

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 5003	6 Months Ago 4915	Change from 5003	1 Yr Ago 4903	Change from 5003	2 Yrs Ago 4803	Change from 5003	3 Yrs Ago 4703	Change from 5003
250 PF CPE	593,695	596,209	-0.42%	592,514	0.20%	556,864	6.61%	564,989	5.08%
250 GTE	392,998	393,172	-0.04%	429,048	-8.40%	385,734	1.88%	377,895	4.00%
250 GTL	1,651,681	1,637,725	0.85%	1,702,537	-2.99%	1,600,731	3.18%	1,581,512	4.44%
330 GT 2+2	330,697	331,980	-0.39%	314,773	5.06%	278,381	18.79%	235,052	40.69%
275 GTB	2,662,963	2,630,440	1.24%	2,366,610	12.52%	2,140,271	24.42%	2,027,940	31.31%
330 GTC	552,054	571,750	-3.44%	560,956	-1.59%	598,854	-7.81%	527,388	4.68%
275 GTB/4	3,293,823	3,374,670	-2.40%	3,246,778	1.45%	3,111,389	5.86%	2,510,658	31.19%
365 GT 2+2	220,964	222,457	-0.67%	233,806	-5.49%	204,549	8.02%	196,999	12.17%
365 GTB/4	646,664	614,964	5.15%	633,481	2.08%	664,589	-2.70%	570,167	13.42%
365 GTC/4	259,081	261,932	-1.09%	256,826	0.88%	237,191	9.23%	230,163	12.56%
365 GT4 2+2	60,684	67,716	-10.38%	74,604	-18.66%	73,169	-17.06%	61,721	-1.68%
365 GT4/BB	345,604	353,877	-2.34%	376,727	-8.26%	365,132	-5.35%	335,363	3.05%
512 BB	281,779	275,547	2.26%	271,193	3.90%	272,484	3.41%	238,028	18.38%
400i GT & A	64,964	61,981	4.81%	61,003	6.49%	57,089	13.79%	55,153	17.79%
512 BBi	262,219	263,590	-0.52%	279,465	-6.17%	263,385	-0.44%	233,450	12.32%
TESTAROSSA	170,584	177,352	-3.82%	176,473	-3.34%	180,495	-5.49%	143,070	19.23%
412 GT & A	64,071	65,234	-1.78%	54,139	18.35%	52,191	22.76%	53,644	19.44%
512 TR	329,744	301,600	9.33%	284,326	15.97%	278,236	18.51%	205,258	60.65%
456 GT	56,219	56,926	-1.24%	62,552	-10.12%	63,603	-11.61%	55,932	0.51%
F512 M	615,635	622,118	-1.04%	592,625	3.88%	401,875	53.19%	297,372	107.03%
F50	4,484,655	4,327,144	3.64%	4,088,158	9.70%	3,574,336	25.47%	2,669,118	68.02%
550 MARANELLO	175,360	190,989	-8.18%	179,626	-2.37%	156,485	12.06%	115,011	52.47%
550 BARCETTA	374,733	375,251	-0.14%	381,325	-1.73%	378,481	-0.99%	318,799	17.55%
456M GT & A	69,035	70,240	-1.72%	75,800	-8.92%	77,811	-11.28%	67,959	1.58%
575M MARANELLO	157,841	163,430	-3.42%	160,721	-1.79%	151,585	4.13%	136,551	15.59%
ENZO	4,165,739	4,226,233	-1.43%	3,772,821	10.41%	3,207,224	29.89%	2,610,856	59.55%
612 SCAGLIETTI	161,080	173,735	-7.28%	143,233	12.46%	131,211	22.76%	135,582	18.81%
SUPERAMERICA	364,405	381,986	-4.60%	341,153	6.82%	414,619	-12.11%	376,038	-3.09%
599 GTB FIORANO	212,913	224,742	-5.26%	217,630	-2.17%	197,886	7.59%	187,779	13.38%
FF	132,281	133,132	-0.64%	137,782	-3.99%	151,970	-12.96%	137,153	-3.55%
F12berlinetta	236,698	237,692	-0.42%	243,640	-2.85%	250,580	-5.54%	231,966	2.04%
GTC4Lusso	223,319	228,079	-2.09%	234,151	-4.63%	260,899	-14.40%	245,334	-8.97%
812 Superfast	363,870	379,554	-4.13%	394,052	-7.66%	417,668	-12.88%	370,252	-1.72%
