

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 5005	6 Months Ago 4917	Change from 5005	1 Yr Ago 4905	Change from 5005	2 Yrs Ago 4805	Change from 5005	3 Yrs Ago 4705	Change from 5005
250 PF CPE	605,350	596,303	1.52%	590,491	2.52%	561,247	7.86%	559,074	8.28%
250 GTE	392,815	390,780	0.52%	431,669	-9.00%	382,397	2.72%	380,379	3.27%
250 GTL	1,639,897	1,648,892	-0.55%	1,689,813	-2.95%	1,608,308	1.96%	1,568,990	4.52%
330 GT 2+2	328,742	332,038	-0.99%	324,186	1.41%	273,169	20.34%	234,774	40.02%
275 GTB	2,683,089	2,637,735	1.72%	2,442,545	9.85%	2,102,663	27.60%	2,029,730	32.19%
330 GTC	538,870	566,500	-4.88%	560,744	-3.90%	601,485	-10.41%	530,171	1.64%
275 GTB/4	3,257,416	3,375,953	-3.51%	3,350,719	-2.78%	2,931,515	11.12%	2,489,627	30.84%
365 GT 2+2	216,481	226,100	-4.25%	240,310	-9.92%	209,538	3.31%	196,309	10.28%
365 GTB/4	647,715	612,086	5.82%	620,918	4.32%	664,887	-2.58%	570,414	13.55%
365 GTC/4	256,906	261,590	-1.79%	259,365	-0.95%	235,415	9.13%	229,087	12.14%
365 GT4 2+2	65,088	61,242	6.28%	74,689	-12.85%	73,612	-11.58%	59,581	9.24%
365 GT4/BB	342,826	349,945	-2.03%	369,869	-7.31%	366,548	-6.47%	333,297	2.86%
512 BB	282,536	267,102	5.78%	279,106	1.23%	276,695	2.11%	234,649	20.41%
400i GT & A	64,229	63,391	1.32%	64,105	0.19%	57,225	12.24%	50,901	26.18%
512 BBi	268,095	257,130	4.26%	283,719	-5.51%	264,350	1.42%	231,711	15.70%
TESTAROSSA	168,169	177,498	-5.26%	175,835	-4.36%	180,724	-6.95%	148,721	13.08%
412 GT & A	62,395	65,180	-4.27%	56,551	10.33%	52,097	19.77%	52,390	19.10%
512 TR	334,527	304,134	9.99%	291,235	14.86%	268,678	24.51%	219,901	52.13%
456 GT	57,250	56,863	0.68%	61,632	-7.11%	65,038	-11.97%	56,234	1.81%
F512 M	619,693	618,117	0.25%	630,193	-1.67%	402,708	53.88%	304,558	103.47%
F50	4,478,821	4,327,709	3.49%	4,231,683	5.84%	3,735,724	19.89%	2,827,582	58.40%
550 MARANELLO	175,284	184,751	-5.12%	183,130	-4.28%	155,872	12.45%	113,309	54.70%
550 BARCETTA	376,635	375,122	0.40%	373,962	0.71%	379,359	-0.72%	317,418	18.66%
456M GT & A	67,831	70,052	-3.17%	74,638	-9.12%	78,924	-14.06%	68,205	-0.55%
575M MARANELLO	157,478	163,098	-3.45%	161,574	-2.54%	158,005	-0.33%	137,969	14.14%
ENZO	4,172,754	4,227,872	-1.30%	3,911,956	6.67%	3,200,319	30.39%	2,613,040	59.69%
612 SCAGLIETTI	157,870	173,395	-8.95%	165,248	-4.46%	129,186	22.20%	135,575	16.44%
SUPERAMERICA	355,757	377,020	-5.64%	359,144	-0.94%	377,209	-5.69%	420,194	-15.34%
599 GTB FIORANO	211,603	224,303	-5.66%	217,349	-2.64%	203,026	4.22%	189,151	11.87%
FF	131,695	131,419	0.21%	137,671	-4.34%	152,182	-13.46%	138,642	-5.01%
F12berlinetta	233,060	237,405	-1.83%	241,021	-3.30%	251,135	-7.20%	233,387	-0.14%
GTC4Lusso	219,764	228,582	-3.86%	232,902	-5.64%	261,889	-16.09%	250,330	-12.21%
812 Superfast	358,868	379,136	-5.35%	392,871	-8.66%	425,630	-15.69%	374,691	-4.22%
