

FERRARI MARKET LETTER ASKING PRICE INDEX

| | Now 4610 | 6 Months Ago 4523 | Change from 4610 | 1 Yr Ago 4510 | Change from 4610 | 2 Yrs Ago 4410 | Change from 4610 | 3 Yrs Ago 4310 | Change from 4610 |
|---------------------|---------------------|------------------------------|-----------------------------|--------------------------|-----------------------------|---------------------------|-----------------------------|---------------------------|-----------------------------|
| 250 PF CPE | 598,591 | 562,247 | 6.46% | 564,957 | 5.95% | 610,323 | -1.92% | 633,959 | -5.58% |
| 250 GTE | 373,691 | 399,214 | -6.39% | 382,118 | -2.21% | 440,672 | -15.20% | 411,337 | -9.15% |
| 250 GTL | 1,296,575 | 1,766,783 | -26.61% | 1,610,283 | -19.48% | 1,659,932 | -21.89% | 1,762,007 | -26.41% |
| 330 GT 2+2 | 227,305 | 254,275 | -10.61% | 253,271 | -10.25% | 279,596 | -18.70% | 269,916 | -15.79% |
| 275 GTB | 1,916,574 | 2,052,336 | -6.61% | 2,053,124 | -6.65% | 2,280,440 | -15.96% | 2,364,032 | -18.93% |
| 330 GTC | 512,126 | 541,900 | -5.49% | 527,657 | -2.94% | 585,812 | -12.58% | 659,803 | -22.38% |
| 275 GTB/4 | 2,499,800 | 2,918,850 | -14.36% | 2,965,811 | -15.71% | 2,965,204 | -15.70% | 2,906,736 | -14.00% |
| 365 GT 2+2 | 196,875 | 208,641 | -5.64% | 217,594 | -9.52% | 240,947 | -18.29% | 253,186 | -22.24% |
| 365 GTB/4 | 557,007 | 607,093 | -8.25% | 679,907 | -18.08% | 651,185 | -14.46% | 705,680 | -21.07% |
| 365 GTS/4 | 2,064,807 | 2,218,594 | -6.93% | 2,308,783 | -10.57% | 2,230,365 | -7.42% | 2,152,251 | -4.06% |
| 365 GTC/4 | 230,463 | 220,641 | 4.45% | 221,801 | 3.91% | 243,138 | -5.21% | 286,148 | -19.46% |
| 365 GT4 2+2 | 71,287 | 94,563 | -24.61% | 98,936 | -27.95% | 80,332 | -11.26% | 75,263 | -5.28% |
| 365 GT4/BB | 372,283 | 346,621 | 7.40% | 359,530 | 3.55% | 470,515 | -20.88% | 549,446 | -32.24% |
| 400 GT & A | 33,801 | 38,234 | -11.59% | 37,975 | -10.99% | 32,180 | 5.04% | 32,154 | 5.12% |
| 512 BB | 245,821 | 280,059 | -12.23% | 266,821 | -7.87% | 353,450 | -30.45% | 301,213 | -18.39% |
| 400i GT & A | 45,129 | 47,931 | -5.85% | 52,831 | -14.58% | 42,489 | 6.21% | 37,316 | 20.94% |
| 512 BBi | 249,447 | 256,984 | -2.93% | 270,042 | -7.63% | 232,574 | 7.25% | 275,464 | -9.44% |
| TR 85-87 | 122,387 | 149,142 | -17.94% | 130,174 | -5.98% | 103,961 | 17.72% | 123,754 | -1.10% |
| TR 88-91 | 110,485 | 128,077 | -13.74% | 148,463 | -25.58% | 126,918 | -12.95% | 132,167 | -16.41% |
