

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4521	6 Months Ago 4508	Change from 4521	1 Yr Ago 4421	Change from 4521	2 Yrs Ago 4321	Change from 4521	3 Yrs Ago 4221	Change from 4521
250 PF CPE	563,400	564,840	-0.25%	600,090	-6.11%	630,531	-10.65%	603,433	-6.63%
250 GTE	396,713	378,645	4.77%	418,193	-5.14%	428,162	-7.35%	386,929	2.53%
250 GTL	1,699,583	1,612,300	5.41%	1,495,167	13.67%	1,712,038	-0.73%	1,786,445	-4.86%
330 GT 2+2	255,913	252,583	1.32%	249,588	2.53%	261,969	-2.31%	278,217	-8.02%
275 GTB	2,059,881	2,062,550	-0.13%	2,179,207	-5.48%	2,339,899	-11.97%	2,234,329	-7.81%
330 GTC	547,991	522,157	4.95%	584,267	-6.21%	589,824	-7.09%	681,892	-19.64%
275 GTB/4	2,936,263	2,921,855	0.49%	2,735,444	7.34%	2,872,609	2.22%	3,138,689	-6.45%
365 GT 2+2	208,889	219,879	-5.00%	235,037	-11.13%	260,183	-19.71%	261,156	-20.01%
365 GTB/4	630,133	683,871	-7.86%	686,520	-8.21%	679,016	-7.20%	754,015	-16.43%
365 GTS/4	2,233,183	2,326,600	-4.02%	2,270,189	-1.63%	2,185,984	2.16%	2,482,561	-10.05%
365 GTC/4	221,223	219,688	0.70%	222,707	-0.67%	248,932	-11.13%	295,295	-25.08%
365 GT4 2+2	94,288	90,833	3.80%	85,538	10.23%	76,013	24.04%	85,733	9.98%
365 GT4/BB	347,023	376,651	-7.87%	447,623	-22.47%	484,578	-28.39%	425,229	-18.39%
400 GT & A	38,166	37,950	0.57%	34,104	11.91%	32,307	18.14%	38,843	-1.74%
512 BB	258,146	267,770	-3.59%	309,138	-16.49%	316,686	-18.49%	335,229	-22.99%
400i GT & A	47,902	53,119	-9.82%	37,862	26.52%	39,423	21.51%	43,808	9.35%
512 BBi	257,307	276,878	-7.07%	230,985	11.40%	248,627	3.49%	325,128	-20.86%
TR 85-87	147,993	114,991	28.70%	106,643	38.77%	108,253	36.71%	130,312	13.57%
TR 88-91	126,663	137,206	-7.68%	124,357	1.85%	126,187	0.38%	134,021	-5.49%
412 GT & A	59,859	64,786	-7.61%	48,682	22.96%	44,134	35.63%	45,807	30.68%
512 TR	188,736	199,231	-5.27%	175,711	7.41%	202,843	-6.95%	249,149	-24.25%
456 GT	49,076	48,079	2.07%	49,057	0.04%	49,493	-0.84%	48,218	1.78%
F512 M	322,917	386,700	-16.49%	419,038	-22.94%	421,571	-23.40%	451,042	-28.41%
F50	2,342,704	2,357,293	-0.62%	2,078,655	12.70%	2,079,930	12.63%	1,940,111	20.75%
550M	111,550	105,492	5.74%	114,252	-2.36%	128,373	-13.10%	138,990	-19.74%
550 BARCHETTA	311,273	314,713	-1.09%	367,167	-15.22%	382,613	-18.65%	423,071	-26.43%
456M GT & A	62,113	58,660	5.89%	56,357	10.21%	56,397	10.14%	54,382	14.22%
575M MARANELLO	125,383	128,114	-2.13%	128,117	-2.13%	127,224	-1.45%	127,033	-1.30%
ENZO	2,696,914	2,684,143	0.48%	2,496,987	8.01%	2,516,457	7.17%	2,131,300	26.54%
612 SCAGLIETTI	165,049	168,038	-1.78%	112,468	46.75%	103,234	59.88%	127,690	29.26%
SUPERAMERICA	603,570	435,251	38.67%	411,147	46.80%	413,719	45.89%	504,721	19.58%
599 GTB FIORANO	179,415	183,920	-2.45%	179,231	0.10%	179,119	0.17%	194,045	-7.54%
FF	139,716	148,165	-5.70%	159,895	-12.62%	171,530	-18.55%	201,611	-30.70%
