

FERRARI MARKET LETTER ASKING PRICE INDEX

| | Now 4601 | 6 Months Ago 4514 | Change from 4601 | 1 Yr Ago 4501 | Change from 4601 | 2 Yrs Ago 4401 | Change from 4601 | 3 Yrs Ago 4301 | Change from 4601 |
|---------------------|---------------------|------------------------------|-----------------------------|--------------------------|-----------------------------|---------------------------|-----------------------------|---------------------------|-----------------------------|
| 250 PF CPE | 569,666 | 565,307 | 0.77% | 598,435 | -4.81% | 637,081 | -10.58% | 623,470 | -8.63% |
| 250 GTE | 375,649 | 383,527 | -2.05% | 399,744 | -6.03% | 428,267 | -12.29% | 403,597 | -6.92% |
| 250 GTL | 1,528,951 | 1,603,595 | -4.65% | 1,418,281 | 7.80% | 1,693,594 | -9.72% | 1,764,063 | -13.33% |
| 330 GT 2+2 | 234,289 | 253,246 | -7.49% | 248,028 | -5.54% | 257,758 | -9.11% | 278,385 | -15.84% |
| 275 GTB | 2,004,434 | 2,023,182 | -0.93% | 2,109,125 | -4.96% | 2,382,183 | -15.86% | 2,355,474 | -14.90% |
| 330 GTC | 516,896 | 540,691 | -4.40% | 571,846 | -9.61% | 583,572 | -11.43% | 679,715 | -23.95% |
| 275 GTB/4 | 2,842,775 | 2,988,994 | -4.89% | 2,621,169 | 8.45% | 2,878,718 | -1.25% | 3,058,378 | -7.05% |
| 365 GT 2+2 | 209,543 | 217,635 | -3.72% | 236,038 | -11.22% | 255,987 | -18.14% | 250,490 | -16.35% |
| 365 GTB/4 | 572,320 | 675,477 | -15.27% | 672,650 | -14.92% | 671,823 | -14.81% | 746,120 | -23.29% |
| 365 GTS/4 | 2,154,258 | 2,289,640 | -5.91% | 2,234,078 | -3.57% | 2,214,465 | -2.72% | 2,265,856 | -4.93% |
| 365 GTC/4 | 226,143 | 226,122 | 0.01% | 219,823 | 2.88% | 242,435 | -6.72% | 289,164 | -21.79% |
| 365 GT4 2+2 | 86,751 | 97,342 | -10.88% | 81,581 | 6.34% | 76,388 | 13.57% | 85,606 | 1.34% |
| 365 GT4/BB | 353,498 | 350,756 | 0.78% | 445,195 | -20.60% | 490,214 | -27.89% | 512,289 | -31.00% |
| 400 GT & A | 37,860 | 38,050 | -0.50% | 34,659 | 9.24% | 31,993 | 18.34% | 36,133 | 4.78% |
| 512 BB | 315,128 | 265,469 | 18.71% | 280,637 | 12.29% | 332,000 | -5.08% | 337,575 | -6.65% |
| 400i GT & A | 47,472 | 52,302 | -9.23% | 42,185 | 12.53% | 39,638 | 19.76% | 41,903 | 13.29% |
| 512 BBi | 260,870 | 261,698 | -0.32% | 236,458 | 10.32% | 256,248 | 1.80% | 318,111 | -17.99% |
| TR 85-87 | 130,593 | 140,692 | -7.18% | 95,357 | 36.95% | 106,430 | 22.70% | 134,781 | -3.11% |
| TR 88-91 | 120,894 | 148,572 | -18.63% | 122,317 | -1.16% | 125,380 | -3.58% | 132,877 | -9.02% |
