

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4921	6 Months Ago 4909	Change from 4921	1 Yr Ago 4821	Change from 4921	2 Yrs Ago 4721	Change from 4921	3 Yrs Ago 4621	Change from 4921
250 PF CPE	596,679	594,217	0.41%	583,771	2.21%	550,102	8.47%	594,023	0.45%
250 GTE	392,681	420,882	-6.70%	428,617	-8.38%	404,071	-2.82%	391,241	0.37%
250 GTL	1,660,934	1,644,254	1.01%	1,674,364	-0.80%	1,550,179	7.14%	1,337,846	24.15%
330 GT 2+2	332,272	330,097	0.66%	273,965	21.28%	281,817	17.90%	218,145	52.32%
275 GTB	2,635,801	2,572,502	2.46%	2,238,317	17.76%	2,191,963	20.25%	1,952,665	34.98%
330 GTC	566,280	571,140	-0.85%	598,582	-5.40%	584,951	-3.19%	521,115	8.67%
275 GTB/4	3,381,087	3,389,179	-0.24%	3,035,842	11.37%	2,884,896	17.20%	2,413,591	40.09%
365 GT 2+2	250,722	233,383	7.43%	224,911	11.48%	203,613	23.14%	200,096	25.30%
365 GTB/4	632,082	606,453	4.23%	636,661	-0.72%	620,487	1.87%	560,679	12.74%
365 GTC/4	262,306	263,201	-0.34%	249,872	4.98%	236,792	10.77%	229,516	14.29%
365 GT4 2+2	55,364	74,774	-25.96%	74,143	-25.33%	64,841	-14.62%	70,638	-21.62%
365 GT4/BB	348,826	357,438	-2.41%	373,836	-6.69%	365,296	-4.51%	347,795	0.30%
512 BB	273,957	292,577	-6.36%	268,134	2.17%	251,526	8.92%	242,152	13.13%
400i GT & A	66,158	64,265	2.95%	55,532	19.13%	57,645	14.77%	53,470	23.73%
512 BBi	256,728	278,855	-7.93%	271,894	-5.58%	247,406	3.77%	241,580	6.27%
TESTAROSSA	177,514	177,430	0.05%	176,928	0.33%	177,040	0.27%	129,846	36.71%
412 GT & A	64,964	62,445	4.03%	53,159	22.21%	51,536	26.06%	53,671	21.04%
512 TR	312,995	298,405	4.89%	274,237	14.13%	257,881	21.37%	189,633	65.05%
456 GT	56,608	59,995	-5.65%	64,016	-11.57%	59,389	-4.68%	52,684	7.45%
F512 M	618,785	648,413	-4.57%	548,211	12.87%	339,938	82.03%	323,736	91.14%
F50	4,410,660	4,321,598	2.06%	4,024,117	9.61%	3,222,908	36.85%	2,172,304	103.04%
550 MARANELLO	176,380	189,389	-6.87%	176,348	0.02%	151,508	16.42%	127,598	38.23%
550 BARCETTA	374,605	374,605	0.00%	389,478	-3.82%	352,820	6.17%	314,197	19.23%
456M GT & A	69,689	72,621	-4.04%	76,672	-9.11%	73,358	-5.00%	65,180	6.92%
575M MARANELLO	161,697	162,791	-0.67%	161,214	0.30%	146,329	10.50%	132,823	21.74%
ENZO	4,234,428	4,180,428	1.29%	3,679,863	15.07%	2,967,282	42.70%	2,572,463	64.61%
612 SCAGLIETTI	175,062	181,036	-3.30%	124,980	40.07%	131,210	33.42%	132,387	32.24%
SUPERAMERICA	378,023	382,717	-1.23%	319,573	18.29%	506,211	-25.32%	403,473	-6.31%
599 GTB FIORANO	222,792	219,998	1.27%	214,225	4.00%	195,413	14.01%	181,117	23.01%
FF	132,528	139,069	-4.70%	140,147	-5.44%	153,466	-13.64%	131,333	0.91%
F12berlinetta	238,647	241,912	-1.35%	248,500	-3.96%	250,557	-4.75%	221,313	7.83%
GTC4Lusso	228,371	229,881	-0.66%	241,912	-5.60%	263,106	-13.20%	238,964	-4.43%
812 Superfast	376,817	384,049	-1.88%	406,029	-7.19%	430,800	-12.53%	354,466	6.31%
