

**FERRARI MARKET LETTER ASKING PRICE INDEX**

	<b>Now 4502</b>	<b>6 Months Ago 4415</b>	<b>Change from 4502</b>	<b>1 Yr Ago 4402</b>	<b>Change from 4502</b>	<b>2 Yrs Ago 4302</b>	<b>Change from 4502</b>	<b>3 Yrs Ago 4202</b>	<b>Change from 4502</b>
250 PF CPE	587,706	607,614	-3.28%	639,362	-8.08%	628,615	-6.51%	707,326	-16.91%
250 GTE	393,617	427,566	-7.94%	430,784	-8.63%	410,676	-4.15%	397,629	-1.01%
250 GTL	1,440,709	1,604,629	-10.22%	1,672,253	-13.85%	1,768,801	-18.55%	2,105,165	-31.56%
330 GT 2+2	248,517	263,480	-5.68%	265,465	-6.38%	276,576	-10.15%	317,900	-21.83%
275 GTB	2,053,119	2,246,859	-8.62%	2,388,050	-14.03%	2,421,815	-15.22%	2,217,462	-7.41%
330 GTC	553,236	577,429	-4.19%	588,047	-5.92%	668,352	-17.22%	753,053	-26.53%
275 GTB/4	2,637,055	2,867,228	-8.03%	2,873,011	-8.21%	3,004,208	-12.22%	3,083,982	-14.49%
365 GT 2+2	234,858	242,916	-3.32%	252,698	-7.06%	244,590	-3.98%	300,178	-21.76%
365 GTB/4	660,431	667,283	-1.03%	668,916	-1.27%	738,406	-10.56%	789,121	-16.31%
365 GTS/4	2,239,793	2,240,822	-0.05%	2,214,644	1.14%	2,220,741	0.86%	2,686,936	-16.64%
365 GTC/4	219,567	234,591	-6.40%	240,567	-8.73%	289,552	-24.17%	390,352	-43.75%
365 GT4 2+2	78,256	84,443	-7.33%	76,388	2.45%	81,818	-4.35%	62,867	24.48%
365 GT4/BB	432,520	453,650	-4.66%	491,602	-12.02%	558,617	-22.57%	444,931	-2.79%
400 GT & A	35,588	33,098	7.52%	32,003	11.20%	33,792	5.31%	40,850	-12.88%
512 BB	276,593	341,547	-19.02%	331,846	-16.65%	329,609	-16.08%	360,677	-23.31%
400i GT & A	46,321	42,391	9.27%	38,383	20.68%	39,717	16.63%	38,010	21.87%
512 BBi	247,499	231,325	6.99%	254,321	-2.68%	309,974	-20.15%	359,267	-31.11%
TR 85-87	96,426	106,814	-9.73%	107,001	-9.88%	137,641	-29.94%	150,221	-35.81%
TR 88-91	120,984	124,848	-3.09%	125,891	-3.90%	131,405	-7.93%	152,919	-20.88%
412 GT & A	56,611	46,460	21.85%	43,267	30.84%	44,765	26.46%	41,116	37.69%
512 TR	180,555	181,057	-0.28%	189,948	-4.95%	239,356	-24.57%	243,532	-25.86%
456 GT	47,430	48,674	-2.56%	49,132	-3.46%	48,568	-2.34%	47,361	0.15%
F512 M	418,451	429,089	-2.48%	425,212	-1.59%	423,630	-1.22%	510,053	-17.96%
F50	2,126,596	2,094,855	1.52%	2,068,703	2.80%	2,004,998	6.06%	1,839,839	15.59%
550M	113,432	119,508	-5.08%	124,262	-8.72%	136,427	-16.86%	141,528	-19.85%
550 BARCHETTA	348,434	364,208	-4.33%	383,091	-9.05%	397,959	-12.44%	490,093	-28.90%
456M GT & A	56,040	56,005	0.06%	55,431	1.10%	55,893	0.26%	57,138	-1.92%
575M MARANELLO	128,580	128,404	0.14%	127,865	0.56%	126,961	1.28%	118,778	8.25%
ENZO	2,558,944	2,480,223	3.17%	2,485,368	2.96%	2,291,606	11.67%	1,993,753	28.35%
612 SCAGLIETTI	116,762	106,037	10.11%	103,187	13.16%	122,539	-4.71%	135,764	-14.00%
SUPERAMERICA	410,196	434,178	-5.52%	400,854	2.33%	465,961	-11.97%	468,522	-12.45%
599 GTB FIORANO	178,556	178,608	-0.03%	175,631	1.67%	189,434	-5.74%	193,159	-7.56%
