

**FERRARI MARKET LETTER ASKING PRICE INDEX**

	<b>Now 4602</b>	<b>6 Months Ago 4515</b>	<b>Change from 4602</b>	<b>1 Yr Ago 4502</b>	<b>Change from 4602</b>	<b>2 Yrs Ago 4402</b>	<b>Change from 4602</b>	<b>3 Yrs Ago 4302</b>	<b>Change from 4602</b>
250 PF CPE	577,861	565,540	2.18%	587,706	-1.68%	639,362	-9.62%	628,615	-8.07%
250 GTE	373,313	384,948	-3.02%	393,617	-5.16%	430,784	-13.34%	410,676	-9.10%
250 GTL	1,427,532	1,598,517	-10.70%	1,440,709	-0.91%	1,672,253	-14.63%	1,768,801	-19.29%
330 GT 2+2	230,233	253,863	-9.31%	248,517	-7.36%	265,465	-13.27%	276,576	-16.76%
275 GTB	1,974,739	2,014,370	-1.97%	2,053,119	-3.82%	2,388,050	-17.31%	2,421,815	-18.46%
330 GTC	510,688	552,493	-7.57%	553,236	-7.69%	588,047	-13.16%	668,352	-23.59%
275 GTB/4	2,771,448	2,984,629	-7.14%	2,637,055	5.10%	2,873,011	-3.54%	3,004,208	-7.75%
365 GT 2+2	207,324	216,958	-4.44%	234,858	-11.72%	252,698	-17.96%	244,590	-15.24%
365 GTB/4	565,212	673,564	-16.09%	660,431	-14.42%	668,916	-15.50%	738,406	-23.46%
365 GTS/4	2,119,740	2,276,528	-6.89%	2,239,793	-5.36%	2,214,644	-4.29%	2,220,741	-4.55%
365 GTC/4	228,054	227,324	0.32%	219,567	3.87%	240,567	-5.20%	289,552	-21.24%
365 GT4 2+2	80,950	93,915	-13.81%	78,256	3.44%	76,388	5.97%	81,818	-1.06%
365 GT4/BB	358,785	350,933	2.24%	432,520	-17.05%	491,602	-27.02%	558,617	-35.77%
400 GT & A	37,062	38,100	-2.72%	35,588	4.14%	32,003	15.81%	33,792	9.68%
512 BB	294,837	264,196	11.60%	276,593	6.60%	331,846	-11.15%	329,609	-10.55%
400i GT & A	47,081	51,377	-8.36%	46,321	1.64%	38,383	22.66%	39,717	18.54%
512 BBi	260,637	260,323	0.12%	247,499	5.31%	254,321	2.48%	309,974	-15.92%
TR 85-87	123,533	142,611	-13.38%	96,426	28.11%	107,001	15.45%	137,641	-10.25%
TR 88-91	118,091	136,569	-13.53%	120,984	-2.39%	125,891	-6.20%	131,405	-10.13%
412 GT & A	66,291	63,884	3.77%	56,611	17.10%	43,267	53.21%	44,765	48.09%
512 TR	176,432	197,938	-10.87%	180,555	-2.28%	189,948	-7.12%	239,356	-26.29%
456 GT	49,580	47,775	3.78%	47,430	4.53%	49,132	0.91%	48,568	2.08%
F512 M	318,771	331,250	-3.77%	418,451	-23.82%	425,212	-25.03%	423,630	-24.75%
F50	2,317,092	2,398,475	-3.39%	2,126,596	8.96%	2,068,703	12.01%	2,004,998	15.57%
550M	107,641	104,975	2.54%	113,432	-5.11%	124,262	-13.38%	136,427	-21.10%
550 BARCHETTA	316,434	312,317	1.32%	348,434	-9.18%	383,091	-17.40%	397,959	-20.49%
456M GT & A	65,463	58,878	11.18%	56,040	16.81%	55,431	18.10%	55,893	17.12%
575M MARANELLO	128,175	128,865	-0.54%	128,580	-0.31%	127,865	0.24%	126,961	0.96%
ENZO	2,664,520	2,692,743	-1.05%	2,558,944	4.13%	2,485,368	7.21%	2,291,606	16.27%
612 SCAGLIETTI	140,128	171,739	-18.41%	116,762	20.01%	103,187	35.80%	122,539	14.35%
SUPERAMERICA	590,428	565,325	4.44%	410,196	43.94%	400,854	47.29%	465,961	26.71%
599 GTB FIORANO	174,322	184,145	-5.33%	178,556	-2.37%	175,631	-0.75%	189,434	-7.98%
