

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4412	6 Months Ago 4324	Change from 4412	1 Yr Ago 4312	Change from 4412	2 Yrs Ago 4212	Change from 4412	3 Yrs Ago 4112	Change from 4412
250 PF CPE	602,461	636,116	-5.29%	638,751	-5.68%	604,706	-0.37%	747,444	-19.40%
250 GTE	438,625	427,988	2.49%	412,982	6.21%	369,123	18.83%	420,871	4.22%
250 GTL	1,659,239	1,703,639	-2.61%	1,762,738	-5.87%	1,885,838	-12.02%	2,234,821	-25.76%
330 GT 2+2	272,971	258,042	5.79%	271,634	0.49%	283,644	-3.76%	345,777	-21.06%
275 GTB	2,214,872	2,374,509	-6.72%	2,350,097	-5.75%	2,171,608	1.99%	2,368,359	-6.48%
330 GTC	578,310	582,463	-0.71%	664,203	-12.93%	681,046	-15.09%	799,359	-27.65%
275 GTB/4	2,998,743	2,878,718	4.17%	2,915,403	2.86%	3,155,794	-4.98%	3,061,000	-2.03%
365 GT 2+2	237,231	257,714	-7.95%	259,689	-8.65%	284,483	-16.61%	307,081	-22.75%
365 GTB/4	635,964	673,159	-5.53%	693,362	-8.28%	775,580	-18.00%	848,774	-25.07%
365 GTS/4	2,251,100	2,214,465	1.65%	2,144,024	4.99%	2,417,769	-6.89%	2,827,391	-20.38%
365 GTC/4	244,427	243,600	0.34%	279,790	-12.64%	318,788	-23.33%	358,952	-31.91%
365 GT4 2+2	80,923	76,388	5.94%	74,960	7.95%	77,008	5.08%	46,437	74.26%
365 GT4/BB	455,926	488,016	-6.58%	543,518	-16.12%	398,351	14.45%	457,588	-0.36%
400 GT & A	32,388	31,983	1.27%	32,267	0.37%	38,388	-15.63%	32,775	-1.18%
512 BB	355,619	332,532	6.94%	297,357	19.59%	343,977	3.38%	384,640	-7.54%
400i GT & A	45,294	40,059	13.07%	36,830	22.98%	42,138	7.49%	43,329	4.54%
512 BBi	233,558	253,003	-7.69%	273,178	-14.50%	326,518	-28.47%	363,421	-35.73%
TR 85-87	102,833	106,274	-3.24%	121,490	-15.36%	144,278	-28.73%	130,192	-21.01%
TR 88-91	127,043	125,343	1.36%	131,793	-3.60%	142,048	-10.56%	146,545	-13.31%
412 GT & A	46,406	44,416	4.48%	42,389	9.48%	44,359	4.61%	38,116	21.75%
512 TR	188,828	193,850	-2.59%	221,391	-14.71%	224,912	-16.04%	205,525	-8.12%
456 GT	47,859	49,784	-3.87%	48,331	-0.98%	48,162	-0.63%	46,381	3.19%
F512 M	444,281	422,914	5.05%	425,243	4.48%	464,300	-4.31%	493,788	-10.03%
F50	2,116,722	2,069,727	2.27%	2,089,102	1.32%	1,865,962	13.44%	1,756,485	20.51%
550M	121,875	126,494	-3.65%	136,758	-10.88%	141,571	-13.91%	97,007	25.64%
550 BARCETTA	357,200	382,979	-6.73%	370,600	-3.62%	435,845	-18.04%	302,988	17.89%
456M GT & A	55,889	55,519	0.67%	57,792	-3.29%	54,963	1.68%	54,223	3.07%
575M MARANELLO	128,517	127,285	0.97%	128,712	-0.15%	125,884	2.09%	108,428	18.53%
ENZO	2,438,215	2,501,053	-2.51%	2,498,790	-2.42%	2,110,514	15.53%	1,762,060	38.37%
612 SCAGLIETTI	102,068	102,914	-0.82%	108,660	-6.07%	129,697	-21.30%	119,457	-14.56%
SUPERAMERICA	435,710	399,248	9.13%	416,294	4.66%	458,772	-5.03%	432,642	0.71%
599 GTB FIORANO	177,053	176,321	0.42%	181,036	-2.20%	192,711	-8.13%	193,070	-8.30%
