

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4613	6 Months Ago 4526	Change from 4613	1 Yr Ago 4513	Change from 4613	2 Yrs Ago 4413	Change from 4613	3 Yrs Ago 4313	Change from 4613
250 PF CPE	595,639	564,403	5.53%	565,307	5.37%	606,775	-1.84%	637,946	-6.63%
250 GTE	382,329	378,640	0.97%	383,527	-0.31%	433,102	-11.72%	413,961	-7.64%
250 GTL	1,306,622	1,644,808	-20.56%	1,603,595	-18.52%	1,662,284	-21.40%	1,763,103	-25.89%
330 GT 2+2	228,738	240,235	-4.79%	253,246	-9.68%	271,016	-15.60%	270,103	-15.31%
275 GTB	1,907,428	2,047,683	-6.85%	2,023,182	-5.72%	2,247,630	-15.14%	2,351,480	-18.88%
330 GTC	510,259	524,286	-2.68%	540,691	-5.63%	578,734	-11.83%	664,080	-23.16%
275 GTB/4	2,422,751	2,923,538	-17.13%	2,988,994	-18.94%	2,963,664	-18.25%	2,919,107	-17.00%
365 GT 2+2	197,784	209,216	-5.46%	217,635	-9.12%	239,881	-17.55%	262,772	-24.73%
365 GTB/4	556,673	588,458	-5.40%	675,477	-17.59%	648,956	-14.22%	688,909	-19.19%
365 GTS/4	2,064,273	2,210,400	-6.61%	2,289,640	-9.84%	2,232,403	-7.53%	2,144,523	-3.74%
365 GTC/4	229,196	224,752	1.98%	226,122	1.36%	242,995	-5.68%	277,437	-17.39%
365 GT4 2+2	70,792	92,772	-23.69%	97,342	-27.27%	82,648	-14.35%	74,643	-5.16%
365 GT4/BB	362,730	345,650	4.94%	350,756	3.41%	456,686	-20.57%	543,200	-33.22%
400 GT & A	34,968	38,831	-9.95%	38,050	-8.10%	32,426	7.84%	32,323	8.18%
512 BB	243,965	326,640	-25.31%	265,469	-8.10%	351,002	-30.49%	295,286	-17.38%
400i GT & A	47,310	48,189	-1.82%	52,302	-9.54%	45,379	4.26%	36,576	29.35%
512 BBi	248,512	261,156	-4.84%	261,698	-5.04%	233,073	6.62%	272,066	-8.66%
TR 85-87	130,134	138,638	-6.13%	140,692	-7.50%	101,824	27.80%	120,828	7.70%
TR 88-91	116,474	123,497	-5.69%	148,572	-21.60%	126,042	-7.59%	131,300	-11.29%
412 GT & A	51,012	65,324	-21.91%	67,329	-24.23%	46,152	10.53%	42,450	20.17%
512 TR	174,068	187,329	-7.08%	199,660	-12.82%	187,804	-7.31%	220,125	-20.92%
456 GT	51,012	49,648	2.75%	47,901	6.49%	48,040	6.19%	48,405	5.39%
F512 M	303,456	324,310	-6.43%	352,192	-13.84%	439,247	-30.91%	424,445	-28.51%
F50	2,173,825	2,347,953	-7.42%	2,457,929	-11.56%	2,109,318	3.06%	2,084,340	4.29%
550M	129,880	113,113	14.82%	104,107	24.76%	122,384	6.12%	137,083	-5.25%
550 BARCHETTA	312,757	312,927	-0.05%	313,150	-0.13%	358,773	-12.83%	370,742	-15.64%
456M GT & A	65,212	67,385	-3.22%	58,732	11.03%	55,858	16.75%	57,793	12.84%
575M MARANELLO	128,959	127,855	0.86%	129,376	-0.32%	128,523	0.34%	128,829	0.10%
ENZO	2,536,641	2,688,286	-5.64%	2,687,495	-5.61%	2,454,161	3.36%	2,501,360	1.41%
612 SCAGLIETTI	134,083	160,244	-16.33%	188,975	-29.05%	102,090	31.34%	107,740	24.45%
SUPERAMERICA	504,244	598,707	-15.78%	506,445	-0.43%	436,271	15.58%	417,454	20.79%
599 GTB FIORANO	181,482	177,689	2.13%	183,906	-1.32%	177,443	2.28%	180,980	0.28%
FF	132,301	137,265	-3.62%	144,013	-8.13%	158,723	-16.65%	176,234	-24.93%
