

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4916	6 Months Ago 4904	Change from 4916	1 Yr Ago 4816	Change from 4916	2 Yrs Ago 4716	Change from 4916	3 Yrs Ago 4616	Change from 4916
250 PF CPE	596,209	591,547	0.79%	570,563	4.49%	551,244	8.16%	593,636	0.43%
250 GTE	391,521	430,316	-9.02%	431,886	-9.35%	400,989	-2.36%	391,672	-0.04%
250 GTL	1,643,163	1,697,250	-3.19%	1,653,293	-0.61%	1,549,715	6.03%	1,303,697	26.04%
330 GT 2+2	331,980	319,974	3.75%	268,642	23.58%	278,467	19.22%	226,726	46.42%
275 GTB	2,633,420	2,393,660	10.02%	2,153,238	22.30%	2,080,461	26.58%	1,901,119	38.52%
330 GTC	570,847	559,529	2.02%	625,630	-8.76%	565,456	0.95%	511,600	11.58%
275 GTB/4	3,374,670	3,296,150	2.38%	2,927,388	15.28%	2,467,471	36.77%	2,368,868	42.46%
365 GT 2+2	239,247	236,848	1.01%	222,162	7.69%	202,869	17.93%	197,520	21.13%
365 GTB/4	614,290	629,025	-2.34%	650,205	-5.52%	581,047	5.72%	558,088	10.07%
365 GTC/4	261,733	257,669	1.58%	239,255	9.39%	236,290	10.77%	228,472	14.56%
365 GT4 2+2	64,397	74,642	-13.73%	71,965	-10.52%	58,323	10.41%	70,622	-8.81%
365 GT4/BB	351,892	373,558	-5.80%	362,794	-3.01%	362,324	-2.88%	351,539	0.10%
512 BB	271,075	272,686	-0.59%	267,018	1.52%	238,173	13.81%	242,631	11.72%
400i GT & A	62,699	62,642	0.09%	57,537	8.97%	58,906	6.44%	49,384	26.96%
512 BBi	260,736	282,176	-7.60%	270,360	-3.56%	240,566	8.38%	249,235	4.61%
TESTAROSSA	177,477	175,444	1.16%	173,256	2.44%	175,068	1.38%	129,466	37.08%
412 GT & A	65,234	55,232	18.11%	53,192	22.64%	49,348	32.19%	53,191	22.64%
512 TR	302,994	287,419	5.42%	269,633	12.37%	256,122	18.30%	188,496	60.74%
456 GT	56,926	62,190	-8.46%	65,158	-12.63%	58,339	-2.42%	52,636	8.15%
F512 M	618,354	610,100	1.35%	548,929	12.65%	319,921	93.28%	313,648	97.15%
F50	4,327,144	4,155,290	4.14%	4,139,192	4.54%	3,168,815	36.55%	2,167,492	99.64%
550 MARANELLO	188,383	181,344	3.88%	176,569	6.69%	145,253	29.69%	128,287	46.84%
550 BARCETTA	375,251	377,921	-0.71%	386,955	-3.02%	334,075	12.33%	310,939	20.68%
456M GT & A	70,143	75,231	-6.76%	76,965	-8.86%	73,370	-4.40%	64,650	8.50%
575M MARANELLO	163,406	161,191	1.37%	157,789	3.56%	144,214	13.31%	131,835	23.95%
ENZO	4,226,233	3,837,118	10.14%	3,643,326	16.00%	2,865,977	47.46%	2,538,803	66.47%
612 SCAGLIETTI	173,735	153,342	13.30%	129,440	34.22%	138,753	25.21%	134,708	28.97%
SUPERAMERICA	377,663	350,098	7.87%	335,893	12.44%	603,435	-37.41%	528,940	-28.60%
599 GTB FIORANO	224,704	217,497	3.31%	213,676	5.16%	194,244	15.68%	184,159	22.02%
FF	132,093	137,880	-4.20%	142,342	-7.20%	150,367	-12.15%	131,760	0.25%
F12berlinetta	237,098	242,156	-2.09%	248,678	-4.66%	246,506	-3.82%	218,880	8.32%
GTC4Lusso	228,572	233,466	-2.10%	254,862	-10.32%	261,696	-12.66%	232,412	-1.65%
812 Superfast	379,440	392,871	-3.42%	418,302	-9.29%	413,605	-8.26%	353,088	7.46%
