

**FERRARI MARKET LETTER ASKING PRICE INDEX**

	<b>Now 4622</b>	<b>6 Months Ago 4608</b>	<b>Change from 4622</b>	<b>1 Yr Ago 4522</b>	<b>Change from 4622</b>	<b>2 Yrs Ago 4422</b>	<b>Change from 4622</b>	<b>3 Yrs Ago 4322</b>	<b>Change from 4622</b>
250 PF CPE	592,850	598,090	-0.88%	562,823	5.34%	599,835	-1.16%	630,837	-6.02%
250 GTE	390,829	374,277	4.42%	397,907	-1.78%	414,632	-5.74%	430,736	-9.26%
250 GTL	1,364,786	1,294,631	5.42%	1,733,183	-21.26%	1,494,913	-8.70%	1,716,771	-20.50%
330 GT 2+2	219,922	226,994	-3.12%	255,333	-13.87%	249,403	-11.82%	260,582	-15.60%
275 GTB	1,966,045	1,916,682	2.58%	2,056,108	-4.38%	2,180,716	-9.84%	2,342,499	-16.07%
330 GTC	522,290	511,411	2.13%	544,386	-4.06%	586,142	-10.89%	584,747	-10.68%
275 GTB/4	2,433,275	2,510,667	-3.08%	2,927,556	-16.88%	2,723,105	-10.64%	2,875,664	-15.38%
365 GT 2+2	201,011	197,120	1.97%	208,763	-3.71%	232,966	-13.72%	260,803	-22.93%
365 GTB/4	561,868	557,980	0.70%	619,052	-9.24%	686,472	-18.15%	678,343	-17.17%
365 GTS/4	2,059,669	2,064,189	-0.22%	2,225,889	-7.47%	2,269,756	-9.26%	2,197,511	-6.27%
365 GTC/4	230,536	230,481	0.02%	220,781	4.42%	222,005	3.84%	247,728	-6.94%
365 GT4 2+2	70,647	71,445	-1.12%	94,425	-25.18%	85,513	-17.38%	76,200	-7.29%
365 GT4/BB	348,055	373,613	-6.84%	346,813	0.36%	447,572	-22.23%	484,354	-28.14%
400 GT & A	35,606	33,245	7.10%	38,200	-6.79%	34,167	4.21%	32,125	10.84%
512 BB	242,595	246,148	-1.44%	268,904	-9.78%	301,378	-19.50%	323,119	-24.92%
400i GT & A	55,546	45,193	22.91%	47,917	15.92%	38,083	45.86%	40,204	38.16%
512 BBi	239,686	250,519	-4.32%	257,220	-6.82%	231,114	3.71%	250,926	-4.48%
TR 85-87	138,405	123,052	12.48%	148,730	-6.94%	102,974	34.41%	107,041	29.30%
TR 88-91	123,616	110,902	11.46%	127,546	-3.08%	125,266	-1.32%	125,462	-1.47%
412 GT & A	53,818	49,887	7.88%	59,548	-9.62%	49,253	9.27%	44,227	21.69%
512 TR	188,247	163,984	14.80%	188,027	0.12%	175,677	7.16%	199,509	-5.64%
456 GT	52,778	48,992	7.73%	49,244	7.18%	48,841	8.06%	49,635	6.33%
F512 M	326,505	307,148	6.30%	324,000	0.77%	418,898	-22.06%	421,707	-22.58%
F50	2,176,450	2,231,903	-2.48%	2,352,121	-7.47%	2,077,941	4.74%	2,079,374	4.67%
550M	126,761	132,915	-4.63%	113,613	11.57%	114,241	10.96%	127,717	-0.75%
550 BARCHETTA	315,845	315,529	0.10%	312,287	1.14%	367,265	-14.00%	383,337	-17.61%
456M GT & A	65,643	65,611	0.05%	63,438	3.48%	56,304	16.59%	56,079	17.05%
575M MARANELLO	133,032	127,472	4.36%	125,911	5.66%	127,787	4.10%	127,111	4.66%
ENZO	2,584,588	2,583,967	0.02%	2,697,957	-4.20%	2,496,068	3.55%	2,514,588	2.78%
612 SCAGLIETTI	132,569	132,652	-0.06%	165,058	-19.68%	112,011	18.35%	102,978	28.74%
SUPERAMERICA	374,384	516,435	-27.51%	602,135	-37.82%	406,381	-7.87%	409,260	-8.52%
599 GTB FIORANO	181,656	176,669	2.82%	179,162	1.39%	179,147	1.40%	178,902	1.54%
