

**FERRARI MARKET LETTER ASKING PRICE INDEX**

	<b>Now 4504</b>	<b>6 Months Ago 4417</b>	<b>Change from 4504</b>	<b>1 Yr Ago 4404</b>	<b>Change from 4504</b>	<b>2 Yrs Ago 4304</b>	<b>Change from 4504</b>	<b>3 Yrs Ago 4204</b>	<b>Change from 4504</b>
250 PF CPE	574,783	608,366	-5.52%	636,833	-9.74%	628,779	-8.59%	663,811	-13.41%
250 GTE	385,335	422,935	-8.89%	436,824	-11.79%	413,093	-6.72%	391,913	-1.68%
250 GTL	1,510,492	1,557,500	-3.02%	1,666,568	-9.37%	1,767,954	-14.56%	2,053,349	-26.44%
330 GT 2+2	250,273	256,002	-2.24%	274,201	-8.73%	273,909	-8.63%	310,959	-19.52%
275 GTB	2,024,840	2,233,956	-9.36%	2,385,423	-15.12%	2,414,056	-16.12%	2,185,600	-7.36%
330 GTC	534,682	579,331	-7.71%	589,979	-9.37%	661,508	-19.17%	727,930	-26.55%
275 GTB/4	2,718,300	2,796,958	-2.81%	2,869,262	-5.26%	2,950,238	-7.86%	3,123,149	-12.96%
365 GT 2+2	231,436	242,905	-4.72%	248,920	-7.02%	240,864	-3.91%	296,945	-22.06%
365 GTB/4	662,952	679,453	-2.43%	670,287	-1.09%	733,607	-9.63%	790,751	-16.16%
365 GTS/4	2,265,813	2,245,359	0.91%	2,212,710	2.40%	2,203,902	2.81%	2,567,398	-11.75%
365 GTC/4	219,303	228,555	-4.05%	240,727	-8.90%	287,638	-23.76%	370,201	-40.76%
365 GT4 2+2	75,791	86,054	-11.93%	78,258	-3.15%	78,550	-3.51%	68,055	11.37%
365 GT4/BB	417,646	453,830	-7.97%	490,545	-14.86%	575,385	-27.41%	433,371	-3.63%
400 GT & A	36,600	33,466	9.36%	32,014	14.32%	32,608	12.24%	39,356	-7.00%
512 BB	272,768	333,639	-18.24%	333,648	-18.25%	318,491	-14.36%	352,495	-22.62%
400i GT & A	50,363	39,724	26.78%	38,079	32.26%	38,474	30.90%	39,029	29.04%
512 BBi	261,288	232,108	12.57%	250,216	4.42%	302,295	-13.57%	354,126	-26.22%
TR 85-87	97,953	111,097	-11.83%	106,876	-8.35%	135,718	-27.83%	145,925	-32.87%
TR 88-91	121,830	122,987	-0.94%	125,575	-2.98%	131,572	-7.40%	151,729	-19.71%
412 GT & A	58,229	46,617	24.91%	41,299	40.99%	43,605	33.54%	42,396	37.35%
512 TR	191,064	177,791	7.47%	184,903	3.33%	229,385	-16.71%	230,653	-17.16%
456 GT	47,118	49,377	-4.58%	48,067	-1.97%	48,910	-3.66%	47,562	-0.93%
F512 M	407,578	421,695	-3.35%	426,712	-4.48%	424,242	-3.93%	525,747	-22.48%
F50	2,172,873	2,083,191	4.31%	2,074,412	4.75%	2,051,978	5.89%	1,844,655	17.79%
550M	111,069	117,049	-5.11%	122,002	-8.96%	134,860	-17.64%	146,740	-24.31%
550 BARCHETTA	333,125	368,147	-9.51%	383,861	-13.22%	384,851	-13.44%	475,070	-29.88%
456M GT & A	57,202	56,433	1.36%	55,519	3.03%	56,851	0.62%	56,532	1.19%
575M MARANELLO	128,527	128,442	0.07%	128,903	-0.29%	127,272	0.99%	120,054	7.06%
ENZO	2,619,271	2,498,427	4.84%	2,483,132	5.48%	2,396,722	9.29%	2,037,358	28.56%
612 SCAGLIETTI	128,721	108,452	18.69%	103,694	24.14%	117,375	9.67%	133,722	-3.74%
SUPERAMERICA	411,549	426,539	-3.51%	403,596	1.97%	456,153	-9.78%	468,682	-12.19%
599 GTB FIORANO	181,332	179,131	1.23%	176,984	2.46%	186,026	-2.52%	192,485	-5.79%
