

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4620	6 Months Ago 4607	Change from 4620	1 Yr Ago 4520	Change from 4620	2 Yrs Ago 4420	Change from 4620	3 Yrs Ago 4320	Change from 4620
250 PF CPE	595,195	598,003	-0.47%	563,977	5.54%	601,064	-0.98%	630,225	-5.56%
250 GTE	391,619	375,352	4.33%	395,619	-1.01%	421,753	-7.14%	425,588	-7.98%
250 GTL	1,310,907	1,290,572	1.58%	1,665,983	-21.31%	1,495,420	-12.34%	1,707,914	-23.25%
330 GT 2+2	216,269	226,343	-4.45%	256,197	-15.58%	249,934	-13.47%	263,486	-17.92%
275 GTB	1,938,989	1,916,550	1.17%	2,063,653	-6.04%	2,183,923	-11.22%	2,341,799	-17.20%
330 GTC	519,879	508,890	2.16%	551,432	-5.72%	582,453	-10.74%	598,101	-13.08%
275 GTB/4	2,393,409	2,532,948	-5.51%	2,944,969	-18.73%	2,743,995	-12.78%	2,869,555	-16.59%
365 GT 2+2	199,158	197,609	0.78%	209,778	-5.06%	237,151	-16.02%	259,622	-23.29%
365 GTB/4	559,738	558,164	0.28%	641,214	-12.71%	686,568	-18.47%	679,664	-17.64%
365 GTS/4	2,064,193	2,062,458	0.08%	2,240,478	-7.87%	2,270,622	-9.09%	2,174,283	-5.06%
365 GTC/4	229,297	230,692	-0.60%	221,365	3.58%	222,761	2.93%	250,197	-8.35%
365 GT4 2+2	70,630	70,708	-0.11%	94,150	-24.98%	85,563	-17.45%	75,534	-6.49%
365 GT4/BB	347,536	376,351	-7.66%	347,254	0.08%	447,675	-22.37%	484,806	-28.31%
400 GT & A	35,385	32,559	8.68%	38,132	-7.20%	34,041	3.95%	32,495	8.89%
512 BB	242,229	245,696	-1.41%	258,482	-6.29%	316,397	-23.44%	309,611	-21.76%
400i GT & A	51,394	45,408	13.18%	47,888	7.32%	38,270	34.29%	38,669	32.91%
512 BBi	243,547	253,439	-3.90%	257,391	-5.38%	230,856	5.50%	250,948	-2.95%
TR 85-87	142,602	121,100	17.76%	147,257	-3.16%	110,629	28.90%	109,911	29.74%
TR 88-91	123,884	111,694	10.91%	125,437	-1.24%	123,104	0.63%	126,164	-1.81%
412 GT & A	53,523	48,979	9.28%	60,159	-11.03%	48,077	11.33%	44,042	21.53%
512 TR	190,998	163,960	16.49%	189,419	0.83%	174,541	9.43%	206,392	-7.46%
456 GT	52,591	49,570	6.09%	48,926	7.49%	49,205	6.88%	49,278	6.72%
F512 M	320,865	314,720	1.95%	324,375	-1.08%	419,179	-23.45%	421,436	-23.86%
F50	2,168,158	2,279,876	-4.90%	2,333,288	-7.08%	2,079,368	4.27%	2,080,486	4.21%
550M	128,448	127,733	0.56%	109,601	17.20%	114,157	12.52%	129,529	-0.83%
550 BARCHETTA	312,504	318,784	-1.97%	310,121	0.77%	367,063	-14.86%	379,549	-17.66%
456M GT & A	64,714	65,449	-1.12%	60,911	6.24%	56,411	14.72%	56,796	13.94%
575M MARANELLO	132,446	127,976	3.49%	125,163	5.82%	128,303	3.23%	127,431	3.94%
ENZO	2,560,035	2,621,912	-2.36%	2,695,871	-5.04%	2,497,905	2.49%	2,518,325	1.66%
612 SCAGLIETTI	132,745	127,015	4.51%	161,943	-18.03%	113,728	16.72%	103,473	28.29%
SUPERAMERICA	439,280	546,787	-19.66%	608,480	-27.81%	416,042	5.59%	417,428	5.23%
599 GTB FIORANO	181,254	172,674	4.97%	179,876	0.77%	179,308	1.09%	179,349	1.06%
FF	131,386	133,918	-1.89%	140,073	-6.20%	160,256	-18.01%	171,579	-23.43%
