

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4514	6 Months Ago 4501	Change from 4513	1 Yr Ago 4413	Change from 4514	2 Yrs Ago 4314	Change from 4514	3 Yrs Ago 4214	Change from 4514
250 PF CPE	565,423	592,556	-4.58%	607,211	-6.88%	636,839	-11.21%	601,006	-5.92%
250 GTE	383,539	396,921	-3.37%	430,052	-10.82%	414,387	-7.44%	364,598	5.20%
250 GTL	1,601,124	1,428,895	12.05%	1,632,194	-1.90%	1,766,725	-9.37%	1,847,798	-13.35%
330 GT 2+2	253,573	248,131	2.19%	266,469	-4.84%	269,913	-6.05%	279,672	-9.33%
275 GTB	2,012,606	2,077,696	-3.13%	2,247,566	-10.45%	2,353,474	-14.48%	2,182,961	-7.80%
330 GTC	545,440	565,368	-3.52%	578,105	-5.65%	660,280	-17.39%	680,425	-19.84%
275 GTB/4	2,986,813	2,626,367	13.72%	2,912,485	2.55%	2,919,937	2.29%	3,185,965	-6.25%
365 GT 2+2	217,748	235,506	-7.54%	241,404	-9.80%	264,187	-17.58%	279,661	-22.14%
365 GTB/4	674,348	663,032	1.71%	658,625	2.39%	684,547	-1.49%	776,843	-13.19%
365 GTS/4	2,285,074	2,236,675	2.16%	2,237,533	2.12%	2,145,023	6.53%	2,451,400	-6.78%
365 GTC/4	227,938	219,393	3.89%	238,328	-4.36%	275,801	-17.35%	309,877	-26.44%
365 GT4 2+2	95,684	79,991	19.62%	83,584	14.48%	74,313	28.76%	77,853	22.90%
365 GT4/BB	350,844	439,191	-20.12%	453,538	-22.64%	544,000	-35.51%	395,342	-11.26%
400 GT & A	38,075	35,096	8.49%	32,801	16.08%	32,380	17.59%	38,460	-1.00%
512 BB	264,985	278,525	-4.86%	346,292	-23.48%	293,692	-9.77%	344,757	-23.14%
400i GT & A	52,118	44,312	17.62%	43,715	19.22%	36,314	43.52%	41,824	24.61%
512 BBi	261,187	241,539	8.13%	232,081	12.54%	269,516	-3.09%	324,569	-19.53%
TR 85-87	141,758	95,881	47.85%	103,850	36.50%	120,422	17.72%	143,429	-1.17%
TR 88-91	142,366	121,199	17.46%	125,464	13.47%	130,675	8.95%	137,478	3.56%
412 GT & A	65,829	55,359	18.91%	46,319	42.12%	42,575	54.62%	44,476	48.01%
512 TR	198,996	176,839	12.53%	184,263	8.00%	219,188	-9.21%	229,777	-13.40%
456 GT	47,642	47,717	-0.16%	48,282	-1.33%	48,668	-2.11%	48,381	-1.53%
F512 M	342,440	421,960	-18.85%	433,794	-21.06%	423,648	-19.17%	464,283	-26.24%
F50	2,428,202	2,107,445	15.22%	2,101,983	15.52%	2,089,462	16.21%	1,884,446	28.85%
550M	104,282	114,030	-8.55%	120,982	-13.80%	136,953	-23.86%	143,162	-27.16%
456M GT & A	58,778	55,640	5.64%	55,848	5.25%	57,825	1.65%	54,728	7.40%
550 BARCETTA	313,202	356,106	-12.05%	361,746	-13.42%	371,425	-15.68%	430,179	-27.19%
575M MARANELLO	129,543	128,329	0.95%	128,468	0.84%	128,795	0.58%	124,837	3.77%
ENZO	2,690,119	2,531,500	6.27%	2,468,846	8.96%	2,503,930	7.44%	2,122,581	26.74%
612 SCAGLIETTI	180,158	111,289	61.88%	104,062	73.13%	106,724	68.81%	128,640	40.05%
SUPERAMERICA	535,228	407,749	31.26%	437,450	22.35%	418,911	27.77%	461,059	16.09%
599 GTB FIORANO	184,505	177,710	3.82%	178,207	3.53%	181,075	1.89%	193,323	-4.56%
FF	143,035	156,171	-8.41%	159,152	-10.13%	173,790	-17.70%	216,348	-33.89%
