.54%	1,659,239	-3.21%	1,762,738	-8.90%	1,885,838	-14.84%
330 GT 2+2	253,775	248,309	2.20%	272,971	-7.03%	271,634	-6.57%	283,644	-10.53%
275 GTB	2,033,452	2,133,726	-4.70%	2,214,872	-8.19%	2,350,097	-13.47%	2,171,608	-6.36%
330 GTC	536,153	576,629	-7.02%	578,310	-7.29%	664,203	-19.28%	681,046	-21.28%
275 GTB/4	2,987,800	2,632,545	13.49%	2,998,743	-0.36%	2,915,403	2.48%	3,155,794	-5.32%
365 GT 2+2	217,522	234,814	-7.36%	237,231	-8.31%	259,689	-16.24%	284,483	-23.54%
365 GTB/4	676,660	675,935	0.11%	635,964	6.40%	693,362	-2.41%	775,580	-12.75%
365 GTS/4	2,293,771	2,245,016	2.17%	2,251,100	1.90%	2,144,024	6.98%	2,417,769	-5.13%
365 GTC/4	223,924	220,545	1.53%	244,427	-8.39%	279,790	-19.97%	318,788	-29.76%
365 GT4 2+2	98,900	82,898	19.30%	80,923	22.21%	74,960	31.94%	77,008	28.43%
365 GT4/BB	350,667	445,970	-21.37%	455,926	-23.09%	543,518	-35.48%	398,351	-11.97%
400 GT & A	38,025	34,589	9.93%	32,388	17.40%	32,267	17.84%	38,388	-0.95%
512 BB	265,936	279,983	-5.02%	355,619	-25.22%	297,357	-10.57%	343,977	-22.69%
400i GT & A	52,409	40,713	28.73%	45,294	15.71%	36,830	42.30%	42,138	24.37%
512 BBi	262,858	234,884	11.91%	233,558	12.55%	273,178	-3.78%	326,518	-19.50%
TR 85-87	140,069	95,356	46.89%	102,833	36.21%	121,490	15.29%	144,278	-2.92%
TR 88-91	154,649	124,197	24.52%	127,043	21.73%	131,793	17.34%	142,048	8.87%
412 GT & A	68,780	53,303	29.04%	46,406	48.21%	42,389	62.26%	44,359	55.05%
512 TR	199,130	172,875	15.19%	188,828	5.46%	221,391	-10.06%	224,912	-11.46%
456 GT	48,315	48,183	0.27%	47,859	0.95%	48,331	-0.03%	48,162	0.32%
F512 M	361,222	423,045	-14.61%	444,281	-18.70%	425,243	-15.06%	464,300	-22.20%
F50	2,487,656	2,076,641	19.79%	2,116,722	17.52%	2,089,102	19.08%	1,865,962	33.32%
550M	103,931	114,143	-8.95%	121,875	-14.72%	136,758	-24.00%	141,571	-26.59%
550 BARCHETTA	313,098	363,080	-13.77%	357,200	-12.35%	370,600	-15.52%	435,845	-28.16%
456M GT & A	58,636	55,473	5.70%	55,889	4.92%	57,792	1.46%	54,963	6.68%
575M MARANELLO	129,107	127,787	1.03%	128,517	0.46%	128,712	0.31%	125,884	2.56%
ENZO	2,684,871	2,502,917	7.27%	2,438,215	10.12%	2,498,790	7.45%	2,110,514	27.21%
612 SCAGLIETTI	191,798	107,052	79.16%	102,068	87.91%	108,660	76.51%	129,697	47.88%
SUPERAMERICA	477,257	404,179	18.08%	435,710	9.54%	416,294	14.64%	458,772	4.03%
599 GTB FIORANO	183,359	177,550	3.27%	177,053	3.56%	181,036	1.28%	192,711	-4.85%
FF	144,884	158,112	-8.37%	157,919	-8.25%	178,436	-18.80%	219,880	-34.11%
F12berlinetta	229,489	238,174	-3.65%	248,846	-7.78%	273,180	-15.99%	334,164	-31.32%
246 GT	326,744	316,968	3.08%	335,931	-2.73%	294,779	10.84%	302,799	7.91%