| 412 GT & A | 67,148 | 67,329 | -0.27% | 54,173 | 23.95% | 44,428 | 51.14% | 46,014 | 45.93% |
| 512 TR | 182,191 | 199,660 | -8.75% | 173,393 | 5.07% | 192,879 | -5.54% | 248,953 | -26.82% |
| 456 GT | 49,381 | 47,901 | 3.09% | 48,057 | 2.76% | 49,784 | -0.81% | 48,404 | 2.02% |
| F512 M | 320,734 | 352,192 | -8.93% | 425,158 | -24.56% | 423,271 | -24.22% | 425,258 | -24.58% |
| F50 | 2,324,159 | 2,457,929 | -5.44% | 2,090,688 | 11.17% | 2,068,924 | 12.34% | 1,955,267 | 18.87% |
| 550M | 110,130 | 104,107 | 5.79% | 114,028 | -3.42% | 126,762 | -13.12% | 137,077 | -19.66% |
| 550 BARCHETTA | 314,731 | 313,150 | 0.50% | 362,863 | -13.26% | 382,706 | -17.76% | 412,010 | -23.61% |
| 456M GT & A | 65,975 | 58,732 | 12.33% | 55,241 | 19.43% | 55,461 | 18.96% | 54,744 | 20.52% |
| 575M MARANELLO | 128,155 | 129,376 | -0.94% | 128,145 | 0.01% | 127,232 | 0.73% | 126,827 | 1.05% |
| ENZO | 2,675,370 | 2,687,495 | -0.45% | 2,506,800 | 6.72% | 2,495,220 | 7.22% | 2,183,158 | 22.55% |
| 612 SCAGLIETTI | 150,821 | 188,975 | -20.19% | 106,979 | 40.98% | 103,009 | 46.42% | 125,072 | 20.59% |
| SUPERAMERICA | 594,680 | 506,445 | 17.42% | 403,815 | 47.27% | 396,420 | 50.01% | 482,743 | 23.19% |
| 599 GTB FIORANO | 175,622 | 183,906 | -4.50% | 177,035 | -0.80% | 175,685 | -0.04% | 193,191 | -9.09% |
| FF | 136,953 | 144,013 | -4.90% | 157,524 | -13.06% | 168,317 | -18.63% | 190,057 | -27.94% |
| F12berlinetta | 222,532 | 228,050 | -2.42% | 238,638 | -6.75% | 266,494 | -16.50% | 288,031 | -22.74% |
| GTC4Lusso | 232,179 | 243,385 | -4.60% | 262,965 | -11.71% | 311,272 | -25.41% | N/A | N/A |
| 246 GT | 324,583 | 325,670 | -0.33% | 315,808 | 2.78% | 303,082 | 7.09% | 303,486 | 6.95% |
| 246 GTS | 373,886 | 390,850 | -4.34% | 343,027 | 9.00% | 336,495 | 11.11% | 349,790 | 6.89% |
| 308 GT4 | 49,733 | 49,119 | 1.25% | 53,076 | -6.30% | 52,066 | -4.48% | 46,611 | 6.70% |
| 308 GTB FG | 166,873 | 182,277 | -8.45% | 169,630 | -1.63% | 190,254 | -12.29% | 199,827 | -16.49% |
| 308 GTB | 64,441 | 60,174 | 7.09% | 67,060 | -3.91% | 82,738 | -22.11% | 124,025 | -48.04% |
| 308 GTS | 61,534 | 64,872 | -5.15% | 62,254 | -1.16% | 58,403 | 5.36% | 66,723 | -7.78% |
| 308 GTSi | 62,869 | 59,729 | 5.26% | 58,209 | 8.01% | 60,498 | 3.92% | 67,369 | -6.68% |
| 308 GTB QV | 70,138 | 66,421 | 5.60% | 72,233 | -2.90% | 70,095 | 0.06% | 74,719 | -6.13% |
| 308 GTS QV | 66,128 | 78,002 | -15.22% | 73,346 | -9.84% | 70,244 | -5.86% | 64,527 | 2.48% |
