

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4624	6 Months Ago 4610	Change from 4624	1 Yr Ago 4524	Change from 4624	2 Yrs Ago 4424	Change from 4624	3 Yrs Ago 4324	Change4 from 4624
250 PF CPE	590,505	595,760	-0.88%	562,080	5.06%	600,563	-1.67%	634,953	-7.00%
250 GTE	387,156	375,752	3.03%	393,000	-1.49%	407,296	-4.94%	427,988	-9.54%
250 GTL	1,456,309	1,308,464	11.30%	1,748,347	-16.70%	1,461,231	-0.34%	1,710,355	-14.85%
330 GT 2+2	227,088	227,636	-0.24%	249,392	-8.94%	248,581	-8.65%	258,376	-12.11%
275 GTB	1,994,077	1,914,013	4.18%	2,049,072	-2.68%	2,499,033	-20.21%	2,368,219	-15.80%
330 GTC	523,871	512,229	2.27%	537,321	-2.50%	581,081	-9.85%	581,383	-9.89%
275 GTB/4	2,458,871	2,468,232	-0.38%	2,918,329	-15.74%	2,667,727	-7.83%	2,878,718	-14.58%
365 GT 2+2	202,494	197,972	2.28%	208,839	-3.04%	233,654	-13.34%	259,498	-21.97%
365 GTB/4	564,247	556,046	1.47%	599,019	-5.80%	679,283	-16.93%	674,518	-16.35%
365 GTS/4	2,055,290	2,064,556	-0.45%	2,213,733	-7.16%	2,256,735	-8.93%	2,211,688	-7.07%
365 GTC/4	231,795	230,164	0.71%	222,269	4.29%	221,284	4.75%	244,818	-5.32%
365 GT4 2+2	70,663	71,128	-0.65%	94,857	-25.51%	84,216	-16.09%	76,388	-7.49%
365 GT4/BB	348,573	371,271	-6.11%	347,733	0.24%	446,745	-21.97%	485,815	-28.25%
400 GT & A	35,524	34,354	3.41%	38,480	-7.68%	34,444	3.14%	31,972	11.11%
512 BB	242,372	245,225	-1.16%	296,167	-18.16%	286,784	-15.49%	333,048	-27.23%
400i GT & A	60,411	45,835	31.80%	48,104	25.58%	39,221	54.03%	40,311	49.86%
512 BBi	237,757	248,851	-4.46%	258,600	-8.06%	232,997	2.04%	249,304	-4.63%
TR 85-87	138,360	124,498	11.13%	146,259	-5.40%	95,216	45.31%	106,061	30.45%
TR 88-91	122,817	111,790	9.86%	126,945	-3.25%	124,814	-1.60%	125,857	-2.42%
412 GT & A	54,279	52,114	4.15%	61,596	-11.88%	51,647	5.10%	44,404	22.24%
512 TR	185,600	166,591	11.41%	187,241	-0.88%	173,768	6.81%	195,141	-4.89%
456 GT	53,137	49,840	6.62%	49,754	6.80%	48,460	9.65%	49,784	6.74%
F512 M	331,763	299,772	10.67%	326,667	1.56%	420,835	-21.17%	422,557	-21.49%
F50	2,202,381	2,183,134	0.88%	2,350,600	-6.31%	2,076,938	6.04%	2,074,273	6.18%
550M	124,758	131,835	-5.37%	118,701	5.10%	114,283	9.17%	126,160	-1.11%
550 BARCHETTA	319,013	313,659	1.71%	312,855	1.97%	365,348	-12.68%	383,509	-16.82%
456M GT & A	66,636	65,709	1.41%	66,298	0.51%	55,747	19.53%	55,577	19.90%
575M MARANELLO	133,525	127,430	4.78%	127,540	4.69%	127,658	4.60%	127,168	5.00%
ENZO	2,612,437	2,549,284	2.48%	2,695,429	-3.08%	2,499,033	4.54%	2,506,887	4.21%
612 SCAGLIETTI	132,780	134,575	-1.33%	161,637	-17.85%	108,515	22.36%	102,840	29.11%
SUPERAMERICA	324,075	489,234	-33.76%	600,425	-46.03%	404,419	-19.87%	402,079	-19.40%
599 GTB FIORANO	181,796	179,265	1.41%	178,173	2.03%	178,162	2.04%	177,003	2.71%
FF	133,395	132,765	0.47%	138,070	-3.39%	158,783	-15.99%	170,154	-21.60%
