

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4402	6 Months Ago 4315	Change from 4402	1 Yr Ago 4302	Change from 4402	2 Yrs Ago 4202	Change from 4402	3 Yrs Ago 4102	Change from 4402
250 PF CPE	639,362	635,021	0.68%	628,615	1.71%	707,326	-9.61%	646,806	-1.15%
250 GTE	430,784	416,068	3.54%	410,676	4.90%	397,629	8.34%	425,988	1.13%
250 GTL	1,672,253	1,755,683	-4.75%	1,768,801	-5.46%	2,105,165	-20.56%	2,139,995	-21.86%
330 GT 2+2	265,465	269,093	-1.35%	276,576	-4.02%	317,900	-16.49%	305,979	-13.24%
275 GTB	2,388,050	2,355,953	1.36%	2,421,815	-1.39%	2,217,462	7.69%	2,154,615	10.83%
330 GTC	588,047	654,676	-10.18%	668,352	-12.02%	753,053	-21.91%	843,464	-30.28%
275 GTB/4	2,873,011	2,910,391	-1.28%	3,004,208	-4.37%	3,083,982	-6.84%	2,910,122	-1.28%
365 GT 2+2	252,698	263,229	-4.00%	244,590	3.31%	300,178	-15.82%	304,383	-16.98%
365 GTB/4	668,916	682,816	-2.04%	738,406	-9.41%	789,121	-15.23%	892,592	-25.06%
365 GTS/4	2,214,644	2,145,023	3.25%	2,220,741	-0.27%	2,686,936	-17.58%	2,364,702	-6.35%
365 GTC/4	240,567	271,177	-11.29%	289,552	-16.92%	390,352	-38.37%	367,331	-34.51%
365 GT4 2+2	76,388	73,968	3.27%	81,818	-6.64%	62,867	21.51%	39,270	94.52%
365 GT4/BB	491,602	533,019	-7.77%	558,617	-12.00%	444,931	10.49%	370,200	32.79%
400 GT & A	32,003	32,519	-1.59%	33,792	-5.29%	40,850	-21.66%	29,397	8.86%
512 BB	331,846	293,571	13.04%	329,609	0.68%	360,677	-7.99%	373,100	-11.06%
400i GT & A	38,383	36,423	5.38%	39,717	-3.36%	38,010	0.98%	39,699	-3.31%
512 BBi	254,321	266,875	-4.70%	309,974	-17.95%	359,267	-29.21%	365,236	-30.37%
TR 85-87	107,001	119,353	-10.35%	137,641	-22.26%	150,221	-28.77%	110,609	-3.26%
TR 88-91	125,891	129,817	-3.02%	131,405	-4.20%	152,919	-17.67%	138,643	-9.20%
412 GT & A	43,267	42,813	1.06%	44,765	-3.35%	41,116	5.23%	36,469	18.64%
512 TR	189,948	218,205	-12.95%	239,356	-20.64%	243,532	-22.00%	138,668	36.98%
456 GT	49,132	48,643	1.01%	48,568	1.16%	47,361	3.74%	45,607	7.73%
F512 M	425,212	422,219	0.71%	423,630	0.37%	510,053	-16.63%	242,132	75.61%
F50	2,068,703	2,085,035	-0.78%	2,004,998	3.18%	1,839,839	12.44%	1,661,555	24.50%
550M	124,262	136,591	-9.03%	136,427	-8.92%	141,528	-12.20%	81,136	53.15%
550 BARCETTA	383,091	370,279	3.46%	397,959	-3.74%	490,093	-21.83%	214,902	78.26%
456M GT & A	55,431	57,804	-4.11%	55,893	-0.83%	57,138	-2.99%	53,063	4.46%
575M MARANELLO	127,865	128,645	-0.61%	126,961	0.71%	118,778	7.65%	101,020	26.57%
ENZO	2,485,368	2,507,263	-0.87%	2,291,606	8.46%	1,993,753	24.66%	1,668,244	48.98%
612 SCAGLIETTI	103,187	106,050	-2.70%	122,539	-15.79%	135,764	-24.00%	117,941	-12.51%
SUPERAMERICA	400,854	419,195	-4.38%	465,961	-13.97%	468,522	-14.44%	363,970	10.13%
599 GTB FIORANO	175,631	180,699	-2.80%	189,434	-7.29%	193,159	-9.07%	185,436	-5.29%
