

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4405	6 Months Ago 4318	Change from 4405	1 Yr Ago 4305	Change from 4405	2 Yrs Ago 4205	Change from 4405	3 Yrs Ago 4105	Change from 4405
250 PF CPE	635,505	629,613	0.94%	627,394	1.29%	639,611	-0.64%	653,327	-2.73%
250 GTE	438,162	419,482	4.45%	414,788	5.64%	388,027	12.92%	419,116	4.54%
250 GTL	1,663,726	1,724,178	-3.51%	1,766,733	-5.83%	2,023,455	-17.78%	2,124,243	-21.68%
330 GT 2+2	279,706	266,215	5.07%	272,365	2.70%	308,833	-9.43%	334,337	-16.34%
275 GTB	2,385,071	2,353,644	1.34%	2,403,802	-0.78%	2,180,616	9.38%	2,334,136	2.18%
330 GTC	591,785	623,836	-5.14%	658,418	-10.12%	716,277	-17.38%	858,288	-31.05%
275 GTB/4	2,867,388	2,881,627	-0.49%	2,927,926	-2.07%	3,146,876	-8.88%	2,946,867	-2.70%
365 GT 2+2	248,779	261,716	-4.94%	240,513	3.44%	298,975	-16.79%	312,728	-20.45%
365 GTB/4	671,204	682,039	-1.59%	730,802	-8.16%	789,798	-15.02%	896,717	-25.15%
365 GTS/4	2,210,324	2,153,714	2.63%	2,203,556	0.31%	2,506,394	-11.81%	2,510,241	-11.95%
365 GTC/4	240,810	258,688	-6.91%	287,690	-16.30%	359,014	-32.92%	353,990	-31.97%
365 GT4 2+2	79,194	74,513	6.28%	77,152	2.65%	70,989	11.56%	38,457	105.93%
365 GT4/BB	490,018	505,241	-3.01%	570,959	-14.18%	425,879	15.06%	374,129	30.98%
400 GT & A	32,020	32,663	-1.97%	32,325	-0.94%	38,620	-17.09%	29,499	8.55%
512 BB	335,141	296,829	12.91%	314,900	6.43%	348,613	-3.86%	369,618	-9.33%
400i GT & A	37,734	37,012	1.95%	38,131	-1.04%	40,298	-6.36%	42,478	-11.17%
512 BBi	243,901	256,892	-5.06%	298,528	-18.30%	351,229	-30.56%	362,338	-32.69%
TR 85-87	106,688	113,915	-6.34%	134,458	-20.65%	144,346	-26.09%	118,379	-9.88%
TR 88-91	126,008	126,987	-0.77%	131,726	-4.34%	150,953	-16.53%	153,411	-17.86%
412 GT & A	40,275	43,497	-7.41%	43,074	-6.50%	42,953	-6.23%	36,538	10.23%
512 TR	182,472	213,866	-14.68%	226,270	-19.36%	226,425	-19.41%	153,361	18.98%
456 GT	47,542	48,920	-2.82%	48,843	-2.66%	47,662	-0.25%	44,977	5.70%
F512 M	427,462	421,640	1.38%	425,318	0.50%	522,686	-18.22%	261,965	63.18%
F50	2,079,539	2,087,469	-0.38%	2,074,824	0.23%	1,847,230	12.58%	1,679,979	23.78%
550M	120,624	133,433	-9.60%	134,512	-10.32%	147,574	-18.26%	81,893	47.29%
550 BARCETTA	384,245	374,965	2.47%	379,258	1.31%	468,390	-17.96%	228,774	67.96%
456M GT & A	55,564	57,382	-3.17%	57,085	-2.66%	56,229	-1.18%	53,484	3.89%
575M MARANELLO	129,506	127,921	1.24%	127,458	1.61%	120,139	7.80%	102,379	26.50%
ENZO	2,484,930	2,515,395	-1.21%	2,434,693	2.06%	2,075,440	19.73%	1,685,767	47.41%
612 SCAGLIETTI	103,915	104,004	-0.09%	115,297	-9.87%	132,541	-21.60%	117,227	-11.36%
SUPERAMERICA	405,497	419,873	-3.42%	453,684	-10.62%	471,328	-13.97%	356,823	13.64%
599 GTB FIORANO	177,535	179,826	-1.27%	184,424	-3.74%	192,431	-7.74%	186,591	-4.85%
