

**FERRARI MARKET LETTER ASKING PRICE INDEX**

	Now	6 Months Ago		1 Yr Ago		2 Yrs Ago		3 Yrs Ago	
	4922	4910	Change from 4922	4822	Change from 4922	4722	Change from 4922	4622	Change from 4922
250 PF CPE	596,773	594,615	0.36%	588,271	1.45%	552,349	8.04%	592,850	0.66%
250 GTE	394,421	414,807	-4.91%	427,549	-7.75%	404,911	-2.59%	390,829	0.92%
250 GTL	1,661,226	1,636,530	1.51%	1,680,426	-1.14%	1,553,624	6.93%	1,364,786	21.72%
330 GT 2+2	332,330	329,994	0.71%	279,149	19.05%	281,387	18.10%	219,922	51.11%
275 GTB	2,635,347	2,598,351	1.42%	2,264,241	16.39%	2,225,457	18.42%	1,966,045	34.04%
330 GTC	565,907	575,421	-1.65%	588,494	-3.84%	590,424	-4.15%	522,290	8.35%
275 GTB/4	3,382,370	3,382,803	-0.01%	3,065,708	10.33%	3,040,288	11.25%	2,433,275	39.00%
365 GT 2+2	250,750	228,649	9.67%	225,719	11.09%	203,613	23.15%	201,011	24.74%
365 GTB/4	638,222	607,862	4.99%	634,924	0.52%	632,497	0.91%	561,868	13.59%
365 GTC/4	262,845	263,611	-0.29%	252,216	4.21%	237,597	10.63%	230,536	14.01%
365 GT4 2+2	55,383	74,786	-25.94%	74,216	-25.38%	67,298	-17.70%	70,647	-21.61%
365 GT4/BB	348,126	357,853	-2.72%	376,588	-7.56%	365,463	-4.74%	348,055	0.02%
512 BB	275,230	294,700	-6.61%	269,503	2.13%	258,906	6.30%	242,595	13.45%
400i GT & A	66,131	63,648	3.90%	55,532	19.09%	57,241	15.53%	55,546	19.06%
512 BBi	256,304	277,207	-7.54%	271,774	-5.69%	251,004	2.11%	239,686	6.93%
TESTAROSSA	177,303	178,465	-0.65%	176,879	0.24%	177,393	-0.05%	128,857	37.60%
412 GT & A	64,909	63,339	2.48%	53,036	22.39%	51,828	25.24%	53,818	20.61%
512 TR	314,692	299,024	5.24%	275,460	14.24%	260,875	20.63%	188,247	67.17%
456 GT	56,544	59,234	-4.54%	63,831	-11.42%	59,654	-5.21%	52,778	7.14%
F512 M	618,467	647,421	-4.47%	548,211	12.82%	349,750	76.83%	326,505	89.42%
F50	4,429,641	4,322,707	2.47%	3,989,326	11.04%	3,236,103	36.88%	2,176,450	103.53%
550 MARANELLO	175,401	191,108	-8.22%	176,306	-0.51%	152,147	15.28%	126,761	38.37%
550 BARCETTA	374,476	374,735	-0.07%	390,271	-4.05%	358,637	4.42%	315,845	18.56%
456M GT & A	69,598	72,219	-3.63%	76,633	-9.18%	73,469	-5.27%	65,643	6.03%
575M MARANELLO	161,444	162,826	-0.85%	161,138	0.19%	146,829	9.95%	133,032	21.36%
ENZO	4,236,067	4,194,033	1.00%	3,689,712	14.81%	3,007,433	40.85%	2,584,588	63.90%
612 SCAGLIETTI	174,827	179,606	-2.66%	124,671	40.23%	132,557	31.89%	132,569	31.88%
SUPERAMERICA	377,730	389,209	-2.95%	321,668	17.43%	494,042	-23.54%	374,384	0.89%
599 GTB FIORANO	222,754	221,480	0.58%	214,880	3.66%	195,853	13.74%	181,656	22.62%
FF	132,945	138,543	-4.04%	139,901	-4.97%	153,597	-13.45%	131,709	0.94%
F12berlinetta	239,072	241,990	-1.21%	248,066	-3.63%	251,256	-4.85%	222,943	7.23%
GTC4Lusso	228,156	229,117	-0.42%	239,734	-4.83%	263,051	-13.27%	241,802	-5.64%
812 Superfast	375,802	382,147	-1.66%	403,580	-6.88%	427,613	-12.12%	356,475	5.42%
