

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4503	6 Months Ago 4416	Change from 4503	1 Yr Ago 4403	Change from 4503	2 Yrs Ago 4303	Change from 4503	3 Yrs Ago 4203	Change from 4503
250 PF CPE	582,801	607,999	-4.14%	638,861	-8.77%	630,235	-7.53%	689,718	-15.50%
250 GTE	389,696	425,014	-8.31%	433,768	-10.16%	412,894	-5.62%	395,799	-1.54%
250 GTL	1,468,571	1,579,866	-7.04%	1,669,411	-12.03%	1,769,244	-16.99%	2,080,462	-29.41%
330 GT 2+2	248,928	259,463	-4.06%	269,719	-7.71%	275,420	-9.62%	311,808	-20.17%
275 GTB	2,021,521	2,238,358	-9.69%	2,385,454	-15.26%	2,425,499	-16.66%	2,190,584	-7.72%
330 GTC	540,586	576,773	-6.27%	589,273	-8.26%	663,206	-18.49%	739,792	-26.93%
275 GTB/4	2,649,880	2,828,826	-6.33%	2,871,136	-7.71%	2,972,550	-10.85%	3,097,313	-14.45%
365 GT 2+2	234,219	244,056	-4.03%	250,864	-6.64%	242,293	-3.33%	297,872	-21.37%
365 GTB/4	661,842	673,953	-1.80%	669,533	-1.15%	736,413	-10.13%	788,702	-16.08%
365 GTS/4	2,243,603	2,243,352	0.01%	2,215,062	1.29%	2,204,259	1.78%	2,625,749	-14.55%
365 GTC/4	219,758	231,372	-5.02%	240,646	-8.68%	288,798	-23.91%	380,142	-42.19%
365 GT4 2+2	76,304	85,266	-10.51%	77,323	-1.32%	80,081	-4.72%	65,121	17.17%
365 GT4/BB	425,065	453,746	-6.32%	491,053	-13.44%	580,000	-26.71%	439,124	-3.20%
400 GT & A	36,060	33,297	8.30%	32,009	12.66%	32,914	9.56%	40,092	-10.06%
512 BB	274,308	337,360	-18.69%	332,761	-17.57%	322,373	-14.91%	356,007	-22.95%
400i GT & A	48,377	40,929	18.20%	38,231	26.54%	38,817	24.63%	38,502	25.65%
512 BBi	254,404	232,060	9.63%	253,020	0.55%	306,517	-17.00%	357,094	-28.76%
TR 85-87	97,177	108,807	-10.69%	107,052	-9.22%	137,000	-29.07%	148,424	-34.53%
TR 88-91	120,805	123,621	-2.28%	125,657	-3.86%	131,404	-8.07%	152,046	-20.55%
412 GT & A	57,855	46,540	24.31%	42,296	36.79%	44,136	31.08%	41,813	38.37%
512 TR	185,524	179,316	3.46%	187,481	-1.04%	232,844	-20.32%	236,013	-21.39%
456 GT	47,252	49,035	-3.64%	48,598	-2.77%	48,767	-3.11%	47,462	-0.44%
F512 M	414,838	425,108	-2.42%	425,962	-2.61%	423,213	-1.98%	517,900	-19.90%
F50	2,148,694	2,088,647	2.87%	2,069,285	3.84%	2,028,330	5.93%	1,842,193	16.64%
550M	112,361	118,253	-4.98%	123,244	-8.83%	135,818	-17.27%	146,013	-23.05%
550 BARCHETTA	340,191	366,318	-7.13%	383,476	-11.29%	390,990	-12.99%	481,750	-29.38%
456M GT & A	56,533	56,161	0.66%	55,475	1.91%	56,368	0.29%	56,835	-0.53%
575M MARANELLO	128,650	128,464	0.14%	128,385	0.21%	127,104	1.22%	119,800	7.39%
ENZO	2,589,618	2,489,975	4.00%	2,481,333	4.36%	2,355,885	9.92%	1,999,277	29.53%
612 SCAGLIETTI	122,205	107,250	13.94%	103,399	18.19%	120,027	1.81%	134,817	-9.35%
SUPERAMERICA	410,447	430,065	-4.56%	403,572	1.70%	458,564	-10.49%	467,142	-12.14%
599 GTB FIORANO	179,783	178,907	0.49%	176,244	2.01%	187,940	-4.34%	192,611	-6.66%
