

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4421	6 Months Ago 4408	Change from 4421	1 Yr Ago 4321	Change from 4421	2 Yrs Ago 4221	Change from 4421	3 Yrs Ago 4121	Change from 4421
250 PF CPE	600,090	622,505	-3.60%	630,531	-4.83%	603,433	-0.55%	733,203	-18.15%
250 GTE	418,193	439,815	-4.92%	428,162	-2.33%	386,929	8.08%	421,658	-0.82%
250 GTL	1,495,167	1,662,383	-10.06%	1,712,038	-12.67%	1,786,445	-16.30%	2,180,385	-31.43%
330 GT 2+2	249,588	284,319	-12.22%	261,969	-4.73%	278,217	-10.29%	322,345	-22.57%
275 GTB	2,179,207	2,343,039	-6.99%	2,339,899	-6.87%	2,234,329	-2.47%	2,370,976	-8.09%
330 GTC	584,267	589,066	-0.81%	589,824	-0.94%	681,892	-14.32%	777,300	-24.83%
275 GTB/4	2,735,444	2,909,538	-5.98%	2,872,609	-4.77%	3,138,689	-12.85%	3,126,193	-12.50%
365 GT 2+2	235,037	245,219	-4.15%	260,183	-9.66%	261,156	-10.00%	307,719	-23.62%
365 GTB/4	686,520	665,484	3.16%	679,016	1.11%	754,015	-8.95%	822,521	-16.53%
365 GTS/4	2,270,189	2,213,539	2.56%	2,185,984	3.85%	2,482,561	-8.55%	2,639,832	-14.00%
365 GTC/4	222,707	242,185	-8.04%	248,932	-10.54%	295,295	-24.58%	401,355	-44.51%
365 GT4 2+2	85,538	80,926	5.70%	76,013	12.53%	85,733	-0.23%	55,266	54.78%
365 GT4/BB	447,623	485,130	-7.73%	484,578	-7.63%	425,229	5.27%	457,588	-2.18%
400 GT & A	34,104	32,063	6.37%	32,307	5.56%	38,843	-12.20%	42,384	-19.54%
512 BB	309,138	345,010	-10.40%	316,686	-2.38%	335,229	-7.78%	372,025	-16.90%
400i GT & A	37,862	39,042	-3.02%	39,423	-3.96%	43,808	-13.57%	42,123	-10.12%
512 BBi	230,985	234,479	-1.49%	248,627	-7.10%	325,128	-28.96%	364,759	-36.67%
TR 85-87	106,643	105,723	0.87%	108,253	-1.49%	130,312	-18.16%	157,986	-32.50%
TR 88-91	124,357	126,991	-2.07%	126,187	-1.45%	134,021	-7.21%	150,434	-17.33%
412 GT & A	48,682	40,666	19.71%	44,134	10.30%	45,807	6.28%	40,227	21.02%
512 TR	175,711	179,877	-2.32%	202,843	-13.38%	249,149	-29.48%	268,675	-34.60%
456 GT	49,057	47,031	4.31%	49,493	-0.88%	48,218	1.74%	47,019	4.33%
F512 M	419,038	433,233	-3.28%	421,571	-0.60%	451,042	-7.10%	493,400	-15.07%
F50	2,078,655	2,091,938	-0.63%	2,079,930	-0.06%	1,940,111	7.14%	1,830,663	13.55%
550M	114,252	119,607	-4.48%	128,373	-11.00%	138,990	-17.80%	121,825	-6.22%
550 BARCHETTA	367,167	378,474	-2.99%	382,613	-4.04%	423,071	-13.21%	624,529	-41.21%
456M GT & A	56,357	55,858	0.89%	56,397	-0.07%	54,382	3.63%	57,766	-2.44%
575M MARANELLO	128,117	130,164	-1.57%	127,224	0.70%	127,033	0.85%	111,518	14.88%
ENZO	2,496,987	2,471,358	1.04%	2,516,457	-0.77%	2,131,300	17.16%	1,856,105	34.53%
612 SCAGLIETTI	112,468	102,984	9.21%	103,234	8.94%	127,690	-11.92%	127,093	-11.51%
SUPERAMERICA	411,147	413,207	-0.50%	413,719	-0.62%	504,721	-18.54%	474,793	-13.40%
599 GTB FIORANO	179,231	177,463	1.00%	179,119	0.06%	194,045	-7.63%	195,206	-8.18%