F12berlinetta	220,340	221,035	-0.31%	224,037	-1.65%	238,646	-7.67%	268,219	-17.85%
GTC4Lusso	236,057	229,707	2.76%	230,507	2.41%	276,393	-14.59%	317,334	-25.61%
246 GT	280,045	293,351	-4.54%	308,121	-9.11%	311,710	-10.16%	296,900	-5.68%
246 GTS	332,857	335,277	-0.72%	402,289	-17.26%	333,820	-0.29%	326,104	2.07%
308 GT4	51,398	52,984	-2.99%	48,339	6.33%	54,113	-5.02%	53,827	-4.51%
308 GTB FG	152,591	158,519	-3.74%	171,730	-11.14%	179,686	-15.08%	193,140	-20.99%
308 GTB	67,833	66,513	1.98%	60,509	12.10%	71,239	-4.78%	84,212	-19.45%
308 GTS	65,447	64,823	0.96%	63,379	3.26%	64,872	0.89%	58,800	11.30%
308 GTSi	56,925	58,018	-1.88%	59,889	-4.95%	54,449	4.55%	62,233	-8.53%
308 GTB QV	79,583	74,614	6.66%	67,928	17.16%	78,306	1.63%	70,949	12.17%
308 GTS QV	66,772	66,521	0.38%	72,018	-7.28%	71,963	-7.21%	66,952	-0.27%
288 GTO	2,330,252	2,279,923	2.21%	2,169,700	7.40%	2,416,568	-3.57%	2,248,823	3.62%
328 GTB	91,867	88,772	3.49%	91,821	0.05%	97,158	-5.45%	90,756	1.22%
328 GTS	90,473	90,593	-0.13%	91,881	-1.53%	91,303	-0.91%	89,846	0.70%
3.2 MON CAB	38,684	39,770	-2.73%	39,960	-3.19%	32,313	19.72%	33,171	16.62%
F40	1,456,607	1,394,628	4.44%	1,413,880	3.02%	1,268,780	14.80%	1,232,291	18.20%
MON T CAB	48,082	44,544	7.94%	47,523	1.18%	44,408	8.27%	42,760	12.45%
348 TB	63,972	63,296	1.07%	59,982	6.65%	53,399	19.80%	51,972	23.09%
348 TS	60,475	61,842	-2.21%	60,256	0.36%	54,499	10.97%	52,498	15.19%
348 SPIDER	58,218	59,376	-1.95%	67,909	-14.27%	59,939	-2.87%	61,025	-4.60%
355 BERLINETTA	76,527	74,142	3.22%	69,615	9.93%	69,260	10.49%	67,848	12.79%
355 GTS	77,591	78,366	-0.99%	73,717	5.26%	72,814	6.56%	72,317	7.29%
355 SPIDER	88,687	85,892	3.25%	76,212	16.37%	74,309	19.35%	76,348	16.16%
360 MODENA	60,979	66,509	-8.31%	62,022	-1.68%	68,861	-11.45%	71,134	-14.28%
360 SPIDER	78,811	81,435	-3.22%	79,575	-0.96%	85,841	-8.19%	87,913	-10.35%
CHALLENGE STRADALE	167,400	176,358	-5.08%	179,856	-6.93%	197,397	-15.20%	201,070	-16.75%
F430	113,738	124,050	-8.31%	136,138	-16.45%	131,635	-13.60%	128,996	-11.83%
F430 SPIDER	131,363	145,750	-9.87%	157,146	-16.41%	147,683	-11.05%	145,546	-9.74%
F430 SCUDERIA	189,351	203,700	-7.04%	190,065	-0.38%	198,270	-4.50%	208,877	-9.35%
SCUDERIA SPIDER 16M	264,522	265,535	-0.38%	300,733	-12.04%	309,821	-14.62%	310,076	-14.69%
CALIFORNIA	102,774	98,458	4.38%	99,572	3.22%	108,824	-5.56%	124,991	-17.77%
458 ITALIA	158,052	161,390	-2.07%	165,805	-4.68%	175,364	-9.87%	190,213	-16.91%
458 SPIDER	192,963	197,623	-2.36%	191,454	0.79%	204,425	-5.61%	217,708	-11.37%
CALIFORNIA T	151,611	148,735	1.93%	148,983	1.76%	170,269	-10.96%	188,189	-19.44%
488 GTB	241,295	236,218	2.15%	237,987	1.39%	265,139	-8.99%	292,854	-17.61%
488 SPIDER	278,538	278,690	-0.05%	283,827	-1.86%	304,533	-8.54%	334,915	-16.83%