| 412 GT & A | 50,842 | 59,706 | -14.85% | 68,679 | -25.97% | 43,390 | 17.17% | 42,310 | 20.17% |
| 512 TR | 163,680 | 187,293 | -12.61% | 198,244 | -17.44% | 182,176 | -10.15% | 223,091 | -26.63% |
| 456 GT | 49,055 | 49,432 | -0.76% | 48,214 | 1.74% | 47,222 | 3.88% | 48,267 | 1.63% |
| F512 M | 303,768 | 325,000 | -6.53% | 378,103 | -19.66% | 440,267 | -31.00% | 426,838 | -28.83% |
| F50 | 2,208,614 | 2,361,538 | -6.48% | 2,444,602 | -9.65% | 2,106,516 | 4.85% | 2,098,625 | 5.24% |
| 550M | 133,062 | 116,246 | 14.47% | 104,424 | 27.42% | 120,096 | 10.80% | 135,678 | -1.93% |
| 550 BARCETTA | 314,835 | 312,967 | 0.60% | 313,619 | 0.39% | 368,140 | -14.48% | 370,317 | -14.98% |
| 456M GT & A | 65,722 | 64,803 | 1.42% | 58,659 | 12.04% | 55,818 | 17.74% | 57,688 | 13.93% |
| 575M MARANELLO | 127,403 | 126,533 | 0.69% | 128,456 | -0.82% | 129,540 | -1.65% | 128,248 | -0.66% |
| ENZO | 2,566,157 | 2,699,000 | -4.92% | 2,682,005 | -4.32% | 2,450,445 | 4.72% | 2,493,650 | 2.91% |
| 612 SCAGLIETTI | 133,899 | 161,455 | -17.07% | 184,501 | -27.43% | 102,376 | 30.79% | 110,183 | 21.52% |
| SUPERAMERICA | 501,690 | 600,700 | -16.48% | 446,900 | 12.26% | 424,100 | 18.30% | 426,274 | 17.69% |
| 599 GTB FIORANO | 178,330 | 177,935 | 0.22% | 182,922 | -2.51% | 177,042 | 0.73% | 181,381 | -1.68% |
| FF | 132,911 | 138,589 | -4.10% | 146,337 | -9.17% | 159,924 | -16.89% | 184,926 | -28.13% |
| F12berlinetta | 221,085 | 223,363 | -1.02% | 232,143 | -4.76% | 251,701 | -12.16% | 272,704 | -18.93% |
| GTC4Lusso | 232,328 | 224,345 | 3.56% | 253,248 | -8.26% | 297,536 | -21.92% | 329,943 | -29.59% |
| 246 GT | 289,780 | 315,542 | -8.16% | 326,410 | -11.22% | 330,988 | -12.45% | 293,335 | -1.21% |
| 246 GTS | 332,427 | 394,643 | -15.77% | 381,982 | -12.97% | 367,966 | -9.66% | 327,253 | 1.58% |
| 308 GT4 | 55,718 | 46,446 | 19.96% | 49,144 | 13.38% | 51,468 | 8.26% | 51,530 | 8.13% |
| 308 GTB FG | 157,038 | 169,578 | -7.39% | 183,540 | -14.44% | 184,162 | -14.73% | 199,232 | -21.18% |
| 308 GTB | 68,097 | 61,006 | 11.62% | 60,048 | 13.40% | 77,814 | -12.49% | 77,020 | -11.59% |
| 308 GTS | 63,733 | 62,490 | 1.99% | 63,563 | 0.27% | 59,125 | 7.79% | 62,853 | 1.40% |
| 308 GTSi | 55,875 | 61,329 | -8.89% | 59,483 | -6.07% | 56,833 | -1.69% | 65,169 | -14.26% |
| 308 GTB QV | 76,988 | 67,990 | 13.23% | 66,186 | 16.32% | 71,408 | 7.81% | 75,737 | 1.65% |
| 308 GTS QV | 64,497 | 66,826 | -3.49% | 79,642 | -19.02% | 73,242 | -11.94% | 66,502 | -3.01% |