246 GT	452,556	410,367	10.28%	466,314	-2.95%	400,487	13.00%	298,042	51.84%
246 GTS	508,044	527,595	-3.71%	514,981	-1.35%	506,571	0.29%	349,030	45.56%
308 GT4	74,968	66,238	13.18%	63,500	18.06%	66,153	13.33%	51,590	45.31%
308 GTB FG	203,340	231,264	-12.07%	230,002	-11.59%	184,722	10.08%	159,615	27.39%
308 GTB	113,565	103,398	9.83%	121,556	-6.57%	102,458	10.84%	75,417	50.58%
308 GTS	76,101	88,131	-13.65%	97,951	-22.31%	78,810	-3.44%	63,986	18.93%
308 GTS QV	86,657	105,076	-17.53%	87,105	-0.51%	100,708	-13.95%	73,649	17.66%
328 GTS	111,167	114,410	-2.83%	121,267	-8.33%	116,978	-4.97%	100,101	11.05%
3.2 MON CAB	54,652	51,776	5.55%	51,543	6.03%	47,626	14.75%	41,467	31.80%
F40	3,136,750	3,216,180	-2.47%	3,029,388	3.54%	2,644,153	18.63%	1,762,478	77.97%
MON T CAB	64,122	64,043	0.12%	61,002	5.11%	48,571	32.02%	44,064	45.52%
348 TB	74,212	70,013	6.00%	76,810	-3.38%	80,602	-7.93%	67,711	9.60%
348 TS	87,519	89,466	-2.18%	88,742	-1.38%	86,414	1.28%	67,891	28.91%
348 SPIDER	79,863	83,366	-4.20%	80,538	-0.84%	65,832	21.31%	59,655	33.87%
355 BERLINETTA	89,993	94,709	-4.98%	94,307	-4.57%	88,161	2.08%	78,267	14.98%
355 GTS	104,217	102,519	1.66%	101,948	2.23%	97,113	7.32%	84,527	23.29%
355 SPIDER	99,769	105,281	-5.24%	113,528	-12.12%	110,041	-9.33%	91,297	9.28%
360 MODENA	78,938	66,479	18.74%	71,272	10.76%	80,928	-2.46%	69,097	14.24%
360 SPIDER	87,731	84,350	4.01%	90,280	-2.82%	94,961	-7.61%	84,601	3.70%
CHALLENGE STRADALE	231,931	220,907	4.99%	200,155	15.88%	241,349	-3.90%	193,698	19.74%
F430	127,582	131,354	-2.87%	135,318	-5.72%	143,042	-10.81%	127,633	-0.04%
F430 SPIDER	151,466	155,414	-2.54%	162,515	-6.80%	163,462	-7.34%	142,613	6.21%
430 SCUDERIA	247,503	248,453	-0.38%	249,327	-0.73%	240,372	2.97%	194,973	26.94%
SCUDERIA SPIDER 16M	359,849	338,180	6.41%	318,329	13.04%	322,655	11.53%	288,938	24.54%
CALIFORNIA	95,785	107,532	-10.92%	111,761	-14.29%	114,322	-16.21%	114,566	-16.39%
458 ITALIA	177,053	181,109	-2.24%	184,742	-4.16%	200,711	-11.79%	177,189	-0.08%
458 SPIDER	212,366	208,279	1.96%	220,687	-3.77%	243,652	-12.84%	210,852	0.72%
CALIFORNIA T	143,498	150,630	-4.73%	155,954	-7.99%	166,090	-13.60%	168,990	-15.08%
488 GTB	246,995	257,800	-4.19%	263,306	-6.19%	282,886	-12.69%	261,636	-5.60%
488 SPIDER	278,159	284,563	-2.25%	292,534	-4.91%	321,036	-13.36%	306,697	-9.30%
GTC4Lusso T	188,522	200,127	-5.80%	229,056	-17.70%	257,161	-26.69%	251,560	-25.06%
PORTOFINO	210,393	228,346	-7.86%	202,227	4.04%	214,903	-2.10%	215,185	-2.23%
F8 TRIBUTO	340,614	348,553	-2.28%	375,325	-9.25%	405,345	-15.97%	376,756	-9.59%
ROMA	219,480	228,440	-3.92%	232,726	-5.69%	258,830	-15.20%	293,645	-25.26%
F8 SPIDER	431,786	448,773	-3.79%	459,383	-6.01%	532,202	-18.87%	491,976	-12.23%
296 GTB	391,338	415,341	-5.78%	474,581	-17.54%	N/A	N/A	N/A	N/A