

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4619	6 Months Ago 4606	Change from 4619	1 Yr Ago 4519	Change from 4619	2 Yrs Ago 4419	Change from 4619	3 Yrs Ago 4319	Change from 4619
250 PF CPE	595,790	596,090	-0.05%	564,553	5.53%	601,205	-0.90%	629,919	-5.42%
250 GTE	392,081	375,843	4.32%	392,337	-0.07%	421,798	-7.05%	421,610	-7.00%
250 GTL	1,296,233	1,295,524	0.05%	1,632,383	-20.59%	1,495,673	-13.33%	1,717,217	-24.52%
330 GT 2+2	215,234	226,267	-4.88%	256,255	-16.01%	250,348	-14.03%	265,503	-18.93%
275 GTB	1,920,542	1,915,782	0.25%	2,056,403	-6.61%	2,188,698	-12.25%	2,348,539	-18.22%
330 GTC	517,550	507,540	1.97%	552,786	-6.37%	580,697	-10.87%	609,566	-15.10%
275 GTB/4	2,373,292	2,544,000	-6.71%	2,953,675	-19.65%	2,752,547	-13.78%	2,874,076	-17.42%
365 GT 2+2	198,216	199,914	-0.85%	211,569	-6.31%	238,993	-17.06%	260,762	-23.99%
365 GTB/4	558,119	556,813	0.23%	655,589	-14.87%	685,435	-18.57%	680,807	-18.02%
365 GTS/4	2,063,360	2,061,789	0.08%	2,251,244	-8.35%	2,271,056	-9.15%	2,162,405	-4.58%
365 GTC/4	228,486	230,484	-0.87%	222,921	2.50%	222,734	2.58%	254,256	-10.14%
365 GT4 2+2	70,630	70,663	-0.05%	94,013	-24.87%	85,588	-17.48%	75,035	-5.87%
365 GT4/BB	347,536	378,946	-8.29%	347,508	0.01%	447,727	-22.38%	494,683	-29.75%
400 GT & A	35,143	32,419	8.40%	38,098	-7.76%	33,978	3.43%	32,577	7.88%
512 BB	239,075	244,976	-2.41%	259,711	-7.95%	327,184	-26.93%	303,047	-21.11%
400i GT & A	49,494	45,403	9.01%	48,446	2.16%	38,668	28.00%	37,826	30.85%
512 BBi	246,069	254,986	-3.50%	258,320	-4.74%	231,221	6.42%	252,938	-2.72%
TR 85-87	141,423	118,705	19.14%	146,546	-3.50%	114,135	23.91%	111,731	26.57%
TR 88-91	123,918	111,994	10.65%	124,502	-0.47%	122,537	1.13%	126,368	-1.94%
412 GT & A	52,523	51,339	2.31%	60,018	-12.49%	47,437	10.72%	43,801	19.91%
512 TR	191,502	164,651	16.31%	190,166	0.70%	173,327	10.49%	210,325	-8.95%
456 GT	52,566	49,425	6.36%	48,652	8.04%	49,353	6.51%	49,096	7.07%
F512 M	317,889	316,830	0.33%	326,458	-2.62%	419,319	-24.19%	421,538	-24.59%
F50	2,168,158	2,292,566	-5.43%	2,323,871	-6.70%	2,080,082	4.23%	2,087,861	3.85%
550M	128,404	123,156	4.26%	107,644	19.29%	114,358	12.28%	131,235	-2.16%
550 BARCHETTA	311,289	320,483	-2.87%	309,824	0.47%	366,952	-15.17%	377,290	-17.49%
456M GT & A	64,641	64,520	0.19%	60,129	7.50%	56,466	14.48%	57,127	13.15%
575M MARANELLO	132,878	128,392	3.49%	125,539	5.85%	128,451	3.45%	127,612	4.13%
ENZO	2,549,909	2,642,188	-3.49%	2,694,829	-5.38%	2,498,823	2.04%	2,516,860	1.31%
612 SCAGLIETTI	133,454	125,276	6.53%	158,699	-15.91%	114,672	16.38%	103,709	28.68%
SUPERAMERICA	482,968	562,648	-14.16%	613,386	-21.26%	420,178	14.94%	418,665	15.36%
599 GTB FIORANO	182,692	170,883	6.91%	180,937	0.97%	179,364	1.86%	179,630	1.70%
FF	131,453	134,656	-2.38%	140,535	-6.46%	160,534	-18.12%	171,545	-23.37%