| 288 GTO | 2,308,473 | 2,234,030 | 3.33% | 2,161,436 | 6.80% | 2,373,205 | -2.73% | 2,236,915 | 3.20% |
| 328 GTB | 88,022 | 91,417 | -3.71% | 92,035 | -4.36% | 103,332 | -14.82% | 85,102 | 3.43% |
| 328 GTS | 90,433 | 90,318 | 0.13% | 92,382 | -2.11% | 93,064 | -2.83% | 89,107 | 1.49% |
| 3.2 MON CAB | 39,657 | 40,822 | -2.85% | 42,482 | -6.65% | 35,239 | 12.54% | 32,908 | 20.51% |
| F40 | 1,402,729 | 1,449,640 | -3.24% | 1,408,961 | -0.44% | 1,303,352 | 7.62% | 1,183,678 | 18.51% |
| MON T CAB | 43,090 | 48,412 | -10.99% | 45,885 | -6.09% | 45,206 | -4.68% | 39,186 | 9.96% |
| 348 TB | 63,871 | 60,055 | 6.35% | 56,648 | 12.75% | 54,303 | 17.62% | 51,925 | 23.01% |
| 348 TS | 60,088 | 59,266 | 1.39% | 58,685 | 2.39% | 54,715 | 9.82% | 52,001 | 15.55% |
| 348 SPIDER | 57,800 | 67,696 | -14.62% | 66,488 | -13.07% | 64,179 | -9.94% | 55,535 | 4.08% |
| 355 BERLINETTA | 73,911 | 67,958 | 8.76% | 71,838 | 2.89% | 69,101 | 6.96% | 64,992 | 13.72% |
| 355 GTS | 78,873 | 73,440 | 7.40% | 74,904 | 5.30% | 73,538 | 7.25% | 72,592 | 8.65% |
| 355 SPIDER | 86,628 | 76,815 | 12.77% | 79,908 | 8.41% | 77,038 | 12.45% | 75,684 | 14.46% |
| 360 MODENA | 64,633 | 63,244 | 2.20% | 63,645 | 1.55% | 69,626 | -7.17% | 71,698 | -9.85% |
| 360 SPIDER | 80,786 | 79,118 | 2.11% | 82,403 | -1.96% | 87,299 | -7.46% | 89,266 | -9.50% |
| CHALLENGE STRADALE | 168,551 | 177,735 | -5.17% | 185,827 | -9.30% | 193,381 | -12.84% | 201,708 | -16.44% |
| F430 | 124,704 | 134,434 | -7.24% | 142,425 | -12.44% | 129,036 | -3.36% | 128,452 | -2.92% |
| F430 SPIDER | 148,880 | 156,231 | -4.71% | 158,894 | -6.30% | 145,740 | 2.15% | 141,515 | 5.20% |
| F430 SCUDERIA | 201,220 | 187,518 | 7.31% | 197,030 | 2.13% | 201,039 | 0.09% | 208,574 | -3.53% |
| SCUDERIA SPIDER 16M | 267,523 | 298,346 | -10.33% | 295,416 | -9.44% | 308,650 | -13.32% | 333,799 | -19.86% |
| CALIFORNIA | 99,303 | 99,874 | -0.57% | 104,010 | -4.53% | 115,907 | -14.33% | 128,346 | -22.63% |
| 458 ITALIA | 160,431 | 163,752 | -2.03% | 167,184 | -4.04% | 180,447 | -11.09% | 193,460 | -17.07% |
| 458 SPIDER | 198,164 | 191,575 | 3.44% | 195,909 | 1.15% | 211,620 | -6.36% | 225,199 | -12.00% |
| CALIFORNIA T | 147,863 | 147,565 | 0.20% | 154,552 | -4.33% | 177,502 | -16.70% | 195,344 | -24.31% |
| 488 GTB | 236,347 | 239,349 | -1.25% | 244,817 | -3.46% | 279,787 | -15.53% | 298,860 | -20.92% |
| 488 SPIDER | 281,170 | 281,195 | -0.01% | 290,033 | -3.06% | 319,786 | -12.08% | 348,627 | -19.35% |