

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 5004	6 Months Ago 4916	Change from 5004	1 Yr Ago 4904	Change from 5004	2 Yrs Ago 4804	Change from 5004	3 Yrs Ago 4704	Change from 5004
250 PF CPE	599,314	596,209	0.52%	591,547	1.31%	558,925	7.23%	560,303	6.96%
250 GTE	392,835	391,521	0.34%	430,316	-8.71%	380,765	3.17%	379,726	3.45%
250 GTL	1,646,486	1,643,163	0.20%	1,697,250	-2.99%	1,604,579	2.61%	1,576,865	4.42%
330 GT 2+2	329,728	331,980	-0.68%	319,974	3.05%	276,317	19.33%	235,430	40.05%
275 GTB	2,677,391	2,633,420	1.67%	2,393,660	11.85%	2,122,016	26.17%	2,034,111	31.62%
330 GTC	545,890	570,847	-4.37%	559,529	-2.44%	599,285	-8.91%	529,454	3.10%
275 GTB/4	3,275,969	3,374,670	-2.92%	3,296,150	-0.61%	3,016,540	8.60%	2,513,949	30.31%
365 GT 2+2	218,760	224,294	-2.47%	236,848	-7.64%	206,978	5.69%	196,340	11.42%
365 GTB/4	646,751	614,290	5.28%	629,025	2.82%	664,837	-2.72%	571,414	13.18%
365 GTC/4	260,148	261,733	-0.61%	257,669	0.96%	236,270	10.11%	229,840	13.19%
365 GT4 2+2	62,836	64,397	-2.42%	74,642	-15.82%	73,384	-14.37%	60,031	4.67%
365 GT4/BB	345,032	351,892	-1.95%	373,558	-7.64%	365,859	-5.69%	333,050	3.60%
512 BB	281,918	271,075	4.00%	272,686	3.39%	274,653	2.65%	236,598	19.15%
400i GT & A	64,305	62,699	2.56%	62,642	2.65%	57,140	12.54%	52,970	21.40%
512 BBi	265,269	260,736	1.74%	282,176	-5.99%	263,892	0.52%	232,322	14.18%
TESTAROSSA	169,145	177,477	-4.69%	175,444	-3.59%	180,090	-6.08%	146,006	15.85%
412 GT & A	63,233	65,234	-3.07%	55,232	14.49%	52,145	21.26%	53,021	19.26%
512 TR	332,214	302,994	9.64%	287,419	15.59%	273,618	21.42%	214,280	55.04%
456 GT	55,893	56,926	-1.81%	62,190	-10.13%	64,349	-13.14%	56,386	-0.87%
F512 M	619,195	618,354	0.14%	610,100	1.49%	402,292	53.92%	298,503	107.43%
F50	4,481,738	4,327,144	3.57%	4,155,290	7.86%	3,657,211	22.55%	2,770,513	61.77%
550 MARANELLO	175,210	188,383	-6.99%	181,344	-3.38%	154,355	13.51%	113,489	54.39%
550 BARCETTA	375,703	375,251	0.12%	377,921	-0.59%	378,920	-0.85%	318,030	18.13%
456M GT & A	68,430	70,143	-2.44%	75,231	-9.04%	78,493	-12.82%	68,171	0.38%
575M MARANELLO	157,294	163,406	-3.74%	161,191	-2.42%	154,770	1.63%	137,490	14.40%
ENZO	4,169,246	4,226,233	-1.35%	3,837,118	8.66%	3,203,689	30.14%	2,612,099	59.61%
612 SCAGLIETTI	159,464	173,735	-8.21%	153,342	3.99%	130,241	22.44%	136,049	17.21%
SUPERAMERICA	360,081	377,663	-4.66%	350,098	2.85%	393,502	-8.49%	398,316	-9.60%
599 GTB FIORANO	212,140	224,704	-5.59%	217,497	-2.46%	199,963	6.09%	189,007	12.24%
FF	131,990	132,093	-0.08%	137,880	-4.27%	152,083	-13.21%	137,801	-4.22%
F12berlinetta	235,041	237,098	-0.87%	242,156	-2.94%	250,894	-6.32%	233,172	0.80%
GTC4Lusso	221,187	228,572	-3.23%	233,466	-5.26%	261,408	-15.39%	248,228	-10.89%
812 Superfast	361,219	379,440	-4.80%	392,871	-8.06%	420,267	-14.05%	372,019	-2.90%