246 GT	420,062	449,611	-6.57%	456,207	-7.92%	333,313	26.03%	283,326	48.26%
246 GTS	527,674	527,622	0.01%	494,707	6.66%	419,443	25.80%	340,285	55.07%
308 GT4	73,974	64,146	15.32%	65,602	12.76%	63,234	16.98%	51,712	43.05%
308 GTB FG	232,282	231,248	0.45%	219,780	5.69%	177,583	30.80%	154,060	50.77%
308 GTB	132,976	113,438	17.22%	120,007	10.81%	95,089	39.84%	69,895	90.25%
308 GTS	85,211	90,453	-5.80%	84,475	0.87%	62,167	37.07%	65,541	30.01%
308 GTS QV	91,186	85,880	6.18%	89,571	1.80%	82,911	9.98%	67,816	34.46%
328 GTB	115,013	112,494	2.24%	109,660	4.88%	100,356	14.61%	92,429	24.43%
328 GTS	113,913	116,416	-2.15%	122,436	-6.96%	109,450	4.08%	91,293	24.78%
3.2 MON CAB	51,108	50,695	0.81%	49,982	2.25%	45,166	13.16%	40,141	27.32%
F40	3,155,335	3,204,695	-1.54%	2,674,656	17.97%	2,273,367	38.80%	1,525,751	106.81%
MON T CAB	63,361	65,592	-3.40%	53,447	18.55%	50,525	25.41%	45,727	38.56%
348 TB	69,734	69,418	0.46%	81,971	-14.93%	72,510	-3.83%	64,086	8.81%
348 TS	89,082	88,232	0.96%	89,433	-0.39%	71,475	24.63%	60,020	48.42%
348 SPIDER	85,179	82,704	2.99%	66,561	27.97%	67,920	25.41%	57,916	47.07%
355 BERLINETTA	93,942	94,424	-0.51%	96,210	-2.36%	83,761	12.15%	77,615	21.04%
355 GTS	102,689	101,586	1.09%	104,466	-1.70%	90,099	13.97%	78,132	31.43%
355 SPIDER	105,004	110,258	-4.77%	115,899	-9.40%	96,018	9.36%	89,418	17.43%
360 MODENA	68,837	65,357	5.32%	78,535	-12.35%	73,263	-6.04%	62,007	11.01%
360 SPIDER	82,975	88,340	-6.07%	85,734	-3.22%	91,952	-9.76%	79,710	4.10%
CHALLENGE STRADALE	209,251	217,656	-3.86%	193,980	7.87%	196,394	6.55%	168,051	24.52%
F430	124,224	134,008	-7.30%	141,662	-12.31%	139,026	-10.65%	114,645	8.36%
F430 SPIDER	156,711	159,314	-1.63%	162,498	-3.56%	159,937	-2.02%	133,145	17.70%
430 SCUDERIA	253,603	251,093	1.00%	238,221	6.46%	232,855	8.91%	190,977	32.79%
SCUDERIA SPIDER 16M	343,742	334,210	2.85%	319,964	7.43%	328,072	4.78%	267,257	28.62%
CALIFORNIA	104,382	109,045	-4.28%	109,159	-4.38%	113,640	-8.15%	105,775	-1.32%
458 ITALIA	179,911	183,763	-2.10%	189,092	-4.86%	194,442	-7.47%	160,407	12.16%
458 SPIDER	213,390	212,906	0.23%	225,459	-5.35%	236,703	-9.85%	196,227	8.75%
CALIFORNIA T	150,093	152,613	-1.65%	159,150	-5.69%	174,078	-13.78%	155,184	-3.28%
488 GTB	259,310	259,450	-0.05%	266,162	-2.57%	281,336	-7.83%	243,823	6.35%
488 SPIDER	282,647	288,950	-2.18%	300,324	-5.89%	324,467	-12.89%	282,491	0.06%
GTC4Lusso T	198,948	226,336	-12.10%	246,065	-19.15%	226,698	-12.24%	244,767	-18.72%
PORTOFINO	223,137	201,257	10.87%	211,843	5.33%	226,698	-1.57%	198,914	12.18%
F8 TRIBUTO	346,344	363,728	-4.78%	391,709	-11.58%	402,926	-14.04%	367,680	-5.80%
ROMA	233,058	228,753	1.88%	242,384	-3.85%	304,906	-23.56%	N/A	N/A
F8 SPIDER	450,144	452,561	-0.53%	474,269	-5.09%	560,551	-19.70%	N/A	N/A