

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4411	6 Months Ago 4323	Change from 4411	1 Yr Ago 4311	Change from 4411	2 Yrs Ago 4211	Change from 4411	3 Yrs Ago 4111	Change from 4411
250 PF CPE	604,255	634,953	-4.83%	636,382	-5.05%	606,192	-0.32%	741,119	-18.47%
250 GTE	441,869	427,988	3.24%	412,150	7.21%	371,559	18.92%	417,325	5.88%
250 GTL	1,658,387	1,710,355	-3.04%	1,762,372	-5.90%	1,904,716	-12.93%	2,216,800	-25.19%
330 GT 2+2	277,420	258,376	7.37%	270,335	2.62%	285,711	-2.90%	346,527	-19.94%
275 GTB	2,234,436	2,368,219	-5.65%	2,357,940	-5.24%	2,173,106	2.82%	2,373,822	-5.87%
330 GTC	581,419	581,383	0.01%	662,514	-12.24%	680,435	-14.55%	801,662	-27.47%
275 GTB/4	2,998,939	2,878,718	4.18%	2,912,700	2.96%	3,140,708	-4.51%	3,048,187	-1.62%
365 GT 2+2	238,406	259,498	-8.13%	256,497	-7.05%	286,717	-16.85%	307,698	-22.52%
365 GTB/4	638,229	674,518	-5.38%	697,643	-8.52%	774,677	-17.61%	845,779	-24.54%
365 GTS/4	2,250,212	2,211,688	1.74%	2,143,525	4.98%	2,402,215	-6.33%	2,694,865	-16.50%
365 GTC/4	243,742	244,818	-0.44%	283,185	-13.93%	323,391	-24.63%	359,362	-32.17%
365 GT4 2+2	80,014	76,388	4.75%	75,263	6.31%	77,072	3.82%	44,840	78.44%
365 GT4/BB	461,430	485,815	-5.02%	546,482	-15.56%	402,556	14.63%	449,597	2.63%
400 GT & A	32,296	31,972	1.01%	32,210	0.27%	38,351	-15.79%	32,242	0.17%
512 BB	357,166	333,048	7.24%	298,459	19.67%	342,500	4.28%	383,318	-6.82%
400i GT & A	44,596	40,311	10.63%	37,077	20.28%	42,124	5.87%	43,533	2.44%
512 BBi	232,870	249,304	-6.59%	273,253	-14.78%	328,736	-29.16%	362,330	-35.73%
TR 85-87	103,387	106,061	-2.52%	122,182	-15.38%	144,537	-28.47%	129,052	-19.89%
TR 88-91	127,220	125,857	1.08%	131,962	-3.59%	144,684	-12.07%	146,301	-13.04%
412 GT & A	45,000	44,404	1.34%	42,328	6.31%	44,301	1.58%	37,836	18.93%
512 TR	185,270	195,141	-5.06%	222,678	-16.80%	223,257	-17.01%	191,022	-3.01%
456 GT	47,341	49,784	-4.91%	48,257	-1.90%	48,029	-1.43%	46,061	2.78%
F512 M	444,956	422,557	5.30%	426,040	4.44%	464,308	-4.17%	468,351	-5.00%
F50	2,115,707	2,074,273	2.00%	2,093,863	1.04%	1,860,350	13.73%	1,739,354	21.64%
550M	120,694	126,160	-4.33%	136,293	-11.45%	141,423	-14.66%	92,940	29.86%
550 BARCETTA	361,129	383,509	-5.84%	370,458	-2.52%	440,540	-18.03%	284,117	27.11%
456M GT & A	54,854	55,577	-1.30%	57,792	-5.08%	55,204	-0.63%	54,287	1.04%
575M MARANELLO	129,143	127,168	1.55%	128,507	0.49%	121,696	6.12%	108,065	19.50%
ENZO	2,436,853	2,506,887	-2.79%	2,496,220	-2.38%	2,104,481	15.79%	1,750,333	39.22%
612 SCAGLIETTI	102,049	102,840	-0.77%	109,340	-6.67%	130,128	-21.58%	117,891	-13.44%
SUPERAMERICA	430,665	402,079	7.11%	421,230	2.24%	457,451	-5.86%	421,550	2.16%
599 GTB FIORANO	177,047	177,003	0.02%	181,060	-2.22%	192,310	-7.94%	191,823	-7.70%
