

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 5002	6 Months Ago 4914	Change from 5002	1 Yr Ago 4902	Change from 5002	2 Yrs Ago 4802	Change from 5002	3 Yrs Ago 4702	Change from 5002
250 PF CPE	588,450	596,209	-1.30%	593,038	-0.77%	554,534	6.12%	569,933	3.25%
250 GTE	393,161	394,021	-0.22%	427,334	-8.00%	391,833	0.34%	379,382	3.63%
250 GTL	1,656,694	1,632,288	1.50%	1,701,087	-2.61%	1,596,756	3.75%	1,585,629	4.48%
330 GT 2+2	331,650	331,980	-0.10%	305,733	8.48%	280,380	18.29%	235,023	41.11%
275 GTB	2,649,314	2,627,533	0.83%	2,346,358	12.91%	2,157,519	22.79%	2,023,460	30.93%
330 GTC	557,435	571,750	-2.50%	565,310	-1.39%	597,960	-6.78%	526,606	5.85%
275 GTB/4	3,311,015	3,374,670	-1.89%	3,201,894	3.41%	3,203,407	3.36%	2,507,450	32.05%
365 GT 2+2	225,516	227,913	-1.05%	230,229	-2.05%	202,241	11.51%	197,887	13.96%
365 GTB/4	646,580	614,396	5.24%	635,178	1.80%	663,267	-2.52%	569,308	13.57%
365 GTC/4	262,515	262,209	0.12%	256,453	2.36%	238,239	10.19%	231,107	13.59%
365 GT4 2+2	58,625	71,190	-17.65%	74,570	-21.38%	72,966	-19.65%	63,060	-7.03%
365 GT4/BB	346,176	355,800	-2.70%	378,624	-8.57%	365,900	-5.39%	337,886	2.45%
512 BB	281,641	285,146	-1.23%	269,652	4.45%	270,210	4.23%	239,639	17.53%
400i GT & A	65,567	61,981	5.79%	59,442	10.30%	57,076	14.88%	57,402	14.22%
512 BBi	259,305	266,541	-2.71%	256,751	0.99%	262,847	-1.35%	234,559	10.55%
TESTAROSSA	172,137	177,662	-3.11%	176,753	-2.61%	179,772	-4.25%	138,486	24.30%
412 GT & A	64,909	65,234	-0.50%	53,355	21.65%	52,236	24.26%	54,297	19.54%
512 TR	323,276	300,160	7.70%	281,612	14.79%	282,562	14.41%	196,858	64.22%
456 GT	56,544	56,926	-0.67%	62,852	-10.04%	62,857	-10.04%	55,488	1.90%
F512 M	612,371	626,171	-2.20%	576,548	6.21%	401,458	52.54%	302,514	102.43%
F50	4,487,572	4,327,144	3.71%	4,028,697	11.39%	3,486,726	28.70%	2,567,724	74.77%
550 MARANELLO	175,500	192,793	-8.97%	178,139	-1.48%	157,753	11.25%	116,785	50.28%
550 BARCETTA	374,476	375,251	-0.21%	385,371	-2.83%	378,042	-0.94%	319,547	17.19%
456M GT & A	69,598	70,337	-1.05%	76,197	-8.66%	76,377	-8.88%	67,898	2.50%
575M MARANELLO	158,717	163,430	-2.88%	160,844	-1.32%	148,448	6.92%	136,018	16.69%
ENZO	4,162,231	4,226,233	-1.51%	3,716,984	11.98%	3,210,936	29.63%	2,617,506	59.02%
612 SCAGLIETTI	164,398	173,735	-5.37%	135,172	21.62%	132,170	24.38%	134,894	21.87%
SUPERAMERICA	368,730	386,419	-4.58%	332,393	10.93%	437,308	-15.68%	357,300	3.20%
599 GTB FIORANO	214,800	224,805	-4.45%	217,442	-1.22%	195,545	9.85%	187,109	14.80%
FF	132,568	134,253	-1.26%	138,618	-4.36%	151,808	-12.67%	136,537	-2.91%
F12berlinetta	238,374	238,245	0.05%	245,362	-2.85%	250,319	-4.77%	230,980	3.20%
GTC4Lusso	225,481	227,579	-0.92%	234,824	-3.98%	260,377	-13.40%	245,534	-8.17%
812 Superfast	366,639	378,698	-3.18%	395,731	-7.35%	415,285	-11.71%	369,112	-0.67%
