

**FERRARI MARKET LETTER ASKING PRICE INDEX**

	Now		6 Months Ago		1 Yr Ago		2 Yrs Ago		3 Yrs Ago	
	4314	4301		Change from 4313	4214	Change from 4314	4114	Change from 4314	4014	Change from 4314
250 PF CPE	636,839	626,702		1.62%	601,006	5.96%	741,071	-14.07%	549,847	15.82%
250 GTE	414,387	407,686		1.64%	364,598	13.66%	413,196	0.29%	375,307	10.41%
250 GTL	1,766,725	1,768,303		-0.09%	1,847,798	-4.39%	2,231,324	-20.82%	2,086,025	-15.31%
330 GT 2+2	269,913	278,902		-3.22%	279,672	-3.49%	346,113	-22.02%	274,933	-1.83%
275 GTB	2,353,474	2,406,125		-2.19%	2,182,961	7.81%	2,367,041	-0.57%	1,895,021	24.19%
330 GTC	660,280	675,404		-2.24%	680,425	-2.96%	797,426	-17.20%	778,242	-15.16%
275 GTB/4	2,919,937	3,040,233		-3.96%	3,185,965	-8.35%	3,112,321	-6.18%	3,017,355	-3.23%
365 GT 2+2	264,187	247,535		6.73%	279,661	-5.53%	307,283	-14.02%	209,196	26.29%
365 GTB/4	684,547	742,321		-7.78%	776,843	-11.88%	853,039	-19.75%	709,626	-3.53%
365 GTS/4	2,145,023	2,242,885		-4.36%	2,451,400	-12.50%	2,942,158	-27.09%	2,099,593	2.16%
365 GTC/4	275,801	289,354		-4.68%	309,877	-11.00%	360,739	-23.55%	292,786	-5.80%
365 GT4 2+2	74,313	83,862		-11.39%	77,853	-4.55%	48,260	53.98%	38,971	90.69%
365 GT4/BB	544,000	536,284		1.44%	395,342	37.60%	457,588	18.88%	365,764	48.73%
400 GT & A	32,380	34,846		-7.08%	38,460	-15.81%	32,756	-1.15%	31,270	3.55%
512 BB	293,692	334,769		-12.27%	344,757	-14.81%	377,205	-22.14%	349,798	-16.04%
400i GT & A	36,314	40,741		-10.87%	41,824	-13.17%	42,036	-13.61%	35,090	3.49%
512 BBi	269,516	313,987		-14.16%	324,569	-16.96%	365,524	-26.27%	306,470	-12.06%
TR 85-87	120,422	136,505		-11.78%	143,429	-16.04%	136,046	-11.48%	93,320	29.04%
TR 88-91	130,675	131,751		-0.82%	137,478	-4.95%	150,343	-13.08%	74,688	74.96%
412 GT & A	42,575	45,404		-6.23%	44,476	-4.27%	38,328	11.08%	36,884	15.43%
512 TR	219,188	245,554		-10.74%	229,777	-4.61%	218,027	0.53%	111,434	96.70%
456 GT	48,668	48,515		0.32%	48,381	0.59%	46,683	4.25%	44,475	9.43%
F512 M	423,648	422,993		0.15%	464,283	-8.75%	467,138	-9.31%	131,223	222.85%
F50	2,089,462	1,977,857		5.64%	1,884,446	10.88%	1,772,206	17.90%	1,607,839	29.95%
550M	136,953	136,733		0.16%	143,162	-4.34%	96,521	41.89%	79,327	72.64%
456M GT & A	57,825	55,319		4.53%	54,728	5.66%	53,715	7.65%	55,075	4.99%
550 BARCETTA	371,425	406,618		-8.66%	430,179	-13.66%	396,487	-6.32%	195,707	89.79%
575M MARANELLO	128,795	126,890		1.50%	124,837	3.17%	108,414	18.80%	99,876	28.95%
ENZO	2,503,930	2,226,036		12.48%	2,122,581	17.97%	1,777,731	40.85%	1,686,469	48.47%
612 SCAGLIETTI	106,724	125,024		-14.64%	128,640	-17.04%	122,096	-12.59%	120,879	-11.71%
SUPERAMERICA	418,911	472,993		-11.43%	461,059	-9.14%	440,004	-4.79%	208,060	101.34%
599 GTB FIORANO	181,075	191,329		-5.36%	193,323	-6.34%	195,846	-7.54%	183,595	-1.37%
