

**FERRARI MARKET LETTER ASKING PRICE INDEX**

	<b>Now 4623</b>	<b>6 Months Ago 4609</b>	<b>Change from 4623</b>	<b>1 Yr Ago 4523</b>	<b>Change from 4623</b>	<b>2 Yrs Ago 4423</b>	<b>Change from 4623</b>	<b>3 Yrs Ago 4323</b>	<b>Change from 4623</b>
250 PF CPE	591,677	598,591	-1.16%	562,247	5.23%	599,268	-1.27%	633,071	-6.54%
250 GTE	390,497	373,691	4.50%	399,214	-2.18%	411,072	-5.01%	429,618	-9.11%
250 GTL	1,410,022	1,296,575	8.75%	1,766,783	-20.19%	1,482,705	-4.90%	1,713,806	-17.73%
330 GT 2+2	224,157	227,305	-1.38%	254,275	-11.84%	249,215	-10.05%	259,525	-13.63%
275 GTB	1,980,211	1,916,574	3.32%	2,052,336	-3.51%	2,180,193	-9.17%	2,355,101	-15.92%
330 GTC	523,090	512,126	2.14%	541,900	-3.47%	585,237	-10.62%	580,437	-9.88%
275 GTB/4	2,446,229	2,499,800	-2.14%	2,918,850	-16.19%	2,710,765	-9.76%	2,878,718	-15.02%
365 GT 2+2	201,904	196,875	2.55%	208,641	-3.23%	232,691	-13.23%	259,276	-22.13%
365 GTB/4	563,057	557,007	1.09%	607,093	-7.25%	682,698	-17.52%	676,420	-16.76%
365 GTS/4	2,057,462	2,064,807	-0.36%	2,218,594	-7.26%	2,269,322	-9.34%	2,208,869	-6.85%
365 GTC/4	231,183	230,463	0.31%	220,641	4.78%	221,319	4.46%	245,279	-5.75%
365 GT4 2+2	70,655	71,287	-0.89%	94,563	-25.28%	85,533	-17.39%	76,388	-7.51%
365 GT4/BB	348,314	372,283	-6.44%	346,621	0.49%	447,520	-22.17%	484,136	-28.05%
400 GT & A	35,564	33,801	5.22%	38,234	-6.98%	34,300	3.69%	31,961	11.27%
512 BB	242,483	245,821	-1.36%	280,059	-13.42%	293,912	-17.50%	330,625	-26.66%
400i GT & A	57,953	45,129	28.42%	47,931	20.91%	38,406	50.90%	40,485	43.15%
512 BBi	238,690	249,447	-4.31%	256,984	-7.12%	231,391	3.15%	250,767	-4.82%
TR 85-87	136,410	122,387	11.46%	149,142	-8.54%	98,923	37.90%	105,852	28.87%
TR 88-91	123,293	110,485	11.59%	128,077	-3.74%	125,556	-1.80%	125,660	-1.88%
412 GT & A	54,049	50,842	6.31%	59,706	-9.47%	49,869	8.38%	44,331	21.92%
512 TR	186,904	163,680	14.19%	187,293	-0.21%	174,678	7.00%	196,343	-4.81%
456 GT	52,956	49,055	7.95%	49,432	7.13%	48,594	8.98%	49,784	6.37%
F512 M	329,179	303,768	8.37%	325,000	1.29%	418,519	-21.35%	422,200	-22.03%
F50	2,189,415	2,208,614	-0.87%	2,361,538	-7.29%	2,077,227	5.40%	2,078,818	5.32%
550M	125,764	133,062	-5.48%	116,246	8.19%	114,423	9.91%	126,790	-0.81%
550 BARCHETTA	317,450	314,835	0.83%	312,967	1.43%	366,929	-13.48%	384,039	-17.34%
456M GT & A	66,199	65,722	0.73%	64,803	2.15%	56,036	18.14%	55,634	18.99%
575M MARANELLO	133,271	127,403	4.61%	126,533	5.33%	127,636	4.41%	127,057	4.89%
ENZO	2,598,844	2,566,157	1.27%	2,699,000	-3.71%	2,495,150	4.16%	2,512,720	3.43%
612 SCAGLIETTI	132,031	133,899	-1.40%	161,455	-18.22%	111,286	18.64%	102,889	28.32%
SUPERAMERICA	347,356	501,690	-30.76%	600,700	-42.17%	405,252	-14.29%	405,051	-14.24%
599 GTB FIORANO	181,859	178,330	1.98%	177,935	2.21%	178,800	1.71%	178,090	2.12%
