

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4316	6 Months Ago 4303	Change from 4316	1 Yr Ago 4216	Change from 4316	2 Yrs Ago 4116	Change from 4316	3 Yrs Ago 4016	Change from 4316
250 PF CPE	633,160	630,235	0.46%	598,063	5.87%	740,604	-14.51%	555,417	14.00%
250 GTE	415,692	412,894	0.68%	367,095	13.24%	411,998	0.90%	379,265	9.60%
250 GTL	1,744,642	1,769,244	-1.39%	1,825,671	-4.44%	2,229,987	-21.76%	2,224,468	-21.57%
330 GT 2+2	268,106	275,420	-2.66%	277,834	-3.50%	340,056	-21.16%	278,543	-3.75%
275 GTB	2,357,468	2,425,499	-2.80%	2,211,935	6.58%	2,372,442	-0.63%	1,938,424	21.62%
330 GTC	647,549	663,206	-2.36%	677,438	-4.41%	793,084	-18.35%	779,111	-16.89%
275 GTB/4	2,899,785	2,972,550	-2.45%	3,201,050	-9.41%	3,153,725	-8.05%	3,135,467	-7.52%
365 GT 2+2	262,271	242,293	8.25%	276,167	-5.03%	306,406	-14.40%	213,693	22.73%
365 GTB/4	682,708	736,413	-7.29%	773,379	-11.72%	841,574	-18.88%	715,900	-4.64%
365 GTS/4	2,145,023	2,204,259	-2.69%	2,469,617	-13.14%	2,887,083	-25.70%	2,112,511	1.54%
365 GTC/4	266,810	288,798	-7.61%	307,270	-13.17%	373,220	-28.51%	325,111	-17.93%
365 GT4 2+2	73,968	80,081	-7.63%	80,110	-7.67%	47,996	54.11%	35,867	106.23%
365 GT4/BB	524,364	580,000	-9.59%	401,846	30.49%	457,588	14.59%	373,414	40.42%
400 GT & A	32,635	32,914	-0.85%	38,496	-15.22%	34,508	-5.43%	31,121	4.86%
512 BB	293,449	322,373	-8.97%	342,420	-14.30%	372,452	-21.21%	364,645	-19.52%
400i GT & A	36,491	38,817	-5.99%	41,307	-11.66%	42,023	-13.16%	35,051	4.11%
512 BBi	262,970	306,517	-14.21%	323,891	-18.81%	365,390	-28.03%	316,957	-17.03%
TR 85-87	118,122	137,000	-13.78%	140,647	-16.02%	143,650	-17.77%	93,120	26.85%
TR 88-91	128,919	131,404	-1.89%	133,675	-3.56%	153,909	-16.24%	78,924	63.35%
412 GT & A	43,027	44,136	-2.51%	44,534	-3.38%	39,290	9.51%	36,466	17.99%
512 TR	217,337	232,844	-6.66%	233,734	-7.02%	232,649	-6.58%	113,048	92.25%
456 GT	48,696	48,767	-0.15%	48,420	0.57%	46,875	3.88%	44,535	9.34%
F512 M	421,981	423,213	-0.29%	464,275	-9.11%	492,440	-14.31%	135,442	211.56%
F50	2,086,067	2,028,330	2.85%	1,904,250	9.55%	1,800,900	15.83%	1,626,386	28.26%
550M	135,810	135,818	-0.01%	144,075	-5.74%	100,922	34.57%	79,551	70.72%
550 BARCHETTA	371,368	390,990	-5.02%	426,794	-12.99%	524,882	-29.25%	200,000	85.68%
456M GT & A	57,602	56,368	2.19%	54,729	5.25%	53,605	7.46%	54,472	5.75%
575M MARANELLO	128,529	127,104	1.12%	125,689	2.26%	109,052	17.86%	100,524	27.86%
ENZO	2,510,597	2,355,885	6.57%	2,128,614	17.95%	1,800,513	39.44%	1,708,494	46.95%
612 SCAGLIETTI	105,432	120,027	-12.16%	128,345	-17.85%	123,813	-14.85%	119,503	-11.77%
SUPERAMERICA	419,705	458,564	-8.47%	464,316	-9.61%	446,407	-5.98%	215,671	94.60%
599 GTB FIORANO	180,337	187,940	-4.05%	193,496	-6.80%	196,420	-8.19%	182,781	-1.34%