246 GT	449,774	410,310	9.62%	462,797	-2.81%	382,458	17.60%	302,111	48.88%
246 GTS	508,968	526,170	-3.27%	504,099	0.97%	492,239	3.40%	348,768	45.93%
308 GT4	74,968	65,297	14.81%	63,891	17.34%	66,014	13.56%	51,450	45.71%
308 GTB FG	204,906	231,371	-11.44%	228,588	-10.36%	181,571	12.85%	162,533	26.07%
308 GTB	118,810	97,802	21.48%	118,881	-0.06%	99,116	19.87%	76,660	54.98%
308 GTS	78,252	87,550	-10.62%	95,841	-18.35%	74,814	4.60%	64,316	21.67%
308 GTS QV	86,185	102,177	-15.65%	88,374	-2.48%	98,393	-12.41%	74,467	15.74%
328 GTS	111,941	114,519	-2.25%	122,062	-8.29%	116,355	-3.79%	99,215	12.83%
3.2 MON CAB	53,412	52,123	2.47%	50,978	4.77%	46,883	13.93%	41,194	29.66%
F40	3,136,364	3,215,760	-2.47%	2,928,510	7.10%	2,597,832	20.73%	1,720,449	82.30%
MON T CAB	63,868	64,474	-0.94%	58,661	8.88%	48,189	32.54%	44,780	42.63%
348 TB	72,696	70,070	3.75%	79,375	-8.41%	79,493	-8.55%	67,682	7.41%
348 TS	88,453	89,480	-1.15%	88,952	-0.56%	85,989	2.87%	68,572	28.99%
348 SPIDER	81,022	82,634	-1.95%	77,472	4.58%	66,023	22.72%	59,619	35.90%
355 BERLINETTA	88,692	94,875	-6.52%	94,735	-6.38%	87,071	1.86%	78,774	12.59%
355 GTS	104,205	102,751	1.42%	102,841	1.33%	95,432	9.19%	84,574	23.21%
355 SPIDER	100,258	105,591	-5.05%	114,216	-12.22%	108,032	-7.20%	90,504	10.78%
360 MODENA	76,602	65,696	16.60%	73,504	4.21%	79,832	-4.05%	67,924	12.78%
360 SPIDER	87,676	85,358	2.72%	90,715	-3.35%	95,310	-8.01%	84,390	3.89%
CHALLENGE STRADALE	230,539	225,369	2.29%	197,902	16.49%	241,176	-4.41%	197,789	16.56%
F430	123,652	131,628	-6.06%	136,584	-9.47%	143,069	-13.57%	126,792	-2.48%
F430 SPIDER	152,348	155,271	-1.88%	162,697	-6.36%	162,858	-6.45%	141,812	7.43%
430 SCUDERIA	249,776	248,567	0.49%	246,883	1.17%	241,046	3.62%	195,050	28.06%
SCUDERIA SPIDER 16M	355,420	335,245	6.02%	317,301	12.01%	323,681	9.81%	289,328	22.84%
CALIFORNIA	97,334	107,833	-9.74%	111,327	-12.57%	114,316	-14.86%	114,554	-15.03%
458 ITALIA	178,010	181,493	-1.92%	185,486	-4.03%	201,364	-11.60%	176,795	0.69%
458 SPIDER	214,316	207,598	3.24%	222,040	-3.48%	243,131	-11.85%	210,790	1.67%
CALIFORNIA T	144,359	150,885	-4.33%	157,052	-8.08%	166,349	-13.22%	169,067	-14.61%
488 GTB	249,038	257,246	-3.19%	264,077	-5.69%	282,276	-11.78%	260,840	-4.52%
488 SPIDER	279,406	285,052	-1.98%	293,593	-4.83%	320,498	-12.82%	305,876	-8.65%
GTC4Lusso T	190,583	267,005	-28.62%	231,413	-17.64%	258,832	-26.37%	251,922	-24.35%
PORTOFINO	212,220	229,426	-7.50%	203,917	4.07%	217,059	-2.23%	215,378	-1.47%
F8 TRIBUTO	342,326	350,567	-2.35%	377,509	-9.32%	405,707	-15.62%	378,320	-9.51%
ROMA	219,968	227,754	-3.42%	234,386	-6.15%	258,577	-14.93%	291,606	-24.57%
F8 SPIDER	435,390	448,232	-2.87%	461,226	-5.60%	532,130	-18.18%	493,313	-11.74%
296 GTB	394,093	418,959	-5.94%	479,858	-17.87%	N/A	N/A	N/A	N/A