

## FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4701	6 Months Ago 4614	Change from 4701	1 Yr Ago 4601	Change from 4701	2 Yrs Ago 4501	Change from 4701	3 Yrs Ago 4401	Change from 4701
250 PF CPE	574,967	594,971	-3.36%	569,666	0.93%	598,435	-3.92%	637,081	-9.75%
250 GTE	380,945	385,359	-1.15%	375,649	1.41%	399,744	-4.70%	428,267	-11.05%
250 GTL	1,565,653	1,305,670	19.91%	1,528,951	2.40%	1,418,281	10.39%	1,693,594	-7.55%
330 GT 2+2	235,840	228,097	3.39%	234,289	0.66%	248,028	-4.91%	257,758	-8.50%
275 GTB	2,014,383	1,905,325	5.72%	2,004,434	0.50%	2,109,125	-4.49%	2,382,183	-15.44%
330 GTC	526,182	509,657	3.24%	516,896	1.80%	571,846	-7.99%	583,572	-9.83%
275 GTB/4	2,511,216	2,404,317	4.45%	2,842,775	-11.66%	2,621,169	-4.19%	2,878,718	-12.77%
365 GT 2+2	198,812	197,693	0.57%	209,543	-5.12%	236,038	-15.77%	255,987	-22.34%
365 GTB/4	568,517	557,041	2.06%	572,320	-0.66%	672,650	-15.48%	671,823	-15.38%
365 GTS/4	2,043,114	2,063,837	-1.00%	2,154,258	-5.16%	2,234,078	-8.55%	2,214,465	-7.74%
365 GTC/4	232,068	228,961	1.36%	226,143	2.62%	219,823	5.57%	242,435	-4.28%
365 GT4 2+2	64,584	70,605	-8.53%	86,751	-25.55%	81,581	-20.83%	76,388	-15.45%
365 GT4/BB	340,565	359,000	-5.14%	353,498	-3.66%	445,195	-23.50%	490,214	-30.53%
400 GT & A	37,649	35,016	7.52%	37,860	-0.56%	34,659	8.63%	31,993	17.68%
512 BB	241,166	243,494	-0.96%	315,128	-23.47%	280,637	-14.06%	332,000	-27.36%
400i GT & A	59,212	48,032	23.28%	47,472	24.73%	42,185	40.36%	39,638	49.38%
512 BBi	235,785	248,571	-5.14%	260,870	-9.62%	236,458	-0.28%	256,248	-7.99%
TESTAROSSA	133,797	124,308	7.63%	124,416	7.54%	110,333	21.27%	117,382	13.98%
412 GT & A	54,424	52,892	2.90%	67,148	-18.95%	54,173	0.46%	44,428	22.50%
512 TR	193,497	178,115	8.64%	182,191	6.21%	173,393	11.59%	192,879	0.32%
456 GT	55,029	51,570	6.71%	49,381	11.44%	48,057	14.51%	49,784	10.54%
F512 M	310,079	306,732	1.09%	320,734	-3.32%	425,158	-27.07%	423,271	-26.74%
F50	2,487,654	2,171,714	14.55%	2,324,159	7.03%	2,090,688	18.99%	2,068,924	20.24%
550M	119,154	129,175	-7.76%	110,130	8.19%	114,028	4.50%	126,762	-6.00%
550 BARCHETTA	320,345	312,469	2.52%	314,731	1.78%	362,863	-11.72%	382,706	-16.29%
456M GT & A	67,874	64,982	4.45%	65,975	2.88%	55,241	22.87%	55,461	22.38%
575M MARANELLO	135,703	129,904	4.46%	128,155	5.89%	128,145	5.90%	127,232	6.66%
ENZO	2,622,674	2,537,362	3.36%	2,675,370	-1.97%	2,506,800	4.62%	2,495,220	5.11%
612 SCAGLIETTI	135,119	133,892	0.92%	150,821	-10.41%	106,979	26.30%	103,009	31.17%
SUPERAMERICA	342,056	512,413	-33.25%	594,680	-42.48%	403,815	-15.29%	396,420	-13.71%
599 GTB FIORANO	186,902	182,676	2.31%	175,622	6.42%	177,035	5.57%	175,685	6.38%
FF	135,641	132,121	2.66%	136,953	-0.96%	157,524	-13.89%	168,317	-19.41%
