

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4419	6 Months Ago 4406	Change from 4419	1 Yr Ago 4319	Change from 4419	2 Yrs Ago 4219	Change from 4419	3 Yrs Ago 4119	Change from 4419
250 PF CPE	601,205	634,402	-5.23%	629,919	-4.56%	599,654	0.26%	737,325	-18.46%
250 GTE	421,798	439,214	-3.97%	421,610	0.04%	381,434	10.58%	416,905	1.17%
250 GTL	1,495,673	1,664,262	-10.13%	1,717,217	-12.90%	1,808,414	-17.29%	2,206,335	-32.21%
330 GT 2+2	250,348	285,780	-12.40%	265,503	-5.71%	277,873	-9.91%	328,024	-23.68%
275 GTB	2,188,698	2,384,633	-8.22%	2,348,539	-6.81%	2,256,253	-2.99%	2,382,812	-8.15%
330 GTC	580,697	593,532	-2.16%	609,566	-4.74%	675,902	-14.09%	786,394	-26.16%
275 GTB/4	2,752,547	2,865,514	-3.94%	2,874,076	-4.23%	3,168,425	-13.13%	3,146,338	-12.52%
365 GT 2+2	238,993	248,591	-3.86%	260,762	-8.35%	270,336	-11.59%	306,142	-21.93%
365 GTB/4	685,435	671,835	2.02%	680,807	0.68%	759,246	-9.72%	830,829	-17.50%
365 GTS/4	2,271,056	2,207,901	2.86%	2,162,405	5.02%	2,476,089	-8.28%	2,660,796	-14.65%
365 GTC/4	222,734	240,894	-7.54%	254,256	-12.40%	300,562	-25.89%	399,289	-44.22%
365 GT4 2+2	85,588	80,129	6.81%	75,035	14.06%	85,392	0.23%	51,669	65.65%
365 GT4/BB	447,727	489,556	-8.54%	494,683	-9.49%	420,043	6.59%	457,588	-2.15%
400 GT & A	33,978	32,026	6.10%	32,577	4.30%	38,642	-12.07%	39,331	-13.61%
512 BB	327,184	336,635	-2.81%	303,047	7.96%	336,233	-2.69%	370,050	-11.58%
400i GT & A	38,668	37,558	2.96%	37,826	2.23%	42,526	-9.07%	42,056	-8.06%
512 BBi	231,221	237,700	-2.73%	252,938	-8.59%	322,874	-28.39%	364,212	-36.51%
TR 85-87	114,135	106,498	7.17%	111,731	2.15%	134,370	-15.06%	152,313	-25.07%
TR 88-91	122,537	125,873	-2.65%	126,368	-3.03%	133,349	-8.11%	154,114	-20.49%
412 GT & A	47,437	39,222	20.94%	43,801	8.30%	45,193	4.97%	40,358	17.54%
512 TR	173,327	180,164	-3.79%	210,325	-17.59%	241,680	-28.28%	261,119	-33.62%
456 GT	49,353	47,022	4.96%	49,096	0.52%	48,248	2.29%	46,919	5.19%
F512 M	419,319	428,212	-2.08%	421,538	-0.53%	457,658	-8.38%	492,760	-14.90%
F50	2,080,082	2,080,924	-0.04%	2,087,861	-0.37%	1,931,972	7.67%	1,821,238	14.21%
550M	114,358	119,270	-4.12%	131,235	-12.86%	140,380	-18.54%	112,660	1.51%
550 BARCHETTA	366,952	384,373	-4.53%	377,290	-2.74%	426,161	-13.89%	621,326	-40.94%
456M GT & A	56,466	55,611	1.54%	57,127	-1.16%	54,546	3.52%	56,231	0.42%
575M MARANELLO	128,451	130,239	-1.37%	127,612	0.66%	126,253	1.74%	110,096	16.67%
ENZO	2,498,823	2,486,728	0.49%	2,516,860	-0.72%	2,129,957	17.32%	1,811,586	37.94%
612 SCAGLIETTI	114,672	103,749	10.53%	103,709	10.57%	128,067	-10.46%	125,561	-8.67%
SUPERAMERICA	420,178	408,059	2.97%	418,665	0.36%	485,908	-13.53%	464,302	-9.50%
599 GTB FIORANO	179,364	178,091	0.71%	179,630	-0.15%	193,061	-7.09%	196,372	-8.66%
