

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4408	6 Months Ago 4321	Change from 4408	1 Yr Ago 4308	Change from 4408	2 Yrs Ago 4208	Change from 4408	3 Yrs Ago 4108	Change from 4408
250 PF CPE	622,505	630,531	-1.27%	628,944	-1.02%	602,445	3.33%	703,426	-11.50%
250 GTE	439,815	428,162	2.72%	412,326	6.67%	373,078	17.89%	410,313	7.19%
250 GTL	1,662,383	1,712,038	-2.90%	1,761,276	-5.61%	1,966,450	-15.46%	2,163,569	-23.16%
330 GT 2+2	284,319	261,969	8.53%	269,264	5.59%	296,788	-4.20%	349,595	-18.67%
275 GTB	2,343,039	2,339,899	0.13%	2,366,127	-0.98%	2,178,439	7.56%	2,397,226	-2.26%
330 GTC	589,066	589,824	-0.13%	657,300	-10.38%	687,008	-14.26%	831,886	-29.19%
275 GTB/4	2,909,538	2,872,609	1.29%	2,895,468	0.49%	3,140,616	-7.36%	3,013,304	-3.44%
365 GT 2+2	245,219	260,183	-5.75%	245,074	0.06%	296,107	-17.19%	311,041	-21.16%
365 GTB/4	665,484	679,016	-1.99%	718,917	-7.43%	780,023	-14.68%	867,567	-23.29%
365 GTS/4	2,213,539	2,185,984	1.26%	2,169,316	2.04%	2,398,329	-7.70%	2,521,669	-12.22%
365 GTC/4	242,185	248,932	-2.71%	286,358	-15.43%	338,193	-28.39%	354,583	-31.70%
365 GT4 2+2	80,926	76,013	6.46%	75,263	7.52%	75,981	6.51%	39,962	102.51%
365 GT4/BB	485,130	484,578	0.11%	556,381	-12.81%	416,364	16.52%	408,582	18.74%
400 GT & A	32,063	32,307	-0.76%	32,064	0.00%	38,081	-15.80%	30,632	4.67%
512 BB	345,010	316,686	8.94%	306,516	12.56%	341,800	0.94%	376,660	-8.40%
400i GT & A	39,042	39,423	-0.97%	37,777	3.35%	41,472	-5.86%	44,133	-11.54%
512 BBi	234,479	248,627	-5.69%	281,896	-16.82%	339,286	-30.89%	363,577	-35.51%
TR 85-87	105,723	108,253	-2.34%	127,528	-17.10%	143,731	-26.44%	122,950	-14.01%
TR 88-91	126,991	126,187	0.64%	132,418	-4.10%	148,533	-14.50%	150,662	-15.71%
412 GT & A	40,666	44,134	-7.86%	42,297	-3.86%	43,836	-7.23%	37,268	9.12%
512 TR	179,877	202,843	-11.32%	222,646	-19.21%	221,247	-18.70%	166,603	7.97%
456 GT	47,031	49,493	-4.97%	48,402	-2.83%	47,763	-1.53%	45,261	3.91%
F512 M	433,233	421,571	2.77%	427,243	1.40%	493,985	-12.30%	359,100	20.64%
F50	2,091,938	2,079,930	0.58%	2,102,565	-0.51%	1,849,929	13.08%	1,704,154	22.76%
550M	119,607	128,373	-6.83%	134,697	-11.20%	143,128	-16.43%	85,496	39.90%
550 BARCHETTA	378,474	382,613	-1.08%	370,763	2.08%	453,662	-16.57%	247,575	52.87%
456M GT & A	55,858	56,397	-0.96%	57,162	-2.28%	55,925	-0.12%	54,061	3.32%
575M MARANELLO	130,164	127,224	2.31%	127,844	1.81%	119,491	8.93%	105,598	23.26%
ENZO	2,471,358	2,516,457	-1.79%	2,488,510	-0.69%	2,092,414	18.11%	1,715,473	44.06%
612 SCAGLIETTI	102,984	103,234	-0.24%	110,722	-6.99%	130,919	-21.34%	116,976	-11.96%
SUPERAMERICA	413,207	413,719	-0.12%	436,708	-5.38%	466,327	-11.39%	382,434	8.05%
599 GTB FIORANO	177,463	179,119	-0.92%	181,933	-2.46%	192,298	-7.71%	187,793	-5.50%