246 GT	418,244	460,290	-9.13%	460,076	-9.09%	329,138	27.07%	281,715	48.46%
246 GTS	529,483	528,373	0.21%	495,275	6.91%	406,720	30.18%	336,707	57.25%
308 GT4	72,610	63,712	13.97%	65,644	10.61%	64,536	12.51%	51,554	40.84%
308 GTB FG	235,555	231,217	1.88%	216,725	8.69%	174,358	35.10%	153,515	53.44%
308 GTB	127,626	118,622	7.59%	123,527	3.32%	94,644	34.85%	68,974	85.03%
308 GTS	86,389	92,694	-6.80%	84,125	2.69%	62,964	37.20%	65,495	31.90%
308 GTS QV	94,647	85,084	11.24%	90,255	4.87%	79,958	18.37%	67,225	40.79%
328 GTB	115,093	112,408	2.39%	109,660	4.95%	100,685	14.31%	92,148	24.90%
328 GTS	114,134	117,610	-2.96%	123,304	-7.44%	109,047	4.66%	90,718	25.81%
3.2 MON CAB	51,323	50,522	1.59%	50,081	2.48%	45,049	13.93%	39,424	30.18%
F40	3,166,744	3,201,038	-1.07%	2,696,615	17.43%	2,217,533	42.80%	1,492,063	112.24%
MON T CAB	63,420	65,573	-3.28%	53,588	18.35%	50,359	25.94%	46,904	35.21%
348 TB	69,789	69,706	0.12%	81,906	-14.79%	71,186	-1.96%	64,029	9.00%
348 TS	89,182	88,083	1.25%	89,439	-0.29%	70,919	25.75%	60,249	48.02%
348 SPIDER	85,155	84,326	0.98%	66,994	27.11%	65,908	29.20%	58,069	46.64%
355 BERLINETTA	94,088	94,265	-0.19%	96,115	-2.11%	83,090	13.24%	77,074	22.07%
355 GTS	102,368	101,074	1.28%	103,615	-1.20%	89,644	14.19%	77,861	31.48%
355 SPIDER	105,143	111,225	-5.47%	115,407	-8.89%	94,982	10.70%	89,236	17.83%
360 MODENA	68,914	66,316	3.92%	78,669	-12.40%	72,417	-4.84%	61,464	12.12%
360 SPIDER	83,395	88,936	-6.23%	83,186	0.25%	91,202	-8.56%	79,181	5.32%
CHALLENGE STRADALE	209,278	211,214	-0.92%	193,980	7.89%	196,685	6.40%	167,576	24.89%
F430	126,214	134,277	-6.00%	142,150	-11.21%	138,664	-8.98%	114,001	10.71%
F430 SPIDER	156,749	160,329	-2.23%	162,082	-3.29%	159,682	-1.84%	132,261	18.51%
430 SCUDERIA	252,953	251,075	0.75%	239,047	5.82%	229,627	10.16%	190,164	33.02%
SCUDERIA SPIDER 16M	343,845	332,574	3.39%	320,165	7.40%	326,121	5.43%	265,904	29.31%
CALIFORNIA	104,878	109,979	-4.64%	109,240	-3.99%	113,574	-7.66%	104,275	0.58%
458 ITALIA	180,067	183,576	-1.91%	189,540	-5.00%	193,876	-7.12%	160,013	12.53%
458 SPIDER	211,710	214,296	-1.21%	226,096	-6.36%	236,446	-10.46%	195,025	8.56%
CALIFORNIA T	150,242	153,080	-1.85%	159,606	-5.87%	174,263	-13.78%	153,269	-1.97%
488 GTB	259,109	260,258	-0.44%	266,709	-2.85%	282,671	-8.34%	242,583	6.81%
488 SPIDER	282,685	289,560	-2.37%	301,896	-6.36%	325,002	-13.02%	280,551	0.76%
GTC4Lusso T	199,324	226,048	-11.82%	247,923	-19.60%	270,528	-26.32%	245,415	-18.78%
PORTOFINO	223,793	201,372	11.13%	211,823	5.65%	226,673	-1.27%	200,212	11.78%
F8 TRIBUTO	346,397	366,253	-5.42%	392,615	-11.77%	404,397	-14.34%	367,143	-5.65%
ROMA	232,646	228,785	1.69%	242,773	-4.17%	309,237	-24.77%	N/A	N/A
F8 SPIDER	450,871	453,500	-0.58%	476,886	-5.46%	562,262	-19.81%	N/A	N/A