

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4517	6 Months Ago 4504	Change from 4517	1 Yr Ago 4417	Change from 4517	2 Yrs Ago 4317	Change from 4517	3 Yrs Ago 4217	Change from 4517
250 PF CPE	565,540	574,783	-1.61%	608,366	-7.04%	631,256	-10.41%	597,333	-5.32%
250 GTE	387,760	385,335	0.63%	422,935	-8.32%	417,315	-7.08%	371,493	4.38%
250 GTL	1,598,517	1,510,492	5.83%	1,557,500	2.63%	1,734,225	-7.83%	1,822,695	-12.30%
330 GT 2+2	255,388	250,273	2.04%	256,002	-0.24%	267,118	-4.39%	277,480	-7.96%
275 GTB	2,038,591	2,024,840	0.68%	2,233,956	-8.75%	2,356,959	-13.51%	2,226,020	-8.42%
330 GTC	555,495	534,682	3.89%	579,331	-4.11%	639,794	-13.18%	673,175	-17.48%
275 GTB/4	2,976,296	2,718,300	9.49%	2,796,958	6.41%	2,889,179	3.02%	3,201,050	-7.02%
365 GT 2+2	215,153	231,436	-7.04%	242,905	-11.43%	262,590	-18.07%	276,167	-22.09%
365 GTB/4	673,552	662,952	1.60%	679,453	-0.87%	682,644	-1.33%	769,224	-12.44%
365 GTS/4	2,269,583	2,265,813	0.17%	2,245,359	1.08%	2,145,023	5.81%	2,469,617	-8.10%
365 GTC/4	226,212	219,303	3.15%	228,555	-1.03%	264,138	-14.36%	306,441	-26.18%
365 GT4 2+2	93,915	75,791	23.91%	86,054	9.13%	73,968	26.97%	81,521	15.20%
365 GT4/BB	350,933	417,646	-15.97%	453,830	-22.67%	516,018	-31.99%	406,300	-13.63%
400 GT & A	38,100	36,600	4.10%	33,466	13.85%	32,751	16.33%	38,496	-1.03%
512 BB	262,344	272,768	-3.82%	333,639	-21.37%	293,327	-10.56%	340,726	-23.00%
400i GT & A	49,763	50,363	-1.19%	39,724	25.27%	36,601	35.96%	41,307	20.47%
512 BBi	259,600	261,288	-0.65%	232,108	11.84%	258,801	0.31%	322,412	-19.48%
TR 85-87	144,395	97,953	47.41%	111,097	29.97%	116,923	23.50%	139,303	3.66%
TR 88-91	126,735	121,830	4.03%	122,987	3.05%	127,978	-0.97%	133,489	-5.06%
412 GT & A	59,948	58,229	2.95%	46,617	28.60%	43,241	38.64%	44,534	34.61%
512 TR	194,500	191,064	1.80%	177,791	9.40%	216,482	-10.15%	234,631	-17.10%
456 GT	48,265	47,118	2.43%	49,377	-2.25%	48,749	-0.99%	48,373	-0.22%
F512 M	330,000	407,578	-19.03%	421,695	-21.74%	421,743	-21.75%	464,275	-28.92%
F50	2,336,183	2,172,873	7.52%	2,083,191	12.14%	2,087,066	11.94%	1,910,778	22.26%
550M	106,258	111,069	-4.33%	117,049	-9.22%	134,780	-21.16%	143,856	-26.14%
550 BARCHETTA	309,712	333,125	-7.03%	368,147	-15.87%	372,373	-16.83%	425,485	-27.21%
456M GT & A	59,214	57,202	3.52%	56,433	4.93%	57,640	2.73%	54,721	8.21%
575M MARANELLO	127,002	128,527	-1.19%	128,442	-1.12%	128,362	-1.06%	125,784	0.97%
ENZO	2,692,743	2,619,271	2.81%	2,498,427	7.78%	2,513,930	7.11%	2,128,614	26.50%
612 SCAGLIETTI	165,014	128,721	28.20%	108,452	52.15%	104,463	57.96%	128,445	28.47%
SUPERAMERICA	613,196	411,549	49.00%	426,539	43.76%	420,226	45.92%	466,701	31.39%
599 GTB FIORANO	182,920	181,332	0.88%	179,131	2.12%	179,968	1.64%	193,378	-5.41%
FF	141,492	152,059	-6.95%	161,208	-12.23%	172,088	-17.78%	210,563	-32.80%