F12berlinetta	227,010	237,529	-4.43%	245,998	-7.72%	274,142	-17.19%	331,970	-31.62%
246 GT	323,088	315,951	2.26%	323,019	0.02%	297,072	8.76%	303,644	6.40%
246 GTS	395,658	347,443	13.88%	355,518	11.29%	323,544	22.29%	364,508	8.55%
308 GT4	49,188	52,394	-6.12%	54,398	-9.58%	53,366	-7.83%	43,139	14.02%
308 GTB FG	180,910	168,744	7.21%	186,305	-2.90%	198,161	-8.71%	212,384	-14.82%
308 GTB	60,171	65,476	-8.10%	71,782	-16.18%	73,655	-18.31%	83,556	-27.99%
308 GTS	64,656	62,590	3.30%	64,200	0.71%	60,476	6.91%	66,247	-2.40%
308 GTSi	60,378	58,553	3.12%	55,469	8.85%	63,824	-5.40%	67,614	-10.70%
308 GTB QV	66,814	71,266	-6.25%	71,956	-7.15%	75,994	-12.08%	72,829	-8.26%
308 GTS QV	77,709	73,008	6.44%	72,863	6.65%	66,903	16.15%	63,338	22.69%
MON QV CAB	31,804	30,776	3.34%	31,265	1.72%	33,203	-4.21%	32,296	-1.52%
288 GTO	2,167,121	2,376,187	-8.80%	2,464,293	-12.06%	2,246,945	-3.55%	2,264,114	-4.28%
328 GTB	92,463	94,489	-2.14%	102,223	-9.55%	86,106	7.38%	79,349	16.53%
328 GTS	90,069	90,766	-0.77%	93,593	-3.77%	90,656	-0.65%	89,752	0.35%
3.2 MON CPE	36,273	34,890	3.96%	35,071	3.43%	34,255	5.89%	32,290	12.34%
3.2 MON CAB	41,442	33,383	24.14%	35,239	17.60%	32,863	26.11%	37,530	10.42%
F40	1,389,472	1,259,606	10.31%	1,312,902	5.83%	1,201,671	15.63%	1,426,311	-2.58%
MON T CPE	40,545	40,211	0.83%	39,450	2.78%	36,407	11.37%	39,167	3.52%
MON T CAB	46,122	44,493	3.66%	45,290	1.84%	39,001	18.26%	43,214	6.73%
348 TB	58,854	54,165	8.66%	54,766	7.46%	52,269	12.60%	51,240	14.86%
348 TS	60,205	54,823	9.82%	56,459	6.63%	52,956	13.69%	51,732	16.38%
348 SPIDER	66,142	60,441	9.43%	61,491	7.56%	58,711	12.66%	50,607	30.70%
355 BERLINETTA	72,609	69,569	4.37%	69,202	4.92%	65,687	10.54%	62,960	15.33%
355 GTS	75,394	72,781	3.59%	73,337	2.80%	73,036	3.23%	68,771	9.63%
355 SPIDER	82,238	74,786	9.96%	75,647	8.71%	76,413	7.62%	68,345	20.33%
360 MODENA	61,636	68,317	-9.78%	68,458	-9.97%	71,585	-13.90%	76,417	-19.34%
360 SPIDER	81,293	84,855	-4.20%	86,600	-6.13%	89,175	-8.84%	96,342	-15.62%
CHALLENGE STRADALE	181,558	197,178	-7.92%	195,584	-7.17%	202,383	-10.29%	211,286	-14.07%
F430	147,209	133,064	10.63%	130,565	12.75%	129,753	13.45%	121,349	21.31%
F430 SPIDER	165,594	148,733	11.34%	148,226	11.72%	142,786	15.97%	137,628	20.32%
F430 SCUDERIA	196,697	202,269	-2.75%	199,330	-1.32%	210,094	-6.38%	207,279	-5.11%
SCUDERIA SPIDER 16M	300,311	285,538	5.17%	307,997	-2.50%	329,035	-8.73%	316,154	-5.01%
CALIFORNIA	103,309	109,300	-5.48%	113,447	-8.94%	127,365	-18.89%	138,905	-25.63%
458 ITALIA	165,220	174,845	-5.50%	176,477	-6.38%	190,570	-13.30%	206,258	-19.90%
458 SPIDER	194,100	205,694	-5.64%	207,107	-6.28%	220,263	-11.88%	248,886	-22.01%
CALIFORNIA T	150,322	162,923	-7.73%	172,456	-12.83%	195,875	-23.26%	215,015	-30.09%