FF	166,436	172,699	-3.63%	192,016	-13.32%	217,973	-23.64%	241,133	-30.98%
F12berlinetta	263,897	274,108	-3.73%	282,031	-6.43%	334,492	-21.11%	367,794	-28.25%
246 GT	312,592	297,761	4.98%	301,852	3.56%	317,393	-1.51%	351,388	-11.04%
246 GTS	339,363	322,775	5.14%	343,226	-1.13%	369,454	-8.14%	404,881	-16.18%
308 GT4	52,010	53,497	-2.78%	47,194	10.20%	45,377	14.62%	33,188	56.71%
308 GTB FG	189,897	197,570	-3.88%	197,659	-3.93%	221,744	-14.36%	138,059	37.55%
308 GTB	81,549	75,777	7.62%	119,683	-31.86%	90,788	-10.18%	51,822	57.36%
308 GTS	57,844	59,964	-3.54%	65,093	-11.14%	68,184	-15.16%	41,572	39.14%
308 GTSi	59,501	63,738	-6.65%	66,717	-10.82%	69,548	-14.45%	53,635	10.94%
308 GTB QV	71,505	74,727	-4.31%	74,652	-4.22%	61,473	16.32%	46,417	54.05%
308 GTS QV	70,549	67,009	5.28%	65,679	7.41%	65,408	7.86%	55,726	26.60%
MON QV CPE	32,152	31,707	1.40%	31,625	1.67%	29,729	8.15%	26,648	20.65%
MON QV CAB	31,773	33,203	-4.31%	30,322	4.79%	32,164	-1.22%	28,886	9.99%
288 GTO	2,284,011	2,246,945	1.65%	2,270,356	0.60%	2,347,853	-2.72%	1,991,342	14.70%
328 GTB	96,696	86,213	12.16%	81,582	18.53%	78,722	22.83%	46,960	105.91%
328 GTS	96,460	90,766	6.27%	87,106	10.74%	83,249	15.87%	58,087	66.06%
3.2 MON CPE	34,019	34,255	-0.69%	33,483	1.60%	34,660	-1.85%	31,182	9.10%
3.2 MON CAB	32,882	32,913	-0.09%	33,900	-3.00%	36,941	-10.99%	34,230	-3.94%
F40	1,264,111	1,204,529	4.95%	1,295,761	-2.44%	1,430,283	-11.62%	1,442,131	-12.34%
MON T CPE	36,119	36,407	-0.79%	37,858	-4.59%	39,021	-7.44%	36,249	-0.36%
MON T CAB	44,214	39,627	11.58%	39,859	10.93%	44,032	0.41%	39,485	11.98%
348 TB	52,838	52,212	1.20%	51,561	2.48%	48,825	8.22%	46,030	14.79%
348 TS	51,936	53,039	-2.08%	52,234	-0.57%	53,517	-2.95%	45,299	14.65%
348 SPIDER	62,067	59,382	4.52%	53,078	16.94%	51,234	21.14%	46,494	33.49%
355 BERLINETTA	68,192	65,884	3.50%	64,017	6.52%	60,531	12.66%	58,474	16.62%
355 GTS	72,035	72,950	-1.25%	71,558	0.67%	65,483	10.01%	62,063	16.07%
355 SPIDER	77,186	76,409	1.02%	72,015	7.18%	68,767	12.24%	66,138	16.70%
360 MODENA	70,945	71,549	-0.84%	72,413	-2.03%	75,773	-6.37%	75,427	-5.94%
360 SPIDER	85,902	89,151	-3.64%	90,950	-5.55%	97,370	-11.78%	95,955	-10.48%
CHALLENGE STRADALE	197,977	202,901	-2.43%	201,794	-1.89%	210,580	-5.98%	144,296	37.20%
F430	128,923	129,631	-0.55%	125,100	3.06%	119,679	7.72%	119,985	7.45%
F430 SPIDER	144,405	143,629	0.54%	138,608	4.18%	136,339	5.92%	137,562	4.97%
F430 SCUDERIA	204,699	210,221	-2.63%	207,634	-1.41%	200,816	1.93%	176,861	15.74%
SCUDERIA SPIDER 16M	301,850	327,985	-7.97%	321,433	-6.09%	283,907	6.32%	278,164	8.52%
CALIFORNIA	119,960	127,310	-5.77%	129,287	-7.21%	148,677	-19.32%	163,315	-26.55%
458 ITALIA	185,497	190,490	-2.62%	196,442	-5.57%	212,633	-12.76%	227,165	-18.34%
458 SPIDER	214,557	219,804	-2.39%	231,630	-7.37%	261,736	-18.03%	284,433	-24.57%