FF	159,895	162,302	-1.48%	171,530	-6.78%	201,611	-20.69%	219,727	-27.23%
F12berlinetta	238,143	255,288	-6.72%	267,690	-11.04%	305,967	-22.17%	346,314	-31.23%
246 GT	314,400	325,077	-3.28%	295,460	6.41%	306,781	2.48%	348,984	-9.91%
246 GTS	334,157	359,170	-6.96%	329,272	1.48%	360,450	-7.29%	390,379	-14.40%
308 GT4	54,288	52,165	4.07%	54,011	0.51%	44,303	22.54%	43,321	25.32%
308 GTB FG	179,630	181,128	-0.83%	192,106	-6.49%	210,028	-14.47%	237,190	-24.27%
308 GTB	71,506	78,386	-8.78%	83,672	-14.54%	103,054	-30.61%	89,073	-19.72%
308 GTS	64,309	56,003	14.83%	58,757	9.45%	68,727	-6.43%	65,838	-2.32%
308 GTSi	54,155	56,123	-3.51%	61,910	-12.53%	67,422	-19.68%	67,079	-19.27%
308 GTB QV	76,986	72,835	5.70%	70,578	9.08%	75,540	1.91%	60,785	26.65%
308 GTS QV	73,006	72,002	1.39%	67,310	8.46%	62,486	16.84%	65,450	11.54%
MON QV CPE	31,099	31,877	-2.44%	32,095	-3.10%	30,923	0.57%	29,309	6.11%
MON QV CAB	31,126	31,024	0.33%	32,759	-4.98%	31,002	0.40%	31,500	-1.19%
288 GTO	2,415,915	2,321,131	4.08%	2,249,448	7.40%	2,167,020	11.49%	2,401,300	0.61%
328 GTB	97,082	106,342	-8.71%	92,073	5.44%	76,268	27.29%	74,345	30.58%
328 GTS	91,620	93,457	-1.97%	89,968	1.84%	84,236	8.77%	83,498	9.73%
3.2 MON CPE	34,769	33,929	2.48%	34,304	1.36%	33,054	5.19%	34,165	1.77%
3.2 MON CAB	32,310	33,556	-3.71%	33,178	-2.62%	36,904	-12.45%	36,727	-12.03%
F40	1,268,613	1,277,270	-0.68%	1,241,991	2.14%	1,425,633	-11.01%	1,445,243	-12.22%
MON T CPE	39,557	36,149	9.43%	36,448	8.53%	39,802	-0.62%	39,097	1.18%
MON T CAB	44,290	44,476	-0.42%	43,152	2.64%	43,063	2.85%	44,332	-0.09%
348 TB	53,534	53,805	-0.50%	52,073	2.81%	53,213	0.60%	49,463	8.23%
348 TS	54,377	53,362	1.90%	52,161	4.25%	52,773	3.04%	53,603	1.44%
348 SPIDER	59,703	65,000	-8.15%	61,433	-2.82%	52,521	13.67%	50,481	18.27%
355 BERLINETTA	69,374	68,658	1.04%	68,247	1.65%	63,045	10.04%	61,369	13.04%
355 GTS	72,755	73,041	-0.39%	72,209	0.76%	72,053	0.97%	64,032	13.62%
355 SPIDER	73,875	78,142	-5.46%	76,406	-3.31%	68,973	7.11%	70,148	5.31%
360 MODENA	68,880	70,429	-2.20%	71,092	-3.11%	74,967	-8.12%	76,392	-9.83%
360 SPIDER	85,430	87,467	-2.33%	87,635	-2.52%	93,725	-8.85%	101,219	-15.60%
CHALLENGE STRADALE	197,402	196,583	0.42%	200,526	-1.56%	208,860	-5.49%	204,805	-3.61%
F430	131,833	129,768	1.59%	128,956	2.23%	124,518	5.87%	119,332	10.48%
F430 SPIDER	148,785	143,173	3.92%	145,726	2.10%	138,832	7.17%	136,600	8.92%
F430 SCUDERIA	197,551	203,048	-2.71%	207,616	-4.85%	212,690	-7.12%	191,425	3.20%
SCUDERIA SPIDER 16M	308,255	307,883	0.12%	304,884	1.11%	313,342	-1.62%	232,418	32.63%
CALIFORNIA	108,341	116,824	-7.26%	124,272	-12.82%	133,630	-18.92%	154,586	-29.92%
458 ITALIA	175,127	183,736	-4.69%	189,572	-7.62%	202,240	-13.41%	218,871	-19.99%
458 SPIDER	203,872	213,367	-4.45%	217,315	-6.19%	237,288	-14.08%	275,039	-25.88%