

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4407	6 Months Ago 4320	Change from 4407	1 Yr Ago 4307	Change from 4407	2 Yrs Ago 4207	Change from 4407	3 Yrs Ago 4107	Change from 4407
250 PF CPE	628,771	630,225	-0.23%	627,049	0.27%	611,096	2.89%	682,023	-7.81%
250 GTE	439,940	425,588	3.37%	413,892	6.29%	379,536	15.92%	409,679	7.39%
250 GTL	1,664,003	1,707,914	-2.57%	1,762,450	-5.59%	1,973,394	-15.68%	2,145,883	-22.46%
330 GT 2+2	285,015	263,486	8.17%	268,699	6.07%	298,755	-4.60%	347,916	-18.08%
275 GTB	2,365,673	2,341,799	1.02%	2,369,295	-0.15%	2,172,060	8.91%	2,404,179	-1.60%
330 GTC	590,891	598,101	-1.21%	655,159	-9.81%	690,086	-14.37%	840,581	-29.70%
275 GTB/4	2,887,148	2,869,555	0.61%	2,892,788	-0.19%	3,150,116	-8.35%	3,001,269	-3.80%
365 GT 2+2	247,034	259,622	-4.85%	241,837	2.15%	297,377	-16.93%	311,945	-20.81%
365 GTB/4	669,081	679,664	-1.56%	721,982	-7.33%	781,841	-14.42%	874,376	-23.48%
365 GTS/4	2,210,698	2,174,283	1.67%	2,178,144	1.49%	2,406,662	-8.14%	2,501,747	-11.63%
365 GTC/4	241,409	250,197	-3.51%	287,186	-15.94%	341,915	-29.40%	351,596	-31.34%
365 GT4 2+2	80,285	75,534	6.29%	75,263	6.67%	74,958	7.11%	39,260	104.50%
365 GT4/BB	487,520	484,806	0.56%	561,924	-13.24%	418,125	16.60%	394,910	23.45%
400 GT & A	32,056	32,495	-1.35%	32,064	-0.02%	38,015	-15.68%	30,089	6.54%
512 BB	341,559	309,611	10.32%	307,706	11.00%	342,633	-0.31%	372,486	-8.30%
400i GT & A	37,637	38,669	-2.67%	37,777	-0.37%	41,129	-8.49%	43,776	-14.02%
512 BBi	235,069	250,948	-6.33%	286,930	-18.07%	343,239	-31.51%	362,481	-35.15%
TR 85-87	106,028	109,911	-3.53%	130,118	-18.51%	143,405	-26.06%	123,049	-13.83%
TR 88-91	126,543	126,164	0.30%	132,470	-4.47%	149,283	-15.23%	153,530	-17.58%
412 GT & A	39,527	44,042	-10.25%	42,340	-6.64%	43,720	-9.59%	37,122	6.48%
512 TR	180,180	206,392	-12.70%	222,505	-19.02%	221,499	-18.65%	160,791	12.06%
456 GT	46,872	49,278	-4.88%	48,583	-3.52%	47,763	-1.87%	45,086	3.96%
F512 M	430,677	421,436	2.19%	427,243	0.80%	507,167	-15.08%	320,025	34.58%
F50	2,086,813	2,080,486	0.30%	2,103,940	-0.81%	1,849,929	12.81%	1,694,883	23.12%
550M	119,264	129,529	-7.92%	134,541	-11.35%	145,713	-18.15%	84,214	41.62%
550 BARCETTA	382,435	379,549	0.76%	371,513	2.94%	455,207	-15.99%	240,312	59.14%
456M GT & A	55,758	56,796	-1.83%	57,213	-2.54%	56,162	-0.72%	53,864	3.52%
575M MARANELLO	130,582	127,431	2.47%	127,714	2.25%	119,930	8.88%	104,565	24.88%
ENZO	2,480,546	2,518,325	-1.50%	2,488,510	-0.32%	2,092,414	18.55%	1,706,945	45.32%
612 SCAGLIETTI	103,500	103,473	0.03%	110,814	-6.60%	130,919	-20.94%	116,873	-11.44%
SUPERAMERICA	410,118	417,428	-1.75%	443,606	-7.55%	469,623	-12.67%	370,970	10.55%
599 GTB FIORANO	178,005	179,349	-0.75%	182,603	-2.52%	192,349	-7.46%	187,285	-4.96%