FF	153,432	160,536	-4.43%	165,496	-7.29%	192,162	-20.15%	218,139	-29.66%
F12berlinetta	235,893	244,065	-3.35%	262,448	-10.12%	280,140	-15.79%	334,847	-29.55%
246 GT	319,365	312,572	2.17%	315,367	1.27%	299,692	6.56%	315,572	1.20%
246 GTS	359,295	343,011	4.75%	342,520	4.90%	340,023	5.67%	366,985	-2.10%
308 GT4	51,212	54,239	-5.58%	52,108	-1.72%	47,183	8.54%	45,096	13.56%
308 GTB FG	168,426	183,387	-8.16%	188,307	-10.56%	197,133	-14.56%	215,886	-21.98%
308 GTB	63,630	69,037	-7.83%	80,890	-21.34%	116,427	-45.35%	91,636	-30.56%
308 GTS	61,481	64,415	-4.55%	57,360	7.18%	64,838	-5.18%	68,236	-9.90%
308 GTSi	59,064	53,908	9.56%	58,686	0.64%	66,345	-10.97%	69,971	-15.59%
308 GTB QV	69,036	75,856	-8.99%	72,202	-4.38%	74,957	-7.90%	61,739	11.82%
308 GTS QV	74,462	71,078	4.76%	70,735	5.27%	66,202	12.48%	65,493	13.69%
MON QV CAB	31,029	30,840	0.61%	31,392	-1.16%	30,410	2.04%	32,414	-4.27%
288 GTO	2,304,489	2,434,757	-5.35%	2,296,753	0.34%	2,272,160	1.42%	2,325,133	-0.89%
328 GTB	92,955	101,803	-8.69%	98,776	-5.89%	82,182	13.11%	79,537	16.87%
328 GTS	91,378	92,674	-1.40%	95,969	-4.78%	87,951	3.90%	82,475	10.79%
3.2 MON CPE	35,252	34,852	1.15%	33,866	4.09%	33,572	5.00%	34,516	2.13%
3.2 MON CAB	36,080	33,756	6.88%	32,721	10.27%	33,445	7.88%	37,004	-2.50%
F40	1,288,524	1,283,577	0.39%	1,262,820	2.04%	1,261,500	2.14%	1,425,200	-9.59%
MON T CPE	40,233	38,858	3.54%	35,965	11.87%	37,411	7.54%	38,923	3.37%
MON T CAB	44,989	44,708	0.63%	44,183	1.82%	39,614	13.57%	43,825	2.66%
348 TB	54,778	54,030	1.38%	53,014	3.33%	51,142	7.11%	49,232	11.27%
348 TS	56,588	55,815	1.38%	52,033	8.75%	52,088	8.64%	53,272	6.22%
348 SPIDER	62,911	60,645	3.74%	62,582	0.53%	53,223	18.20%	51,283	22.67%
355 BERLINETTA	70,877	68,868	2.92%	68,119	4.05%	64,083	10.60%	60,052	18.03%
355 GTS	73,469	73,074	0.54%	72,068	1.94%	71,471	2.80%	65,900	11.49%
355 SPIDER	76,089	75,499	0.78%	77,340	-1.62%	72,591	4.82%	68,501	11.08%
360 MODENA	66,303	68,740	-3.55%	70,870	-6.44%	72,309	-8.31%	75,747	-12.47%
360 SPIDER	84,340	86,672	-2.69%	86,195	-2.15%	90,524	-6.83%	96,786	-12.86%
CHALLENGE STRADALE	195,717	197,393	-0.85%	197,504	-0.90%	202,339	-3.27%	211,601	-7.51%
F430	135,901	131,746	3.15%	129,360	5.06%	125,247	8.51%	119,909	13.34%
F430 SPIDER	150,360	147,088	2.22%	143,650	4.67%	138,651	8.44%	136,571	10.10%
F430 SCUDERIA	202,791	199,020	1.89%	205,551	-1.34%	207,358	-2.20%	203,242	-0.22%
SCUDERIA SPIDER 16M	283,271	310,515	-8.77%	302,114	-6.24%	323,731	-12.50%	288,234	-1.72%
CALIFORNIA	107,809	111,872	-3.63%	119,343	-9.66%	128,804	-16.30%	147,685	-27.00%
458 ITALIA	173,413	176,494	-1.75%	185,709	-6.62%	196,032	-11.54%	211,173	-17.88%
458 SPIDER	204,642	206,116	-0.72%	214,215	-4.47%	230,711	-11.30%	260,288	-21.38%
CALIFORNIA T	161,133	170,411	-5.44%	180,313	-10.64%	199,724	-19.32%	224,029	-28.07%