

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4424	6 Months Ago 4411	Change from 4424	1 Yr Ago 4324	Change from 4424	2 Yrs Ago 4224	Change from 4424	3 Yrs Ago 4124	Change from 4424
250 PF CPE	600,563	604,255	-0.61%	634,953	-5.42%	613,465	-2.10%	731,709	-17.92%
250 GTE	407,296	441,869	-7.82%	427,988	-4.83%	396,304	2.77%	415,528	-1.98%
250 GTL	1,461,231	1,658,387	-11.89%	1,710,355	-14.57%	1,763,800	-17.15%	2,153,699	-32.15%
330 GT 2+2	248,581	277,420	-10.40%	258,376	-3.79%	278,689	-10.80%	326,845	-23.95%
275 GTB	2,499,033	2,234,436	11.84%	2,368,219	5.52%	2,274,298	9.88%	2,315,038	7.95%
330 GTC	581,081	581,419	-0.06%	581,383	-0.05%	688,660	-15.62%	768,634	-24.40%
275 GTB/4	2,667,727	2,998,939	-11.04%	2,878,718	-7.33%	3,090,675	-13.68%	3,082,795	-13.46%
365 GT 2+2	233,654	238,406	-1.99%	259,498	-9.96%	253,148	-7.70%	307,702	-24.06%
365 GTB/4	679,283	638,229	6.43%	674,518	0.71%	749,947	-9.42%	802,185	-15.32%
365 GTS/4	2,256,735	2,250,212	0.29%	2,211,688	2.04%	2,368,729	-4.73%	2,756,151	-18.12%
365 GTC/4	221,284	243,742	-9.21%	244,818	-9.61%	289,537	-23.57%	401,580	-44.90%
365 GT4 2+2	84,216	80,014	5.25%	76,388	10.25%	85,935	-2.00%	58,186	44.74%
365 GT4/BB	446,745	461,430	-3.18%	485,815	-8.04%	459,430	-2.76%	456,993	-2.24%
400 GT & A	34,444	32,296	6.65%	31,972	7.73%	37,994	-9.34%	42,411	-18.79%
512 BB	286,784	357,166	-19.71%	333,048	-13.89%	338,486	-15.27%	371,558	-22.82%
400i GT & A	39,221	44,596	-12.05%	40,311	-2.70%	43,882	-10.62%	40,114	-2.23%
512 BBi	232,997	232,870	0.05%	249,304	-6.54%	323,428	-27.96%	365,224	-36.20%
TR 85-87	95,216	103,387	-7.90%	106,061	-10.23%	131,133	-27.39%	158,066	-39.76%
TR 88-91	124,814	127,220	-1.89%	125,857	-0.83%	133,644	-6.61%	149,232	-16.36%
412 GT & A	51,647	45,000	14.77%	44,404	16.31%	46,283	11.59%	39,439	30.95%
512 TR	173,768	185,270	-6.21%	195,141	-10.95%	254,491	-31.72%	265,158	-34.47%
456 GT	48,460	47,341	2.36%	49,784	-2.66%	48,037	0.88%	47,160	2.76%
F512 M	420,835	444,956	-5.42%	422,557	-0.41%	432,667	-2.73%	494,630	-14.92%
F50	2,076,938	2,115,707	-1.83%	2,074,273	0.13%	1,950,949	6.46%	1,835,425	13.16%
550M	114,283	120,694	-5.31%	126,160	-9.41%	138,086	-17.24%	124,553	-8.25%
550 BARCHETTA	365,348	361,129	1.17%	383,509	-4.74%	417,744	-12.54%	558,973	-34.64%
456M GT & A	55,747	55,799	-0.09%	55,577	0.31%	54,215	2.83%	58,492	-4.69%
575M MARANELLO	127,658	129,143	-1.15%	127,168	0.39%	127,429	0.18%	114,213	11.77%
ENZO	2,499,033	2,436,853	2.55%	2,506,887	-0.31%	2,145,228	16.49%	1,944,200	28.54%
612 SCAGLIETTI	108,515	102,049	6.34%	102,840	5.52%	126,870	-14.47%	131,689	-17.60%
SUPERAMERICA	404,419	430,665	-6.09%	402,079	0.58%	502,412	-19.50%	479,199	-15.61%
599 GTB FIORANO	178,162	177,047	0.63%	177,003	0.65%	194,693	-8.49%	194,677	-8.48%