FF	157,919	169,280	-6.71%	178,436	-11.50%	219,880	-28.18%	232,079	-31.95%
F12berlinetta	248,846	266,804	-6.73%	273,180	-8.91%	334,164	-25.53%	363,556	-31.55%
246 GT	335,931	299,198	12.28%	294,779	13.96%	302,799	10.94%	359,559	-6.57%
246 GTS	370,215	337,072	9.83%	324,973	13.92%	363,843	1.75%	408,589	-9.39%
308 GT4	52,414	52,818	-0.76%	53,108	-1.31%	43,704	19.93%	34,653	51.25%
308 GTB FG	187,680	189,946	-1.19%	198,526	-5.46%	207,826	-9.69%	207,521	-9.56%
308 GTB	74,790	83,077	-9.98%	74,682	0.14%	82,995	-9.89%	60,213	24.21%
308 GTS	61,851	58,583	5.58%	61,364	0.79%	66,359	-6.79%	57,163	8.20%
308 GTSi	56,781	60,727	-6.50%	64,282	-11.67%	67,447	-15.81%	59,775	-5.01%
308 GTB QV	70,397	70,035	0.52%	75,852	-7.19%	70,601	-0.29%	59,334	18.65%
308 GTS QV	74,244	69,772	6.41%	66,448	11.73%	64,777	14.61%	68,098	9.03%
MON QV CPE	30,717	32,289	-4.87%	31,702	-3.11%	30,105	2.03%	27,107	13.32%
MON QV CAB	32,095	32,557	-1.42%	33,123	-3.10%	32,789	-2.12%	32,136	-0.13%
288 GTO	2,440,052	2,255,245	8.19%	2,242,385	8.82%	2,266,108	7.68%	2,408,454	1.31%
328 GTB	102,096	94,706	7.80%	85,657	19.19%	80,769	26.40%	69,662	46.56%
328 GTS	93,111	94,602	-1.58%	89,835	3.65%	86,377	7.80%	72,197	28.97%
3.2 MON CPE	35,365	34,328	3.02%	34,179	3.47%	32,171	9.93%	31,469	12.38%
3.2 MON CAB	36,517	33,193	10.01%	32,864	11.12%	37,500	-2.62%	34,671	5.32%
F40	1,324,100	1,267,675	4.45%	1,195,753	10.73%	1,422,267	-6.90%	1,476,200	-10.30%
MON T CPE	39,715	36,468	8.90%	36,344	9.28%	38,988	1.86%	39,010	1.81%
MON T CAB	45,801	44,270	3.46%	38,906	17.72%	42,812	6.98%	44,136	3.77%
348 TB	54,803	52,615	4.16%	52,206	4.97%	51,157	7.13%	48,908	12.05%
348 TS	56,514	51,700	9.31%	52,345	7.96%	51,512	9.71%	46,174	22.39%
348 SPIDER	62,202	62,103	0.16%	56,960	9.20%	50,835	22.36%	47,696	30.41%
355 BERLINETTA	69,486	68,697	1.15%	65,253	6.49%	62,417	11.33%	60,755	14.37%
355 GTS	74,033	72,024	2.79%	72,857	1.61%	68,214	8.53%	63,579	16.44%
355 SPIDER	76,134	76,750	-0.80%	76,012	0.16%	68,278	11.51%	64,850	17.40%
360 MODENA	68,798	70,905	-2.97%	71,650	-3.98%	76,120	-9.62%	77,370	-11.08%
360 SPIDER	86,966	86,328	0.74%	89,120	-2.42%	95,916	-9.33%	100,316	-13.31%
CHALLENGE STRADALE	192,605	199,745	-3.57%	201,736	-4.53%	213,533	-9.80%	155,458	23.90%
F430	129,534	128,899	0.49%	129,140	0.31%	120,440	7.55%	120,861	7.18%
F430 SPIDER	147,778	145,888	1.30%	141,965	4.09%	136,579	8.20%	138,108	7.00%
F430 SCUDERIA	199,906	204,180	-2.09%	209,274	-4.48%	204,956	-2.46%	182,591	9.48%
SCUDERIA SPIDER 16M	310,242	299,223	3.68%	331,465	-6.40%	315,007	-1.51%	232,177	33.62%
CALIFORNIA	114,755	121,738	-5.74%	127,901	-10.28%	140,569	-18.36%	158,627	-27.66%
458 ITALIA	177,873	186,094	-4.42%	191,974	-7.35%	206,163	-13.72%	225,867	-21.25%
458 SPIDER	209,167	215,664	-3.01%	222,957	-6.19%	250,192	-16.40%	280,587	-25.45%