

**FERRARI MARKET LETTER ASKING PRICE INDEX**

	<b>Now 4417</b>	<b>6 Months Ago 4404</b>	<b>Change from 4417</b>	<b>1 Yr Ago 4317</b>	<b>Change from 4417</b>	<b>2 Yrs Ago 4217</b>	<b>Change from 4417</b>	<b>3 Yrs Ago 4117</b>	<b>Change from 4417</b>
250 PF CPE	608,366	636,833	-4.47%	631,256	-3.63%	597,333	1.85%	739,786	-17.76%
250 GTE	422,935	436,824	-3.18%	417,315	1.35%	371,493	13.85%	411,912	2.68%
250 GTL	1,557,500	1,666,568	-6.54%	1,734,225	-10.19%	1,822,695	-14.55%	2,227,383	-30.07%
330 GT 2+2	256,002	274,201	-6.64%	267,118	-4.16%	277,480	-7.74%	336,313	-23.88%
275 GTB	2,233,956	2,385,423	-6.35%	2,356,959	-5.22%	2,226,020	0.36%	2,375,473	-5.96%
330 GTC	579,331	589,979	-1.80%	639,794	-9.45%	673,175	-13.94%	791,345	-26.79%
275 GTB/4	2,796,958	2,869,262	-2.52%	2,889,179	-3.19%	3,201,050	-12.62%	3,176,000	-11.93%
365 GT 2+2	242,905	248,920	-2.42%	262,590	-7.50%	276,167	-12.04%	306,061	-20.64%
365 GTB/4	679,453	670,287	1.37%	682,644	-0.47%	769,224	-11.67%	834,434	-18.57%
365 GTS/4	2,245,359	2,212,710	1.48%	2,145,023	4.68%	2,469,617	-9.08%	2,797,354	-19.73%
365 GTC/4	228,555	240,727	-5.06%	264,138	-13.47%	306,441	-25.42%	381,143	-40.03%
365 GT4 2+2	86,054	78,258	9.96%	73,968	16.34%	81,521	5.56%	48,638	76.93%
365 GT4/BB	453,830	490,545	-7.48%	516,018	-12.05%	406,300	11.70%	457,588	-0.82%
400 GT & A	33,466	32,014	4.54%	32,751	2.18%	38,496	-13.07%	36,029	-7.11%
512 BB	333,639	333,648	0.00%	293,327	13.74%	340,726	-2.08%	370,566	-9.97%
400i GT & A	39,724	38,079	4.32%	36,601	8.53%	41,307	-3.83%	42,023	-5.47%
512 BBi	232,108	250,216	-7.24%	258,801	-10.31%	322,412	-28.01%	365,662	-36.52%
TR 85-87	111,097	106,876	3.95%	116,923	-4.98%	139,303	-20.25%	145,798	-23.80%
TR 88-91	122,987	125,575	-2.06%	127,978	-3.90%	133,489	-7.87%	154,693	-20.50%
412 GT & A	46,617	41,299	12.88%	43,241	7.81%	44,534	4.68%	39,711	17.39%
512 TR	177,791	184,903	-3.85%	216,482	-17.87%	234,631	-24.23%	242,716	-26.75%
456 GT	49,377	48,067	2.73%	48,749	1.29%	48,373	2.08%	46,873	5.34%
F512 M	421,695	426,712	-1.18%	421,743	-0.01%	464,275	-9.17%	492,440	-14.37%
F50	2,083,191	2,074,412	0.42%	2,087,066	-0.19%	1,910,778	9.02%	1,807,150	15.27%
550M	117,049	122,002	-4.06%	134,780	-13.16%	143,856	-18.63%	104,562	11.94%
550 BARCHETTA	368,147	383,861	-4.09%	372,373	-1.13%	425,485	-13.48%	572,540	-35.70%
456M GT & A	56,433	55,519	1.65%	57,640	-2.09%	54,721	3.13%	53,788	4.92%
575M MARANELLO	128,442	128,903	-0.36%	128,362	0.06%	125,784	2.11%	109,335	17.48%
ENZO	2,498,427	2,483,132	0.62%	2,513,930	-0.62%	2,128,614	17.37%	1,804,040	38.49%
612 SCAGLIETTI	108,452	103,694	4.59%	104,463	3.82%	128,445	-15.57%	124,908	-13.17%
SUPERAMERICA	426,539	403,596	5.68%	420,226	1.50%	466,701	-8.61%	453,166	-5.88%
599 GTB FIORANO	179,131	176,984	1.21%	179,968	-0.47%	193,378	-7.37%	196,488	-8.83%