246 GT	436,761	410,310	6.45%	455,648	-4.15%	346,400	26.09%	296,621	47.25%
246 GTS	517,732	524,913	-1.37%	492,509	5.12%	465,863	11.13%	350,161	47.86%
308 GT4	74,969	64,656	15.95%	64,854	15.60%	64,416	16.38%	51,602	45.28%
308 GTB FG	211,008	231,371	-8.80%	225,952	-6.61%	174,961	20.60%	163,919	28.73%
308 GTB	130,082	97,044	34.04%	111,868	16.28%	93,107	39.71%	75,567	72.14%
308 GTS	81,596	86,341	-5.50%	90,946	-10.28%	67,292	21.26%	65,008	25.52%
308 GTS QV	84,769	96,131	-11.82%	89,655	-5.45%	93,083	-8.93%	74,223	14.21%
328 GTS	113,713	114,529	-0.71%	121,784	-6.63%	114,491	-0.68%	97,326	16.84%
3.2 MON CAB	50,909	52,434	-2.91%	50,091	1.63%	45,467	11.97%	41,574	22.45%
F40	3,135,591	3,215,760	-2.49%	2,754,267	13.84%	2,500,633	25.39%	1,670,213	87.74%
MON T CAB	63,361	65,189	-2.80%	55,266	14.65%	47,425	33.60%	46,132	37.35%
348 TB	69,732	70,071	-0.48%	81,498	-14.44%	77,651	-10.20%	66,097	5.50%
348 TS	89,249	89,309	-0.07%	89,254	-0.01%	84,828	5.21%	67,306	32.60%
348 SPIDER	83,340	82,552	0.95%	68,882	20.99%	67,124	24.16%	59,015	41.22%
355 BERLINETTA	89,259	94,875	-5.92%	95,542	-6.58%	84,918	5.11%	78,630	13.52%
355 GTS	104,096	102,965	1.10%	104,260	-0.16%	92,084	13.04%	84,139	23.72%
355 SPIDER	101,250	106,744	-5.15%	114,984	-11.94%	103,497	-2.17%	89,123	13.61%
360 MODENA	73,373	64,505	13.75%	77,137	-4.88%	77,394	-5.20%	65,205	12.53%
360 SPIDER	86,755	85,984	0.90%	91,084	-4.75%	95,349	-9.01%	83,099	4.40%
CHALLENGE STRADALE	221,989	231,964	-4.30%	196,853	12.77%	224,614	-1.17%	195,582	13.50%
F430	129,736	132,047	-1.75%	139,846	-7.23%	141,885	-8.56%	122,799	5.65%
F430 SPIDER	155,049	154,816	0.15%	163,633	-5.25%	161,732	-4.13%	139,836	10.88%
430 SCUDERIA	254,101	250,250	1.54%	242,392	4.83%	241,576	5.18%	194,959	30.34%
SCUDERIA SPIDER 16M	347,391	332,573	4.46%	317,532	9.40%	325,704	6.66%	288,091	20.58%
CALIFORNIA	100,606	107,565	-6.47%	110,544	-8.99%	114,483	-12.12%	113,988	-11.74%
458 ITALIA	180,811	181,874	-0.58%	187,292	-3.46%	202,201	-10.58%	173,708	4.09%
458 SPIDER	218,720	207,877	5.22%	224,556	-2.60%	242,417	-9.78%	211,504	3.41%
CALIFORNIA T	146,967	150,677	-2.46%	158,883	-7.50%	168,160	-12.60%	168,933	-13.00%
488 GTB	254,131	257,002	-1.12%	265,572	-4.31%	280,776	-9.49%	258,975	-1.87%
488 SPIDER	281,593	286,463	-1.70%	295,732	-4.78%	321,363	-12.38%	303,809	-7.31%
GTC4Lusso T	194,233	200,260	-3.01%	236,627	-17.92%	264,733	-26.63%	250,261	-22.39%
PORTOFINO	217,921	229,031	-4.85%	207,448	5.05%	221,788	-1.74%	210,605	3.47%
F8 TRIBUTO	345,379	354,013	-2.44%	382,337	-9.67%	405,848	-14.90%	378,675	-8.79%
ROMA	222,793	228,510	-2.50%	238,128	-6.44%	256,191	-13.04%	298,067	-25.25%
F8 SPIDER	444,109	447,551	-0.77%	465,631	-4.62%	537,886	-17.43%	489,419	-9.26%
296 GTB	399,737	426,687	-6.32%	490,050	-18.43%	N/A	N/A	N/A	N/A