

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4415	6 Months Ago 4402	Change from 4415	1 Yr Ago 4315	Change from 4415	2 Yrs Ago 4215	Change from 4415	3 Yrs Ago 4115	Change from 4415
250 PF CPE	607,614	639,362	-4.97%	635,021	-4.32%	598,792	1.47%	739,872	-17.88%
250 GTE	427,566	430,784	-0.75%	416,068	2.76%	362,493	17.95%	412,086	3.76%
250 GTL	1,604,629	1,672,253	-4.04%	1,755,683	-8.60%	1,828,648	-12.25%	2,235,195	-28.21%
330 GT 2+2	263,480	265,465	-0.75%	269,093	-2.09%	277,813	-5.16%	342,714	-23.12%
275 GTB	2,246,859	2,388,050	-5.91%	2,355,953	-4.63%	2,197,851	2.23%	2,369,412	-5.17%
330 GTC	577,429	588,047	-1.81%	654,676	-11.80%	680,241	-15.11%	795,243	-27.39%
275 GTB/4	2,867,228	2,873,011	-0.20%	2,910,391	-1.48%	3,201,050	-10.43%	3,132,308	-8.46%
365 GT 2+2	242,916	252,698	-3.87%	263,229	-7.72%	277,054	-12.32%	306,850	-20.84%
365 GTB/4	667,283	668,916	-0.24%	682,816	-2.27%	777,661	-14.19%	846,335	-21.16%
365 GTS/4	2,240,822	2,214,644	1.18%	2,145,023	4.47%	2,469,617	-9.26%	2,937,823	-23.73%
365 GTC/4	234,591	240,567	-2.48%	271,177	-13.49%	308,517	-23.96%	366,057	-35.91%
365 GT4 2+2	84,443	76,388	10.54%	73,968	14.16%	78,875	7.06%	48,184	75.25%
365 GT4/BB	453,650	491,602	-7.72%	533,019	-14.89%	396,692	14.36%	457,588	-0.86%
400 GT & A	33,098	32,003	3.42%	32,519	1.78%	38,496	-14.02%	33,062	0.11%
512 BB	341,547	331,846	2.92%	293,571	16.34%	344,191	-0.77%	376,594	-9.31%
400i GT & A	42,391	38,383	10.44%	36,423	16.39%	41,498	2.15%	42,023	0.88%
512 BBi	231,325	254,321	-9.04%	266,875	-13.32%	323,598	-28.51%	365,109	-36.64%
TR 85-87	106,814	107,001	-0.17%	119,353	-10.51%	142,106	-24.83%	140,004	-23.71%
TR 88-91	124,848	125,891	-0.83%	129,817	-3.83%	135,363	-7.77%	152,521	-18.14%
412 GT & A	46,460	43,267	7.38%	42,813	8.52%	44,534	4.32%	38,782	19.80%
512 TR	181,057	189,948	-4.68%	218,205	-17.02%	232,476	-22.12%	224,566	-19.37%
456 GT	48,674	49,132	-0.93%	48,643	0.06%	48,468	0.43%	46,826	3.95%
F512 M	429,089	425,212	0.91%	422,219	1.63%	464,275	-7.58%	498,974	-14.01%
F50	2,094,855	2,068,703	1.26%	2,085,035	0.47%	1,897,722	10.39%	1,786,317	17.27%
550M	119,508	124,262	-3.83%	136,591	-12.51%	144,194	-17.12%	96,349	24.04%
550 BARCETTA	364,208	383,091	-4.93%	370,279	-1.64%	428,029	-14.91%	459,326	-20.71%
456M GT & A	56,005	55,431	1.04%	57,804	-3.11%	54,737	2.32%	53,664	4.36%
575M MARANELLO	128,404	127,865	0.42%	128,645	-0.19%	125,840	2.04%	108,787	18.03%
ENZO	2,480,223	2,485,368	-0.21%	2,507,263	-1.08%	2,128,614	16.52%	1,788,626	38.67%
612 SCAGLIETTI	106,037	103,187	2.76%	106,050	-0.01%	128,202	-17.29%	123,154	-13.90%
SUPERAMERICA	434,178	400,854	8.31%	419,195	3.57%	461,858	-5.99%	443,440	-2.09%
599 GTB FIORANO	178,608	175,631	1.70%	180,699	-1.16%	193,735	-7.81%	197,020	-9.35%