FF	132,559	132,911	-0.26%	138,589	-4.35%	159,195	-16.73%	170,626	-22.31%
F12berlinetta	224,796	221,085	1.68%	223,363	0.64%	236,923	-5.12%	267,294	-15.90%
GTC4Lusso	244,910	232,328	5.42%	224,345	9.17%	270,271	-9.38%	316,295	-22.57%
246 GT	284,882	289,780	-1.69%	315,542	-9.72%	317,318	-10.22%	294,688	-3.33%
246 GTS	343,618	332,427	3.37%	394,643	-12.93%	336,824	2.02%	333,321	3.09%
308 GT4	51,872	55,718	-6.90%	46,446	11.68%	54,349	-4.56%	54,198	-4.29%
308 GTB FG	156,627	157,038	-0.26%	169,578	-7.64%	178,284	-12.15%	190,016	-17.57%
308 GTB	70,772	68,097	3.93%	61,006	16.01%	70,608	0.23%	82,675	-14.40%
308 GTS	65,637	63,733	2.99%	62,490	5.04%	64,437	1.86%	58,410	12.37%
308 GTSi	57,633	55,875	3.15%	61,329	-6.03%	56,886	1.31%	61,174	-5.79%
308 GTB QV	81,369	76,988	5.69%	67,990	19.68%	75,360	7.97%	69,873	16.45%
308 GTS QV	68,217	64,497	5.77%	66,826	2.08%	73,830	-7.60%	68,500	-0.41%
288 GTO	2,324,692	2,308,473	0.70%	2,234,030	4.06%	2,414,609	-3.72%	2,252,215	3.22%
328 GTB	92,710	88,022	5.33%	91,417	1.41%	96,929	-4.35%	94,706	-2.11%
328 GTS	92,009	90,433	1.74%	90,318	1.87%	92,187	-0.19%	92,059	-0.05%
3.2 MON CAB	40,940	39,657	3.24%	40,822	0.29%	32,304	26.73%	33,193	23.34%
F40	1,560,049	1,402,729	11.22%	1,449,640	7.62%	1,268,280	23.01%	1,265,212	23.30%
MON T CAB	45,306	43,090	5.14%	48,412	-6.42%	44,258	2.37%	43,981	3.01%
348 TB	64,095	63,871	0.35%	60,055	6.73%	53,732	19.29%	52,302	22.55%
348 TS	60,330	60,088	0.40%	59,266	1.80%	54,129	11.46%	51,709	16.67%
348 SPIDER	57,878	57,800	0.13%	67,696	-14.50%	59,605	-2.90%	62,042	-6.71%
355 BERLINETTA	78,061	73,911	5.61%	67,958	14.87%	69,347	12.57%	69,090	12.98%
355 GTS	79,056	78,873	0.23%	73,440	7.65%	72,608	8.88%	72,018	9.77%
355 SPIDER	89,324	86,628	3.11%	76,815	16.28%	73,617	21.34%	76,551	16.69%
360 MODENA	62,543	64,633	-3.23%	63,244	-1.11%	68,858	-9.17%	71,025	-11.94%
360 SPIDER	80,149	80,786	-0.79%	79,118	1.30%	84,724	-5.40%	86,925	-7.80%
CHALLENGE STRADALE	170,882	168,551	1.38%	177,735	-3.86%	197,038	-13.27%	199,505	-14.35%
F430	115,390	124,704	-7.47%	134,434	-14.17%	132,210	-12.72%	128,737	-10.37%
F430 SPIDER	134,263	148,880	-9.82%	156,231	-14.06%	151,064	-11.12%	146,140	-8.13%
430 SCUDERIA	191,790	201,220	-4.69%	187,518	2.28%	196,482	-2.39%	205,722	-6.77%
SCUDERIA SPIDER 16M	271,274	267,523	1.40%	298,346	-9.07%	305,398	-11.17%	299,169	-9.32%
CALIFORNIA	107,705	99,303	8.46%	99,874	7.84%	108,448	-0.69%	122,225	-11.88%
458 ITALIA	162,275	160,431	1.15%	163,752	-0.90%	174,367	-6.93%	187,477	-13.44%
458 SPIDER	199,488	198,164	0.67%	191,575	4.13%	202,887	-1.68%	216,201	-7.73%
CALIFORNIA T	157,869	147,863	6.77%	147,565	6.98%	169,008	-6.59%	183,665	-14.05%
488 GTB	246,502	236,347	4.30%	239,349	2.99%	261,365	-5.69%	289,122	-14.74%
488 SPIDER	285,400	281,170	1.50%	281,195	1.50%	303,880	-6.08%	331,488	-13.90%