FF	136,484	142,269	-4.07%	154,712	-11.78%	166,436	-18.00%	192,016	-28.92%
F12berlinetta	222,408	225,842	-1.52%	236,457	-5.94%	263,897	-15.72%	282,031	-21.14%
GTC4Lusso	233,229	241,462	-3.41%	260,773	-10.56%	308,657	-24.44%	N/A	N/A
246 GT	318,023	319,273	-0.39%	316,106	0.61%	312,592	1.74%	301,852	5.36%
246 GTS	362,486	399,641	-9.30%	352,731	2.77%	339,363	6.81%	343,226	5.61%
308 GT4	50,790	49,362	2.89%	51,683	-1.73%	52,010	-2.35%	47,194	7.62%
308 GTB FG	165,007	179,335	-7.99%	168,593	-2.13%	189,878	-13.10%	197,659	-16.52%
308 GTB	65,039	60,404	7.67%	64,542	0.77%	81,549	-20.25%	119,683	-45.66%
308 GTS	61,582	64,428	-4.42%	62,331	-1.20%	57,844	6.46%	65,093	-5.39%
308 GTSi	62,422	60,446	3.27%	59,272	5.31%	59,501	4.91%	66,717	-6.44%
308 GTB QV	70,875	67,189	5.49%	70,188	0.98%	71,505	-0.88%	74,652	-5.06%
308 GTS QV	66,578	77,463	-14.05%	73,575	-9.51%	70,549	-5.63%	65,679	1.37%
288 GTO	2,271,807	2,168,543	4.76%	2,342,810	-3.03%	2,284,011	-0.53%	2,270,356	0.06%
328 GTB	90,243	92,573	-2.52%	93,733	-3.72%	96,696	-6.67%	81,582	10.62%
328 GTS	90,414	89,697	0.80%	91,020	-0.67%	96,460	-6.27%	87,106	3.80%
3.2 MON CAB	40,451	40,841	-0.95%	34,619	16.85%	32,882	23.02%	33,900	19.32%
F40	1,411,349	1,384,600	1.93%	1,273,132	10.86%	1,264,111	11.65%	1,295,761	8.92%
MON T CAB	48,539	46,197	5.07%	44,747	8.47%	44,214	9.78%	39,859	21.78%
348 TB	60,409	59,404	1.69%	54,457	10.93%	52,838	14.33%	51,561	17.16%
348 TS	59,047	60,417	-2.27%	55,655	6.09%	51,936	13.69%	52,234	13.04%
348 SPIDER	64,588	66,845	-3.38%	61,620	4.82%	62,067	4.06%	53,078	21.69%
355 BERLINETTA	70,128	72,611	-3.42%	70,184	-0.08%	68,192	2.84%	64,017	9.55%
355 GTS	75,190	75,273	-0.11%	73,097	2.86%	72,035	4.38%	71,558	5.08%
355 SPIDER	81,221	81,173	0.06%	75,453	7.64%	77,186	5.23%	72,015	12.78%
360 MODENA	65,161	61,060	6.72%	67,462	-3.41%	70,945	-8.15%	72,413	-10.01%
360 SPIDER	80,524	80,904	-0.47%	84,611	-4.83%	85,902	-6.26%	90,950	-11.46%
CHALLENGE STRADALE	174,692	181,469	-3.73%	196,283	-11.00%	197,977	-11.76%	201,794	-13.43%
F430	130,264	145,832	-10.68%	134,495	-3.15%	128,923	1.04%	125,100	4.13%
F430 SPIDER	149,835	165,765	-9.61%	149,526	0.21%	144,405	3.76%	138,608	8.10%
F430 SCUDERIA	196,099	196,025	0.04%	202,650	-3.23%	204,699	-4.20%	207,634	-5.56%
SCUDERIA SPIDER 16M	272,845	301,922	-9.63%	284,504	-4.10%	301,850	-9.61%	321,433	-15.12%
CALIFORNIA	98,866	102,454	-3.50%	108,582	-8.95%	119,960	-17.58%	129,287	-23.53%
458 ITALIA	162,707	165,181	-1.50%	174,122	-6.56%	185,497	-12.29%	196,442	-17.17%
458 SPIDER	194,868	193,528	0.69%	205,345	-5.10%	214,557	-9.18%	231,630	-15.87%
CALIFORNIA T	150,655	149,790	0.58%	161,842	-6.91%	180,624	-16.59%	201,740	-25.32%
488 GTB	238,732	239,979	-0.52%	254,859	-6.33%	284,475	-16.08%	292,297	-18.33%
488 SPIDER	280,225	287,031	-2.37%	298,603	-6.15%	326,209	-14.10%	358,864	-21.91%