FF	159,812	166,436	-3.98%	172,699	-7.46%	213,901	-25.29%	231,880	-31.08%
F12berlinetta	245,038	263,897	-7.15%	274,108	-10.61%	331,172	-26.01%	363,720	-32.63%
246 GT	318,007	312,592	1.73%	297,761	6.80%	304,119	4.57%	355,555	-10.56%
246 GTS	348,974	339,363	2.83%	322,775	8.12%	363,661	-4.04%	392,253	-11.03%
308 GT4	54,336	52,010	4.47%	53,497	1.57%	42,868	26.75%	37,830	43.63%
308 GTB FG	184,773	189,878	-2.69%	197,570	-6.48%	213,465	-13.44%	240,403	-23.14%
308 GTB	70,202	81,549	-13.91%	75,777	-7.36%	84,144	-16.57%	70,839	-0.90%
308 GTS	63,697	57,844	10.12%	59,964	6.23%	66,488	-4.20%	58,868	8.20%
308 GTSi	54,989	59,501	-7.58%	63,738	-13.73%	67,697	-18.77%	62,571	-12.12%
308 GTB QV	73,987	71,505	3.47%	74,727	-0.99%	74,067	-0.11%	59,714	23.90%
308 GTS QV	71,064	70,549	0.73%	67,009	6.05%	62,567	13.58%	68,489	3.76%
MON QV CPE	30,773	32,152	-4.29%	31,707	-2.95%	30,317	1.50%	27,199	13.14%
MON QV CAB	30,954	31,773	-2.58%	33,203	-6.77%	32,238	-3.98%	31,900	-2.97%
288 GTO	2,448,787	2,284,011	7.21%	2,246,945	8.98%	2,259,644	8.37%	2,375,792	3.07%
328 GTB	102,125	96,696	5.61%	86,213	18.46%	78,588	29.95%	77,219	32.25%
328 GTS	93,429	96,460	-3.14%	90,766	2.93%	89,061	4.90%	78,086	19.65%
3.2 MON CPE	34,961	34,019	2.77%	34,255	2.06%	32,365	8.02%	31,453	11.15%
3.2 MON CAB	34,431	32,882	4.71%	32,913	4.61%	37,568	-8.35%	34,739	-0.89%
F40	1,297,112	1,264,111	2.61%	1,204,529	7.69%	1,428,333	-9.19%	1,529,460	-15.19%
MON T CPE	39,119	36,119	8.31%	36,407	7.45%	39,264	-0.37%	38,991	0.33%
MON T CAB	45,073	44,214	1.94%	39,627	13.74%	43,214	4.30%	44,763	0.69%
348 TB	54,358	52,838	2.88%	52,212	4.11%	51,313	5.93%	49,032	10.86%
348 TS	56,089	51,936	8.00%	53,039	5.75%	52,007	7.85%	46,952	19.46%
348 SPIDER	61,138	62,067	-1.50%	59,382	2.96%	50,602	20.82%	48,425	26.25%
355 BERLINETTA	69,077	68,192	1.30%	65,884	4.85%	62,613	10.32%	62,401	10.70%
355 GTS	73,215	72,035	1.64%	72,950	0.36%	69,049	6.03%	64,000	14.40%
355 SPIDER	75,738	77,186	-1.88%	76,409	-0.88%	68,414	10.71%	66,722	13.51%
360 MODENA	68,553	70,945	-3.37%	71,549	-4.19%	76,346	-10.21%	77,676	-11.74%
360 SPIDER	86,663	85,902	0.89%	89,151	-2.79%	96,352	-10.06%	101,258	-14.41%
CHALLENGE STRADALE	196,557	197,977	-0.72%	202,901	-3.13%	209,244	-6.06%	169,163	16.19%
F430	131,145	128,923	1.72%	129,631	1.17%	121,919	7.57%	120,981	8.40%
F430 SPIDER	147,671	144,405	2.26%	143,629	2.81%	138,185	6.86%	138,355	6.73%
F430 SCUDERIA	199,168	204,699	-2.70%	210,221	-5.26%	209,051	-4.73%	185,227	7.53%
SCUDERIA SPIDER 16M	309,201	301,850	2.44%	327,985	-5.73%	314,430	-1.66%	226,489	36.52%
CALIFORNIA	112,788	119,960	-5.98%	127,310	-11.41%	138,180	-18.38%	157,790	-28.52%
458 ITALIA	176,543	185,497	-4.83%	190,490	-7.32%	206,309	-14.43%	224,118	-21.23%
458 SPIDER	206,456	214,557	-3.78%	219,804	-6.07%	247,993	-16.75%	280,490	-26.39%