| 288 GTO | 2,290,046 | 2,165,700 | 5.74% | 2,405,518 | -4.80% | 2,256,761 | 1.47% | 2,244,316 | 2.04% |
| 328 GTB | 90,779 | 92,342 | -1.69% | 95,500 | -4.94% | 94,706 | -4.15% | 78,233 | 16.04% |
| 328 GTS | 90,293 | 90,557 | -0.29% | 90,847 | -0.61% | 95,743 | -5.69% | 84,888 | 6.37% |
| 3.2 MON CAB | 40,586 | 41,908 | -3.15% | 32,323 | 25.56% | 33,193 | 22.27% | 34,943 | 16.15% |
| F40 | 1,424,127 | 1,394,344 | 2.14% | 1,247,626 | 14.15% | 1,268,637 | 12.26% | 1,357,625 | 4.90% |
| MON T CAB | 48,871 | 46,109 | 5.99% | 44,263 | 10.41% | 44,220 | 10.52% | 40,856 | 19.62% |
| 348 TB | 60,457 | 58,328 | 3.65% | 53,991 | 11.98% | 52,633 | 14.87% | 52,576 | 14.99% |
| 348 TS | 58,790 | 59,803 | -1.69% | 54,222 | 8.42% | 51,832 | 13.42% | 52,595 | 11.78% |
| 348 SPIDER | 65,622 | 66,151 | -0.80% | 59,907 | 9.54% | 62,138 | 5.61% | 53,019 | 23.77% |
| 355 BERLINETTA | 68,205 | 72,646 | -6.11% | 68,977 | -1.12% | 68,442 | -0.35% | 63,608 | 7.23% |
| 355 GTS | 74,417 | 75,272 | -1.14% | 72,575 | 2.54% | 72,015 | 3.34% | 72,017 | 3.33% |
| 355 SPIDER | 79,968 | 81,853 | -2.30% | 74,228 | 7.73% | 76,781 | 4.15% | 71,232 | 12.26% |
| 360 MODENA | 64,508 | 62,238 | 3.65% | 68,820 | -6.27% | 70,919 | -9.04% | 72,872 | -11.48% |
| 360 SPIDER | 80,067 | 81,682 | -1.98% | 85,052 | -5.86% | 86,030 | -6.93% | 91,912 | -12.89% |
| CHALLENGE STRADALE | 175,178 | 182,065 | -3.78% | 197,829 | -11.45% | 198,947 | -11.95% | 200,725 | -12.73% |
| F430 | 131,939 | 146,023 | -9.65% | 131,365 | 0.44% | 128,837 | 2.41% | 125,143 | 5.43% |
| F430 SPIDER | 152,222 | 163,716 | -7.02% | 147,738 | 3.04% | 145,596 | 4.55% | 138,798 | 9.67% |
| F430 SCUDERIA | 192,599 | 196,689 | -2.08% | 202,125 | -4.71% | 203,281 | -5.25% | 208,815 | -7.77% |
| SCUDERIA SPIDER 16M | 278,849 | 298,811 | -6.68% | 286,601 | -2.70% | 300,342 | -7.16% | 321,684 | -13.32% |
| CALIFORNIA | 98,962 | 103,762 | -4.63% | 109,709 | -9.80% | 121,551 | -18.58% | 130,834 | -24.36% |
| 458 ITALIA | 162,411 | 165,623 | -1.94% | 175,592 | -7.51% | 185,472 | -12.43% | 197,768 | -17.88% |
| 458 SPIDER | 193,389 | 194,661 | -0.65% | 206,382 | -6.30% | 215,492 | -10.26% | 232,988 | -17.00% |
| CALIFORNIA T | 150,083 | 151,328 | -0.82% | 164,882 | -8.98% | 181,920 | -17.50% | 206,271 | -27.24% |
| 488 GTB | 239,122 | 240,818 | -0.70% | 256,700 | -6.85% | 285,375 | -16.21% | 293,842 | -18.62% |
| 488 SPIDER | 280,882 | 287,357 | -2.25% | 300,044 | -6.39% | 327,465 | -14.23% | 361,803 | -22.37% |