

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4604	6 Months Ago 4517	Change from 4604	1 Yr Ago 4504	Change from 4604	2 Yrs Ago 4404	Change from 4604	3 Yrs Ago 4304	Change from 4604
250 PF CPE	589,695	565,540	4.27%	574,783	2.59%	636,833	-7.40%	628,779	-6.22%
250 GTE	372,839	387,760	-3.85%	385,335	-3.24%	436,824	-14.65%	413,093	-9.74%
250 GTL	1,329,994	1,598,517	-16.80%	1,510,492	-11.95%	1,666,568	-20.20%	1,767,954	-24.77%
330 GT 2+2	226,460	255,388	-11.33%	250,273	-9.51%	274,201	-17.41%	273,909	-17.32%
275 GTB	1,936,859	2,038,591	-4.99%	2,024,840	-4.35%	2,385,423	-18.80%	2,414,056	-19.77%
330 GTC	503,726	555,495	-9.32%	534,682	-5.79%	589,979	-14.62%	661,508	-23.85%
275 GTB/4	2,649,060	2,976,296	-10.99%	2,718,300	-2.55%	2,869,262	-7.67%	2,950,238	-10.21%
365 GT 2+2	203,589	215,153	-5.37%	231,436	-12.03%	248,920	-18.21%	240,864	-15.48%
365 GTB/4	557,357	673,552	-17.25%	662,952	-15.93%	670,287	-16.85%	733,607	-24.03%
365 GTS/4	2,082,129	2,269,583	-8.26%	2,265,813	-8.11%	2,212,710	-5.90%	2,203,902	-5.53%
365 GTC/4	229,470	226,212	1.44%	219,303	4.64%	240,727	-4.68%	287,638	-20.22%
365 GT4 2+2	74,608	93,915	-20.56%	75,791	-1.56%	78,258	-4.66%	78,550	-5.02%
365 GT4/BB	369,235	350,933	5.22%	417,646	-11.59%	490,545	-24.73%	575,385	-35.83%
400 GT & A	34,516	38,100	-9.41%	36,600	-5.69%	32,014	7.82%	32,608	5.85%
512 BB	265,632	262,344	1.25%	272,768	-2.62%	333,648	-20.39%	318,491	-16.60%
400i GT & A	46,154	49,763	-7.25%	50,363	-8.36%	38,079	21.21%	38,474	19.96%
512 BBi	258,190	259,600	-0.54%	261,288	-1.19%	250,216	3.19%	302,295	-14.59%
TR 85-87	120,159	144,395	-16.78%	97,953	22.67%	106,876	12.43%	135,718	-11.46%
TR 88-91	114,479	126,735	-9.67%	121,830	-6.03%	125,575	-8.84%	131,572	-12.99%
412 GT & A	58,590	59,948	-2.27%	58,229	0.62%	41,299	41.87%	43,605	34.37%
512 TR	168,891	194,500	-13.17%	191,064	-11.61%	184,903	-8.66%	229,385	-26.37%
456 GT	49,687	48,265	2.95%	47,118	5.45%	48,067	3.37%	48,910	1.59%
F512 M	315,707	330,000	-4.33%	407,578	-22.54%	426,712	-26.01%	424,242	-25.58%
F50	2,315,845	2,336,183	-0.87%	2,172,873	6.58%	2,074,412	11.64%	2,051,978	12.86%
550M	114,618	106,258	7.87%	111,069	3.20%	122,002	-6.05%	134,860	-15.01%
550 BARCHETTA	320,484	309,712	3.48%	333,125	-3.79%	383,861	-16.51%	384,851	-16.73%
456M GT & A	64,883	59,214	9.57%	57,202	13.43%	55,519	16.87%	56,851	14.13%
575M MARANELLO	128,249	127,002	0.98%	128,527	-0.22%	128,903	-0.51%	127,272	0.77%
ENZO	2,651,814	2,692,743	-1.52%	2,619,271	1.24%	2,483,132	6.79%	2,396,722	10.64%
612 SCAGLIETTI	129,492	165,014	-21.53%	128,721	0.60%	103,694	24.88%	117,375	10.32%
SUPERAMERICA	583,227	613,196	-4.89%	411,549	41.72%	403,596	44.51%	456,153	27.86%
599 GTB FIORANO	171,179	182,920	-6.42%	181,332	-5.60%	176,984	-3.28%	186,026	-7.98%
