

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4401	6 Months Ago 4314	Change from 4401	1 Yr Ago 4301	Change from 4401	2 Yrs Ago 4201	Change from 4401	3 Yrs Ago 4101	Change from 4401
250 PF CPE	638,047	636,839	0.19%	626,702	1.81%	720,340	-11.42%	646,278	-1.27%
250 GTE	429,477	414,387	3.64%	407,686	5.35%	399,460	7.51%	422,420	1.67%
250 GTL	1,682,930	1,766,725	-4.74%	1,768,303	-4.83%	2,127,766	-20.91%	2,145,955	-21.58%
330 GT 2+2	261,665	269,913	-3.06%	278,902	-6.18%	322,693	-18.91%	296,880	-11.86%
275 GTB	2,385,291	2,353,474	1.35%	2,406,125	-0.87%	2,243,593	6.32%	2,091,092	14.07%
330 GTC	586,639	660,280	-11.15%	675,404	-13.14%	765,918	-23.41%	839,014	-30.08%
275 GTB/4	2,874,885	2,919,937	-1.54%	3,040,233	-5.44%	3,070,030	-6.36%	2,895,837	-0.72%
365 GT 2+2	254,309	264,187	-3.74%	247,535	2.74%	301,786	-15.73%	301,089	-15.54%
365 GTB/4	670,336	684,547	-2.08%	742,321	-9.70%	788,682	-15.01%	894,735	-25.08%
365 GTS/4	2,214,226	2,145,023	3.23%	2,242,885	-1.28%	2,745,574	-19.35%	2,316,189	-4.40%
365 GTC/4	241,575	275,801	-12.41%	289,354	-16.51%	397,680	-39.25%	371,194	-34.92%
365 GT4 2+2	76,388	74,313	2.79%	83,862	-8.91%	60,491	26.28%	39,673	92.54%
365 GT4/BB	492,115	544,000	-9.54%	536,284	-8.24%	450,143	9.32%	368,890	33.40%
400 GT & A	31,987	32,380	-1.21%	34,846	-8.20%	41,609	-23.12%	29,343	9.01%
512 BB	330,400	293,692	12.50%	334,769	-1.31%	364,941	-9.46%	375,400	-11.99%
400i GT & A	38,993	36,314	7.38%	40,741	-4.29%	37,519	3.93%	37,821	3.10%
512 BBi	257,700	269,516	-4.38%	313,987	-17.93%	363,039	-29.02%	368,973	-30.16%
TR 85-87	106,983	120,422	-11.16%	136,505	-21.63%	152,168	-29.69%	106,049	0.88%
TR 88-91	125,258	130,675	-4.15%	131,751	-4.93%	153,258	-18.27%	133,761	-6.36%
412 GT & A	44,200	42,575	3.82%	45,404	-2.65%	40,387	9.44%	36,427	21.34%
512 TR	191,377	219,188	-12.69%	245,554	-22.06%	250,336	-23.55%	135,967	40.75%
456 GT	49,600	48,668	1.92%	48,515	2.24%	47,261	4.95%	45,099	9.98%
F512 M	424,105	423,648	0.11%	422,993	0.26%	502,207	-15.55%	234,529	80.83%
F50	2,068,121	2,089,462	-1.02%	1,977,857	4.56%	1,837,585	12.55%	1,651,353	25.24%
550M	125,585	136,953	-8.30%	136,733	-8.15%	135,421	-7.26%	80,559	55.89%
456M GT & A	55,469	57,825	-4.07%	55,319	0.27%	57,441	-3.43%	52,921	4.81%
550 BARCETTA	382,706	371,425	3.04%	406,618	-5.88%	498,437	-23.22%	209,722	82.48%
575M MARANELLO	127,218	128,795	-1.22%	126,890	0.26%	117,528	8.24%	100,784	26.23%
ENZO	2,489,403	2,503,930	-0.58%	2,226,036	11.83%	1,988,230	25.21%	1,662,404	49.75%
612 SCAGLIETTI	103,068	106,724	-3.43%	125,024	-17.56%	135,688	-24.04%	118,491	-13.02%
SUPERAMERICA	398,768	418,911	-4.81%	472,993	-15.69%	469,870	-15.13%	348,658	14.37%
599 GTB FIORANO	175,578	181,075	-3.04%	191,329	-8.23%	193,904	-9.45%	185,440	-5.32%