F12berlinetta	230,435	219,245	5.10%	222,532	3.55%	238,638	-3.44%	266,494	-13.53%
GTC4Lusso	245,348	232,451	5.55%	234,008	4.85%	262,965	-6.70%	311,272	-21.18%
812 Superfast	367,261	354,273	3.67%	364,881	0.65%	402,762	-8.81%	450,560	-18.49%
246 GT	293,737	284,157	3.37%	324,583	-9.50%	315,808	-6.99%	303,082	-3.08%
246 GTS	350,918	330,136	6.29%	373,886	-6.14%	343,027	2.30%	336,495	4.29%
308 GT4	51,838	54,586	-5.03%	49,733	4.23%	53,076	-2.33%	52,066	-0.44%
308 GTB FG	163,199	153,363	6.41%	166,873	-2.20%	169,630	-3.79%	190,254	-14.22%
308 GTB	75,129	66,142	13.59%	64,441	16.59%	67,060	12.03%	82,738	-9.20%
308 GTS	65,546	64,580	1.50%	61,534	6.52%	62,254	5.29%	58,403	12.23%
308 GTSi	58,819	55,300	6.36%	62,869	-6.44%	58,209	1.05%	60,498	-2.78%
308 GTS QV	73,090	64,645	13.06%	66,128	10.53%	73,346	-0.35%	70,244	4.05%
288 GTO	2,365,519	2,328,685	1.58%	2,290,046	3.30%	2,405,518	-1.66%	2,256,761	4.82%
328 GTB	95,157	89,799	5.97%	90,779	4.82%	95,500	-0.36%	94,706	0.48%
328 GTS	96,535	91,489	5.52%	90,293	6.91%	90,847	6.26%	95,743	0.83%
3.2 MON CAB	41,775	38,803	7.66%	40,586	2.93%	32,323	29.24%	33,193	25.85%
F40	1,649,509	1,393,234	18.39%	1,424,127	15.83%	1,247,626	32.21%	1,268,637	30.02%
MON T CAB	46,195	47,927	-3.61%	48,871	-5.48%	44,263	4.36%	44,220	4.47%
348 TB	64,902	63,167	2.75%	60,457	7.35%	53,991	20.21%	52,633	23.31%
348 TS	66,270	62,748	5.61%	58,790	12.72%	54,222	22.22%	51,832	27.86%
348 SPIDER	58,688	58,755	-0.11%	65,622	-10.57%	59,907	-2.03%	62,138	-5.55%
355 BERLINETTA	78,628	77,235	1.80%	68,205	15.28%	68,977	13.99%	68,442	14.88%
355 GTS	83,197	77,906	6.79%	74,417	11.80%	72,575	14.64%	72,015	15.53%
355 SPIDER	89,133	88,509	0.71%	79,968	11.46%	74,228	20.08%	76,781	16.09%
360 MODENA	63,928	62,866	1.69%	64,508	-0.90%	68,820	-7.11%	70,919	-9.86%
360 SPIDER	82,641	79,464	4.00%	80,067	3.21%	85,052	-2.83%	86,030	-3.94%
CHALLENGE STRADALE	189,893	159,983	18.70%	175,178	8.40%	197,829	-4.01%	198,947	-4.55%
F430	121,185	119,641	1.29%	131,939	-8.15%	131,365	-7.75%	128,837	-5.94%
F430 SPIDER	138,942	140,404	-1.04%	152,222	-8.72%	147,738	-5.95%	145,596	-4.57%
430 SCUDERIA	194,951	192,912	1.06%	192,599	1.22%	202,125	-3.55%	203,281	-4.10%
SCUDERIA SPIDER 16M	285,636	268,994	6.19%	278,849	2.43%	286,601	-0.34%	300,342	-4.90%
CALIFORNIA	113,141	100,473	12.61%	98,962	14.33%	109,709	3.13%	121,551	-6.92%
458 ITALIA	171,130	159,431	7.34%	162,411	5.37%	175,592	-2.54%	185,472	-7.73%
458 SPIDER	209,172	195,365	7.07%	193,389	8.16%	206,382	1.35%	215,492	-2.93%
CALIFORNIA T	167,616	147,591	13.57%	150,083	11.68%	164,882	1.66%	181,920	-7.86%
488 GTB	256,748	238,295	7.74%	239,122	7.37%	256,700	0.02%	285,375	-10.03%
488 SPIDER	301,225	279,372	7.82%	280,882	7.24%	300,044	0.39%	327,465	-8.01%
PORTOFINO	248,840	239,885	3.73%	242,178	2.75%	250,243	-0.56%	N/A	N/A