

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4625	6 Months Ago 4611	Change from 4625	1 Yr Ago 4525	Change from 4625	2 Yrs Ago 4425	Change from 4625	3 Yrs Ago 4325	Change from 4625
250 PF CPE	585,255	596,306	-1.85%	562,080	4.12%	599,499	-2.38%	636,116	-8.00%
250 GTE	384,591	379,379	1.37%	385,362	-0.20%	403,520	-4.69%	427,988	-10.14%
250 GTL	1,503,730	1,307,554	15.00%	1,696,578	-11.37%	1,439,756	4.44%	1,703,639	-11.73%
330 GT 2+2	234,266	227,975	2.76%	244,695	-4.26%	248,309	-5.66%	258,042	-9.21%
275 GTB	1,999,855	1,909,530	4.73%	2,048,378	-2.37%	2,133,726	-6.27%	2,374,509	-15.78%
330 GTC	524,574	510,843	2.69%	532,147	-1.42%	576,629	-9.03%	582,463	-9.94%
275 GTB/4	2,493,794	2,441,682	2.13%	2,920,933	-14.62%	2,632,545	-5.27%	2,878,718	-13.37%
365 GT 2+2	200,613	197,876	1.38%	209,031	-4.03%	234,814	-14.57%	257,714	-22.16%
365 GTB/4	566,939	556,316	1.91%	593,846	-4.53%	675,935	-16.13%	673,159	-15.78%
365 GTS/4	2,050,754	2,064,710	-0.68%	2,212,067	-7.29%	2,245,016	-8.65%	2,214,465	-7.39%
365 GTC/4	233,062	229,431	1.58%	223,671	4.20%	220,545	5.68%	243,600	-4.33%
365 GT4 2+2	68,328	70,978	-3.73%	94,973	-28.06%	82,898	-17.58%	76,388	-10.55%
365 GT4/BB	345,909	366,461	-5.61%	346,692	-0.23%	445,970	-22.44%	488,016	-29.12%
400 GT & A	36,367	34,921	4.14%	38,656	-5.92%	34,589	5.14%	31,983	13.71%
512 BB	242,278	244,427	-0.88%	311,404	-22.20%	279,983	-13.47%	332,532	-27.14%
400i GT & A	62,532	46,556	34.32%	48,227	29.66%	40,713	53.59%	40,059	56.10%
512 BBi	237,236	248,446	-4.51%	259,117	-8.44%	234,884	1.00%	253,003	-6.23%
TR 85-87	140,928	126,855	11.09%	142,096	-0.82%	95,356	47.79%	106,274	32.61%
TR 88-91	122,892	114,088	7.72%	125,175	-1.82%	124,197	-1.05%	125,343	-1.96%
412 GT & A	54,551	52,594	3.72%	63,390	-13.94%	53,303	2.34%	44,416	22.82%
512 TR	188,084	169,131	11.21%	187,285	0.43%	172,875	8.80%	193,850	-2.97%
456 GT	53,854	50,436	6.78%	49,702	8.35%	48,183	11.77%	49,784	8.18%
F512 M	324,731	300,293	8.14%	328,750	-1.22%	423,045	-23.24%	422,914	-23.22%
F50	2,264,154	2,175,936	4.05%	2,339,663	-3.23%	2,076,641	9.03%	2,069,727	9.39%
550M	122,704	130,925	-6.28%	116,922	4.95%	114,143	7.50%	126,494	-3.00%
550 BARCHETTA	320,523	313,036	2.39%	312,890	2.44%	363,080	-11.72%	382,979	-16.31%
456M GT & A	67,242	65,446	2.74%	66,809	0.65%	55,473	21.22%	55,519	21.12%
575M MARANELLO	134,185	128,071	4.77%	127,696	5.08%	127,787	5.01%	127,285	5.42%
ENZO	2,618,118	2,535,921	3.24%	2,691,857	-2.74%	2,502,917	4.60%	2,501,053	4.68%
612 SCAGLIETTI	133,308	134,277	-0.72%	160,631	-17.01%	107,052	24.53%	102,914	29.53%
SUPERAMERICA	323,825	496,331	-34.76%	600,150	-46.04%	404,179	-19.88%	399,248	-18.89%
599 GTB FIORANO	184,551	180,669	2.15%	178,245	3.54%	177,550	3.94%	176,321	4.67%
FF	134,143	132,481	1.25%	137,718	-2.60%	158,112	-15.16%	169,280	-20.76%