246 GT	410,310	462,797	-11.34%	462,308	-11.25%	304,187	34.89%	281,527	45.74%
246 GTS	526,170	504,099	4.38%	496,519	5.97%	390,334	34.80%	330,539	59.19%
308 GT4	65,297	63,891	2.20%	65,699	-0.61%	63,221	3.28%	52,609	24.12%
308 GTB FG	231,371	228,588	1.22%	204,770	12.99%	160,717	43.96%	151,575	52.64%
308 GTB	97,802	118,881	-17.73%	125,361	-21.98%	88,193	10.90%	64,659	51.26%
308 GTS	87,550	95,841	-8.65%	83,825	4.44%	65,681	33.30%	65,345	33.98%
308 GTS QV	102,177	88,374	15.62%	92,721	10.20%	74,096	37.90%	66,075	54.64%
328 GTB	113,308	110,726	2.33%	108,826	4.12%	98,804	14.68%	91,223	24.21%
328 GTS	114,519	122,062	-6.18%	122,096	-6.21%	108,181	5.86%	92,017	24.45%
3.2 MON CAB	52,123	50,978	2.25%	49,881	4.49%	44,937	15.99%	38,240	36.30%
F40	3,215,760	2,928,510	9.81%	2,684,475	19.79%	1,944,800	65.35%	1,399,753	129.74%
MON T CAB	64,474	58,661	9.91%	53,427	20.68%	50,591	27.44%	50,969	26.50%
348 TB	70,070	79,375	-11.72%	82,395	-14.96%	64,803	8.13%	63,224	10.83%
348 TS	89,480	88,952	0.59%	88,472	1.14%	66,793	33.97%	63,635	40.61%
348 SPIDER	82,634	77,472	6.66%	68,008	21.51%	61,239	34.94%	58,799	40.54%
355 BERLINETTA	94,875	94,735	0.15%	92,095	3.02%	83,272	13.93%	77,919	21.76%
355 GTS	102,751	102,841	-0.09%	100,179	2.57%	86,853	18.30%	77,337	32.86%
355 SPIDER	105,591	114,216	-7.55%	111,847	-5.59%	94,894	11.27%	88,497	19.32%
360 MODENA	65,696	73,504	-10.62%	78,184	-15.97%	70,200	-6.42%	61,805	6.30%
360 SPIDER	85,358	90,715	-5.91%	88,488	-3.54%	88,179	-3.20%	79,064	7.96%
CHALLENGE STRADALE	225,369	197,902	13.88%	184,727	22.00%	177,886	26.69%	162,201	38.94%
F430	131,628	136,584	-3.63%	143,569	-8.32%	136,375	-3.48%	115,677	13.79%
F430 SPIDER	155,271	162,697	-4.56%	161,928	-4.11%	157,200	-1.23%	134,366	15.56%
430 SCUDERIA	248,567	246,883	0.68%	241,871	2.77%	222,989	11.47%	189,699	31.03%
SCUDERIA SPIDER 16M	335,245	317,301	5.66%	319,147	5.04%	317,021	5.75%	266,846	25.63%
CALIFORNIA	107,833	111,327	-3.14%	110,986	-2.84%	113,881	-5.31%	100,717	7.07%
458 ITALIA	181,493	185,486	-2.15%	191,618	-5.28%	192,639	-5.79%	158,961	14.17%
458 SPIDER	207,598	222,040	-6.50%	231,832	-10.45%	231,167	-10.20%	193,505	7.28%
CALIFORNIA T	150,885	157,052	-3.93%	166,309	-9.27%	172,688	-12.63%	149,074	1.21%
488 GTB	257,246	264,077	-2.59%	272,281	-5.52%	282,375	-8.90%	240,084	7.15%
488 SPIDER	285,052	293,593	-2.91%	309,929	-8.03%	325,221	-12.35%	278,578	2.32%
GTC4Lusso T	267,005	231,413	15.38%	251,984	5.96%	268,967	-0.73%	244,316	9.29%
PORTOFINO	229,426	203,917	12.51%	206,327	11.20%	225,316	1.82%	201,673	13.76%
F8 TRIBUTO	350,567	377,509	-7.14%	398,089	-11.94%	406,693	-13.80%	360,336	-2.71%
ROMA	227,754	234,386	-2.83%	248,167	-8.23%	314,182	-27.51%	N/A	N/A
F8 SPIDER	448,232	461,226	-2.82%	507,826	-11.74%	557,697	-19.63%	N/A	N/A