FF	162,302	171,530	-5.38%	192,147	-15.53%	221,212	-26.63%	233,661	-30.54%
F12berlinetta	255,288	267,690	-4.63%	273,330	-6.60%	339,000	-24.69%	364,480	-29.96%
246 GT	325,077	295,460	10.02%	291,526	11.51%	304,036	6.92%	344,344	-5.60%
246 GTS	359,170	329,272	9.08%	328,796	9.24%	362,062	-0.80%	403,493	-10.98%
308 GT4	52,165	54,011	-3.42%	49,721	4.92%	43,911	18.80%	32,901	58.55%
308 GTB FG	181,128	192,106	-5.71%	199,015	-8.99%	200,267	-9.56%	161,986	11.82%
308 GTB	78,386	83,672	-6.32%	84,217	-6.92%	90,601	-13.48%	54,236	44.53%
308 GTS	56,003	58,757	-4.69%	64,024	-12.53%	68,508	-18.25%	51,883	7.94%
308 GTSi	56,123	61,910	-9.35%	65,581	-14.42%	67,924	-17.37%	57,712	-2.75%
308 GTB QV	72,835	70,578	3.20%	75,622	-3.69%	66,806	9.02%	55,019	32.38%
308 GTS QV	72,002	67,310	6.97%	66,929	7.58%	65,777	9.46%	66,383	8.46%
MON QV CPE	31,877	32,095	-0.68%	31,860	0.05%	29,862	6.75%	26,942	18.32%
MON QV CAB	31,024	32,759	-5.30%	31,936	-2.86%	33,356	-6.99%	32,095	-3.34%
288 GTO	2,321,131	2,249,448	3.19%	2,231,445	4.02%	2,258,683	2.76%	2,306,844	0.62%
328 GTB	106,342	92,073	15.50%	113,164	-6.03%	82,468	28.95%	46,474	128.82%
328 GTS	93,457	89,968	3.88%	88,849	5.19%	80,345	16.32%	61,207	52.69%
3.2 MON CPE	33,929	34,304	-1.09%	34,028	-0.29%	32,402	4.71%	31,764	6.82%
3.2 MON CAB	33,556	33,178	1.14%	32,951	1.84%	37,183	-9.75%	34,486	-2.70%
F40	1,277,270	1,241,991	2.84%	1,175,403	8.67%	1,416,200	-9.81%	1,409,144	-9.36%
MON T CPE	36,149	36,448	-0.82%	36,218	-0.19%	38,673	-6.53%	37,589	-3.83%
MON T CAB	44,476	43,152	3.07%	39,366	12.98%	42,615	4.37%	40,362	10.19%
348 TB	53,805	52,073	3.33%	51,362	4.76%	50,849	5.81%	47,884	12.37%
348 TS	53,362	52,161	2.30%	51,760	3.10%	52,590	1.47%	45,641	16.92%
348 SPIDER	65,000	61,433	5.81%	54,972	18.24%	50,863	27.79%	47,177	37.78%
355 BERLINETTA	68,658	68,247	0.60%	64,547	6.37%	60,087	14.26%	58,762	16.84%
355 GTS	73,041	72,209	1.15%	72,265	1.07%	67,316	8.50%	62,847	16.22%
355 SPIDER	78,142	76,406	2.27%	75,166	3.96%	68,016	14.89%	64,387	21.36%
360 MODENA	70,429	71,092	-0.93%	71,776	-1.88%	75,317	-6.49%	77,336	-8.93%
360 SPIDER	87,467	87,635	-0.19%	89,444	-2.21%	95,331	-8.25%	97,356	-10.16%
CHALLENGE STRADALE	196,583	200,526	-1.97%	201,991	-2.68%	214,563	-8.38%	146,311	34.36%
F430	129,768	128,956	0.63%	127,676	1.64%	119,839	8.29%	120,251	7.91%
F430 SPIDER	143,173	145,726	-1.75%	141,411	1.25%	135,222	5.88%	138,179	3.61%
F430 SCUDERIA	203,048	207,616	-2.20%	207,390	-2.09%	204,276	-0.60%	177,112	14.64%
SCUDERIA SPIDER 16M	307,883	304,884	0.98%	335,815	-8.32%	306,284	0.52%	273,554	12.55%
CALIFORNIA	116,824	124,272	-5.99%	128,594	-9.15%	143,477	-18.58%	159,907	-26.94%
458 ITALIA	183,736	189,572	-3.08%	194,599	-5.58%	208,077	-11.70%	225,734	-18.61%
458 SPIDER	213,367	217,315	-1.82%	226,753	-5.90%	253,745	-15.91%	281,574	-24.22%