

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4523	6 Months Ago 4510	Change from 4523	1 Yr Ago 4423	Change from 4523	2 Yrs Ago 4323	Change from 4523	3 Yrs Ago 4223	Change from 4523
250 PF CPE	562,247	564,957	-0.48%	599,268	-6.18%	633,071	-11.19%	607,213	-7.41%
250 GTE	399,214	382,118	4.47%	411,072	-2.88%	429,618	-7.08%	389,121	2.59%
250 GTL	1,766,783	1,610,283	9.72%	1,482,705	19.16%	1,713,806	3.09%	1,766,387	0.02%
330 GT 2+2	254,275	253,271	0.40%	249,215	2.03%	259,525	-2.02%	278,880	-8.82%
275 GTB	2,052,336	2,053,124	-0.04%	2,180,193	-5.86%	2,355,101	-12.86%	2,218,468	-7.49%
330 GTC	541,900	527,657	2.70%	585,237	-7.41%	580,437	-6.64%	693,120	-21.82%
275 GTB/4	2,918,850	2,965,811	-1.58%	2,710,765	7.68%	2,878,718	1.39%	3,110,053	-6.15%
365 GT 2+2	208,641	217,594	-4.11%	232,691	-10.34%	259,276	-19.53%	256,134	-18.54%
365 GTB/4	607,093	679,907	-10.71%	682,698	-11.07%	676,420	-10.25%	752,209	-19.29%
365 GTS/4	2,218,594	2,308,783	-3.91%	2,269,322	-2.24%	2,208,869	0.44%	2,489,033	-10.87%
365 GTC/4	220,641	221,801	-0.52%	221,319	-0.31%	245,279	-10.04%	289,687	-23.83%
365 GT4 2+2	94,563	98,936	-4.42%	85,533	10.56%	76,388	23.79%	86,221	9.68%
365 GT4/BB	346,621	359,530	-3.59%	447,520	-22.55%	484,136	-28.40%	430,414	-19.47%
400 GT & A	38,234	37,975	0.68%	34,300	11.47%	31,961	19.63%	39,071	-2.14%
512 BB	280,059	266,821	4.96%	293,912	-4.71%	330,625	-15.29%	338,715	-17.32%
400i GT & A	47,931	52,831	-9.27%	38,406	24.80%	40,485	18.39%	45,090	6.30%
512 BBi	256,984	270,042	-4.84%	231,391	11.06%	250,767	2.48%	326,170	-21.21%
TR 85-87	149,142	130,174	14.57%	98,923	50.77%	105,852	40.90%	129,670	15.02%
TR 88-91	128,077	148,463	-13.73%	125,556	2.01%	125,660	1.92%	133,963	-4.39%
412 GT & A	59,706	68,679	-13.07%	49,869	19.73%	44,331	34.68%	46,390	28.70%
512 TR	187,293	198,244	-5.52%	174,678	7.22%	196,343	-4.61%	257,525	-27.27%
456 GT	49,432	48,214	2.53%	48,594	1.72%	49,784	-0.71%	48,016	2.95%
F512 M	325,000	378,103	-14.04%	418,519	-22.35%	422,200	-23.02%	438,081	-25.81%
F50	2,361,538	2,444,602	-3.40%	2,077,227	13.69%	2,078,818	13.60%	1,948,250	21.21%
550M	116,246	104,424	11.32%	114,423	1.59%	126,790	-8.32%	137,182	-15.26%
550 BARCHETTA	312,967	313,619	-0.21%	366,929	-14.71%	384,039	-18.51%	422,154	-25.86%
456M GT & A	64,803	58,659	10.47%	56,036	15.65%	55,634	16.48%	54,214	19.53%
575M MARANELLO	126,533	128,456	-1.50%	127,636	-0.86%	127,057	-0.41%	127,575	-0.82%
ENZO	2,699,000	2,682,005	0.63%	2,495,150	8.17%	2,512,720	7.41%	2,124,905	27.02%
612 SCAGLIETTI	161,455	184,501	-12.49%	111,286	45.08%	102,889	56.92%	127,068	27.06%
SUPERAMERICA	600,700	446,900	34.41%	405,252	48.23%	405,051	48.30%	513,647	16.95%
599 GTB FIORANO	177,935	182,922	-2.73%	178,800	-0.48%	178,090	-0.09%	194,491	-8.51%
FF	138,589	146,337	-5.29%	159,195	-12.94%	170,626	-18.78%	197,279	-29.75%