FF	173,790	192,234		-9.59%	216,348	-19.67%	232,280	-25.18%	248,283	-30.00%
246 GT	297,072	302,539		-1.81%	303,644	-2.16%	360,426	-17.58%	361,227	-17.76%
246 GTS	323,544	347,171		-6.81%	364,508	-11.24%	397,870	-18.68%	398,395	-18.79%
308 GT4	53,366	46,954		13.66%	43,139	23.71%	36,196	47.44%	25,570	108.71%
308 GTB FG	198,161	198,559		-0.20%	212,384	-6.70%	228,506	-13.28%	120,044	65.07%
308 GTB	73,655	122,661		-39.95%	83,556	-11.85%	66,556	10.67%	45,653	61.34%
308 GTS	60,476	65,688		-7.93%	66,247	-8.71%	58,010	4.25%	37,424	61.60%
308 GTSi	63,824	67,091		-4.87%	67,614	-5.61%	61,070	4.51%	36,786	73.50%
MONDIAL 8	24,670	23,215		6.27%	22,267	10.79%	21,257	16.06%	19,065	29.40%
308 GTB QV	75,994	74,700		1.73%	72,829	4.35%	59,477	27.77%	38,362	98.10%
308 GTS QV	66,903	65,115		2.75%	63,338	5.63%	68,813	-2.78%	51,209	30.65%
MON QV CPE	31,707	31,519		0.60%	30,234	4.87%	27,168	16.71%	25,443	24.62%
MON QV CAB	33,203	30,227		9.85%	32,296	2.81%	32,025	3.68%	29,769	11.54%
288 GTO	2,246,945	2,263,062		-0.71%	2,264,114	-0.76%	2,372,344	-5.29%	1,582,282	42.01%
328 GTB	86,106	79,837		7.85%	79,349	8.52%	77,602	10.96%	42,266	103.72%
328 GTS	90,656	86,253		5.10%	89,752	1.01%	77,133	17.53%	56,967	59.14%
3.2 MON CPE	34,255	33,380		2.62%	32,290	6.09%	31,458	8.89%	29,318	16.84%
3.2 MON CAB	32,863	34,402		-4.47%	37,530	-12.44%	34,656	-5.17%	31,678	3.74%
F40	1,201,671	1,333,827		-9.91%	1,426,311	-15.75%	1,526,716	-21.29%	1,259,924	-4.62%
MON T CPE	36,407	38,404		-5.20%	39,167	-7.05%	38,997	-6.64%	32,464	12.15%
MON T CAB	39,001	40,130		-2.81%	43,214	-9.75%	44,718	-12.78%	35,962	8.45%
348 TB	52,269	51,917		0.68%	51,240	2.01%	48,900	6.89%	43,459	20.27%
348 TS	52,956	52,398		1.06%	51,732	2.37%	46,540	13.79%	43,700	21.18%
348 SPIDER	58,711	52,920		10.94%	50,607	16.01%	48,182	21.85%	45,116	30.13%
355 BERLINETTA	65,687	63,911		2.78%	62,960	4.33%	62,596	4.94%	54,146	21.31%
355 GTS	73,036	71,784		1.74%	68,771	6.20%	63,938	14.23%	60,234	21.25%
355 SPIDER	76,413	71,645		6.66%	68,345	11.80%	65,939	15.88%	65,488	16.68%
360 MODENA	71,585	72,533		-1.31%	76,417	-6.32%	77,666	-7.83%	73,889	-3.12%
360 SPIDER	89,175	91,517		-2.56%	96,342	-7.44%	100,969	-11.68%	95,627	-6.75%
CHALLENGE STRADALE	202,383	201,194		0.59%	211,286	-4.21%	162,890	24.25%	135,145	49.75%
F430	129,753	125,115		3.71%	121,349	6.93%	121,097	7.15%	120,291	7.87%
F430 SPIDER	142,786	138,456		3.13%	137,628	3.75%	138,352	3.20%	138,627	3.00%
F430 SCUDERIA	210,094	208,587		0.72%	207,279	1.36%	184,394	13.94%	174,084	20.69%
SCUDERIA SPIDER 16M	329,035	321,555		2.33%	316,154	4.07%	230,286	42.88%	226,047	45.56%
CALIFORNIA	127,365	130,043		-2.06%	138,905	-8.31%	158,217	-19.50%	171,795	-25.86%
458 ITALIA	190,570	196,919		-3.22%	206,258	-7.61%	224,571	-15.14%	231,612	-17.72%
458 SPIDER	220,263	232,553		-5.28%	248,886	-11.50%	280,519	-21.48%	299,469	-26.45%