FF	131,709	133,123	-1.06%	139,355	-5.49%	159,615	-17.48%	170,995	-22.97%
F12berlinetta	222,943	220,968	0.89%	223,552	-0.27%	237,605	-6.17%	267,558	-16.67%
GTC4Lusso	241,802	231,686	4.37%	225,890	7.04%	272,871	-11.39%	316,613	-23.63%
246 GT	283,326	290,929	-2.61%	312,855	-9.44%	317,326	-10.71%	293,926	-3.61%
246 GTS	340,285	333,971	1.89%	395,641	-13.99%	335,549	1.41%	331,955	2.51%
308 GT4	51,712	54,909	-5.82%	46,622	10.92%	54,414	-4.97%	54,089	-4.39%
308 GTB FG	154,060	157,474	-2.17%	170,234	-9.50%	178,968	-13.92%	191,072	-19.37%
308 GTB	69,895	67,610	3.38%	60,560	15.41%	71,219	-1.86%	83,122	-15.91%
308 GTS	65,541	64,549	1.54%	62,778	4.40%	64,390	1.79%	58,725	11.61%
308 GTSi	57,397	56,468	1.65%	60,711	-5.46%	55,686	3.07%	61,699	-6.97%
308 GTB QV	80,758	76,613	5.41%	67,692	19.30%	75,704	6.68%	70,219	15.01%
308 GTS QV	67,816	65,056	4.24%	67,729	0.13%	73,520	-7.76%	67,815	0.00%
288 GTO	2,326,545	2,303,562	1.00%	2,213,540	5.11%	2,415,262	-3.67%	2,250,074	3.40%
328 GTB	92,429	88,241	4.75%	91,728	0.76%	97,006	-4.72%	93,390	-1.03%
328 GTS	91,293	90,628	0.73%	91,056	0.26%	91,987	-0.75%	90,885	0.45%
3.2 MON CAB	40,141	39,688	1.14%	40,543	-0.99%	32,307	24.25%	33,186	20.96%
F40	1,525,751	1,400,464	8.95%	1,438,690	6.05%	1,268,447	20.28%	1,251,691	21.90%
MON T CAB	45,727	43,305	5.59%	48,248	-5.23%	44,274	3.28%	43,544	5.01%
348 TB	64,086	63,911	0.27%	59,920	6.95%	53,668	19.41%	52,177	22.82%
348 TS	60,020	60,801	-1.28%	59,689	0.55%	54,254	10.63%	51,908	15.63%
348 SPIDER	57,916	58,306	-0.67%	67,767	-14.54%	59,655	-2.92%	61,749	-6.21%
355 BERLINETTA	77,615	74,228	4.56%	68,353	13.55%	69,421	11.80%	68,660	13.04%
355 GTS	78,132	78,679	-0.70%	73,523	6.27%	72,696	7.48%	72,098	8.37%
355 SPIDER	89,418	86,097	3.86%	76,470	16.93%	73,738	21.26%	76,465	16.94%
360 MODENA	62,007	65,220	-4.93%	62,878	-1.39%	68,836	-9.92%	71,049	-12.73%
360 SPIDER	79,710	81,133	-1.75%	79,209	0.63%	85,021	-6.25%	87,432	-8.83%
CHALLENGE STRADALE	168,051	171,888	-2.23%	178,544	-5.88%	197,594	-14.95%	199,880	-15.92%
F430	114,645	124,035	-7.57%	135,416	-15.34%	132,099	-13.21%	128,914	-11.07%
F430 SPIDER	133,145	148,066	-10.08%	156,593	-14.97%	149,920	-11.19%	145,903	-8.74%
430 SCUDERIA	190,977	202,037	-5.47%	188,353	1.39%	196,788	-2.95%	206,743	-7.63%
SCUDERIA SPIDER 16M	267,257	266,804	0.17%	299,173	-10.67%	306,824	-12.90%	301,525	-11.36%
CALIFORNIA	105,775	98,879	6.97%	99,825	5.96%	108,370	-2.39%	123,444	-14.31%
458 ITALIA	160,407	160,543	-0.08%	164,522	-2.50%	174,794	-8.23%	188,612	-14.95%
458 SPIDER	196,227	197,979	-0.88%	191,635	2.40%	203,276	-3.47%	216,955	-9.55%
CALIFORNIA T	155,184	147,847	4.96%	147,934	4.90%	170,038	-8.74%	185,356	-16.28%
488 GTB	243,823	235,920	3.35%	239,017	2.01%	262,693	-7.18%	290,432	-16.05%
488 SPIDER	282,491	290,293	-2.69%	282,188	0.11%	304,689	-7.29%	332,301	-14.99%