F12berlinetta	219,833	222,510	-1.20%	228,050	-3.60%	247,766	-11.27%	273,862	-19.73%
GTC4Lusso	232,686	223,578	4.07%	245,895	-5.37%	290,895	-20.01%	326,861	-28.81%
246 GT	284,557	326,759	-12.92%	325,670	-12.62%	330,196	-13.82%	296,303	-3.96%
246 GTS	330,394	385,572	-14.31%	390,850	-15.47%	363,121	-9.01%	324,120	1.94%
308 GT4	55,453	47,952	15.64%	49,119	12.90%	53,646	3.37%	53,307	4.03%
308 GTB FG	154,330	169,050	-8.71%	182,277	-15.33%	187,939	-17.88%	198,248	-22.15%
308 GTB	66,886	63,403	5.49%	60,174	11.15%	73,539	-9.05%	74,347	-10.04%
308 GTS	64,171	62,207	3.16%	64,872	-1.08%	63,643	0.83%	60,907	5.36%
308 GTSi	55,178	62,418	-11.60%	59,729	-7.62%	56,053	-1.56%	64,043	-13.84%
308 GTB QV	77,618	69,217	12.14%	66,421	16.86%	71,074	9.21%	75,909	2.25%
308 GTS QV	63,923	66,095	-3.29%	78,002	-18.05%	73,992	-13.61%	66,648	-4.09%
288 GTO	2,325,781	2,291,988	1.47%	2,165,700	7.39%	2,446,249	-4.92%	2,245,120	3.59%
328 GTB	89,134	91,424	-2.50%	92,342	-3.47%	103,431	-13.82%	85,847	3.83%
328 GTS	91,418	90,043	1.53%	90,557	0.95%	93,484	-2.21%	90,442	1.08%
3.2 MON CAB	39,072	40,727	-4.06%	41,908	-6.77%	35,772	9.23%	32,841	18.97%
F40	1,396,484	1,439,876	-3.01%	1,394,344	0.15%	1,317,702	5.98%	1,201,273	16.25%
MON T CAB	46,634	48,967	-4.76%	46,109	1.14%	45,584	2.30%	38,953	19.72%
348 TB	63,207	60,634	4.24%	58,328	8.36%	54,893	15.15%	52,273	20.92%
348 TS	61,854	58,372	5.97%	59,803	3.43%	56,620	9.24%	52,687	17.40%
348 SPIDER	58,593	66,768	-12.24%	66,151	-11.43%	62,033	-5.55%	57,853	1.28%
355 BERLINETTA	76,369	68,221	11.94%	72,646	5.12%	69,355	10.11%	65,385	16.80%
355 GTS	78,191	74,503	4.95%	75,272	3.88%	73,691	6.11%	72,924	7.22%
355 SPIDER	87,796	79,427	10.54%	81,853	7.26%	75,885	15.70%	76,238	15.16%
360 MODENA	63,286	63,549	-0.41%	62,238	1.68%	68,480	-7.58%	71,632	-11.65%
360 SPIDER	79,835	79,432	0.51%	81,682	-2.26%	86,739	-7.96%	89,187	-10.49%
CHALLENGE STRADALE	160,155	176,883	-9.46%	182,065	-12.03%	194,616	-17.71%	202,423	-20.88%
F430	121,552	133,488	-8.94%	146,023	-16.76%	130,063	-6.54%	129,429	-6.09%
F430 SPIDER	143,600	155,033	-7.37%	163,716	-12.29%	148,585	-3.35%	142,354	0.88%
F430 SCUDERIA	194,561	188,873	3.01%	196,689	-1.08%	199,398	-2.43%	209,773	-7.25%
SCUDERIA SPIDER 16M	269,202	283,735	-5.12%	298,811	-9.91%	308,086	-12.62%	330,249	-18.49%
CALIFORNIA	100,425	99,110	1.33%	103,762	-3.22%	114,233	-12.09%	127,604	-21.30%
458 ITALIA	159,763	162,275	-1.55%	165,623	-3.54%	177,276	-9.88%	191,256	-16.47%
458 SPIDER	196,354	192,003	2.27%	194,661	0.87%	208,059	-5.63%	221,698	-11.43%
CALIFORNIA T	147,606	148,813	-0.81%	151,328	-2.46%	174,299	-15.31%	196,101	-24.73%
488 GTB	237,497	239,517	-0.84%	242,045	-1.88%	277,472	-14.41%	296,796	-19.98%
488 SPIDER	280,593	281,010	-0.15%	288,295	-2.67%	312,511	-10.21%	343,071	-18.21%