F12berlinetta	223,827	233,959	-4.33%	238,143	-6.01%	267,690	-16.39%	305,967	-26.85%
246 GT	310,336	323,815	-4.16%	314,400	-1.29%	295,460	5.03%	306,781	1.16%
246 GTS	398,965	379,925	5.01%	334,157	19.39%	329,272	21.17%	360,450	10.69%
308 GT4	47,385	49,310	-3.90%	54,288	-12.72%	54,011	-12.27%	44,303	6.96%
308 GTB FG	170,982	182,711	-6.42%	179,630	-4.81%	192,106	-11.00%	210,028	-18.59%
308 GTB	60,126	59,964	0.27%	71,506	-15.91%	83,672	-28.14%	103,054	-41.66%
308 GTS	63,075	61,876	1.94%	64,309	-1.92%	58,757	7.35%	68,727	-8.22%
308 GTSi	60,300	60,031	0.45%	54,799	10.04%	61,910	-2.60%	67,422	-10.56%
308 GTB QV	67,810	66,197	2.44%	76,986	-11.92%	70,578	-3.92%	75,540	-10.23%
308 GTS QV	69,968	80,428	-13.01%	73,006	-4.16%	67,310	3.95%	62,486	11.97%
MON QV CAB	32,194	31,606	1.86%	31,126	3.43%	32,759	-1.72%	31,002	3.84%
288 GTO	2,192,118	2,160,014	1.49%	2,415,915	-9.26%	2,249,448	-2.55%	2,167,020	1.16%
328 GTB	91,774	92,027	-0.27%	97,082	-5.47%	92,073	-0.32%	76,268	20.33%
328 GTS	91,755	93,168	-1.52%	91,620	0.15%	89,968	1.99%	84,236	8.93%
3.2 MON CPE	36,192	36,097	0.26%	34,769	4.09%	34,304	5.50%	33,054	9.49%
3.2 MON CAB	40,255	42,086	-4.35%	32,310	24.59%	33,178	21.33%	36,904	9.08%
F40	1,426,588	1,413,833	0.90%	1,268,613	12.45%	1,241,991	14.86%	1,425,633	0.07%
MON T CPE	40,476	40,180	0.74%	39,557	2.32%	36,448	11.05%	39,802	1.69%
MON T CAB	47,891	45,681	4.84%	44,290	8.13%	43,152	10.98%	43,063	11.21%
348 TB	60,006	56,310	6.56%	53,534	12.09%	52,073	15.23%	53,213	12.77%
348 TS	60,042	58,846	2.03%	54,377	10.42%	52,161	15.11%	52,773	13.77%
348 SPIDER	67,838	67,160	1.01%	59,703	13.63%	61,433	10.43%	52,521	29.16%
355 BERLINETTA	68,975	72,175	-4.43%	69,374	-0.58%	68,247	1.07%	63,045	9.41%
355 GTS	73,607	74,781	-1.57%	72,755	1.17%	72,209	1.94%	72,053	2.16%
355 SPIDER	76,325	78,124	-2.30%	73,875	3.32%	76,406	-0.11%	68,973	10.66%
360 MODENA	62,317	63,060	-1.18%	68,880	-9.53%	71,092	-12.34%	74,967	-16.87%
360 SPIDER	79,393	82,813	-4.13%	85,430	-7.07%	87,635	-9.40%	93,725	-15.29%
CHALLENGE STRADALE	179,319	188,897	-5.07%	197,402	-9.16%	200,526	-10.58%	208,860	-14.14%
F430	135,829	141,562	-4.05%	131,833	3.03%	128,956	5.33%	124,518	9.08%
F430 SPIDER	156,369	157,755	-0.88%	148,785	5.10%	145,726	7.30%	138,832	12.63%
F430 SCUDERIA	189,215	197,441	-4.17%	197,551	-4.22%	207,616	-8.86%	212,690	-11.04%
SCUDERIA SPIDER 16M	299,967	294,654	1.80%	308,255	-2.69%	304,884	-1.61%	313,342	-4.27%
CALIFORNIA	99,686	103,963	-4.11%	108,341	-7.99%	124,272	-19.78%	133,630	-25.40%
458 ITALIA	165,214	167,938	-1.62%	175,127	-5.66%	189,572	-12.85%	202,240	-18.31%
458 SPIDER	191,736	196,692	-2.52%	203,872	-5.95%	217,315	-11.77%	237,288	-19.20%
CALIFORNIA T	148,306	156,948	-5.51%	170,442	-12.99%	186,766	-20.59%	212,435	-30.19%