F12berlinetta	226,486	220,998	2.48%	223,360	1.40%	237,302	-4.56%	266,887	-15.14%
GTC4Lusso	244,274	233,171	4.76%	224,242	8.93%	268,630	-9.07%	315,220	-22.51%
246 GT	286,385	288,082	-0.59%	319,593	-10.39%	317,597	-9.83%	296,820	-3.52%
246 GTS	346,731	331,490	4.60%	386,196	-10.22%	338,635	2.39%	335,517	3.34%
308 GT4	52,034	56,463	-7.84%	46,556	11.77%	53,870	-3.41%	53,521	-2.78%
308 GTB FG	158,042	156,530	0.97%	169,050	-6.51%	175,311	-9.85%	189,981	-16.81%
308 GTB	71,608	67,730	5.73%	61,573	16.30%	68,908	3.92%	82,836	-13.55%
308 GTS	65,733	63,763	3.09%	62,286	5.53%	63,083	4.20%	58,334	12.68%
308 GTSi	57,869	55,457	4.35%	62,109	-6.83%	57,647	0.39%	60,951	-5.06%
308 GTB QV	80,812	77,113	4.80%	68,381	18.18%	74,299	8.77%	69,975	15.49%
308 GTS QV	69,191	64,168	7.83%	65,664	5.37%	73,893	-6.36%	69,272	-0.12%
288 GTO	2,322,838	2,315,583	0.31%	2,254,583	3.03%	2,411,579	-3.68%	2,253,730	3.07%
328 GTB	92,990	88,193	5.44%	91,509	1.62%	96,440	-3.58%	94,706	-1.81%
328 GTS	92,334	90,366	2.18%	89,825	2.79%	92,155	0.19%	93,415	-1.16%
3.2 MON CAB	41,715	39,498	5.61%	40,727	2.43%	32,302	29.14%	33,193	25.67%
F40	1,594,346	1,401,261	13.78%	1,454,521	9.61%	1,267,278	25.81%	1,266,443	25.89%
MON T CAB	44,906	44,201	1.59%	48,754	-7.89%	44,257	1.47%	44,191	1.62%
348 TB	64,105	62,979	1.79%	60,343	6.23%	53,929	18.87%	52,406	22.32%
348 TS	60,800	60,271	0.88%	58,820	3.37%	54,160	12.26%	51,641	17.74%
348 SPIDER	57,274	57,978	-1.21%	67,529	-15.19%	59,701	-4.07%	62,016	-7.65%
355 BERLINETTA	78,373	74,499	5.20%	68,001	15.25%	69,223	13.22%	69,093	13.43%
355 GTS	79,998	78,534	1.86%	73,656	8.61%	72,670	10.08%	72,033	11.06%
355 SPIDER	89,111	86,941	2.50%	77,823	14.50%	73,854	20.66%	76,701	16.18%
360 MODENA	62,785	63,914	-1.77%	63,714	-1.46%	68,860	-8.82%	71,047	-11.63%
360 SPIDER	80,580	80,356	0.28%	79,254	1.67%	84,730	-4.90%	86,553	-6.90%
CHALLENGE STRADALE	173,577	164,736	5.37%	235,429	-26.27%	197,249	-12.00%	200,408	-13.39%
F430	116,163	125,461	-7.41%	133,625	-13.07%	132,447	-12.29%	128,803	-9.81%
F430 SPIDER	135,392	150,044	-9.77%	156,302	-13.38%	150,512	-10.05%	146,197	-7.39%
430 SCUDERIA	192,797	198,707	-2.97%	187,766	2.68%	198,624	-2.93%	204,878	-5.90%
SCUDERIA SPIDER 16M	275,127	268,047	2.64%	293,476	-6.25%	297,566	-7.54%	298,154	-7.72%
CALIFORNIA	109,684	100,106	9.57%	99,899	9.79%	108,940	0.68%	121,921	-10.04%
458 ITALIA	164,145	160,441	2.31%	163,084	0.65%	174,813	-6.10%	186,646	-12.06%
458 SPIDER	202,265	198,073	2.12%	192,349	5.16%	204,207	-0.95%	215,828	-6.28%
CALIFORNIA T	160,777	147,795	8.78%	147,657	8.89%	167,658	-4.10%	182,548	-11.93%
488 GTB	249,441	236,327	5.55%	239,802	4.02%	260,155	-4.12%	287,204	-13.15%
488 SPIDER	290,115	281,811	2.95%	282,249	2.79%	303,053	-4.27%	330,137	-12.12%