FF	152,059	161,208	-5.68%	164,527	-7.58%	192,709	-21.09%	218,583	-30.43%
F12berlinetta	235,080	243,496	-3.46%	261,141	-9.98%	278,018	-15.44%	336,213	-30.08%
246 GT	320,008	307,125	4.19%	316,573	1.09%	297,924	7.41%	312,556	2.38%
246 GTS	365,075	337,656	8.12%	345,456	5.68%	337,659	8.12%	366,348	-0.35%
308 GT4	50,773	54,120	-6.18%	52,928	-4.07%	47,191	7.59%	44,956	12.94%
308 GTB FG	172,000	182,127	-5.56%	186,444	-7.75%	197,738	-13.02%	211,256	-18.58%
308 GTB	62,379	68,365	-8.76%	80,062	-22.09%	112,492	-44.55%	93,654	-33.39%
308 GTS	61,862	65,357	-5.35%	56,851	8.81%	64,761	-4.48%	67,613	-8.51%
308 GTSi	59,315	53,518	10.83%	57,871	2.50%	65,845	-9.92%	70,005	-15.27%
308 GTB QV	68,357	76,595	-10.76%	72,820	-6.13%	75,197	-9.10%	62,874	8.72%
308 GTS QV	75,710	71,399	6.04%	70,698	7.09%	66,550	13.76%	65,592	15.43%
MON QV CAB	31,147	30,735	1.34%	31,010	0.44%	30,587	1.83%	32,620	-4.52%
288 GTO	2,264,036	2,422,003	-6.52%	2,309,495	-1.97%	2,274,744	-0.47%	2,308,732	-1.94%
328 GTB	92,603	101,764	-9.00%	100,856	-8.18%	82,718	11.95%	81,060	14.24%
328 GTS	91,955	91,975	-0.02%	95,544	-3.76%	88,425	3.99%	82,137	11.95%
3.2 MON CPE	35,483	34,758	2.09%	33,707	5.27%	33,694	5.31%	34,103	4.05%
3.2 MON CAB	37,758	33,158	13.87%	32,554	15.99%	33,296	13.40%	36,974	2.12%
F40	1,310,512	1,271,847	3.04%	1,264,407	3.65%	1,236,764	5.96%	1,422,200	-7.85%
MON T CPE	40,178	38,652	3.95%	35,808	12.20%	37,014	8.55%	38,822	3.49%
MON T CAB	45,254	44,379	1.97%	44,183	2.42%	39,524	14.50%	43,510	4.01%
348 TB	54,996	53,780	2.26%	53,184	3.41%	50,918	8.01%	49,945	10.11%
348 TS	57,585	55,583	3.60%	52,093	10.54%	52,007	10.73%	53,209	8.22%
348 SPIDER	63,865	60,211	6.07%	63,115	1.19%	53,657	19.02%	50,954	25.34%
355 BERLINETTA	71,548	68,729	4.10%	68,028	5.17%	64,283	11.30%	59,665	19.92%
355 GTS	73,758	72,937	1.13%	72,123	2.27%	71,669	2.91%	66,313	11.23%
355 SPIDER	76,319	75,260	1.41%	77,485	-1.50%	73,069	4.45%	68,149	11.99%
360 MODENA	65,329	68,934	-5.23%	70,861	-7.81%	72,150	-9.45%	75,625	-13.61%
360 SPIDER	84,080	86,672	-2.99%	86,491	-2.79%	90,149	-6.73%	96,063	-12.47%
CHALLENGE STRADALE	194,393	198,120	-1.88%	197,071	-1.36%	202,223	-3.87%	212,704	-8.61%
F430	137,845	131,615	4.73%	129,538	6.41%	125,726	9.64%	119,986	14.88%
F430 SPIDER	152,976	146,772	4.23%	142,844	7.09%	139,250	9.86%	136,382	12.17%
F430 SCUDERIA	201,278	199,111	1.09%	206,290	-2.43%	207,088	-2.81%	205,612	-2.11%
SCUDERIA SPIDER 16M	286,476	311,517	-8.04%	302,378	-5.26%	326,028	-12.13%	292,567	-2.08%
CALIFORNIA	106,797	111,115	-3.89%	118,760	-10.07%	128,270	-16.74%	146,814	-27.26%
458 ITALIA	171,945	176,444	-2.55%	185,708	-7.41%	195,630	-12.11%	210,369	-18.27%
458 SPIDER	202,628	205,787	-1.54%	214,129	-5.37%	229,495	-11.71%	258,906	-21.74%
CALIFORNIA T	160,354	170,166	-5.77%	180,062	-10.95%	197,869	-18.96%	221,865	-27.72%