FF	164,031	171,920	-4.59%	193,741	-15.33%	219,120	-25.14%	237,758	-31.01%
F12berlinetta	259,407	271,176	-4.34%	276,781	-6.28%	337,941	-23.24%	366,056	-29.13%
246 GT	318,452	299,653	6.27%	296,066	7.56%	310,141	2.68%	345,164	-7.74%
246 GTS	348,613	322,065	8.24%	335,254	3.98%	364,867	-4.45%	403,785	-13.66%
308 GT4	53,249	53,641	-0.73%	47,198	12.82%	44,646	19.27%	32,051	66.14%
308 GTB FG	184,527	195,555	-5.64%	198,343	-6.97%	206,890	-10.81%	148,179	24.53%
308 GTB	79,042	81,872	-3.46%	107,939	-26.77%	94,815	-16.64%	52,183	51.47%
308 GTS	55,873	59,480	-6.06%	64,441	-13.30%	68,264	-18.15%	44,308	26.10%
308 GTSi	57,057	62,943	-9.35%	65,912	-13.43%	69,878	-18.35%	53,772	6.11%
308 GTB QV	73,420	72,976	0.61%	75,438	-2.68%	63,972	14.77%	50,405	45.66%
308 GTS QV	70,511	66,990	5.26%	66,920	5.37%	65,688	7.34%	62,523	12.78%
MON QV CPE	31,993	31,804	0.59%	31,852	0.44%	29,753	7.53%	26,773	19.50%
MON QV CAB	30,625	33,086	-7.44%	30,763	-0.45%	32,874	-6.84%	30,914	-0.93%
288 GTO	2,322,238	2,247,571	3.32%	2,257,556	2.87%	2,290,649	1.38%	2,140,942	8.47%
328 GTB	102,935	87,927	17.07%	83,240	23.66%	82,990	24.03%	46,695	120.44%
328 GTS	95,049	90,327	5.23%	88,838	6.99%	81,654	16.40%	60,112	58.12%
3.2 MON CPE	33,539	34,264	-2.12%	33,816	-0.82%	33,675	-0.40%	31,766	5.58%
3.2 MON CAB	32,379	33,065	-2.07%	33,150	-2.33%	36,943	-12.35%	34,321	-5.66%
F40	1,266,041	1,210,685	4.57%	1,212,028	4.46%	1,419,200	-10.79%	1,427,731	-11.32%
MON T CPE	35,648	36,417	-2.11%	36,624	-2.66%	38,715	-7.92%	36,767	-3.04%
MON T CAB	44,140	41,131	7.32%	39,555	11.59%	43,175	2.24%	39,436	11.93%
348 TB	53,256	52,011	2.39%	50,700	5.04%	50,571	5.31%	46,756	13.90%
348 TS	52,164	53,102	-1.77%	52,102	0.12%	53,509	-2.51%	45,405	14.89%
348 SPIDER	64,023	60,457	5.90%	54,074	18.40%	50,617	26.49%	46,762	36.91%
355 BERLINETTA	68,260	66,842	2.12%	64,574	5.71%	59,654	14.43%	59,205	15.29%
355 GTS	72,125	72,590	-0.64%	71,868	0.36%	66,722	8.10%	62,468	15.46%
355 SPIDER	77,774	76,391	1.81%	73,580	5.70%	67,891	14.56%	65,531	18.68%
360 MODENA	70,833	71,229	-0.56%	71,942	-1.54%	75,576	-6.28%	76,881	-7.87%
360 SPIDER	86,717	88,775	-2.32%	89,778	-3.41%	95,704	-9.39%	95,795	-9.48%
CHALLENGE STRADALE	198,012	202,781	-2.35%	202,107	-2.03%	212,335	-6.75%	140,692	40.74%
F430	129,639	129,214	0.33%	126,292	2.65%	120,117	7.93%	119,864	8.16%
F430 SPIDER	142,409	145,138	-1.88%	139,583	2.02%	136,214	4.55%	137,550	3.53%
F430 SCUDERIA	205,826	209,613	-1.81%	207,224	-0.67%	206,397	-0.28%	176,283	16.76%
SCUDERIA SPIDER 16M	302,642	320,054	-5.44%	328,326	-7.82%	302,352	0.10%	294,289	2.84%
CALIFORNIA	118,192	126,667	-6.69%	128,105	-7.74%	145,791	-18.93%	161,551	-26.84%
458 ITALIA	185,663	190,550	-2.56%	195,376	-4.97%	209,996	-11.59%	225,303	-17.59%
458 SPIDER	213,971	218,921	-2.26%	228,126	-6.20%	257,289	-16.84%	282,030	-24.13%