F12berlinetta	228,153	220,404	3.52%	223,075	2.28%	238,174	-4.21%	266,804	-14.49%
GTC4Lusso	243,743	232,916	4.65%	223,846	8.89%	266,471	-8.53%	314,176	-22.42%
246 GT	288,661	284,980	1.29%	322,448	-10.48%	316,968	-8.93%	299,198	-3.52%
246 GTS	348,654	330,648	5.45%	385,896	-9.65%	340,831	2.30%	337,072	3.44%
308 GT4	52,143	56,307	-7.40%	47,100	10.71%	53,398	-2.35%	52,818	-1.28%
308 GTB FG	160,986	155,275	3.68%	169,050	-4.77%	172,427	-6.64%	189,946	-15.25%
308 GTB	73,730	67,467	9.28%	62,432	18.10%	68,134	8.21%	83,077	-11.25%
308 GTS	65,995	63,763	3.50%	62,246	6.02%	62,003	6.44%	58,583	12.65%
308 GTSi	58,386	55,184	5.80%	62,034	-5.88%	58,027	0.62%	60,727	-3.85%
308 GTB QV	80,004	77,314	3.48%	68,799	16.29%	72,912	9.73%	70,035	14.23%
308 GTS QV	70,789	63,788	10.98%	65,919	7.39%	73,697	-3.95%	69,772	1.46%
288 GTO	2,336,900	2,322,877	0.60%	2,274,279	2.75%	2,408,548	-2.97%	2,255,245	3.62%
328 GTB	93,799	88,497	5.99%	91,601	2.40%	95,964	-2.26%	94,706	-0.96%
328 GTS	93,640	90,815	3.11%	89,448	4.69%	91,554	2.28%	94,602	-1.02%
3.2 MON CAB	41,821	39,419	6.09%	40,727	2.69%	32,301	29.47%	33,193	25.99%
F40	1,611,552	1,400,236	15.09%	1,445,828	11.46%	1,257,012	28.20%	1,267,675	27.13%
MON T CAB	45,707	45,451	0.56%	48,861	-6.46%	44,243	3.31%	44,270	3.25%
348 TB	64,587	63,077	2.39%	60,546	6.67%	53,960	19.69%	52,615	22.75%
348 TS	62,768	61,042	2.83%	58,627	7.06%	54,191	15.83%	51,700	21.41%
348 SPIDER	57,832	58,438	-1.04%	67,363	-14.15%	59,800	-3.29%	62,103	-6.88%
355 BERLINETTA	78,485	75,394	4.10%	68,043	15.35%	69,099	13.58%	68,697	14.25%
355 GTS	81,124	78,476	3.37%	73,971	9.67%	72,732	11.54%	72,024	12.63%
355 SPIDER	89,269	87,241	2.32%	78,788	13.30%	74,022	20.60%	76,750	16.31%
360 MODENA	63,320	63,710	-0.61%	63,440	-0.19%	68,863	-8.05%	70,905	-10.70%
360 SPIDER	81,381	80,173	1.51%	79,400	2.49%	84,791	-4.02%	86,328	-5.73%
CHALLENGE STRADALE	178,603	162,096	10.18%	177,180	0.80%	197,454	-9.55%	199,745	-10.58%
F430	117,764	123,487	-4.63%	133,455	-11.76%	131,939	-10.74%	128,899	-8.64%
F430 SPIDER	136,715	146,919	-6.95%	155,827	-12.26%	149,115	-8.32%	145,888	-6.29%
430 SCUDERIA	193,842	196,241	-1.22%	188,077	3.07%	200,383	-3.26%	204,180	-5.06%
SCUDERIA SPIDER 16M	279,204	268,452	4.01%	288,605	-3.26%	291,475	-4.21%	299,223	-6.69%
CALIFORNIA	111,075	100,378	10.66%	99,528	11.60%	109,196	1.72%	121,738	-8.76%
458 ITALIA	167,179	160,091	4.43%	162,721	2.74%	174,897	-4.41%	186,094	-10.16%
458 SPIDER	205,062	197,336	3.92%	192,176	6.71%	205,308	-0.12%	215,664	-4.92%
CALIFORNIA T	163,378	147,620	10.67%	148,196	10.24%	166,241	-1.72%	182,240	-10.35%
488 GTB	252,145	236,699	6.53%	239,737	5.18%	258,984	-2.64%	286,792	-12.08%
488 SPIDER	296,293	281,321	5.32%	281,324	5.32%	302,123	-1.93%	329,697	-10.13%