F12berlinetta	225,023	235,080	-4.28%	243,496	-7.59%	272,439	-17.40%	330,398	-31.89%
246 GT	309,877	320,008	-3.17%	307,125	0.90%	299,141	3.59%	303,778	2.01%
246 GTS	402,547	365,075	10.26%	337,656	19.22%	321,918	25.05%	363,155	10.85%
308 GT4	50,031	50,773	-1.46%	54,120	-7.56%	53,597	-6.65%	42,825	16.83%
308 GTB FG	175,651	172,000	2.12%	182,127	-3.56%	196,691	-10.70%	212,200	-17.22%
308 GTB	60,802	62,379	-2.53%	68,365	-11.06%	80,647	-24.61%	86,566	-29.76%
308 GTS	63,746	61,862	3.05%	65,357	-2.46%	59,440	7.24%	66,892	-4.70%
308 GTSi	60,517	59,315	2.03%	53,518	13.08%	63,353	-4.48%	67,338	-10.13%
308 GTB QV	67,746	68,357	-0.89%	76,595	-11.55%	74,093	-8.57%	74,244	-8.75%
308 GTS QV	76,606	75,710	1.18%	71,399	7.29%	67,082	14.20%	61,748	24.06%
MON QV CAB	32,316	31,147	3.75%	30,735	5.14%	33,203	-2.67%	31,998	0.99%
288 GTO	2,168,543	2,264,036	-4.22%	2,422,003	-10.46%	2,246,945	-3.49%	2,245,756	-3.44%
328 GTB	92,551	92,603	-0.06%	101,764	-9.05%	86,478	7.02%	78,383	18.08%
328 GTS	90,782	91,955	-1.28%	91,975	-1.30%	90,782	0.00%	87,879	3.30%
3.2 MON CPE	36,308	35,483	2.33%	34,758	4.46%	34,255	5.99%	32,424	11.98%
3.2 MON CAB	39,225	37,758	3.89%	33,158	18.30%	33,010	18.83%	37,591	4.35%
F40	1,387,043	1,310,512	5.84%	1,271,847	9.06%	1,201,721	15.42%	1,428,333	-2.89%
MON T CPE	40,584	40,178	1.01%	38,652	5.00%	36,407	11.47%	39,296	3.28%
MON T CAB	46,268	45,254	2.24%	44,379	4.26%	40,549	14.10%	43,183	7.14%
348 TB	60,022	54,996	9.14%	53,780	11.61%	52,066	15.28%	51,655	16.20%
348 TS	60,719	57,585	5.44%	55,583	9.24%	53,148	14.25%	52,263	16.18%
348 SPIDER	68,121	63,865	6.66%	60,211	13.14%	59,991	13.55%	51,039	33.47%
355 BERLINETTA	72,113	71,548	0.79%	68,729	4.92%	66,283	8.80%	62,339	15.68%
355 GTS	74,774	73,758	1.38%	72,937	2.52%	72,776	2.75%	69,166	8.11%
355 SPIDER	78,979	76,319	3.49%	75,260	4.94%	76,465	3.29%	68,476	15.34%
360 MODENA	60,644	65,329	-7.17%	68,934	-12.03%	71,345	-15.00%	76,376	-20.60%
360 SPIDER	80,421	84,080	-4.35%	86,672	-7.21%	88,987	-9.63%	96,167	-16.37%
CHALLENGE STRADALE	181,469	194,393	-6.65%	198,120	-8.40%	203,509	-10.83%	210,395	-13.75%
F430	142,482	137,845	3.36%	131,615	8.26%	129,351	10.15%	122,065	16.73%
F430 SPIDER	162,574	152,976	6.27%	146,772	10.77%	144,832	12.25%	137,715	18.05%
F430 SCUDERIA	194,247	201,278	-3.49%	199,111	-2.44%	209,942	-7.48%	210,516	-7.73%
SCUDERIA SPIDER 16M	302,144	286,476	5.47%	311,517	-3.01%	323,506	-6.60%	306,300	-1.36%
CALIFORNIA	100,888	106,797	-5.53%	111,115	-9.20%	127,359	-20.78%	137,223	-26.48%
458 ITALIA	165,980	171,945	-3.47%	176,444	-5.93%	190,370	-12.81%	206,394	-19.58%
458 SPIDER	192,976	202,628	-4.76%	205,787	-6.23%	219,398	-12.04%	246,366	-21.67%
CALIFORNIA T	149,808	160,354	-6.58%	170,166	-11.96%	193,359	-22.52%	215,405	-30.45%