F12berlinetta	223,363	232,143	-3.78%	236,923	-5.72%	267,294	-16.44%	294,229	-24.09%
246 GT	315,542	326,410	-3.33%	317,318	-0.56%	294,688	7.08%	307,964	2.46%
246 GTS	394,643	381,982	3.31%	336,824	17.17%	333,321	18.40%	360,048	9.61%
308 GT4	46,446	49,144	-5.49%	54,349	-14.54%	54,198	-14.30%	45,403	2.30%
308 GTB FG	169,578	183,540	-7.61%	178,284	-4.88%	190,016	-10.76%	206,666	-17.95%
308 GTB	61,006	60,048	1.60%	70,608	-13.60%	82,675	-26.21%	118,016	-48.31%
308 GTS	62,490	63,563	-1.69%	64,437	-3.02%	58,410	6.99%	69,144	-9.62%
308 GTSi	61,329	59,483	3.10%	56,886	7.81%	61,174	0.25%	67,492	-9.13%
308 GTB QV	67,990	66,186	2.73%	75,360	-9.78%	69,873	-2.69%	75,673	-10.15%
308 GTS QV	66,826	79,642	-16.09%	73,830	-9.49%	68,500	-2.44%	63,243	5.67%
MON QV CAB	31,808	31,675	0.42%	30,860	3.07%	32,557	-2.30%	30,598	3.95%
288 GTO	2,234,030	2,161,436	3.36%	2,414,609	-7.48%	2,252,215	-0.81%	2,147,562	4.03%
328 GTB	91,417	92,035	-0.67%	96,929	-5.69%	94,706	-3.47%	75,790	20.62%
328 GTS	90,318	92,382	-2.23%	92,187	-2.03%	92,059	-1.89%	82,978	8.85%
3.2 MON CPE	36,143	36,132	0.03%	34,745	4.02%	34,328	5.29%	33,394	8.23%
3.2 MON CAB	40,822	42,482	-3.91%	32,304	26.37%	33,193	22.98%	36,478	11.91%
F40	1,449,640	1,408,961	2.89%	1,268,280	14.30%	1,265,212	14.58%	1,424,283	1.78%
MON T CPE	40,435	40,331	0.26%	40,078	0.89%	36,468	10.88%	40,103	0.83%
MON T CAB	48,412	45,885	5.51%	44,258	9.39%	43,981	10.07%	42,757	13.23%
348 TB	60,055	56,648	6.01%	53,732	11.77%	52,302	14.82%	53,380	12.50%
348 TS	59,266	58,685	0.99%	54,129	9.49%	51,709	14.61%	53,063	11.69%
348 SPIDER	67,696	66,488	1.82%	59,605	13.57%	62,042	9.11%	52,973	27.79%
355 BERLINETTA	67,958	71,838	-5.40%	69,347	-2.00%	69,090	-1.64%	63,593	6.86%
355 GTS	73,440	74,904	-1.95%	72,608	1.15%	72,018	1.97%	73,316	0.17%
355 SPIDER	76,815	79,908	-3.87%	73,617	4.34%	76,551	0.34%	69,768	10.10%
360 MODENA	63,244	63,645	-0.63%	68,858	-8.15%	71,025	-10.96%	73,504	-13.96%
360 SPIDER	79,118	82,403	-3.99%	84,724	-6.62%	86,925	-8.98%	92,764	-14.71%
CHALLENGE STRADALE	177,735	185,827	-4.35%	197,038	-9.80%	199,505	-10.91%	203,024	-12.46%
F430	134,434	142,425	-5.61%	132,210	1.68%	128,737	4.43%	125,720	6.93%
F430 SPIDER	156,231	158,894	-1.68%	151,064	3.42%	146,140	6.91%	139,174	12.26%
F430 SCUDERIA	187,518	197,030	-4.83%	196,482	-4.56%	205,722	-8.85%	211,993	-11.55%
SCUDERIA SPIDER 16M	298,346	295,416	0.99%	305,398	-2.31%	299,169	-0.28%	317,476	-6.03%
CALIFORNIA	99,874	104,010	-3.98%	108,448	-7.91%	122,225	-18.29%	132,139	-24.42%
458 ITALIA	163,752	167,184	-2.05%	174,367	-6.09%	187,477	-12.65%	199,303	-17.84%
458 SPIDER	191,575	195,909	-2.21%	202,887	-5.58%	216,201	-11.39%	233,263	-17.87%
CALIFORNIA T	147,565	154,552	-4.52%	169,008	-12.69%	183,665	-19.66%	210,622	-29.94%