FF	167,207	173,790	-3.79%	192,234	-13.02%	217,794	-23.23%	242,322	-31.00%
F12berlinetta	265,427	274,142	-3.18%	285,113	-6.90%	334,151	-20.57%	368,541	-27.98%
246 GT	307,661	297,072	3.56%	302,539	1.69%	322,775	-4.68%	354,249	-13.15%
246 GTS	337,601	323,544	4.34%	347,171	-2.76%	375,070	-9.99%	403,490	-16.33%
308 GT4	51,949	53,366	-2.66%	46,954	10.64%	46,283	12.24%	33,051	57.18%
308 GTB FG	190,554	198,161	-3.84%	198,559	-4.03%	227,979	-16.42%	133,600	42.63%
308 GTB	82,137	73,655	11.52%	122,661	-33.04%	90,465	-9.21%	49,710	65.23%
308 GTS	58,234	60,476	-3.71%	65,688	-11.35%	68,404	-14.87%	40,536	43.66%
308 GTSi	60,316	63,824	-5.50%	67,091	-10.10%	69,137	-12.76%	53,615	12.50%
308 GTB QV	70,785	75,994	-6.85%	74,700	-5.24%	61,206	15.65%	45,042	57.15%
308 GTS QV	70,443	66,903	5.29%	65,115	8.18%	65,248	7.96%	52,814	33.38%
MON QV CPE	32,205	31,707	1.57%	31,519	2.18%	29,726	8.34%	26,582	21.15%
MON QV CAB	32,155	33,203	-3.16%	30,227	6.38%	31,931	0.70%	28,305	13.60%
288 GTO	2,269,753	2,246,945	1.02%	2,263,062	0.30%	2,368,640	-4.17%	1,941,478	16.91%
328 GTB	94,616	86,106	9.88%	79,837	18.51%	76,985	22.90%	46,618	102.96%
328 GTS	96,660	90,656	6.62%	86,253	12.07%	84,064	14.98%	57,159	69.11%
3.2 MON CPE	34,164	34,255	-0.27%	33,380	2.35%	34,804	-1.84%	30,688	11.33%
3.2 MON CAB	33,037	32,863	0.53%	34,402	-3.97%	37,020	-10.76%	34,200	-3.40%
F40	1,261,694	1,201,671	4.99%	1,333,827	-5.41%	1,435,367	-12.10%	1,446,931	-12.80%
MON T CPE	36,271	36,407	-0.37%	38,404	-5.55%	39,114	-7.27%	35,783	1.36%
MON T CAB	44,201	39,001	13.33%	40,130	10.14%	44,149	0.12%	39,528	11.82%
348 TB	52,640	52,269	0.71%	51,917	1.39%	48,571	8.38%	45,772	15.00%
348 TS	51,899	52,956	-2.00%	52,398	-0.95%	53,675	-3.31%	45,245	14.71%
348 SPIDER	62,051	58,711	5.69%	52,920	17.25%	51,230	21.12%	46,398	33.74%
355 BERLINETTA	68,263	65,687	3.92%	63,911	6.81%	60,786	12.30%	58,113	17.47%
355 GTS	71,967	73,036	-1.46%	71,784	0.25%	65,062	10.61%	61,928	16.21%
355 SPIDER	76,980	76,413	0.74%	71,645	7.45%	69,008	11.55%	66,255	16.19%
360 MODENA	70,982	71,585	-0.84%	72,533	-2.14%	75,657	-6.18%	75,074	-5.45%
360 SPIDER	85,949	89,175	-3.62%	91,517	-6.08%	98,101	-12.39%	96,248	-10.70%
CHALLENGE STRADALE	198,530	202,383	-1.90%	201,194	-1.32%	209,631	-5.30%	143,838	38.02%
F430	128,697	129,753	-0.81%	125,115	2.86%	119,377	7.81%	119,860	7.37%
F430 SPIDER	145,080	142,786	1.61%	138,456	4.78%	136,189	6.53%	137,866	5.23%
F430 SCUDERIA	203,928	210,094	-2.93%	208,587	-2.23%	198,203	2.89%	176,356	15.63%
SCUDERIA SPIDER 16M	300,358	329,035	-8.72%	321,555	-6.59%	274,402	9.46%	263,973	13.78%
CALIFORNIA	120,814	127,365	-5.14%	130,043	-7.10%	149,603	-19.24%	164,398	-26.51%
458 ITALIA	185,462	190,570	-2.68%	196,919	-5.82%	213,530	-13.14%	228,121	-18.70%
458 SPIDER	215,077	220,263	-2.35%	232,553	-7.51%	263,299	-18.31%	285,671	-24.71%