FF	161,208	164,527	-2.02%	172,088	-6.32%	210,563	-23.44%	229,780	-29.84%
F12berlinetta	243,496	261,141	-6.76%	272,439	-10.62%	330,398	-26.30%	360,489	-32.45%
246 GT	307,125	316,573	-2.98%	299,141	2.67%	303,778	1.10%	353,553	-13.13%
246 GTS	337,656	345,456	-2.26%	321,918	4.89%	363,155	-7.02%	392,760	-14.03%
308 GT4	54,120	52,928	2.25%	53,597	0.98%	42,825	26.37%	41,139	31.55%
308 GTB FG	182,127	186,444	-2.32%	196,691	-7.40%	212,200	-14.17%	237,954	-23.46%
308 GTB	68,365	80,062	-14.61%	80,647	-15.23%	86,566	-21.03%	76,627	-10.78%
308 GTS	65,357	56,851	14.96%	59,440	9.95%	66,892	-2.29%	60,706	7.66%
308 GTSi	53,518	57,871	-7.52%	63,353	-15.52%	67,338	-20.52%	64,444	-16.95%
308 GTB QV	76,595	72,820	5.18%	74,093	3.38%	74,244	3.17%	60,131	27.38%
308 GTS QV	71,399	70,698	0.99%	67,082	6.44%	61,748	15.63%	67,206	6.24%
MON QV CPE	31,028	32,046	-3.18%	31,707	-2.14%	30,390	2.10%	27,650	12.22%
MON QV CAB	30,735	31,010	-0.89%	33,203	-7.43%	31,998	-3.95%	31,746	-3.18%
288 GTO	2,422,003	2,309,495	4.87%	2,246,945	7.79%	2,245,756	7.85%	2,378,950	1.81%
328 GTB	101,764	100,856	0.90%	86,478	17.68%	78,383	29.83%	76,176	33.59%
328 GTS	91,975	95,544	-3.74%	90,782	1.31%	87,879	4.66%	79,381	15.87%
3.2 MON CPE	34,758	33,707	3.12%	34,255	1.47%	32,424	7.20%	31,453	10.51%
3.2 MON CAB	33,158	32,554	1.86%	33,010	0.45%	37,591	-11.79%	34,920	-5.05%
F40	1,271,847	1,264,407	0.59%	1,201,721	5.84%	1,428,333	-10.96%	1,497,280	-15.06%
MON T CPE	38,652	35,808	7.94%	36,407	6.17%	39,296	-1.64%	38,991	-0.87%
MON T CAB	44,379	44,183	0.44%	40,549	9.45%	43,183	2.77%	44,858	-1.07%
348 TB	53,780	53,184	1.12%	52,066	3.29%	51,655	4.11%	49,273	9.15%
348 TS	55,583	52,093	6.70%	53,148	4.58%	52,263	6.35%	49,074	13.26%
348 SPIDER	60,211	63,115	-4.60%	59,991	0.37%	51,039	17.97%	49,254	22.25%
355 BERLINETTA	68,729	68,028	1.03%	66,283	3.69%	62,339	10.25%	61,660	11.46%
355 GTS	72,937	72,123	1.13%	72,776	0.22%	69,166	5.45%	63,790	14.34%
355 SPIDER	75,260	77,485	-2.87%	76,465	-1.58%	68,476	9.91%	68,313	10.17%
360 MODENA	68,934	70,861	-2.72%	71,345	-3.38%	76,376	-9.74%	77,323	-10.85%
360 SPIDER	86,672	86,491	0.21%	88,987	-2.60%	96,167	-9.87%	101,484	-14.60%
CHALLENGE STRADALE	198,120	197,071	0.53%	203,509	-2.65%	210,395	-5.83%	185,636	6.72%
F430	131,615	129,538	1.60%	129,351	1.75%	122,065	7.82%	120,245	9.46%
F430 SPIDER	145,797	142,844	2.07%	144,832	0.67%	137,715	5.87%	138,135	5.55%
F430 SCUDERIA	199,111	206,290	-3.48%	209,942	-5.16%	210,516	-5.42%	187,491	6.20%
SCUDERIA SPIDER 16M	311,517	302,378	3.02%	323,506	-3.71%	306,300	1.70%	232,382	34.05%
CALIFORNIA	111,115	118,760	-6.44%	127,359	-12.75%	137,223	-19.03%	157,461	-29.43%
458 ITALIA	176,444	185,708	-4.99%	190,370	-7.32%	206,394	-14.51%	222,862	-20.83%
458 SPIDER	205,787	214,129	-3.90%	219,398	-6.20%	246,366	-16.47%	280,183	-26.55%