FF	160,534	163,827	-2.01%	171,545	-6.42%	207,381	-22.59%	225,213	-28.72%
F12berlinetta	240,085	257,947	-6.92%	269,522	-10.92%	318,012	-24.50%	354,202	-32.22%
246 GT	308,965	319,043	-3.16%	298,288	3.58%	305,392	1.17%	348,116	-11.25%
246 GTS	333,955	351,805	-5.07%	322,882	3.43%	360,822	-7.45%	391,851	-14.78%
308 GT4	53,943	53,561	0.71%	53,670	0.51%	43,579	23.78%	43,822	23.10%
308 GTB FG	179,742	182,497	-1.51%	194,453	-7.57%	211,155	-14.88%	237,319	-24.26%
308 GTB	70,364	78,664	-10.55%	82,818	-15.04%	93,557	-24.79%	82,064	-14.26%
308 GTS	63,931	55,456	15.28%	59,094	8.19%	67,591	-5.41%	63,718	0.33%
308 GTSi	54,139	56,188	-3.65%	62,568	-13.47%	67,370	-19.64%	66,378	-18.44%
308 GTB QV	78,331	74,002	5.85%	71,945	8.88%	74,851	4.65%	60,515	29.44%
308 GTS QV	71,617	70,350	1.80%	66,937	6.99%	61,546	16.36%	66,465	7.75%
MON QV CPE	31,112	31,940	-2.59%	31,901	-2.47%	30,657	1.48%	28,480	9.24%
MON QV CAB	31,146	30,246	2.98%	32,973	-5.54%	31,379	-0.74%	31,593	-1.41%
288 GTO	2,417,221	2,334,980	3.52%	2,248,197	7.52%	2,197,737	9.99%	2,408,174	0.38%
328 GTB	97,235	105,015	-7.41%	89,376	8.79%	77,251	25.87%	74,120	31.19%
328 GTS	91,082	94,595	-3.71%	89,882	1.34%	85,216	6.88%	81,370	11.94%
3.2 MON CPE	34,794	33,363	4.29%	34,279	1.50%	32,714	6.36%	32,842	5.94%
3.2 MON CAB	32,652	32,197	1.41%	33,118	-1.41%	37,381	-12.65%	35,898	-9.04%
F40	1,268,947	1,267,722	0.10%	1,219,650	4.04%	1,426,983	-11.07%	1,463,490	-13.29%
MON T CPE	39,037	35,514	9.92%	36,427	7.17%	39,539	-1.27%	39,026	0.03%
MON T CAB	44,338	44,129	0.47%	41,900	5.82%	42,977	3.17%	44,658	-0.72%
348 TB	53,428	53,500	-0.13%	51,953	2.84%	52,476	1.81%	49,507	7.92%
348 TS	54,698	52,238	4.71%	52,819	3.56%	52,401	4.38%	51,865	5.46%
348 SPIDER	59,768	64,887	-7.89%	60,753	-1.62%	51,685	15.64%	49,818	19.97%
355 BERLINETTA	69,069	68,352	1.05%	67,420	2.45%	62,640	10.26%	61,709	11.93%
355 GTS	72,844	72,126	1.00%	72,457	0.53%	70,617	3.15%	63,746	14.27%
355 SPIDER	74,608	78,096	-4.47%	76,349	-2.28%	68,375	9.12%	69,898	6.74%
360 MODENA	68,930	70,709	-2.52%	71,246	-3.25%	75,676	-8.91%	76,858	-10.32%
360 SPIDER	86,189	87,118	-1.07%	88,357	-2.45%	94,829	-9.11%	101,501	-15.09%
CHALLENGE STRADALE	197,392	198,904	-0.76%	201,632	-2.10%	210,560	-6.25%	197,549	-0.08%
F430	131,458	129,806	1.27%	129,051	1.87%	123,105	6.79%	119,707	9.82%
F430 SPIDER	146,815	141,961	3.42%	145,495	0.91%	137,980	6.40%	137,427	6.83%
F430 SCUDERIA	198,972	205,569	-3.21%	209,172	-4.88%	212,313	-6.28%	189,315	5.10%
SCUDERIA SPIDER 16M	311,545	302,905	2.85%	315,065	-1.12%	304,519	2.31%	234,632	32.78%
CALIFORNIA	109,441	117,587	-6.93%	125,854	-13.04%	135,259	-19.09%	156,507	-30.07%
458 ITALIA	175,903	185,570	-5.21%	190,387	-7.61%	204,445	-13.96%	221,006	-20.41%
458 SPIDER	204,616	213,767	-4.28%	218,164	-6.21%	242,001	-15.45%	278,505	-26.53%