246 GT	443,451	410,310	8.08%	459,040	-3.40%	364,429	21.68%	299,767	47.93%
246 GTS	512,868	524,912	-2.29%	497,609	3.07%	478,695	7.14%	349,464	46.76%
308 GT4	74,969	64,956	15.42%	64,398	16.42%	65,492	14.47%	51,410	45.83%
308 GTB FG	206,472	231,371	-10.76%	227,339	-9.18%	178,319	15.79%	163,317	26.42%
308 GTB	123,658	97,474	26.86%	115,061	7.47%	95,791	29.09%	76,082	62.53%
308 GTS	80,647	86,934	-7.23%	93,582	-13.82%	70,978	13.62%	64,474	25.08%
308 GTS QV	85,713	99,220	-13.61%	89,462	-4.19%	95,786	-10.52%	74,530	15.00%
328 GTS	112,734	114,524	-1.56%	121,874	-7.50%	115,613	-2.49%	98,189	14.81%
3.2 MON CAB	52,011	52,434	-0.81%	50,460	3.07%	46,163	12.67%	41,315	25.89%
F40	3,135,977	3,215,760	-2.48%	2,837,240	10.53%	2,550,016	22.98%	1,692,244	85.31%
MON T CAB	63,615	64,837	-1.88%	56,583	12.43%	47,807	33.07%	45,473	39.90%
348 TB	71,203	70,071	1.62%	80,850	-11.93%	78,477	-9.27%	67,079	6.15%
348 TS	89,081	89,410	-0.37%	89,116	-0.04%	85,406	4.30%	68,038	30.93%
348 SPIDER	82,181	82,592	-0.50%	72,909	12.72%	66,209	24.12%	59,320	38.54%
355 BERLINETTA	88,976	94,875	-6.22%	95,183	-6.52%	85,995	3.47%	78,641	13.14%
355 GTS	104,075	102,858	1.18%	103,711	0.35%	93,747	11.02%	84,428	23.27%
355 SPIDER	100,754	106,168	-5.10%	114,633	-12.11%	105,778	-4.75%	89,360	12.75%
360 MODENA	74,625	64,713	15.32%	75,388	-1.01%	78,979	-5.51%	66,554	12.13%
360 SPIDER	87,375	85,486	2.21%	90,961	-3.94%	95,489	-8.50%	83,711	4.38%
CHALLENGE STRADALE	226,264	229,805	-1.54%	195,723	15.60%	232,806	-2.81%	199,278	13.54%
F430	124,081	131,899	-5.93%	137,458	-9.73%	142,219	-12.75%	124,569	-0.39%
F430 SPIDER	153,581	154,988	-0.91%	163,009	-5.78%	162,257	-5.35%	140,696	9.16%
430 SCUDERIA	251,794	248,567	1.30%	244,646	2.92%	241,748	4.16%	195,105	29.06%
SCUDERIA SPIDER 16M	351,276	333,814	5.23%	316,333	11.05%	325,458	7.93%	288,142	21.91%
CALIFORNIA	98,996	107,610	-8.00%	111,127	-10.92%	114,400	-13.47%	114,328	-13.41%
458 ITALIA	179,232	181,804	-1.41%	186,437	-3.86%	202,125	-11.33%	175,350	2.21%
458 SPIDER	216,705	207,943	4.21%	223,301	-2.95%	243,195	-10.89%	211,145	2.63%
CALIFORNIA T	145,871	150,712	-3.21%	158,105	-7.74%	167,332	-12.83%	169,475	-13.93%
488 GTB	251,412	257,075	-2.20%	264,571	-4.97%	281,707	-10.75%	260,028	-3.31%
488 SPIDER	280,527	285,701	-1.81%	294,430	-4.72%	321,005	-12.61%	305,014	-8.03%
GTC4Lusso T	192,510	200,258	-3.87%	233,818	-17.67%	260,387	-26.07%	250,674	-23.20%
PORTOFINO	215,116	229,069	-6.09%	205,575	4.64%	219,332	-1.92%	213,329	0.84%
F8 TRIBUTO	343,725	352,713	-2.55%	379,454	-9.42%	406,279	-15.40%	379,669	-9.47%
ROMA	221,153	228,361	-3.16%	236,409	-6.45%	257,805	-14.22%	295,760	-25.23%
F8 SPIDER	439,721	447,573	-1.75%	463,070	-5.04%	534,935	-17.80%	494,859	-11.14%
296 GTB	396,588	423,968	-6.46%	485,157	-18.26%	N/A	N/A	N/A	N/A