FF	158,783	158,505	0.18%	170,154	-6.68%	194,957	-18.55%	215,374	-26.28%
F12berlinetta	237,302	250,368	-5.22%	266,887	-11.09%	291,870	-18.70%	337,003	-29.58%
246 GT	317,597	336,557	-5.63%	296,820	7.00%	305,999	3.79%	341,395	-6.97%
246 GTS	338,635	372,418	-9.07%	335,517	0.93%	355,367	-4.71%	380,941	-11.11%
308 GT4	53,870	51,596	4.41%	53,521	0.65%	45,884	17.40%	44,685	20.55%
308 GTB FG	175,311	186,026	-5.76%	189,981	-7.72%	203,902	-14.02%	236,630	-25.91%
308 GTB	68,908	77,589	-11.19%	82,836	-16.81%	120,483	-42.81%	93,149	-26.02%
308 GTS	63,083	59,605	5.84%	58,334	8.14%	68,385	-7.75%	68,501	-7.91%
308 GTSi	57,647	57,082	0.99%	60,951	-5.42%	67,461	-14.55%	67,547	-14.66%
308 GTB QV	74,299	70,557	5.30%	69,975	6.18%	75,364	-1.41%	60,940	21.92%
308 GTS QV	73,893	73,616	0.38%	69,272	6.67%	63,900	15.64%	65,190	13.35%
MON QV CPE	31,252	31,003	0.80%	32,289	-3.21%	31,326	-0.24%	29,723	5.14%
MON QV CAB	30,760	32,129	-4.26%	32,557	-5.52%	30,518	0.79%	31,555	-2.52%
288 GTO	2,411,579	2,403,836	0.32%	2,253,730	7.00%	2,166,970	11.29%	2,395,808	0.66%
328 GTB	96,440	101,401	-4.89%	94,706	1.83%	76,481	26.10%	72,990	32.13%
328 GTS	92,155	93,092	-1.01%	93,415	-1.35%	83,801	9.97%	85,743	7.48%
3.2 MON CPE	34,745	35,112	-1.05%	34,328	1.21%	33,451	3.87%	35,268	-1.48%
3.2 MON CAB	32,302	36,234	-10.85%	33,193	-2.68%	35,856	-9.91%	37,196	-13.16%
F40	1,267,278	1,320,832	-4.05%	1,266,443	0.07%	1,397,620	-9.33%	1,444,617	-12.28%
MON T CPE	40,118	38,644	3.81%	36,468	10.01%	39,661	1.15%	39,203	2.33%
MON T CAB	44,257	45,714	-3.19%	44,191	0.15%	41,994	5.39%	44,018	0.54%
348 TB	53,929	54,615	-1.26%	52,406	2.91%	53,130	1.50%	48,566	11.04%
348 TS	54,160	55,491	-2.40%	51,641	4.88%	53,069	2.06%	54,140	0.04%
348 SPIDER	59,701	63,231	-5.58%	62,016	-3.73%	53,016	12.61%	51,083	16.87%
355 BERLINETTA	69,223	69,399	-0.25%	69,093	0.19%	63,421	9.15%	61,466	12.62%
355 GTS	72,670	73,868	-1.62%	72,033	0.88%	72,888	-0.30%	64,638	12.43%
355 SPIDER	73,854	76,506	-3.47%	76,701	-3.71%	70,478	4.79%	69,656	6.03%
360 MODENA	68,860	69,132	-0.39%	71,047	-3.08%	73,202	-5.93%	75,823	-9.18%
360 SPIDER	84,730	87,156	-2.78%	86,553	-2.11%	92,563	-8.46%	99,892	-15.18%
CHALLENGE STRADALE	197,249	192,123	2.67%	200,408	-1.58%	201,458	-2.09%	206,823	-4.63%
F430	132,447	129,443	2.32%	128,803	2.83%	125,659	5.40%	119,166	11.14%
F430 SPIDER	150,512	146,780	2.54%	146,197	2.95%	138,997	8.28%	136,080	10.61%
F430 SCUDERIA	198,624	200,467	-0.92%	204,878	-3.05%	211,104	-5.91%	193,653	2.57%
SCUDERIA SPIDER 16M	297,566	309,482	-3.85%	298,154	-0.20%	319,410	-6.84%	242,515	22.70%
CALIFORNIA	108,940	115,323	-5.53%	121,921	-10.65%	131,927	-17.42%	151,265	-27.98%
458 ITALIA	174,813	179,051	-2.37%	186,646	-6.34%	198,658	-12.00%	216,517	-19.26%
458 SPIDER	204,207	210,388	-2.94%	215,828	-5.38%	232,248	-12.07%	268,438	-23.93%