FF	158,505	170,154	-6.85%	181,412	-12.63%	221,030	-28.29%	231,761	-31.61%
F12berlinetta	250,368	266,887	-6.19%	272,667	-8.18%	335,143	-25.30%	363,943	-31.21%
246 GT	336,557	296,820	13.39%	294,239	14.38%	302,413	11.29%	353,230	-4.72%
246 GTS	372,418	335,517	11.00%	325,811	14.30%	363,659	2.41%	405,917	-8.25%
308 GT4	51,596	53,521	-3.60%	52,320	-1.38%	43,860	17.64%	34,145	51.11%
308 GTB FG	186,026	189,981	-2.08%	198,803	-6.43%	205,547	-9.50%	194,994	-4.60%
308 GTB	77,589	82,836	-6.33%	75,018	3.43%	82,895	-6.40%	57,051	36.00%
308 GTS	59,605	58,334	2.18%	62,204	-4.18%	66,949	-10.97%	56,352	5.77%
308 GTSi	57,082	60,951	-6.35%	64,468	-11.46%	67,364	-15.26%	59,490	-4.05%
308 GTB QV	70,557	69,975	0.83%	75,794	-6.91%	69,595	1.38%	58,280	21.07%
308 GTS QV	73,616	69,272	6.27%	66,283	11.06%	65,144	13.01%	67,943	8.35%
MON QV CPE	31,003	32,289	-3.98%	31,742	-2.33%	30,059	3.14%	27,076	14.50%
MON QV CAB	32,129	32,557	-1.31%	33,074	-2.86%	32,970	-2.55%	32,138	-0.03%
288 GTO	2,403,836	2,253,730	6.66%	2,239,650	7.33%	2,263,633	6.19%	2,410,538	-0.28%
328 GTB	101,401	94,706	7.07%	85,467	18.64%	81,428	24.53%	62,317	62.72%
328 GTS	93,092	93,415	-0.35%	89,364	4.17%	84,585	10.06%	69,127	34.67%
3.2 MON CPE	35,112	34,328	2.28%	34,142	2.84%	32,126	9.29%	31,585	11.17%
3.2 MON CAB	36,234	33,193	9.16%	32,886	10.18%	37,508	-3.40%	34,627	4.64%
F40	1,320,832	1,266,443	4.29%	1,189,898	11.00%	1,420,244	-7.00%	1,456,490	-9.31%
MON T CPE	38,644	36,468	5.97%	36,313	6.42%	38,906	-0.67%	38,672	-0.07%
MON T CAB	45,714	44,191	3.45%	38,973	17.30%	42,555	7.42%	43,058	6.17%
348 TB	54,615	52,406	4.22%	52,138	4.75%	51,101	6.88%	48,770	11.98%
348 TS	55,491	51,641	7.46%	52,096	6.52%	51,407	7.94%	46,063	20.47%
348 SPIDER	63,231	62,016	1.96%	56,307	12.30%	51,052	23.86%	47,378	33.46%
355 BERLINETTA	69,399	69,093	0.44%	65,123	6.57%	62,028	11.88%	60,324	15.04%
355 GTS	73,868	72,033	2.55%	72,754	1.53%	67,936	8.73%	63,341	16.62%
355 SPIDER	76,506	76,701	-0.25%	75,853	0.86%	68,281	12.05%	64,598	18.43%
360 MODENA	69,132	71,047	-2.70%	71,707	-3.59%	75,960	-8.99%	77,177	-10.42%
360 SPIDER	87,156	86,553	0.70%	89,163	-2.25%	95,666	-8.90%	99,621	-12.51%
CHALLENGE STRADALE	192,123	200,408	-4.13%	201,583	-4.69%	213,891	-10.18%	153,471	25.19%
F430	129,443	128,803	0.50%	128,854	0.46%	120,161	7.72%	120,681	7.26%
F430 SPIDER	146,780	146,197	0.40%	141,716	3.57%	135,975	7.95%	138,201	6.21%
F430 SCUDERIA	200,467	204,878	-2.15%	208,752	-3.97%	203,674	-1.57%	180,972	10.77%
SCUDERIA SPIDER 16M	309,482	298,154	3.80%	332,550	-6.94%	312,040	-0.82%	237,371	30.38%
CALIFORNIA	115,323	121,921	-5.41%	128,178	-10.03%	141,226	-18.34%	159,054	-27.49%
458 ITALIA	179,051	186,646	-4.07%	192,780	-7.12%	206,209	-13.17%	225,713	-20.67%
458 SPIDER	210,388	215,828	-2.52%	224,254	-6.18%	251,079	-16.21%	280,712	-25.05%