FF	162,980	171,579	-5.01%	193,009	-15.56%	220,636	-26.13%	234,602	-30.53%
F12berlinetta	256,341	268,219	-4.43%	274,058	-6.46%	339,361	-24.46%	364,616	-29.70%
246 GT	321,966	296,900	8.44%	292,364	10.13%	306,055	5.20%	343,672	-6.32%
246 GTS	355,173	326,104	8.91%	329,757	7.71%	362,694	-2.07%	402,827	-11.83%
308 GT4	52,940	53,827	-1.65%	48,689	8.73%	43,872	20.67%	32,377	63.51%
308 GTB FG	181,027	193,140	-6.27%	198,884	-8.98%	201,100	-9.98%	157,259	15.11%
308 GTB	78,567	84,212	-6.70%	90,626	-13.31%	92,295	-14.87%	54,088	45.26%
308 GTS	55,279	58,800	-5.99%	64,105	-13.77%	68,997	-19.88%	49,660	11.31%
308 GTSi	55,691	62,233	-10.51%	65,604	-15.11%	68,300	-18.46%	56,396	-1.25%
308 GTB QV	73,471	70,949	3.55%	75,650	-2.88%	65,974	11.36%	53,952	36.18%
308 GTS QV	70,785	66,952	5.72%	67,141	5.43%	65,905	7.40%	65,941	7.35%
MON QV CPE	31,927	31,998	-0.22%	31,943	-0.05%	29,826	7.04%	26,905	18.67%
MON QV CAB	30,639	32,864	-6.77%	31,629	-3.13%	33,269	-7.91%	32,046	-4.39%
288 GTO	2,329,048	2,248,823	3.57%	2,230,827	4.40%	2,258,683	3.12%	2,261,671	2.98%
328 GTB	106,782	90,756	17.66%	84,172	26.86%	82,375	29.63%	46,166	131.30%
328 GTS	94,058	89,846	4.69%	88,819	5.90%	80,737	16.50%	60,811	54.67%
3.2 MON CPE	33,646	34,292	-1.88%	34,028	-1.12%	32,847	2.43%	31,816	5.75%
3.2 MON CAB	32,843	33,171	-0.99%	32,993	-0.45%	37,092	-11.46%	34,434	-4.62%
F40	1,277,213	1,232,291	3.65%	1,172,875	8.90%	1,416,200	-9.81%	1,417,414	-9.89%
MON T CPE	35,813	36,438	-1.72%	36,218	-1.12%	38,650	-7.34%	37,223	-3.79%
MON T CAB	44,311	42,760	3.63%	39,515	12.14%	42,721	3.72%	39,891	11.08%
348 TB	53,693	51,972	3.31%	51,060	5.16%	50,771	5.76%	47,588	12.83%
348 TS	52,802	52,498	0.58%	51,878	1.78%	52,865	-0.12%	45,505	16.04%
348 SPIDER	64,969	61,025	6.46%	54,866	18.41%	50,936	27.55%	47,069	38.03%
355 BERLINETTA	68,555	67,848	1.04%	64,461	6.35%	59,745	14.75%	59,425	15.36%
355 GTS	72,634	72,317	0.44%	72,217	0.58%	67,253	8.00%	62,792	15.67%
355 SPIDER	78,045	76,348	2.22%	74,761	4.39%	67,854	15.02%	64,770	20.50%
360 MODENA	70,476	71,134	-0.93%	71,727	-1.74%	75,462	-6.61%	77,364	-8.90%
360 SPIDER	87,304	87,913	-0.69%	89,421	-2.37%	95,318	-8.41%	96,696	-9.71%
CHALLENGE STRADALE	197,745	201,070	-1.65%	201,991	-2.10%	214,563	-7.84%	143,460	37.84%
F430	129,976	128,996	0.76%	127,362	2.05%	120,081	8.24%	120,218	8.12%
F430 SPIDER	142,142	145,546	-2.34%	140,822	0.94%	135,565	4.85%	138,058	2.96%
F430 SCUDERIA	204,323	208,877	-2.18%	206,764	-1.18%	205,635	-0.64%	176,677	15.65%
SCUDERIA SPIDER 16M	306,039	310,076	-1.30%	333,147	-8.14%	306,589	-0.18%	281,728	8.63%
CALIFORNIA	117,201	124,991	-6.23%	128,412	-8.73%	143,900	-18.55%	160,379	-26.92%
458 ITALIA	184,490	190,213	-3.01%	194,744	-5.27%	208,552	-11.54%	225,075	-18.03%
458 SPIDER	213,595	217,708	-1.89%	226,854	-5.84%	254,639	-16.12%	281,705	-24.18%