FF	154,712	159,812	-3.19%	166,436	-7.04%	192,016	-19.43%	217,973	-29.02%
F12berlinetta	236,457	245,038	-3.50%	263,897	-10.40%	282,031	-16.16%	334,492	-29.31%
246 GT	316,106	318,007	-0.60%	312,592	1.12%	301,852	4.72%	317,393	-0.41%
246 GTS	352,731	348,974	1.08%	339,363	3.94%	343,226	2.77%	369,454	-4.53%
308 GT4	51,683	54,336	-4.88%	52,010	-0.63%	47,194	9.51%	45,377	13.90%
308 GTB FG	168,593	184,773	-8.76%	189,878	-11.21%	197,659	-14.71%	221,744	-23.97%
308 GTB	64,542	70,202	-8.06%	81,549	-20.85%	119,683	-46.07%	90,788	-28.91%
308 GTS	62,331	63,697	-2.14%	57,844	7.76%	65,093	-4.24%	68,184	-8.58%
308 GTSi	59,272	54,989	7.79%	59,501	-0.38%	66,717	-11.16%	69,548	-14.78%
308 GTB QV	70,188	73,987	-5.13%	71,505	-1.84%	74,652	-5.98%	61,473	14.18%
308 GTS QV	73,575	71,064	3.53%	70,549	4.29%	65,679	12.02%	65,408	12.49%
MON QV CAB	30,890	30,954	-0.21%	31,773	-2.78%	30,322	1.87%	32,164	-3.96%
288 GTO	2,342,810	2,448,787	-4.33%	2,284,011	2.57%	2,270,356	3.19%	2,347,853	-0.21%
328 GTB	93,733	102,125	-8.22%	96,696	-3.06%	81,582	14.89%	78,722	19.07%
328 GTS	91,020	93,429	-2.58%	96,460	-5.64%	87,106	4.49%	83,249	9.33%
3.2 MON CPE	35,057	34,961	0.27%	34,019	3.05%	33,483	4.70%	34,660	1.15%
3.2 MON CAB	34,619	34,431	0.55%	32,882	5.28%	33,900	2.12%	36,941	-6.29%
F40	1,273,132	1,297,112	-1.85%	1,264,111	0.71%	1,295,761	-1.75%	1,430,283	-10.99%
MON T CPE	40,221	39,119	2.82%	36,119	11.36%	37,858	6.24%	39,021	3.08%
MON T CAB	44,747	45,073	-0.72%	44,214	1.21%	39,859	12.26%	44,032	1.62%
348 TB	54,457	54,358	0.18%	52,838	3.06%	51,561	5.62%	48,825	11.54%
348 TS	55,655	56,089	-0.77%	51,936	7.16%	52,234	6.55%	53,517	3.99%
348 SPIDER	61,620	61,138	0.79%	62,067	-0.72%	53,078	16.09%	51,234	20.27%
355 BERLINETTA	70,184	69,077	1.60%	68,192	2.92%	64,017	9.63%	60,531	15.95%
355 GTS	73,097	73,215	-0.16%	72,035	1.47%	71,558	2.15%	65,483	11.63%
355 SPIDER	75,453	75,738	-0.38%	77,186	-2.25%	72,015	4.77%	68,767	9.72%
360 MODENA	67,462	68,553	-1.59%	70,945	-4.91%	72,413	-6.84%	75,773	-10.97%
360 SPIDER	84,611	86,663	-2.37%	85,902	-1.50%	90,950	-6.97%	97,370	-13.10%
CHALLENGE STRADALE	196,283	196,557	-0.14%	197,977	-0.86%	201,794	-2.73%	210,580	-6.79%
F430	134,495	131,145	2.55%	128,923	4.32%	125,100	7.51%	119,679	12.38%
F430 SPIDER	149,526	147,671	1.26%	144,405	3.55%	138,608	7.88%	136,339	9.67%
F430 SCUDERIA	202,650	199,168	1.75%	204,699	-1.00%	207,634	-2.40%	200,816	0.91%
SCUDERIA SPIDER 16M	284,504	309,201	-7.99%	301,850	-5.75%	321,433	-11.49%	283,907	0.21%
CALIFORNIA	108,582	112,788	-3.73%	119,960	-9.48%	129,287	-16.01%	148,677	-26.97%
458 ITALIA	174,122	176,543	-1.37%	185,497	-6.13%	196,442	-11.36%	212,633	-18.11%
458 SPIDER	205,345	206,456	-0.54%	214,557	-4.29%	231,630	-11.35%	261,736	-21.54%
CALIFORNIA T	161,842	170,953	-5.33%	180,624	-10.40%	201,740	-19.78%	226,189	-28.45%