

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4522	6 Months Ago 4509	Change from 4522	1 Yr Ago 4422	Change from 4522	2 Yrs Ago 4322	Change from 4522	3 Yrs Ago 4222	Change from 4522
250 PF CPE	562,823	564,840	-0.36%	599,835	-6.17%	630,837	-10.78%	605,323	-7.02%
250 GTE	397,907	380,373	4.61%	414,632	-4.03%	430,736	-7.62%	387,765	2.62%
250 GTL	1,733,183	1,612,300	7.50%	1,494,913	15.94%	1,716,771	0.96%	1,776,193	-2.42%
330 GT 2+2	255,333	252,874	0.97%	249,403	2.38%	260,582	-2.01%	278,649	-8.37%
275 GTB	2,056,108	2,062,550	-0.31%	2,180,716	-5.71%	2,342,499	-12.23%	2,222,890	-7.50%
330 GTC	544,386	523,675	3.95%	586,142	-7.12%	584,747	-6.90%	686,340	-20.68%
275 GTB/4	2,927,556	2,944,127	-0.56%	2,723,105	7.51%	2,875,664	1.80%	3,124,683	-6.31%
365 GT 2+2	208,763	218,702	-4.54%	232,966	-10.39%	260,803	-19.95%	258,533	-19.25%
365 GTB/4	619,052	681,650	-9.18%	686,472	-9.82%	678,343	-8.74%	754,823	-17.99%
365 GTS/4	2,225,889	2,319,100	-4.02%	2,269,756	-1.93%	2,197,511	1.29%	2,485,797	-10.46%
365 GTC/4	220,781	220,693	0.04%	222,005	-0.55%	247,728	-10.88%	292,010	-24.39%
365 GT4 2+2	94,425	95,576	-1.20%	85,513	10.42%	76,200	23.92%	85,904	9.92%
365 GT4/BB	346,813	368,274	-5.83%	447,572	-22.51%	484,354	-28.40%	427,821	-18.94%
400 GT & A	38,200	37,950	0.66%	34,167	11.80%	32,125	18.91%	38,953	-1.93%
512 BB	268,904	267,241	0.62%	301,378	-10.78%	323,119	-16.78%	334,727	-19.66%
400i GT & A	47,917	52,966	-9.53%	38,083	25.82%	40,204	19.18%	44,449	7.80%
512 BBi	257,220	273,973	-6.11%	231,114	11.30%	250,926	2.51%	325,474	-20.97%
TR 85-87	148,730	121,878	22.03%	102,974	44.43%	107,041	38.95%	129,174	15.14%
TR 88-91	127,546	142,339	-10.39%	125,266	1.82%	125,462	1.66%	133,915	-4.76%
412 GT & A	59,548	66,722	-10.75%	49,253	20.90%	44,227	34.64%	46,082	29.22%
512 TR	188,027	198,476	-5.26%	175,677	7.03%	199,509	-5.76%	253,069	-25.70%
456 GT	49,244	48,210	2.14%	48,841	0.83%	49,635	-0.79%	48,116	2.34%
F512 M	324,000	386,033	-16.07%	418,898	-22.65%	421,707	-23.17%	443,384	-26.93%
F50	2,352,121	2,401,157	-2.04%	2,077,941	13.19%	2,079,374	13.12%	1,944,181	20.98%
550M	113,613	105,060	8.14%	114,241	-0.55%	127,717	-11.04%	137,954	-17.64%
550 BARCETTA	312,287	314,088	-0.57%	367,265	-14.97%	383,337	-18.53%	422,630	-26.11%
456M GT & A	63,438	58,667	8.13%	56,304	12.67%	56,079	13.12%	54,298	16.83%
575M MARANELLO	125,911	128,197	-1.78%	127,787	-1.47%	127,111	-0.94%	127,448	-1.21%
ENZO	2,697,957	2,681,762	0.60%	2,496,068	8.09%	2,514,588	7.29%	2,131,971	26.55%
612 SCAGLIETTI	165,058	175,765	-6.09%	112,011	47.36%	102,978	60.28%	127,405	29.55%
SUPERAMERICA	602,135	441,028	36.53%	406,381	48.17%	409,260	47.13%	509,121	18.27%
599 GTB FIORANO	179,162	183,313	-2.26%	179,147	0.01%	178,902	0.15%	194,621	-7.94%
FF	139,355	147,371	-5.44%	159,615	-12.69%	170,995	-18.50%	199,186	-30.04%