F12berlinetta	219,747	221,325	-0.71%	224,370	-2.06%	240,085	-8.47%	269,522	-18.47%
GTC4Lusso	234,566	229,391	2.26%	233,144	0.61%	277,883	-15.59%	319,258	-26.53%
246 GT	279,818	297,780	-6.03%	308,194	-9.21%	308,965	-9.43%	298,288	-6.19%
246 GTS	330,814	336,939	-1.82%	406,261	-18.57%	333,955	-0.94%	322,882	2.46%
308 GT4	51,398	52,156	-1.45%	49,172	4.53%	53,943	-4.72%	53,670	-4.23%
308 GTB FG	150,775	159,136	-5.25%	172,678	-12.68%	179,742	-16.12%	194,453	-22.46%
308 GTB	65,584	65,977	-0.60%	60,742	7.97%	70,364	-6.79%	82,818	-20.81%
308 GTS	65,473	64,075	2.18%	63,501	3.11%	65,417	0.09%	59,094	10.79%
308 GTSi	56,710	59,437	-4.59%	60,210	-5.81%	54,139	4.75%	62,568	-9.36%
308 GTB QV	78,655	73,900	6.43%	68,046	15.59%	78,331	0.41%	71,945	9.33%
308 GTS QV	66,785	66,546	0.36%	73,958	-9.70%	71,617	-6.75%	66,937	-0.23%
288 GTO	2,332,633	2,273,113	2.62%	2,166,452	7.67%	2,417,221	-3.50%	2,248,197	3.76%
328 GTB	91,748	88,971	3.12%	91,881	-0.14%	97,235	-5.64%	89,376	2.65%
328 GTS	91,731	90,559	1.29%	92,219	-0.53%	91,082	0.71%	89,882	2.06%
3.2 MON CAB	38,050	39,798	-4.39%	39,756	-4.29%	32,652	16.53%	33,118	14.89%
F40	1,426,851	1,391,047	2.57%	1,400,521	1.88%	1,268,947	12.44%	1,219,650	16.99%
MON T CAB	49,353	45,412	8.68%	47,029	4.94%	44,338	11.31%	41,900	17.79%
348 TB	63,972	62,510	2.34%	59,959	6.69%	53,428	19.73%	51,953	23.13%
348 TS	61,292	62,051	-1.22%	60,506	1.30%	54,698	12.06%	52,819	16.04%
348 SPIDER	58,728	59,949	-2.04%	67,979	-13.61%	59,768	-1.74%	60,753	-3.33%
355 BERLINETTA	76,636	72,865	5.18%	70,238	9.11%	69,069	10.96%	67,420	13.67%
355 GTS	77,591	77,220	0.48%	74,023	4.82%	72,844	6.52%	72,457	7.09%
355 SPIDER	88,835	84,839	4.71%	77,033	15.32%	74,608	19.07%	76,349	16.35%
360 MODENA	61,070	67,139	-9.04%	61,593	-0.85%	68,930	-11.40%	71,246	-14.28%
360 SPIDER	78,836	81,620	-3.41%	79,769	-1.17%	86,189	-8.53%	88,357	-10.78%
CHALLENGE STRADALE	167,400	176,982	-5.41%	180,394	-7.20%	197,392	-15.19%	201,632	-16.98%
F430	113,738	124,398	-8.57%	138,340	-17.78%	131,458	-13.48%	129,051	-11.87%
F430 SPIDER	131,370	144,210	-8.90%	158,677	-17.21%	146,815	-10.52%	145,495	-9.71%
F430 SCUDERIA	189,439	204,098	-7.18%	191,463	-1.06%	198,972	-4.79%	209,172	-9.43%
SCUDERIA SPIDER 16M	264,522	266,300	-0.67%	301,203	-12.18%	311,545	-15.09%	315,065	-16.04%
CALIFORNIA	101,623	98,469	3.20%	99,762	1.87%	109,441	-7.14%	125,854	-19.25%
458 ITALIA	158,233	161,859	-2.24%	165,943	-4.65%	175,903	-10.05%	190,387	-16.89%
458 SPIDER	193,526	197,648	-2.09%	191,815	0.89%	204,616	-5.42%	218,164	-11.29%
CALIFORNIA T	150,862	149,814	0.70%	149,367	1.00%	169,957	-11.24%	189,987	-20.59%
488 GTB	241,033	236,713	1.82%	237,738	1.39%	265,767	-9.31%	293,225	-17.80%
488 SPIDER	276,501	278,638	-0.77%	284,171	-2.70%	303,948	-9.03%	336,741	-17.89%