FF	172,372	192,162	-10.30%	212,622	-18.93%	230,949	-25.36%	248,969	-30.77%
246 GT	298,451	299,692	-0.41%	303,692	-1.73%	356,986	-16.40%	360,593	-17.23%
246 GTS	322,005	340,023	-5.30%	363,404	-11.39%	391,805	-17.81%	412,886	-22.01%
308 GT4	53,564	47,183	13.52%	42,960	24.68%	39,363	36.08%	26,258	103.99%
308 GTB FG	196,979	197,133	-0.08%	212,200	-7.17%	239,928	-17.90%	127,467	54.53%
308 GTB	78,437	116,427	-32.63%	85,936	-8.73%	75,553	3.82%	46,029	70.41%
308 GTS	59,245	64,838	-8.63%	66,649	-11.11%	59,726	-0.81%	39,160	51.29%
308 GTSi	63,384	66,345	-4.46%	67,697	-6.37%	64,005	-0.97%	37,643	68.38%
MONDIAL 8	24,670	23,687	4.15%	22,198	11.14%	21,552	14.47%	19,188	28.57%
308 GTB QV	74,727	74,957	-0.31%	74,067	0.89%	59,965	24.62%	39,738	88.05%
308 GTS QV	67,067	66,202	1.31%	62,144	7.92%	67,530	-0.69%	51,371	30.55%
MON QV CPE	31,707	31,722	-0.05%	30,353	4.46%	27,236	16.42%	25,609	23.81%
MON QV CAB	33,203	30,410	9.18%	32,116	3.38%	31,823	4.34%	29,927	10.95%
288 GTO	2,246,945	2,272,160	-1.11%	2,252,700	-0.26%	2,366,114	-5.04%	1,726,667	30.13%
328 GTB	86,345	82,182	5.07%	78,486	10.01%	77,343	11.64%	42,400	103.64%
328 GTS	90,871	87,951	3.32%	88,822	2.31%	78,567	15.66%	57,618	57.71%
3.2 MON CPE	34,255	33,572	2.03%	32,394	5.74%	31,453	8.91%	29,347	16.72%
3.2 MON CAB	32,962	33,445	-1.44%	37,545	-12.21%	34,830	-5.36%	32,026	2.92%
F40	1,203,145	1,261,500	-4.63%	1,428,333	-15.77%	1,513,390	-20.50%	1,336,654	-9.99%
MON T CPE	36,407	37,411	-2.68%	39,280	-7.31%	38,991	-6.63%	32,611	11.64%
MON T CAB	40,029	39,614	1.05%	43,174	-7.28%	44,811	-10.67%	36,985	8.23%
348 TB	52,140	51,142	1.95%	51,374	1.49%	49,156	6.07%	44,356	17.55%
348 TS	53,100	52,088	1.94%	52,156	1.81%	47,835	11.01%	43,997	20.69%
348 SPIDER	59,991	53,223	12.72%	50,823	18.04%	48,713	23.15%	45,581	31.61%
355 BERLINETTA	66,083	64,083	3.12%	62,430	5.85%	62,066	6.47%	54,281	21.74%
355 GTS	72,863	71,471	1.95%	69,166	5.35%	63,912	14.01%	61,378	18.71%
355 SPIDER	76,405	72,591	5.25%	68,418	11.67%	67,450	13.28%	66,578	14.76%
360 MODENA	71,433	72,309	-1.21%	76,314	-6.40%	77,534	-7.87%	74,051	-3.54%
360 SPIDER	89,005	90,524	-1.68%	96,350	-7.62%	101,265	-12.11%	96,516	-7.78%
CHALLENGE STRADALE	203,328	202,339	0.49%	209,833	-3.10%	178,579	13.86%	137,433	47.95%
F430	129,518	125,247	3.41%	121,979	6.18%	120,609	7.39%	120,284	7.68%
F430 SPIDER	144,317	138,651	4.09%	137,939	4.62%	138,142	4.47%	138,958	3.86%
F430 SCUDERIA	210,076	207,358	1.31%	209,961	0.05%	185,931	12.99%	174,084	20.68%
SCUDERIA SPIDER 16M	325,675	323,731	0.60%	309,405	5.26%	225,374	44.50%	228,540	42.50%
CALIFORNIA	127,303	128,804	-1.17%	137,715	-7.56%	157,475	-19.16%	170,981	-25.55%
458 ITALIA	190,430	196,032	-2.86%	206,472	-7.77%	223,407	-14.76%	231,471	-17.73%
458 SPIDER	219,463	230,711	-4.88%	247,113	-11.19%	280,326	-21.71%	297,155	-26.15%