F12berlinetta	223,552	233,436	-4.23%	237,605	-5.91%	267,558	-16.45%	300,695	-25.65%
246 GT	312,855	324,933	-3.72%	317,326	-1.41%	293,926	6.44%	307,600	1.71%
246 GTS	395,641	379,925	4.14%	335,549	17.91%	331,955	19.19%	360,253	9.82%
308 GT4	46,622	49,310	-5.45%	54,414	-14.32%	54,089	-13.81%	44,743	4.20%
308 GTB FG	170,234	183,592	-7.28%	178,968	-4.88%	191,072	-10.91%	208,505	-18.35%
308 GTB	60,560	59,982	0.96%	71,219	-14.97%	83,122	-27.14%	110,352	-45.12%
308 GTS	62,778	62,663	0.18%	64,390	-2.50%	58,725	6.90%	69,189	-9.27%
308 GTSi	60,711	59,735	1.63%	55,686	9.02%	61,699	-1.60%	67,447	-9.99%
308 GTB QV	67,692	66,107	2.40%	75,704	-10.58%	70,219	-3.60%	75,906	-10.82%
308 GTS QV	67,729	80,192	-15.54%	73,520	-7.88%	67,815	-0.13%	62,833	7.79%
MON QV CAB	31,997	31,627	1.17%	30,995	3.23%	32,656	-2.02%	30,804	3.87%
288 GTO	2,213,540	2,160,014	2.48%	2,415,262	-8.35%	2,250,074	-1.62%	2,152,785	2.82%
328 GTB	91,728	91,970	-0.26%	97,006	-5.44%	93,390	-1.78%	75,777	21.05%
328 GTS	91,056	92,753	-1.83%	91,987	-1.01%	90,885	0.19%	83,578	8.95%
3.2 MON CPE	36,168	36,097	0.20%	34,757	4.06%	34,316	5.40%	33,224	8.86%
3.2 MON CAB	40,543	42,137	-3.78%	32,307	25.49%	33,186	22.17%	36,685	10.52%
F40	1,438,690	1,413,833	1.76%	1,268,447	13.42%	1,251,691	14.94%	1,424,958	0.96%
MON T CPE	40,455	40,235	0.55%	39,818	1.60%	36,458	10.96%	39,933	1.31%
MON T CAB	48,248	45,763	5.43%	44,274	8.98%	43,544	10.80%	42,916	12.42%
348 TB	59,920	56,434	6.18%	53,668	11.65%	52,177	14.84%	53,330	12.36%
348 TS	59,689	58,660	1.75%	54,254	10.02%	51,908	14.99%	52,973	12.68%
348 SPIDER	67,767	66,797	1.45%	59,655	13.60%	61,749	9.75%	52,742	28.49%
355 BERLINETTA	68,353	71,945	-4.99%	69,421	-1.54%	68,660	-0.45%	63,326	7.94%
355 GTS	73,523	74,782	-1.68%	72,696	1.14%	72,098	1.98%	72,752	1.06%
355 SPIDER	76,470	78,960	-3.15%	73,738	3.71%	76,465	0.01%	69,356	10.26%
360 MODENA	62,878	63,430	-0.87%	68,836	-8.66%	71,049	-11.50%	74,267	-15.34%
360 SPIDER	79,209	82,750	-4.28%	85,021	-6.84%	87,432	-9.41%	93,236	-15.04%
CHALLENGE STRADALE	178,544	187,433	-4.74%	197,594	-9.64%	199,880	-10.67%	205,945	-13.31%
F430	135,416	141,663	-4.41%	132,099	2.51%	128,914	5.04%	125,187	8.17%
F430 SPIDER	156,593	157,866	-0.81%	149,920	4.45%	145,903	7.33%	139,021	12.64%
F430 SCUDERIA	188,353	197,167	-4.47%	196,788	-4.29%	206,743	-8.90%	212,214	-11.24%
SCUDERIA SPIDER 16M	299,173	294,285	1.66%	306,824	-2.49%	301,525	-0.78%	315,522	-5.18%
CALIFORNIA	99,825	104,039	-4.05%	108,370	-7.89%	123,444	-19.13%	132,964	-24.92%
458 ITALIA	164,522	167,788	-1.95%	174,794	-5.88%	188,612	-12.77%	200,657	-18.01%
458 SPIDER	191,635	196,230	-2.34%	203,276	-5.73%	216,955	-11.67%	235,386	-18.59%
CALIFORNIA T	147,934	155,958	-5.14%	170,038	-13.00%	185,356	-20.19%	211,978	-30.21%