246 GTS	385,853	340,831	13.21%	370,215	4.22%	324,973	18.73%	363,843	6.05%
308 GT4	49,051	53,398	-8.14%	52,414	-6.42%	53,108	-7.64%	43,704	12.23%
308 GTB FG	183,644	172,427	6.51%	187,680	-2.15%	198,526	-7.50%	207,826	-11.64%
308 GTB	60,178	68,134	-11.68%	74,790	-19.54%	74,682	-19.42%	82,995	-27.49%
308 GTS	65,077	62,003	4.96%	61,851	5.22%	61,364	6.05%	66,359	-1.93%
308 GTSi	59,273	58,027	2.15%	56,781	4.39%	64,282	-7.79%	67,447	-12.12%
308 GTB QV	66,343	72,912	-9.01%	70,397	-5.76%	75,852	-12.54%	70,601	-6.03%
308 GTS QV	78,340	73,697	6.30%	74,244	5.52%	66,448	17.90%	64,777	20.94%
MON QV CAB	31,750	30,648	3.60%	32,095	-1.07%	33,123	-4.15%	32,789	-3.17%
288 GTO	2,164,279	2,408,548	-10.14%	2,440,052	-11.30%	2,242,385	-3.48%	2,266,108	-4.49%
328 GTB	92,220	95,964	-3.90%	102,096	-9.67%	85,657	7.66%	80,769	14.18%
328 GTS	91,368	91,554	-0.20%	93,111	-1.87%	89,835	1.71%	86,377	5.78%
3.2 MON CPE	36,203	34,745	4.20%	35,365	2.37%	34,179	5.92%	32,171	12.53%
3.2 MON CAB	42,373	32,301	31.18%	36,517	16.04%	32,864	28.93%	37,500	12.99%
F40	1,399,217	1,257,012	11.31%	1,324,100	5.67%	1,195,753	17.02%	1,422,267	-1.62%
MON T CPE	40,466	40,160	0.76%	39,715	1.89%	36,344	11.34%	38,988	3.79%
MON T CAB	46,096	44,243	4.19%	45,801	0.64%	38,906	18.48%	42,812	7.67%
348 TB	57,809	53,960	7.13%	54,803	5.49%	52,206	10.73%	51,157	13.00%
348 TS	59,402	54,191	9.62%	56,514	5.11%	52,345	13.48%	51,512	15.32%
348 SPIDER	66,160	59,800	10.64%	62,202	6.36%	56,960	16.15%	50,835	30.15%
355 BERLINETTA	72,302	69,099	4.64%	69,486	4.05%	65,253	10.80%	62,417	15.84%
355 GTS	75,149	72,732	3.32%	74,033	1.51%	72,857	3.15%	68,214	10.17%
355 SPIDER	81,459	74,022	10.05%	76,134	6.99%	76,012	7.17%	68,278	19.30%
360 MODENA	62,869	68,863	-8.70%	68,798	-8.62%	71,650	-12.26%	76,120	-17.41%
360 SPIDER	81,919	84,791	-3.39%	86,966	-5.80%	89,120	-8.08%	95,916	-14.59%
CHALLENGE STRADALE	183,132	197,454	-7.25%	192,605	-4.92%	201,736	-9.22%	213,533	-14.24%
F430	144,831	131,939	9.77%	129,534	11.81%	129,140	12.15%	120,440	20.25%
F430 SPIDER	161,928	149,115	8.59%	147,778	9.58%	141,965	14.06%	136,579	18.56%
F430 SCUDERIA	196,581	200,383	-1.90%	199,906	-1.66%	209,274	-6.07%	204,956	-4.09%
SCUDERIA SPIDER 16M	297,679	291,475	2.13%	310,242	-4.05%	331,465	-10.19%	315,007	-5.50%
CALIFORNIA	104,119	109,196	-4.65%	114,755	-9.27%	127,901	-18.59%	140,569	-25.93%
458 ITALIA	166,020	174,897	-5.08%	177,873	-6.66%	191,974	-13.52%	206,163	-19.47%
458 SPIDER	195,136	205,308	-4.95%	209,167	-6.71%	222,957	-12.48%	250,192	-22.01%
CALIFORNIA T	152,170	166,241	-8.46%	175,156	-13.12%	196,205	-22.44%	213,899	-28.86%