FF	135,491	141,492	-4.24%	152,059	-10.90%	164,527	-17.65%	192,709	-29.69%
F12berlinetta	221,456	225,023	-1.59%	235,080	-5.80%	261,141	-15.20%	278,018	-20.34%
GTC4Lusso	230,141	238,774	-3.62%	258,492	-10.97%	304,626	-24.45%	N/A	N/A
246 GT	306,561	309,877	-1.07%	320,008	-4.20%	316,573	-3.16%	297,924	2.90%
246 GTS	345,706	402,547	-14.12%	365,075	-5.31%	345,456	0.07%	337,659	2.38%
308 GT4	51,562	50,031	3.06%	50,773	1.55%	52,928	-2.58%	47,191	9.26%
308 GTB FG	161,744	175,651	-7.92%	172,000	-5.96%	186,444	-13.25%	197,738	-18.20%
308 GTB	65,345	60,802	7.47%	62,379	4.75%	80,062	-18.38%	112,492	-41.91%
308 GTS	63,239	63,746	-0.80%	61,862	2.23%	56,851	11.24%	64,761	-2.35%
308 GTSi	60,971	60,517	0.75%	59,315	2.79%	57,871	5.36%	65,845	-7.40%
308 GTB QV	72,086	67,746	6.41%	68,357	5.46%	72,820	-1.01%	75,197	-4.14%
308 GTS QV	66,658	76,606	-12.99%	75,710	-11.96%	70,698	-5.71%	66,550	0.16%
288 GTO	2,272,543	2,168,543	4.80%	2,264,036	0.38%	2,309,495	-1.60%	2,274,744	-0.10%
328 GTB	89,573	92,551	-3.22%	92,603	-3.27%	100,856	-11.19%	82,718	8.29%
328 GTS	90,703	90,782	-0.09%	91,955	-1.36%	95,544	-5.07%	88,425	2.58%
3.2 MON CAB	40,119	39,225	2.28%	37,758	6.25%	32,554	23.24%	33,296	20.49%
F40	1,397,990	1,387,043	0.79%	1,310,512	6.68%	1,264,407	10.56%	1,236,764	13.04%
MON T CAB	47,411	46,268	2.47%	45,254	4.77%	44,183	7.31%	39,524	19.95%
348 TB	61,584	60,022	2.60%	54,996	11.98%	53,184	15.79%	50,918	20.95%
348 TS	60,856	60,719	0.23%	57,585	5.68%	52,093	16.82%	52,007	17.02%
348 SPIDER	62,623	68,121	-8.07%	63,865	-1.94%	63,115	-0.78%	53,657	16.71%
355 BERLINETTA	70,738	72,113	-1.91%	71,548	-1.13%	68,028	3.98%	64,283	10.04%
355 GTS	76,494	74,774	2.30%	73,758	3.71%	72,123	6.06%	71,669	6.73%
355 SPIDER	83,107	78,979	5.23%	76,319	8.89%	77,485	7.26%	73,069	13.74%
360 MODENA	66,417	60,644	9.52%	65,329	1.67%	70,861	-6.27%	72,150	-7.95%
360 SPIDER	81,311	80,421	1.11%	84,080	-3.29%	86,491	-5.99%	90,149	-9.80%
CHALLENGE STRADALE	176,680	181,469	-2.64%	194,393	-9.11%	197,071	-10.35%	202,223	-12.63%
F430	127,269	142,482	-10.68%	137,845	-7.67%	129,538	-1.75%	125,726	1.23%
F430 SPIDER	146,312	162,574	-10.00%	152,976	-4.36%	142,844	2.43%	139,250	5.07%
F430 SCUDERIA	200,932	194,247	3.44%	201,278	-0.17%	206,290	-2.60%	207,088	-2.97%
SCUDERIA SPIDER 16M	267,770	302,144	-11.38%	286,476	-6.53%	302,378	-11.45%	326,028	-17.87%
CALIFORNIA	98,164	100,888	-2.70%	106,797	-8.08%	118,760	-17.34%	128,270	-23.47%
458 ITALIA	162,460	165,980	-2.12%	171,945	-5.52%	185,708	-12.52%	195,630	-16.96%
458 SPIDER	195,887	192,976	1.51%	202,628	-3.33%	214,129	-8.52%	229,495	-14.64%
CALIFORNIA T	150,749	149,808	0.63%	160,354	-5.99%	180,062	-16.28%	197,869	-23.81%
488 GTB	237,210	238,557	-0.56%	251,532	-5.69%	283,293	-16.27%	291,214	-18.54%
488 SPIDER	279,240	286,975	-2.70%	296,096	-5.69%	323,594	-13.71%	353,840	-21.08%